# United States Securities and Exchange Commission 

Washington, D.C. 20549
Form 10-K

## Annual Report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended May 31, 2005 | Commission File No. 000-19860

## Scholastic Corporation

(Exact name of Registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

13-3385513
(IRS Employer Identification No.)

557 Broadway, New York, New York
(Address of principal executive offices)

10012
(Zip Code)

Registrant's telephone number, including area code: (212) 343-6100 Securities Registered Pursuant to Section 12(b) of the Act: NONE
Securities Registered Pursuant to Section 12(g) of the Act:

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\mathbf{x}$ No $\mathbf{0}$

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. o

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes $\mathbf{x}$ No $\mathbf{o}$
The aggregate market value of the Common Stock, par value $\$ 0.01$, held by non-affiliates as November 30, 2004, was approximately $\$ 1,001,610,000$. As of such date, non-affiliates held no shares of the Class A Stock, $\$ 0.01$ par value. There is no active market for the Class A Stock.

The number of shares outstanding of each class of the Registrant's voting stock as of July 22, 2005 was as follows: 39,194,645 shares of Common Stock and 1,656,200 shares of Class A Stock.

## Documents Incorporated By Reference

Part III incorporates certain information by reference from the Registrant's definitive proxy statement for the Annual Meeting of Stockholders to be held September 21, 2005.

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## Item 1 Business

Overview

Scholastic Corporation (the "Corporation" and together with its subsidiaries, "Scholastic" or the "Company") is a global children's publishing and media company. The Company is the world's largest publisher and distributor of children's books. Scholastic creates quality educational and entertaining materials and products for use in school and at home, including children's books, textbooks, magazines, technology-based products, teacher materials, television programming, film, videos and toys. The Company distributes its products and services through a variety of channels, including school-based book clubs, school-based book fairs, school-based and direct-to-home continuity programs, retail stores, schools, libraries, the internet and television networks. The Company's website, scholastic.com, is a leading site for teachers, classrooms and parents, and an award-winning destination for children. The Company is the leading operator in the United States of direct-to-home book clubs primarily serving children age five and under, and the leading print and on-line publisher of children’s reference and nonfiction products sold primarily to United States school libraries. Internationally, Scholastic has long-established operations in Canada, the United Kingdom, Australia, New Zealand and, through its wholly owned subsidiary, Grolier Incorporated ("Grolier"), Southeast Asia and also has newer operations in Argentina, China, India, Ireland and Mexico.

During its 85 years of operation, Scholastic has emphasized quality products and a dedication to learning. Scholastic Corporation was incorporated under the laws of Delaware in 1986 and, through predecessor entities, has been in business since 1920. Grolier, through its predecessor entities, has been in business since 1895.

Operating Segments

The Company categorizes its businesses into four operating segments: Children's Book Publishing and Distribution; Educational Publishing; Media, Licensing and Advertising (which collectively represent the Company's domestic operations); and International. This classification reflects the nature of products and services consistent with the method by which the Company's chief operating decision-maker assesses operating performance and allocates resources. Revenues and operating margin related to a segment's products sold or services rendered through another segment's distribution channel are reallocated to the segment originating the products or services. During the three-year period ended May 31, 2005, Scholastic's revenues have grown at an average annual compounded rate of $2.8 \%$. The following table sets forth revenues by operating segment for the three fiscal years ended May 31:

| (Amounts in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  | 2003 |
| Children's Book Publishing and Distribution | \$ | 1,152.5 | \$ | 1,358.6 | \$ | 1,189.9 |
| Educational Publishing |  | 404.6 |  | 369.1 |  | 325.9 |
| Media, Licensing and Advertising |  | 133.1 |  | 136.4 |  | 123.5 |
| International |  | 389.7 |  | 369.7 |  | 319.0 |
| Total | \$ | 2,079.9 | \$ | 2,233.8 | \$ | 1,958.3 |

Additional financial information covering the Company's operating segments is included in Note 2 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data," which is incorporated herein by reference.

CHILDREN'S BOOK PUBLISHING AND DISTRIBUTION
(55.4\% of fiscal 2005 revenues)

## General

The Company's Children's Book Publishing and Distribution segment includes the publication and distribution of children's books in the United States
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The Company is the largest publisher and distributor of children's books and is the largest operator of school-based book clubs and school-based book fairs in the United States. The Company is also a leading publisher of children's books distributed through the trade channel and the leading distributor in the United States of children's books through direct-to-home continuity programs primarily for children ages five and younger. In fiscal 2005, the Company distributed in excess of 350 million children's books in the United States.

Scholastic offers a broad range of quality children's literature. Many of the Company's books have received awards for excellence in children's literature, including the Caldecott and Newbery Awards.

The Company obtains titles for sale through its distribution channels from three principal sources. The first source for titles is the Company's publication of books written under exclusive publication agreements with authors, book packagers or other media companies. Scholastic generally owns the rights to sell these titles in all United States channels of distribution. Scholastic's second source of titles is licenses to publish books exclusively in specified channels of distribution, including reprints of books originally published by other publishers, for which the Company acquires rights to sell in the school market, and licenses to publish books for exclusive sale in direct-to-home continuity programs. The third source of titles is the Company's purchase of finished books from other publishers to be sold in the school market.

## School-Based Book Clubs

Scholastic founded its first school-based book club in 1948. The Company’s school-based book clubs include: Firefly ${ }^{\circledR}$, serving pre-kindergarten ("pre-K") and kindergarten ("K") students; SeeSaw ${ }^{\circledR}$, serving students grades K to 1 ; Lucky ${ }^{\circledR}$, serving students grades 2 to 3 ; Arrow ${ }^{\circledR}$, serving students grades 4 to 6 ; TAB ${ }^{\circledR}$, serving students grades 7 to 12 ; three Trumpet ${ }^{\circledR}$ clubs, serving students pre-K to grade 6; three Troll ${ }^{\circledR} /$ Carnival ${ }^{\mathbb{B}}$ clubs, serving students K to grade 6 ; Honeybee ${ }^{\circledR}$, serving children ages $1 \frac{1}{2}$ to 4 ; and Club Leo ${ }^{\text {TM }}$, which provides Spanish language offers to students pre-K to grade 8. In addition to its regular offers, the Company creates special theme-based offers targeted to different grade levels during the year, such as holiday offers, science offers, curriculum offers and teen offers.

The Company mails promotional materials containing order forms to teachers in the vast majority of the pre-K to grade 8 classrooms in the United States. Teachers who wish to participate in a school-based book club distribute the order forms to their students, who may choose from generally 75 or more selections at substantial reductions from list prices. The teacher consolidates the students' orders and forwards them to the Company by phone, fax, mail or the internet. In fiscal 2005, orders through the internet accounted for approximately $40 \%$ of total book club orders. The orders are then shipped to the teacher for distribution to the students. Teachers who participate in the book clubs receive bonus points for use by their school, which may be redeemed for the purchase of additional books and other items for their classrooms.

## School-Based Book Fairs

Scholastic entered the school-based book fair business in 1981. Since that date, the Company has grown this business by expanding into new markets, including through selected acquisitions, and by increasing its business in existing markets by reaching new school customers, holding more fairs per year at its existing school customers and growing revenue on a per fair basis. The Company is the leading operator of school-based book fairs in the United States.

Book fairs are generally week-long events conducted on school premises, operated by school librarians and/or parent-teacher organizations. Book fair events provide children with access to hundreds of titles and allow them to

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purchase books and other select products at the school. Although the Company provides the school with the books and book display cases, the school itself conducts the book fair. The Company believes that the primary motivation for schools sponsoring fairs is to make quality books available to their students at reasonable prices in order to stimulate interest in reading. In addition, the school retains a portion of the book fair revenues, which can then be used to purchase books, supplies and equipment for the school.

The Company operates school-based book fairs in all 50 states under the name Scholastic Book Fairs ${ }^{\circledR}$. Books and display cases are delivered to schools from the Company’s warehouses principally by a fleet of leased vehicles. Sales and customer service functions are performed from regional sales offices, supported by field representatives. The Company believes that its competitive advantages in the book fair business include the strength of the relationship between its sales representatives and schools, broad geographic coverage, quality customer service and breadth of product selection. Over $90 \%$ of the schools that sponsored a Scholastic book fair in fiscal 2004 sponsored a Scholastic book fair again in fiscal 2005.

## Continuity Programs

The Company operates continuity programs whereby children and their families generally place a single order and receive more than one shipment of books. Continuity programs are promoted through (i) direct-to-home offers, primarily through direct mail, print, telemarketing and on-line advertisements, and (ii) offers in school-based book clubs. The Company's direct-to-home continuity business is the leading direct-to-home seller of children's books primarily serving children age five and under. In fiscal 2005, the Company's direct-to-home continuity business included Scholastic publishing properties, such as Clifford \& Company ${ }^{\text {Tm }}$, Nick Jr., Scooby Doo, Scholastic At Home Phonics and The New Book of Knowledge ${ }^{\circledR}$ encyclopedia, as well as licensed programs, such as Disney Book Club ${ }^{\mathrm{TM}}$ and Dr. Seuss ${ }^{\mathrm{TM}}$ Beginning Readers Program. Continuity programs offered primarily through Scholastic's school-based book clubs include Spy University ${ }^{\mathrm{TM}}$, Clifford The Big Red Dog ${ }^{\circledR}$, Nick Zone, Scooby Doo, Spy Fiction ${ }^{\circledR}$ and How to Survive ${ }^{\circledR}$.

## Trade

Scholastic is one of the leading sellers of children's books through bookstores and mass merchandisers in the United States. The Company maintains over 6,000 titles for trade distribution. Scholastic's original publications include Harry Potter ${ }^{\circledR}$, Captain Underpants ${ }^{\circledR}$, Clifford The Big Red Dog ${ }^{\circledR}$, Geronimo Stilton ${ }^{\circledR}$, Goosebumps ${ }^{\circledR}$, I Spy ${ }^{\mathrm{TM}}$, and Maya and Miguel and licensed properties such as Care Bears ${ }^{\circledR}$, Star Wars ${ }^{\circledR}$ and Shrek $2^{\circledR}$. In addition, the Company’s Klutz imprint is a publisher and creator of "books plus" products for children.

The Company's trade sales organization focuses on marketing and selling Scholastic's publishing properties to book stores, mass merchandisers, specialty sales outlets and other book retailers. Scholastic bestsellers during fiscal 2005 included books from the Harry Potter, Clifford The Big Red Dog, I Spy, Goosebumps and Captain Underpants series and individual titles, such as Dragon Rider and Chasing Vermeer

## EDUCATIONALPUBLISHING

(19.5\% of fiscal 2005 revenues)

## General

The Company's Educational Publishing segment includes the publication and distribution to schools and libraries of educational technology products, curriculum materials, classroom magazines and print and on-line reference and non-fiction products for grades pre-K to 12 in the United States.

The Company is a leading provider of educational technology products and reading materials for schools and libraries. Scholastic has been providing quality innovative educational materials to schools and libraries since it began publishing classroom magazines in the 1920's. The Company added supplementary books and texts to its product line in the 1960's, professional books for
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teachers in the 1980's and early childhood products and core curriculum materials in the 1990's. In 1996, the Company strengthened its Spanish language offerings through the acquisition of Lectorum Publications, Inc., the largest Spanish language book distributor to schools and libraries in the United States. As a result of the acquisition of Grolier in June 2000, the Company is the leading print and on-line publisher of children's reference and non-fiction products sold primarily to school libraries in the United States. The Company markets and sells its Educational Publishing products through a combination of field representatives, direct mail, telemarketing and the internet.

## Curriculum Publishing and Teaching Resources

Scholastic's curriculum publishing and teaching resources operations develop and distribute instructional materials directly to schools in the United States, primarily purchased through school and district budgets. These operations include reading improvement programs, individual paperbacks and collections and professional books designed for, and generally purchased by, teachers. The Company's subsidiary, Tom Snyder Productions, Inc., is a leading developer and publisher of interactive educational software.

The Company focuses its supplemental and core curriculum publishing efforts on reading improvement materials and the effective use of technology to support learning. Scholastic's reading improvement programs are led by READ $180^{\circledR}$, a technology-based reading intervention program for students in grades 4 to 12 reading at least two years below grade level, and other technology-based products such as Wiggleworks ${ }^{\circledR}$, which assists in teaching reading to students, and Scholastic Reading Counts! ${ }^{\text {TM }}$, which encourages reading through a school-managed incentive program. New products to be released in fiscal 2006 include Scholastic ZIP ZOOM ${ }^{\mathrm{TM}}$ for grades K-3, which supports beginning reading skills for English language learners, and FASTT Math ${ }^{\mathrm{TM}}$, a technology-based program to improve math fluency developed with the creator of READ 180.

The teaching resources group publishes professional books designed for and generally purchased by teachers and distributes individual paperbacks and collections to schools and school districts. In addition, the Company provides paperbacks and collections to literacy organizations. The Company operates an on-line Teacher Store, which provides professional books and other educational materials to schools and teachers. Scholastic.com is a leading website for teachers and classrooms, offering multimedia teaching units, lesson plans, teaching tools and online activities.

## Classroom Magazines

Scholastic is a leading publisher of classroom magazines. Teachers in grades K to 12 use these magazines as supplementary educational materials. The Company's 32 classroom magazines supplement a school's formal learning program by bringing subjects of current interest into the classroom. The magazines are designed to encourage students to read and also to cover diverse subjects, including English, reading, literature, math, science, current events, social studies and foreign languages. The most well known of the Company's domestic magazines are Scholastic News ${ }^{\circledR}$ and Junior Scholastic ${ }^{\circledR}$.

Scholastic's classroom magazine circulation in the United States in fiscal 2005 was more than 8.3 million, with approximately two-thirds of the circulation in grades K to 6 . In fiscal 2005, teachers in approximately $60 \%$ of the elementary schools and in approximately $70 \%$ of the secondary schools in the United States used the Company's classroom magazines. The various classroom magazines are distributed either on a weekly, biweekly or monthly basis during the school year and are supplemented by timely materials featured on scholastic.com.

The majority of the magazines purchased are paid for with school or district funds, with teachers or students paying for the balance. Circulation revenue accounted for substantially all of the classroom magazine revenues in fiscal 2005.

## Library Publishing

Scholastic is a leading publisher of quality children's reference and non-fiction products and encyclopedias sold primarily to schools and libraries in the United States. Products include Encyclopedia Americana ${ }^{\circledR}$, The New Book of Knowledge ${ }^{\circledR}$ and Cumbre ${ }^{\mathrm{TM}}$, a Spanish language encyclopedia, as well as reference materials published under the Grolier ${ }^{\circledR}$ name. Grolier Online ${ }^{\circledR}$ provides subscriptions to reference databases for schools and libraries. The Company's products also include non-fiction books published in the United States under the imprints Children's Press ${ }^{\circledR}$ and Franklin Watts ${ }^{\circledR}$.

## MEDIA, LICENSING AND ADVERTISING

(6.4\% of fiscal 2005 revenues)

## General

The Company's Media, Licensing and Advertising segment includes the production and/or distribution of software in the United States, the production and/or distribution primarily by and through the Company's subsidiary, Scholastic Entertainment Inc. ("SEI"), of programming (including children's television programming, videos, DVD's and feature films) and consumer products (including promotional activities and non-book merchandise), and advertising revenue, including sponsorship programs.

## Production and Distribution

Through SEI, Soup2Nuts Inc. ("S2N") and the Weston Woods Studio, the Company creates and produces television programming, videos, DVD's, feature films, and branded websites. SEI builds consumer awareness and value for the Company's publishing franchises by creating family-focused programming that form the basis for global branding campaigns. SEI generates revenue by exploiting programming assets globally across multiple media formats and by developing and executing brand-marketing campaigns.

SEI has built a television library of over 350 half-hour productions, including: Clifford The Big Red Dog ${ }^{\circledR}$, Clifford's Puppy Days ${ }^{\mathrm{TM}}$, Maya \& Miguel ${ }^{\mathrm{TM}}$, The Magic School Bus ${ }^{\circledR}$, I Spy ${ }^{\mathrm{TM}}$, Goosebumps ${ }^{\circledR}$, Animorphs ${ }^{\circledR}$, Dear America ${ }^{\circledR}$ and The Baby-sitters Club ${ }^{\circledR}$. These series have been sold in the United States and internationally in various media formats. SEI has produced 25 episodes of Clifford's Puppy Days, an animated spin-off of the award-winning Clifford The Big Red Dog series, and in fiscal 2005 commenced production of 14 additional episodes. In fiscal 2005, SEI also produced 35 episodes of a new original animated series, Maya \& Miguel, and commenced production of 30 additional episodes. In fiscal 2004, SEI produced Clifford's Really Big Movie, a feature length film.

S2N, an award-winning producer of animated television and web programming, has produced over 80 half-hour episodes of television programming, including animated shows, such as $O^{\prime}$ Grady $^{\mathrm{TM}}$ and Time Warp Trio.

Weston Woods Studios creates audiovisual adaptations of classic children's picture books, such as Where the Wild Things Are, Chrysanthemum and Make Way for Ducklings, that are initially produced for the school and library market as a supplemental educational resource. SEI has repackaged 27 titles for sale to the consumer market under the Scholastic Video Collection banner. Weston Woods Studios has received numerous awards, including five Andrew Carnegie Medals for Excellence in Children’s Video and an Academy Award nomination.

## Brand Marketing and Consumer Products

SEI creates and develops award-winning global branding campaigns for Scholastic properties in order to extend and strengthen Scholastic's consumer connection with parents, children and teachers. In fiscal 2005, SEI launched a comprehensive brand marketing campaign in conjunction with the premiere of Maya \& Miguel, including consumer products and publishing extensions, such as television tie-in books.

In addition to licensing rights for consumer products, SEI designs, manufactures and distributes consumer products primarily based on Scholastic's literary properties, such as a line of upscale plush toys and wooden puzzles based on

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Clifford The Big Red Dog ${ }^{\circledR}$, The Magic School Bus ${ }^{\circledR}$, The Real Mother Goose ${ }^{\text {TM }}$, No David! and Dear Mrs. LaRue. The products are available through independent toy/gift stores, specialty chains, department stores, mail order catalogs and bookstores, as well as through Scholastic's school-based book clubs, school-based book fairs and continuity programs.

## Consumer Software

Scholastic distributes original and licensed consumer software, handheld and console products and accessories and DVD's for grades K to 8 through its school-based software clubs, schoolbased book clubs, school-based book fairs and continuity programs, as well as the school-based library/teacher market and the trade market. The Company acquires software and multi-media products for distribution in all of these channels through a combination of licensing, purchases of product from software publishers and internal development. Scholastic's school-based software clubs are marketed in the same manner as its school-based book clubs. The Company's CD-ROM titles include the award-winning series I Spy ${ }^{\mathrm{TM}}$, Clifford ${ }^{\circledR}$ and Math Missions ${ }^{\mathrm{TM}}$. The Company and Fisher-Price are developing interactive educational products to be launched in the fall of 2005, including the Read with Me DVD! learning system.

## Advertising

Certain of the Company's magazine properties generate advertising revenues as their primary source of revenue, including Instructor ${ }^{\circledR}$, Scholastic Administrator ${ }^{\mathrm{TM}}$, Instructor New Teacher, Scholastic Early Childhood Today ${ }^{\mathrm{TM}}$ and Coach and Athletic Director ${ }^{\mathrm{TM}}$, which are directed to teachers and education professionals and are distributed during the academic year. Total circulation for these magazines was approximately 500,000 in fiscal 2005. Subscriptions for these magazines are solicited primarily by direct mail. Scholastic Parent and Child ${ }^{\circledR}$ magazine, which is directed at parents and distributed through schools and childcare programs, had circulation of approximately 1.2 million in fiscal 2005. These magazines carry paid advertising, advertising for Scholastic's other products and paid advertising for clients that sponsor customized programs.

## Other

Also included in this segment are: Scholastic In-School Marketing, which develops sponsored educational materials and supplementary classroom programs in partnership with corporations, government agencies and nonprofit organizations; Back to Basics Toys ${ }^{\circledR}$, acquired in fiscal 2004, a direct-to-home catalog business specializing in children's toys; and Quality Education Data, which develops and markets databases and provides research and analysis focused on teachers, schools and education.

## INTERNATIONAL

## ( $18.7 \%$ of fiscal 2005 revenues)

## General

The International segment includes the publication and distribution of products and services outside the United States by the Company's international operations, and its export and foreign rights businesses.

Scholastic has long-established operations in Canada, the United Kingdom, Australia, New Zealand and Southeast Asia and also has newer operations in Argentina, China, India, Ireland and Mexico. Scholastic's operations in Canada, the United Kingdom and Australia generally mirror its United States business model. Each of these international operations has original trade and educational publishing programs, distributes children's books, software and other materials through school-based book clubs, school-based book fairs, trade channels and direct-to-home continuity programs, distributes magazines and offers on-line services. Each of these operations has established its own export and foreign rights licensing programs and is a licensee of book tie-ins for major media properties. Original books published by each of these operations have received awards of excellence in children's literature. In Southeast Asia, the Company primarily publishes and distributes reference products and provides services, generally under the Grolier name.

## Canada

Scholastic Canada, founded in 1957, is a leading publisher and distributor of English and French language children's books, is the largest school-based book club and school-based book fair operator in Canada and is one of the leading suppliers of original or licensed children’s books to the Canadian trade market. Since 1965, Scholastic Canada has produced quality Canadianauthored books and educational materials. Grolier Canada is a leading operator of direct-to-home continuity programs in Canada.

## United Kingdom

Scholastic UK, founded in 1964, is the largest school-based book club and school-based book fair operator and a leading children's publisher in the United Kingdom. Scholastic UK also publishes magazines for teachers and supplemental educational materials, including professional books. Grolier UK is a leading operator of direct-to-home continuity programs in the United Kingdom.

In fiscal 2003, the Company entered into a joint venture with The Book People Ltd. (together with its affiliates, "The Book People"), a direct marketer of books in the United Kingdom, to distribute books to the home under the Red House ${ }^{\circledR}$ name and through schools under the School Link ${ }^{\mathrm{TM}}$ name.

## Australia

Scholastic Australia, founded in 1968, is the leading publisher and distributor of children's educational materials in Australia and has the largest school-based book club and book fair operation in the country, reaching approximately $90 \%$ of the country's primary schools.

## New Zealand

Scholastic New Zealand, founded in 1964, is the largest children's book publisher and the leading book distributor to schools in New Zealand. Through its school-based book clubs and book fairs, Scholastic New Zealand reaches approximately $90 \%$ of the country's primary schools.

## Asia

The Company's Asia operations primarily sell English language reference materials and local language product through a network of over 1,500 independent door-to-door sales representatives in India, Indonesia, Malaysia, the Philippines, Singapore, Taiwan and Thailand. In India, the Company also operates school-based book clubs and book fairs and publishes original titles in the English and Hindi languages. In the Philippines, the Company also operates school-based book fairs, and in Malaysia, the Company operates school-based book clubs and continuity programs.

## Latin America

In Latin America, the Company has operations in Mexico, Argentina and Puerto Rico. These businesses principally distribute books and educational material published by Scholastic, as well as merchandise from other publishers, through school-based book clubs and book fairs. In Puerto Rico, Scholastic distributes Spanish language reference materials through a network of independent door-to-door sales representatives.

## Foreign Rights and Export

The Company licenses the foreign-language rights to selected Scholastic titles to other publishing companies around the world in over 40 languages. The Company's export business sells Scholastic books and products in regions of the world not otherwise serviced by Scholastic subsidiaries.

## MANUFACTURINGANDDISTRIBUTION

The Company's books, magazines, software and other materials and products are manufactured by third parties under contracts entered into through arm's-length negotiations or competitive bidding. As appropriate, the Company enters into multi-year agreements that guarantee specified volume in exchange for favorable pricing terms. Paper is purchased from third party sources. The Company does not anticipate any difficulty in continuing to satisfy its manufacturing and paper requirements.

In the United States, the Company mainly processes and fulfills school-based book club, trade, curriculum publishing, reference and non-fiction products and export orders from its primary warehouse and distribution facility in Jefferson City, Missouri. Magazine orders are processed at the Jefferson City facility and are shipped directly from printers. In fiscal 2003, the Company acquired a distribution facility in Maumelle, Arkansas (the "Maumelle Facility"), which serves as the Company's primary packaging and fulfillment center for its continuity programs. In connection with its trade business, the Company generally outsources certain services, including invoicing, billing, returns processing and collection services, and also ships product directly from printers to customers. School-based book fair orders are fulfilled through a network of warehouses across the country. The Company's international school-based book club, school-based book fair, trade, continuity businesses and educational operations use similar distribution systems.

## SEASONALITY

The Company's school-based book clubs, school-based book fairs and most of its magazines operate on a school-year basis. Therefore, the Company's business is highly seasonal. As a consequence, the Company's revenues in the first and third quarters of the fiscal year generally are lower than its revenues in the other two fiscal quarters. Typically, school-based book club and book fair revenues are greatest in the second quarter of the fiscal year, while revenues from the sale of instructional materials are the highest in the first quarter. The Company experiences a substantial loss from operations in the first quarter of each fiscal year.

## COMPETITION

The markets for children's educational and entertainment materials are highly competitive. Competition is based on the quality and range of materials made available, price, promotion, customer service and distribution channels. Competitors include numerous other book, textbook, library, reference material and supplementary text publishers, distributors and other resellers (including over the Internet) of children's books and other educational materials, national publishers of classroom and professional magazines with substantial circulation, numerous producers of television, video and film programming (many of which are substantially larger than the Company), television networks and cable networks, publishers of computer software and distributors of products and services on the Internet. In the United States, competitors also include regional and local school-based book fair operators, including bookstores. Competition may increase to the extent that other entities enter the market and to the extent that current competitors or new competitors develop and introduce new materials that compete directly with the products distributed by the Company or develop or expand competitive sales channels.

## COPYRIGHTANDTRADEMARKS

SCHOLASTIC is a registered trademark in the United States and in a number of countries where the Company conducts business. Scholastic Inc., the Corporation's principal operating subsidiary in the United States, has registered and/or has pending applications to register in the United States its trademarks for the names of each of its domestic book clubs, the titles of its magazines and the names of all its core curriculum programs. The Corporation's international subsidiaries have also registered trademarks in the name of Scholastic Inc. for the names of their respective book clubs and magazines in their respective countries. Although individual book titles are not subject to trademark protection, Scholastic Inc. has registered and/or has pending applications to register trademarks in the United States and in a number of countries for the names of certain series of books and consumer products, such as The Magic School Bus and Clifford The Big Red Dog. GROLIER is a registered trademark in the United States and a number of countries where the Company conducts business. All of the Company's publications, including books, magazines and software, are subject to copyright protection. Where applicable, the Company consistently files copyright registrations for its magazines, books and software in the name of Scholastic Inc. or one of its subsidiaries. Copyrights and trademarks are vigorously defended by the Company, and as necessary, outside counsel may be retained to assist in such protection.

## EMPLOYEES

At May 31, 2005, the Company employed approximately 7,300 people in full-time jobs and 1,000 people in part-time jobs in the United States and approximately 2,500 additional people internationally. The number of part-time employees fluctuates during the year because significant portions of the Company's business are closely correlated with the school year. The Company believes that relations with its employees are good.

## Executive Officers

Each of the following individuals serves as an executive officer of Scholastic until the first meeting of the Corporation's Board of Directors following the Annual Meeting of Stockholders of Scholastic Corporation in September 2005 and until their successors have been elected or appointed and qualified or until such officer's earlier resignation or removal.

| Name | Age | Employed by <br> Registrant Since | Position(s) for Past Five Years |
| :--- | :---: | :---: | :--- | | Richard Robinson | 68 | 1962 | Chairman of the Board (since 1982), President (since1974) and Chief Executive Officer (since <br> 1975). |
| :--- | :--- | :--- | :--- |
| Mary A. Winston | 43 | 2004 | Executive Vice President and Chief Financial Officer (since 2004). Prior to joining the Company, <br> Vice President and Controller (2003-2004) and Vice President and Treasurer (2002-2003) of <br> Visteon Corporation, a global automotive supplier; and between 1995 and 2002, various senior <br> financial management roles at Pfizer and Warner-Lambert, which merged in June 2000, including <br> Vice President, Global Financial Operations for the pharmaceutical business (2000-2002) and Vice <br> President, Finance and Administration (1998-2000). |
| Deborah A. Forte | 51 | 1983 | Executive Vice President (since 1996), President, Scholastic Entertainment Inc. (since 2001) and <br> Division Head, Scholastic Entertainment Inc. (1995-2001). |
| Lisa Holton | 43 | 2005 | Executive Vice President and President, Book Fairs and Trade (since 2005). Prior to joining the <br> Company, Senior Vice President, Publisher, Global Disney Children's Books (2001-2005) and <br> Vice President and Group Publisher of Disney Children's Books(1999-2001). |
| Linda B. Keene | 53 | 2004 | Executive Vice President, Marketing (since 2004); and prior to joining the Company, a director of <br> Scholastic Corporation (1999-2004), principal of Waterford Marketing Group, an independent <br> consulting agency for marketing and organizational issues(2001-2004), and Vice President of |
| Market Development for American Express Financial Advisors (1994-2001). |  |  |  |


| Name | Age | Employed by Registrant Since | Position(s) for Past Five Years |
| :---: | :---: | :---: | :---: |
| Judith A. Newman | 47 | 1993 | Executive Vice President (since 2005) and President, Book Clubs and Scholastic At Home (since 2004), and Senior Vice President (1997-2005), Book Clubs (1997-2004). |
| Seth Radwell | 42 | 2005 | Executive Vice President and President, e-Scholastic (since 2005). Prior to joining the Company, President, Marketing \& Editorial Group, Bookspan (2002-2005); and Chief Executive Officer and President, Doubleday Interactive (1999-2001). |
| Hugh Roome | 53 | 1991 | Executive Vice President (since 1996), President, International Group (since 2001), Executive Vice President, International (2000-2001) and Executive Vice President, Magazine Group (1996-2000). |
| Charles B. Deull | 45 | 1995 | Senior Vice President (since 1995), General Counsel (since 1999), Senior Vice President, Legal and Business Affairs (1995-1999) and Corporate Secretary (since 1996). |
| Ernest B. Fleishman | 68 | 1989 | Senior Vice President, Education and Corporate Relations (since 1989). |
| Beth Ford | 41 | 2000 | Senior Vice President, Global Operations and Information Technology (since 2002), Senior Vice President, Global Operations (2000-2002); and prior to joining the Company, Director, Supply Chain at Pepsi Bottling Group/Pepsico (1997-2000). |
| Karen A. Maloney | 48 | 1997 | Senior Vice President, Corporate Finance and Chief Accounting Officer (since 2004); Vice President and Corporate Controller (1998-2004). |
| Heather J. Myers | 40 | 2003 | Senior Vice President, Strategic Planning \& Business Development (since 2003). Prior to joining the Company, Independent Media \& Entertainment Consultant (2002-2003); and from 1995-2001, various positions at Vivendi Universal (formerly Seagram Company Ltd.), including Executive Vice President/ General Manager, Universal Global e, Universal Music Group (1999-2001). |

The Corporation's annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and any amendments to those reports are accessible at the Investor Relations portion of its website, www.scholastic.com, by clicking on the "SEC Filings" tab and are available, without charge, as soon as reasonably practicable after such reports are electronically filed or furnished to the Securities and Exchange Commission ("SEC"). The Company also posts on the "Calendar and Presentations" portion of its website the dates of its upcoming financial press releases, telephonic investor calls and investor presentations at least five days prior to the event. The Company's investor calls are open to the public and remain available through the Company's website for at least one year thereafter.

## Item 2 Properties

The Company maintains its principal offices in the metropolitan New York area, where it leases approximately 600,000 square feet of space. The Company also owns or leases approximately 1.6 million square feet of office and warehouse space for its primary warehouse and distribution facility located in the Jefferson City, Missouri area. In addition, the Company owns or leases approximately 2.7 million square feet of office and warehouse space in over 80 facilities in the United States, principally for Scholastic Book Fairs.

In fiscal 2003, the Company acquired the Maumelle Facility consisting of a 500,000 square foot main floor and a 246,000 square foot mezzanine. This facility serves as the Company's primary packaging and fulfillment center for its continuity programs.

Additionally, the Company owns or leases approximately 1.7 million square feet of office and warehouse space in over 100 facilities in Canada, the United Kingdom, Australia, New Zealand, Southeast Asia and elsewhere around the world for its international businesses.

The Company considers its properties adequate for its current needs. With respect to the Company's leased properties, no difficulties are anticipated in negotiating renewals as leases expire or in finding other satisfactory space, if current premises become unavailable. For further information concerning the Company's obligations under its leases, see Notes 1 and 4 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data."

## Item 3 Legal Proceedings

Various claims and lawsuits arising in the normal course of business are pending against the Company. The results of these proceedings are not expected to have a material adverse effect on the Company's consolidated financial position or results of operations.

## Item 4 Submission of Matters to a Vote of Security Holders

During the fourth quarter of the fiscal year covered by this report, no matter was submitted to the vote of security holders, through the solicitation of proxies or otherwise.

## Item 5 | Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Scholastic Corporation's common stock, par value $\$ 0.01$ per share (the "Common Stock"), is traded on the NASDAQ National Market System under the symbol SCHL. Scholastic Corporation's Class A Stock, par value $\$ 0.01$ per share (the "Class A Stock"), is convertible into Common Stock on a share-for-share basis. There is no public trading market for the Class A Stock. The table below sets forth, for the periods indicated, the quarterly high and low selling prices on the NASDAQ National Market System for the Common Stock.

|  |  |  |  |  | For fiscal years ended May 31, |
| :--- | :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |

Scholastic Corporation has not paid any cash dividends since its initial public offering in February 1992 and has no current plans to pay any dividends on the Class A Stock or the Common Stock. In addition, certain of the Company's credit facilities restrict the payment of dividends. See Note 3 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data," for further information.

The number of holders of record of Class A Stock and Common Stock as of July 22, 2005 were 3 and approximately 14,000, respectively.

|  |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: |

Certain prior year amounts have been reclassified to conform with the present year presentation.
 in determining rent expense. As a result, stockholders' equity as of May 31, 2000 was reduced by $\$ 4.7$, the cumulative effect of the after-tax impact of these changes. In addition, net income for the fiscal years ended May 31 , 2004 , 2003,2002 and 2001 increased (decreased) by $\$(0.6), \$ 0.2, \$(3.0)$, and $\$(2.5)$, respectively; and diluted earnings per share for the fiscal years ended May $31,2004,2003,2002$ and 2001 increased (decreased) by $\$(0.02)$, $\$ 0.01, \$(0.07)$, and $\$(0.07)$, respectively.
 $\$ 6.8$; Selling, general and administrative expenses of $\$ 15.2$; and Bad debt expense of $\$ 2.0$. In fiscal 2005, the Company recorded additional pre-tax charges of $\$ 3.8$, or $\$ 0.06$ per diluted share, primarily related to severance costs due to the review of its continuity business, which have been recorded as a component of Selling, general and administrative expenses.
(3) In fiscal 2001, the Company decided not to update Scholastic Literacy Place ${ }^{\circledR}$, which resulted in a pre-tax special charge of $\$ 72.9$, or $\$ 1.20$ per diluted share, recorded in Cost of goods sold.
 but implemented in those periods.
 initiated in 1995.
 resulting in a pre-tax gain of $\$ 2.9$, or $\$ 0.05$ per diluted share. In fiscal 2002, the Company wrote off an equity investment, resulting in a pre-tax loss of $\$ 2.0$, or $\$ 0.03$ per diluted share.
 accounting change.

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Scholastic is the world's largest publisher and distributor of children's books and a leader in educational technology. The Company distributes its products and services through a variety of channels, including school-based book clubs, school-based book fairs, school-based and direct-to-home continuity programs, retail stores, schools, libraries, the internet and television networks. The Company categorizes its businesses into four operating segments: Children's Book Publishing and Distribution; Educational Publishing; Media, Licensing and Advertising (which collectively represent the Company's domestic operations); and International. This classification reflects the nature of products and services consistent with the method by which the Company's chief operating decision-maker assesses operating performance and allocates resources.

The following discussion and analysis of the Company's financial position should be read in conjunction with the Company's Consolidated Financial Statements and the related Notes included in Item 8, "Consolidated Financial Statements and Supplementary Data."

Overview and Outlook

Fiscal 2005 revenues decreased 6.9\% from fiscal 2004 to approximately $\$ 2.1$ billion. Lower fiscal 2005 revenues in the Company's Children's Book Publishing and Distribution segment, primarily due to the prior year release of Harry Potter and the Order of the Phoenix and lower revenues in the continuity business, were partially offset by revenue growth in the Educational Publishing segment, led by strong sales of educational technology products, including the Company's READ 180 reading intervention program, and revenue growth in the International segment.

Operating income increased by $11.3 \%$ to $\$ 134.9$ million in fiscal 2005, principally due to higher profits in the Educational Publishing, International and Media, Licensing and Advertising segments. These increases were partially offset by lower profits in the Children's Book Publishing and Distribution segment.

The Company's focus is on expanding margins, while growing revenues. For fiscal 2006, the Company's goals are based on: (1) revenue and profit growth in the Children's Book Publishing and Distribution segment, built on: revenue and profit growth in the Company's trade business driven principally by the release of Harry Potter and the Half-Blood Prince; revenue growth in school-based book clubs and book fairs; and profit growth on relatively flat revenue in the continuity business; (2) growth in revenue and profit in the Educational Publishing segment, led by sales of educational technology products; (3) strengthening the Media, Licensing and Advertising and International segments for future growth; and (4) achieving operating improvements and efficiencies, with a continued focus on generating free cash flow.


 Item 8, "Consolidated Financial Statements and Supplementary Data," provides a comprehensive description of the adjustments recorded in connection with the restatement.

## General:





 but not limited to: collectability of accounts receivable and installment receivables; sales returns; amortization periods; pension obligations; and recoverability of inventories, deferred promotion costs, deferred income taxes and tax reserves, prepublication costs, royalty advances, goodwill and other intangibles.

The following policies and account descriptions include all those identified by the Company as critical to its business operations and the understanding of its results of operations:

## Revenue recognition:

The Company's revenue recognition policies for its principal businesses are as follows:

School - Based Book Clubs - Revenue from school-based book clubs is recognized upon shipment of the products.

School - Based Book Fairs - Revenue from school-based book fairs is recognized ratably as each book fair occurs.



 increase or decrease in operating income of approximately $\$ 0.3$ million.

 reserve as received. The calculation of the reserve for estimated returns is based on historical return rates and sales patterns.
m SCHOLASTIC
 of approximately $\$ 1.0$ million.

Educational Publishing - For shipments to schools, revenue is recognized on passage of title, which generally occurs upon receipt by the customer. Shipments to depositories are on consignment. Revenue is recognized based on actual shipments from the depositories to the schools. For certain software-based products, the Company offers new customers installation and training. In such cases, revenue is recognized when installation and training are complete.

Toy Catalog - Revenue from the sale of children's toys to the home through catalogs is recognized at the time of shipment, which is generally when title transfers to the customer. A reserve for estimated returns is established at the time of sale and recorded as a reduction to revenue. Actual returns are charged to the reserve as received. The calculation of the reserve for estimated returns is based on historical return rates and sales patterns.

Film Production and Licensing - Revenue from the sale of film rights, principally for the home video and domestic and foreign television markets, is recognized when the film has been delivered and is available for showing or exploitation. Licensing revenue is recorded in accordance with royalty agreements at the time the licensed materials are available to the licensee and collections are reasonably assured.

Magazines - Revenue is deferred and recognized ratably over the subscription period, as the magazines are delivered.
Magazine Advertising - Revenue is recognized when the magazine is on sale and available to the subscribers.
Scholastic In-School Marketing - Revenue is recognized when the Company has satisfied its obligations under the program and the customer has acknowledged acceptance of the product or service.

For the fiscal years ended May 31, 2005, 2004 and 2003, no significant changes have been made to the underlying assumptions related to the revenue recognition policy or the methodology applied.

## Accounts receivable:

Accounts receivable are recorded net of allowances for doubtful accounts and reserves for returns. In the normal course of business, the Company extends credit to customers that satisfy predefined credit criteria. The Company is required to estimate the collectability of its receivables. Reserves for returns are based on historical return rates and sales patterns. Allowances for doubtful accounts are established through the evaluation of accounts receivable agings and prior collection experience to estimate the ultimate collectability of these receivables. A one percentage point change in the estimated bad debt reserve rates, which are applied to the accounts receivable agings, would result in an increase or decrease in operating income of approximately $\$ 0.7$ million.

## Inventories:

Inventories, consisting principally of books, are stated at the lower of cost, using the first-in, first-out method, or market. The Company records a reserve for excess and obsolete inventory based upon a calculation using the historical usage rates and sales patterns of its products.

## Deferred promotion costs:

Deferred promotion costs represent direct mail and telemarketing promotion costs incurred to acquire customers in the Company's continuity and magazine businesses. Promotional costs are deferred when incurred and amortized in the proportion that current revenues bear to estimated total revenues. The Company regularly evaluates the operating performance of the promotions over their life cycle based on historical and forecasted demand and adjusts the carrying value accordingly. Except as discussed above, all other advertising costs are expensed as incurred. A one

## Leases:


 SFAS No. 13, the lease then qualifies as a capital lease.

Capital leases are capitalized at the lower of the net present value of the total amount of rent payable under the leasing agreement (excluding finance charges) or the fair market value of the leased asset. Capital lease assets are depreciated on a straight-line basis, over a period consistent with the Company's normal depreciation policy for tangible fixed assets, but generally not exceeding the lease term. Interest charges are expensed over the period of the lease in relation to the carrying value of the capital lease obligation.

Rent expense for operating leases, which may include free rent or fixed escalation amounts in addition to minimum lease payments, is recognized on a straight-line basis over the duration of each lease term.

## Prepublication costs

The Company capitalizes the art, prepress, editorial and other costs incurred in the creation of the master copy of a book or other media (the "prepublication costs"). Prepublication costs are amortized on a straight-line basis over a three to seven year period based on expected future revenues. The Company regularly reviews the recoverability of the capitalized costs.

## Royalty advances:

The Company records a reserve for the recoverability of its outstanding advances to authors based primarily upon historical earndown experience. Royalty advances are expensed as related revenues are earned or when future recovery appears doubtful.

## Goodwill and other intangibles:

Goodwill and other intangible assets with indefinite lives are reviewed for impairment annually, or more frequently if impairment indicators arise. With regard to goodwill, these reviews require the Company to estimate the fair value of its identified reporting units. For each of the reporting units, the estimated fair value is determined utilizing the expected present value of the projected future cash flows of the units, which is compared to the carrying value of the net assets of the reporting units. With regard to other intangibles with indefinite lives, the Company determines the fair value by asset, which is then compared to its carrying value.

## Other noncurrent liabilities:

All of the rate assumptions discussed below impact the Company's calculations of its pension and post-retirement obligations. The rates applied by the Company are based on the portfolios' past average rates of return and discussions with actuaries. Any change in market performance, interest rate performance, assumed health care costs trend rate, or compensation rates could result in significant changes in the pension and post-retirement obligations.

Pension obligations - Scholastic Corporation and certain of its subsidiaries have defined benefit pension plans covering the majority of their employees who meet certain eligibility requirements. The Company follows SFAS No. 87, "Employers' Accounting for Pensions," in calculating the existing benefit obligations and net cost under the plans. These calculations are based on three primary actuarial assumptions: the discount rate, the long-term expected rate of return on plan assets, and the anticipated rate of compensation increases. The discount rate is used in the measurement of the projected, accumulated and vested benefit obligations and the service and interest cost components of net periodic pension costs. The long-term expected return on plan assets is used to calculate the expected earnings
from the investment or reinvestment of plan assets. The anticipated rate of compensation increase is used to estimate the increase in compensation for participants of the plan from their current age to their assumed retirement age. The estimated compensation amounts are used to determine the benefit obligations and the service cost. A one percentage point change in the discount rate and expected long-term return on plan assets would result in an increase or decrease in operating income of approximately $\$ 0.1$ million and $\$ 1.2$ million, respectively. Pension benefits in the cash balance plan for employees located in the United States are based on formulas in which the employees' balances are credited monthly with interest based on the average rate for one-year United States Treasury Bills plus 1\%. Contribution credits are based on employees' years of service and compensation levels during their employment period.

Other post-retirement benefits - Scholastic Corporation provides post-retirement benefits, consisting of healthcare and life insurance benefits, to retired United States-based employees. A majority of these employees may become eligible for these benefits if they reach normal retirement age while working for the Company. The post-retirement medical plan benefits are funded on a pay-as-you-go basis, with the Company paying a portion of the premium and the employee paying the remainder. The Company follows SFAS No. 106, "Employers' Accounting for Post-Retirement Benefits Other than Pensions," in calculating the existing benefit obligation, which is based on the discount rate and the assumed health care cost trend rate. The discount rate is used in the measurement of the expected and accumulated benefit obligations and the service and interest cost components of net periodic post-retirement benefit cost. The assumed health care cost trend rate is used in the measurement of the long term expected increase in medical claims. A one percentage point change in the discount rate and the medical trend rate would result in an increase or decrease in operating income of approximately $\$ 0.1$ million and $\$ 0.2$ million, respectively.

Management has discussed the development and selection of these critical accounting policies with the Audit Committee of the Corporation’s Board of Directors. The Audit Committee has reviewed the Company's disclosure relating to the policies described in this Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

|  |  |  |  |
| :--- | :--- | ---: | :--- |
|  |  |  |  |

## Certain prior year amounts have been reclassified to conform with the present year presentation.

 certain operating leases. See "Critical Accounting Policies and Estimates" and Note 1 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data," for a comprehensive description of the adjustments recorded in connection with the restatement.
(2) Represents percentage of total revenues.
 Selling, general and administrative expenses; and Bad debt expense. In fiscal 2005, the Company recorded additional pre-tax charges of $\$ 3.8$, or $\$ 0.06$ per diluted share, primarily related to severance costs due to the review of its continuity business, which have been recorded as a component of Selling, general and administrative expenses.
 but implemented in those periods.
(5) The fiscal 2003 pre-tax charge of $\$ 1.9$, or $\$ 0.03$ per diluted share, relates to the settlement of a securities lawsuit initiated in 1997
 resulting in a pre-tax gain of $\$ 2.9$, or $\$ 0.05$ per diluted share.

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 by the Children's Book Publishing and Distribution segment, which grew by $\$ 168.7$ million, primarily from higher Harry Potter revenues.

 Cost of goods sold included Continuity charges of $\$ 6.8$ million, or $0.3 \%$ of revenues.


 or $0.2 \%$ of revenues, and $\$ 15.2$ million, or $0.7 \%$ of revenues, respectively.
 in the Company's continuity programs, which are included in the Children's Book Publishing and Distribution segment. In fiscal 2004 , Bad debt expense increased by $\$ 18.0$ million,
 Bad debt expense in fiscal 2004 included Continuity charges of $\$ 2.0$ million.
 by $\$ 10.0$ million, as compared to $\$ 52.1$ million in fiscal 2003, primarily due to the completion of various information technology projects in fiscal 2003.
 2003. In connection with that announcement, Special severance charges totalling $\$ 3.3$ million were recorded in fiscal 2004 for employees notified in that fiscal year.



 including the Continuity charges of

In fiscal 2004, the Company recorded $\$ 8.0$ million in Other income, representing the net gain on the early termination of a sublease by one of its tenants. Other income was $\$ 2.9$ million in fiscal 2003, representing a gain from the sale of a portion of an interest in a French publishing company.

Interest expense for fiscal 2005 decreased $\$ 3.8$ million to $\$ 36.2$ million, as compared to $\$ 40.0$ million in fiscal 2004. This decrease was primarily due to lower debt levels. Interest expense for fiscal 2004 increased \$1.4 million, as compared to $\$ 38.6$ million in fiscal 2003.

The Company's effective tax rates were $35.5 \%, 35.5 \%$ and $35.0 \%$ of earnings before taxes for fiscal 2005, 2004 and 2003, respectively.
Net income increased $11.2 \%$ to $\$ 64.3$ million, or $3.1 \%$ of revenues, in fiscal 2005, from $\$ 57.8$ million, or $2.6 \%$ of revenues, in fiscal 2004. Net income decreased modestly in fiscal 2004 from $\$ 58.8$ million, or $3.0 \%$ of revenues, in fiscal 2003. The basic and diluted earnings per share of Class A Stock and Common Stock were $\$ 1.61$ and $\$ 1.58$, respectively, in fiscal 2005, $\$ 1.47$ and $\$ 1.44$, respectively, in fiscal 2004, and $\$ 1.50$ and $\$ 1.46$, respectively, in fiscal 2003.

Results of Operations - Segments

In fiscal 2005, the Company reviewed the estimated Cost of goods sold related to products originated by the Media, Licensing and Advertising segment that are sold through channels included in the Children's Book Publishing and Distribution segment. The Company determined that actual costs were lower and gross margins higher on these products than was previously estimated. As a result, the current and prior year inter-segment allocations were adjusted (the "Segment Reallocation"), resulting in higher gross margin and profits in the Media, Licensing and Advertising segment with an offsetting decrease in gross margin and profits in the Children's Book Publishing and Distribution segment.

## CHILDREN'S BOOKPUBLISHING AND DISTRIBUTION

The Company's Children's Book Publishing and Distribution segment includes the publication and distribution of children's books in the United States through school-based book clubs and book fairs, school-based and direct-to-home continuity programs and the trade channel.

|  | (\$ amounts in millions) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  | 2003 |
|  |  |  |  | Restated |  | Restated |
| Revenue | \$ | 1,152.5 | \$ | 1,358.6 | \$ | 1,189.9 |
| Operating profit ${ }^{(1)}$ |  | 93.5(2) |  | 104.6(2) |  | 123.7 |
| Operating margin ${ }^{(1)}$ |  | 8.1\% |  | 7.7\% |  | 10.4\% |

Operating profit includes the portion of the Continuity charges related to this segment of approximately $\$ 4$ in fiscal 2005 and approximately $\$ 22$ in fiscal 2004 .
Children's Book Publishing and Distribution revenues accounted for $55.4 \%$ of the Company's revenues in fiscal 2005 and $60.8 \%$ in both fiscal 2004 and fiscal 2003. In fiscal 2005, segment revenues decreased $15.2 \%$, or $\$ 206.1$ million, to $\$ 1,152.5$ million from $\$ 1,358.6$ million in fiscal 2004. This decrease relates primarily to a decline in the Company's trade business of $\$ 142.2$ million. Continuity program revenues decreased $\$ 73.8$ million, as compared to the prior fiscal year, consistent with the Company's previously announced plan to focus on its more productive continuity customers. These revenue decreases were partially offset by an increase of $\$ 17.0$ million in revenues from the school-based book fairs business, as compared to the prior fiscal year.

In fiscal 2004, segment revenues increased $14.2 \%$, or $\$ 168.7$ million, from $\$ 1,189.9$ million in fiscal 2003. This increase was primarily due to higher trade revenues of approximately $\$ 110$ million driven by the release of the fifth Harry Potter book, Harry Potter and the Order of the Phoenix, as well as higher revenues from school-based book club and school-based book fairs, which increased $\$ 53.5$ million and $\$ 18.0$ million, respectively. These increases were partially offset by a decline in

School-based book club revenues accounted for 34.4\% of Children's Book Publishing and Distribution revenues in fiscal 2005, compared to $29.7 \%$ in fiscal 2004 and $29.5 \%$ in fiscal 2003. In fiscal 2005, school-based book club revenues decreased by $1.8 \%$, or $\$ 7.1$ million, to $\$ 396.9$ million, as compared to fiscal 2004, primarily due to lower revenue per order. In fiscal 2004, school-based book club revenues improved by $15.3 \%$, or $\$ 53.5$ million, to $\$ 404.0$ million, as compared to fiscal 2003, primarily due to an increase in the number of orders aided by the July 2003 acquisition of selected assets of Troll Holdings, Inc., formerly a national school-based book club operator and publisher ("Troll").

Revenues from school-based book fairs accounted for $31.5 \%$ of segment revenues in fiscal 2005, compared to $25.4 \%$ in fiscal 2004 and $27.5 \%$ in fiscal 2003. In fiscal 2005, school-based book fair revenues increased by $4.9 \%$, or $\$ 17.0$ million, to $\$ 362.6$ million, over fiscal 2004, which had increased $5.5 \%$, or $\$ 18.0$ million, to $\$ 345.6$ million versus fiscal 2003 . These increases were primarily due to growth in revenue per fair.

In fiscal 2005, continuity revenues accounted for $18.4 \%$ of segment revenues, as compared to $21.0 \%$ in fiscal 2004 and $25.3 \%$ in fiscal 2003. Revenues from the continuity business in fiscal 2005 decreased $25.8 \%$, or $\$ 73.8$ million, to $\$ 212.1$ million, as compared to fiscal 2004, consistent with the Company's previously announced plan to focus on its more productive customers. Revenues from the continuity business in fiscal 2004 decreased $5.1 \%$, or $\$ 15.5$ million, to $\$ 285.9$ million, as compared to fiscal 2003, principally as a result of lower net revenues generated through telemarketing, which was adversely affected by the implementation, effective October 1, 2003, of the National Do Not Call Registry legislation.

The trade distribution channel accounted for $15.7 \%$ of segment revenues in fiscal 2005, as compared to $23.9 \%$ in fiscal 2004 and $17.7 \%$ in fiscal 2003. Trade revenues decreased in fiscal 2005 by $\$ 142.2$ million, or $44.0 \%$, to $\$ 180.9$ million, compared to $\$ 323.1$ million in fiscal 2004, principally due to a decline in Harry Potter revenues of approximately $\$ 155$ million, partially offset by increased non-Harry Potter revenues. In fiscal 2004, trade revenues increased $53.6 \%$, or $\$ 112.7$ million, from $\$ 210.4$ million in fiscal 2003, substantially due to the fiscal 2004 release of Harry Potter and the Order of the Phoenix. Trade revenues for Harry Potter were approximately $\$ 20$ million, $\$ 175$ million and $\$ 50$ million in fiscal 2005, 2004 and 2003, respectively.

Segment operating profit in fiscal 2005 declined $\$ 11.1$ million, or $10.6 \%$, to $\$ 93.5$ million, or $8.1 \%$ of revenues, compared to $\$ 104.6$ million, or $7.7 \%$ of revenues, in fiscal 2004 .This decline was principally due to lower operating results for the Company's trade business, which decreased by approximately $\$ 27$ million, primarily due to lower Harry Potter revenues, partially offset by an increase in operating profit from continuity programs of approximately $\$ 22$ million. In fiscal 2004, the Company experienced greater than anticipated challenges in its continuity business, including the effects of the National Do Not Call Registry legislation. These challenges resulted in lower net revenue generated through telemarketing, increased promotion costs and higher bad debt provisions. As a result, the Company reviewed and made changes in its continuity business in fiscal 2004, and recorded Continuity charges in fiscal 2004 and fiscal 2005 of approximately $\$ 25$ million and $\$ 4$ million, respectively, of which approximately $\$ 22$ million and $\$ 4$ million, respectively, applied to this segment.

In fiscal 2004, segment operating profit declined $\$ 19.1$ million, or $15.4 \%$, compared to $\$ 123.7$ million, or $10.4 \%$ of revenues, in fiscal 2003. This decline was primarily due to lower operating results for continuity programs, which decreased by approximately $\$ 55$ million in fiscal 2004, partially offset by improvements in the Company's trade business of approximately $\$ 20$ million, resulting primarily from higher Harry

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Potter revenues, and in the school-based book club business of approximately $\$ 15$ million.
The following highlights the results of the direct-to-home portion of the Company's continuity programs, which consists primarily of the business formerly operated by Grolier and included in the Children's Book Publishing and Distribution segment.

| Direct-to-home continuity | (\$ amounts in millions) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2003 |
|  |  |  | Restated |  | Restated |
| Revenue | \$ 147.5 | \$ | 203.8 | \$ | 212.3 |
| Operating (loss) profit | $(2.8)^{(1)}$ |  | $(10.4)^{(1)}$ |  | 30.9 |
| Operating margin | * |  | * |  | 14.6\% |
| $\begin{array}{ll}\text { * } & \text { not meaningful } \\ \text { (1) } \quad \text { Operating loss in }\end{array}$ |  |  |  |  |  |

In fiscal 2005, revenues from the direct-to-home portion of the Company's continuity business decreased to $\$ 147.5$ million, from $\$ 203.8$ million in fiscal 2004, compared to $\$ 212.3$ million in fiscal 2003.

The direct-to-home continuity business operating loss was $\$ 2.8$ million in fiscal 2005 compared to a $\$ 10.4$ million operating loss in fiscal 2004, primarily due to the approximately $\$ 15$ million effect of the prior year Continuity charge attributable to the direct-to-home portion of the continuity business. In fiscal 2003, operating profit from the direct-to-home continuity business was $\$ 30.9$ million.

Excluding the direct-to-home continuity business, segment revenues in fiscal 2005 were $\$ 1,005.0$ million, as compared to $\$ 1,154.8$ million in fiscal 2004 and $\$ 977.6$ million in fiscal 2003 , and segment operating profit in fiscal 2005 was $\$ 96.3$ million, compared to $\$ 115.0$ million in fiscal 2004 and $\$ 92.8$ million in fiscal 2003.

## EDUCATIONAL PUBLISHING

The Company's Educational Publishing segment includes the publication and distribution to schools and libraries of educational technology products, curriculum materials, children's books, classroom magazines and print and on-line reference and non-fiction products for grades pre-K to 12 in the United States.

|  | (\$ amounts in millions) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  | 2003 |
|  |  |  |  | Restated |  | tated |
| Revenue | \$ | 404.6 | \$ | 369.1 | \$ | 325.9 |
| Operating profit |  | 78.5 |  | 56.1 |  | 43.8 |
| Operating margin |  | 19.4\% |  | 15.2\% |  | 13.4\% |

Segment revenues accounted for $19.5 \%$ of the Company's revenues in fiscal 2005, compared to $16.5 \%$ in fiscal 2004 and $16.6 \%$ in fiscal 2003. In fiscal 2005, Educational Publishing revenues increased to $\$ 404.6$ million from $\$ 369.1$ million in fiscal 2004. This $\$ 35.5$ million increase was primarily due to higher revenues from sales of educational technology products, including the Company's READ 180 reading intervention program. In fiscal 2004, the $\$ 43.2$ million increase in Educational Publishing revenues as compared to fiscal 2003 was primarily due to higher sales of children's books to public schools systems as classroom libraries and other collections, which increased $\$ 28.3$ million, and educational technology products, which increased $\$ 17.4$ million.

Segment operating profit in fiscal 2005 increased by $\$ 22.4$ million, or $39.9 \%$, to $\$ 78.5$ million, as compared to the prior fiscal year, primarily due to revenue growth from sales of educational technology products, which have higher gross margins. In fiscal 2004, segment operating profit increased $\$ 12.3$ million, or $28.1 \%$, from $\$ 43.8$ million in fiscal 2003, primarily due to the increase in revenues, as well as improved gross margins resulting from a favorable sales mix.

MEDIA, LICENSING AND ADVERTISING
The Company's Media, Licensing and Advertising segment includes the production and/or distribution of software in the United States; the production and/or distribution, primarily by and through SEI, of programming and consumer products (including children's television programming, videos, software, feature films, promotional activities and non-book merchandise); and advertising revenue, including sponsorship programs.

|  | 2005 |  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Restated |  | Restated |
| Revenue | \$ | 133.1 | \$ | 136.4 | \$ | 123.5 |
| Operating profit ${ }^{(1)}$ |  | 11.0 |  | 10.9 |  | 12.2 |
| Operating margin ${ }^{(1)}$ |  | 8.3\% |  | 8.0\% |  | 9.9\% |

## (1) Reflects the Segment Reallocation.

Media, Licensing and Advertising revenues accounted for $6.4 \%$ of the Company's revenues in fiscal 2005, 6.1\% in fiscal 2004 and $6.3 \%$ in fiscal 2003. In fiscal 2005, segment revenues decreased by $\$ 3.3$ million, or $2.4 \%$, to $\$ 133.1$ million from $\$ 136.4$ million in fiscal 2004. This decrease was due principally to a decline of $\$ 6.8$ million in programming revenue, primarily as a result of the fiscal 2004 release of the feature film Clifford's Really Big Movie, partially offset by increased revenues of $\$ 2.9$ million from Back to Basic Toys, the Company's direct-tohome toy catalog. In fiscal 2004, segment revenues increased by $\$ 12.9$ million, or $10.4 \%$, from $\$ 123.5$ million in fiscal 2003, primarily due to $\$ 17.5$ million of incremental revenues generated from Back to Basics Toys, which the Company acquired in August 2003. Additionally, programming revenues increased by $\$ 5.9$ million, primarily due to the effect of Clifford's Really Big Movie. These revenue increases were partially offset by $\$ 9.6$ million in decreased revenues from software and multimedia products.

Media, Licensing and Advertising operating profit remained relatively flat at $\$ 11.0$ million, or $8.3 \%$ of revenues, in fiscal 2005, compared to $\$ 10.9$ million, or $8.0 \%$ of revenues, in fiscal 2004. In fiscal 2004, profit decreased \$1.3 million from $\$ 12.2$ million, or $9.9 \%$ of revenues, in fiscal 2003.

## INTERNATIONAL

The International segment includes the publication and distribution of products and services outside the United States by the Company's international operations, and its export and foreign rights businesses.

|  | 2005 |  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Restated |  | Restated |
| Revenue | \$ | 389.7 | \$ | 369.7 | \$ | 319.0 |
| Operating profit |  | 30.3 |  | 23.5(1) |  | 19.3 |
| Operating margin |  | 7.8\% |  | 6.4\% |  | 6.1\% |

[^0]International revenues accounted for $18.7 \%$ of the Company's revenues in fiscal 2005, 16.6\% in fiscal 2004 and $16.3 \%$ in fiscal 2003. Segment revenues increased $\$ 20.0$ million, or $5.4 \%$, to $\$ 389.7$ million in fiscal 2005 from $\$ 369.7$ million in fiscal 2004, primarily due to the favorable impact of foreign currency exchange rates. In fiscal 2004, International revenues increased $\$ 50.7$ million, or $15.9 \%$, from $\$ 319.0$ million in fiscal 2003, primarily due to the favorable impact of foreign currency exchange rates of $\$ 36.5$ million and increased revenues from the Company's export business of $\$ 12.3$ million.

International operating profit increased $\$ 6.8$ million to $\$ 30.3$ million, or $7.8 \%$ of revenues, in fiscal 2005 from $\$ 23.5$ million, or $6.4 \%$ of revenues, in fiscal 2004. This increase was primarily due to higher operating profit in Australia. In fiscal 2004, operating profit increased $\$ 4.2$ million, or $21.8 \%$, from $\$ 19.3$ million, or $6.1 \%$ of revenues, in fiscal 2003 , primarily due to an increase in operating profit from the export business.

Liquidity and Capital Resources

Cash and cash equivalents were $\$ 110.6$ million at May 31, 2005, compared to $\$ 17.8$ million at May 31, 2004 and $\$ 58.6$ million at May 31, 2003.

Cash flow provided by operations increased $\$ 25.3$ million to $\$ 246.6$ million in fiscal 2005 compared to $\$ 221.3$ million in fiscal 2004, on improved net income of $\$ 6.5$ million, primarily as a result of changes in working capital. Inventory decreased by $\$ 3.2$ million in fiscal 2005 compared to an increase of $\$ 14.7$ in fiscal 2004, primarily due to growth in inventory levels in schoolbased book clubs and book fairs in fiscal 2004. The deferred income tax provision increased $\$ 17.8$ million to $\$ 20.4$ million in fiscal 2005 compared to $\$ 2.6$ million in fiscal 2004 ,

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principally due to the utilization of deferred tax assets related to the allowance for doubtful accounts. Deferred promotion costs decreased $\$ 2.7$ million in fiscal 2005 compared to a decrease of $\$ 12.6$ million in fiscal 2004, primarily due to the prior year write-down of deferred promotion costs included in the Continuity charges. Amortization of prepublication and production costs decreased $\$ 11.4$ million to $\$ 67.7$ million in fiscal 2005 compared to $\$ 79.1$ million in fiscal 2004, primarily due to the higher amortization of production costs in fiscal 2004 related to Clifford's Really Big Movie. Accounts payable and other accrued expenses decreased $\$ 12.8$ million in fiscal 2005 compared to an increase of $\$ 8.3$ million in fiscal 2004 , primarily due to the timing of payments.

Cash outflow for investing activities was $\$ 160.4$ million for fiscal 2005. Prepublication expenditures totaled $\$ 58.0$ million in fiscal 2005, an increase of $\$ 4.8$ million from fiscal 2004 , primarily due to development of a new version of READ 180. Additions to property, plant and equipment totaled $\$ 49.8$ million in fiscal 2005, an increase of $\$ 6.4$ million from fiscal 2004, principally due to information technology spending.

Cash flow provided by financing activities was $\$ 6.5$ million in fiscal 2005, compared to a $\$ 114.9$ million use of cash in fiscal 2004. In fiscal 2004, Scholastic Corporation repaid all $\$ 125.0$ million of its outstanding $7 \%$ Notes at maturity.

Due to the seasonality of its businesses, as discussed in Item 1, "Business-Seasonality," the Company experiences negative cash flow in the June through October time period. As a result of the Company's business cycle, seasonal borrowings have historically increased during June, July and August, have generally peaked in September or October, and have been at their lowest point in May.

The Company believes its existing cash position, combined with funds generated from operations and available under the Credit Agreement and the Revolver, described in "Financing" below, will be sufficient to finance its ongoing working capital requirements. The Company anticipates refinancing its debt obligations prior to their respective maturity dates, to the extent not paid through cash flow.

The following table summarizes, as of May 31, 2005, the Company's contractual cash obligations by future period (see Notes 3 and 4 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data"):

|  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |

[^1]On March 31, 2004, Scholastic Corporation and Scholastic Inc. entered into an unsecured revolving credit agreement with certain banks (the "Credit Agreement"), which replaced a similar loan agreement that was scheduled to expire on August 11, 2004. The Credit Agreement, which expires on March 31, 2009, provides for aggregate borrowings of up to $\$ 190.0$ million (with a right in certain circumstances to increase borrowings to $\$ 250.0$ million), including the issuance of up to $\$ 10.0$ million in letters of credit. Interest under this facility is either at the prime rate or at a rate $0.325 \%$ to $0.975 \%$ over LIBOR (as defined). There is a facility fee ranging from $0.10 \%$ to $0.30 \%$ and a utilization fee ranging from $0.05 \%$ to $0.25 \%$ if borrowings exceed $50 \%$ of the total facility. The amounts charged vary based upon the Company's credit rating. The interest rate, facility fee and utilization fee (where applicable) as of May 31,2005 were $0.675 \%$ over LIBOR, $0.20 \%$ and $0.125 \%$, respectively. The Credit Agreement contains certain financial covenants related to debt and interest coverage ratios (as defined) and limits dividends and other distributions. There were no borrowings outstanding under the Credit Agreement at May 31, 2005, as compared to $\$ 12.0$ million at May 31, 2004 at a weighted average interest rate of $1.7 \%$.

Scholastic Corporation and Scholastic Inc. are joint and several borrowers under an unsecured revolving loan agreement with a bank (the "Revolver"). As amended effective April 30, 2004, the Revolver provides for unsecured revolving credit of up to $\$ 40.0$ million and expires on March 31, 2009. Interest under this facility is either at the prime rate minus $1 \%$, or at a rate $0.375 \%$ to $1.025 \%$ over LIBOR (as defined). There is a facility fee ranging from $0.10 \%$ to $0.30 \%$. The amounts charged vary based upon the Company's credit rating. The interest rate and facility fee as of May 31, 2005 were $0.725 \%$ over LIBOR and $0.20 \%$, respectively. The Revolver contains certain financial covenants related to debt and interest coverage ratios (as defined) and limits dividends and other distributions. There were no borrowings outstanding under the Revolver at May 31, 2005, as compared to $\$ 2.2$ million at May 31 , 2004, at a weighted average interest rate of $3.0 \%$.

Unsecured lines of credit available in local currencies to Scholastic Corporation’s international subsidiaries were, in the aggregate, equivalent to $\$ 61.8$ million at May 31 , 2005 , as compared to $\$ 62.1$ million at May 31, 2004. These lines are used primarily to fund local working capital needs. At May 31, 2005, borrowings equivalent to $\$ 24.7$ million were outstanding under these lines of credit, as compared to $\$ 23.0$ million at May 31, 2004 at weighted average interest rates of $5.4 \%$ and $5.5 \%$ at May 31,2005 and 2004, respectively.

The Company's total debt obligations at May 31, 2005 and 2004 were $\$ 501.4$ million and $\$ 516.6$ million, respectively. For a complete description of all the Company's debt obligations, see Note 3 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data."

## Acquisitions

In the ordinary course of business, the Company explores domestic and international expansion opportunities, including potential niche and strategic acquisitions. As part of this process, the Company engages with interested parties in discussions concerning possible transactions. The Company will continue to evaluate such opportunities and prospects.

On April 27, 2005, the Company acquired all of the stock of Chicken House Publishing Ltd., a United Kingdom publisher of children’s books. During fiscal 2004, the Company acquired certain assets of Troll and the stock of BTBCAT, Inc., which operates the Back to Basics direct-to-home toy catalog business.

## NEW ACCOUNTING PRONOUNCEMENTS

In December 2004, the Financial Accounting Standards Board (the "FASB") issued SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS No. 123R"), which requires companies to measure compensation cost for all share-based payments (including employee stock options) at fair value, as currently permitted but not required under SFAS No. 123. As a result, the pro forma disclosures previously permitted under SFAS No. 123, as disclosed in Note 1 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data," will no longer be an alternative to financial statement recognition, effective for the Company commencing June 1, 2006. Retroactive application of the fair value recognition provisions of SFAS No. 123R to all prior years for which SFAS No. 123 was effective is permitted, but not required. Alternatively, a company may use the modified-prospective transition method for application of SFAS No. 123R. Under this method, compensation cost is recognized for all share-based payments granted, modified or settled after the date of adoption based on their grant-date fair value. For awards granted prior to the adoption date, the compensation cost of any unvested portion is recognized over the remaining service period, based on the grant-date fair value utilized in the SFAS 123 disclosure. The Company is currently evaluating the impact that the adoption of SFAS No. 123R will have on its financial position, results of operations and cash flows.

In December 2004, the FASB issued FASB Staff Position No.109-2, "Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004" ("FSP No. 109-2"). FSP No.109-2 provides guidance on recording and disclosing the impact on income tax expense and deferred tax liabilities of the optional foreign earnings repatriation provision of the American Jobs Creation Act of 2004. The Company has elected not to repatriate foreign earnings pursuant to these provisions, and therefore the adoption of FSP No. 109-2 has had no impact on the Company's financial position, results of operation or cash flows.

In March 2005, the FASB issued Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations - an interpretation of FASB Statement No. 143 " ("FIN 47 "). FIN 47 clarifies that an entity is required to recognize a liability for the fair value of a conditional asset retirement obligation when incurred, if the liability's fair value can be reasonably estimated. The Company is required to adopt FIN 47 no later than May 31, 2006 and is currently evaluating the impact that the adoption of FIN 47 will have on its financial position, results of operations and cash flows.

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections - a replacement of APB Opinion No. 20 and FASB Statement No. 3" ("SFAS No. 154 "). Under the previous guidance, most voluntary changes in accounting principle were required to be recognized as the cumulative effect of a change in accounting principle within the net income of the periods in which the change is made. SFAS No. 154 requires retrospective application to prior period financial statements of a voluntary change in accounting principle, unless it is impracticable to do so. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company has elected to adopt SFAS No. 154 effective June 1, 2006.

## FACTORSTHATMAYAFFECTFUTURERESULTS AND FINANCIAL

## CONDITION

This Annual Report on Form 10-K contains forward-looking statements. Additional written and oral forward-looking statements may be made by the Company from time to time in SEC filings and otherwise. The Company cautions readers that results or expectations expressed by forward-looking statements, including, without limitation, those relating to the Company's future business prospects, revenues, operating margins, working capital, liquidity, capital needs, interest costs and income, are subject to certain risks and uncertainties that could cause actual results to differ materially from those indicated in the forward-looking statements, due to factors including the following and other risks and factors identified from time to time in the Company's filings with the SEC:

- The Company's ability to continue to produce successful educational, trade, entertainment and software products;
- The ability of the Company's school-based book clubs and book fairs to successfully meet market needs;
- The ability of the Company to successfully execute its plan with regard to its continuity business;
- The Company's ability to maintain relationships with its creative talent;
- Changes in purchasing patterns in and the strength of educational, trade, entertainment and software markets;
- Competition from other educational and trade publishers and media, entertainment and internet companies;
- Significant changes in the publishing industry, especially relating to the distribution and sale of books;
- The effect on the Company of volatility in the price of paper and periodic increases in postage rates through traditional and emerging channels;
- The Company's ability to effectively use the Internet to support its existing businesses and to launch successful new Internet initiatives;
- The impact of governmental initiatives, including the expansion of restrictions on communications with actual and potential customers;
- The general risks attendant to the conduct of business in foreign countries;
- The general risks inherent in the market impact of rising interest rates with regard to its variable-rate debt facilities.

The foregoing list of factors should not be construed as exhaustive or as any admission regarding the adequacy of disclosures made by the Company prior to the date hereof. The Company disclaims any intention or obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

## Item 7A | Quantitative and Qualitative Disclosures about Market Risk

The Company has operations in various foreign countries. In the normal course of business, these operations are exposed to fluctuations in currency values. Management believes that the impact of currency fluctuations does not represent a significant risk in the context of the Company's current international operations. In the normal course of business, the Company's operations outside the United States periodically enter into short-term forward contracts (generally not exceeding $\$ 20.0$ million) to match selected purchases not denominated in their respective local currencies.

Market risks relating to the Company's operations result primarily from changes in interest rates, which are managed through the mix of variable-rate versus fixed-rate borrowings. Additionally, financial instruments, including swap agreements, have been used to manage interest rate exposures. Approximately $5 \%$ of the Company's debt at May 31 , 2005 bore interest at a variable rate and was sensitive to changes in interest rates, compared to approximately $7 \%$ at May 31, 2004. The Company is subject to the risk that market interest rates will increase and thereby increase the interest charged under its variable-rate debt. Additional information relating to the Company's outstanding financial instruments is included in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

The following table sets forth information about the Company’s debt instruments as of May 31, 2005 (see Note 3 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data"):
(\$ amounts in millions)

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The following consolidated financial statement schedule for the years ended May 31, 2005, 2004 and 2003 is filed with this annual report on Form 10-K:Schedule II - Valuation and Qualifying Accounts and ReservesS-2
All other schedules have been omitted since the required information is not present or is not present in amounts sufficient to require submission of the schedule, or because the information required is included in the Consolidated Financial Statements or the Notes thereto.

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## Consolidated Statements of Income

|  | (Amounts in millions, except per share data) Years ended May 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2003 |  |
|  |  |  | Restated |  |  | Restated |
| Revenues | \$ | 2,079.9 | \$ | 2,233.8 | \$ | 1,958.3 |
| Operating costs and expenses: |  |  |  |  |  |  |
| Cost of goods sold (exclusive of depreciation) |  | 970.5 |  | 1,080.0 |  | 882.1 |
| Cost of goods sold - Continuity charges |  | - |  | 6.8 |  | - |
| Selling, general and administrative expenses |  | 845.4 |  | 854.9 |  | 813.1 |
| Selling, general and administrative expenses - Continuity charges |  | 3.8 |  | 15.2 |  | - |
| Bad debt expense |  | 62.2 |  | 88.3 |  | 72.3 |
| Bad debt expense - Continuity charges |  | - |  | 2.0 |  | - |
| Other operating costs: |  |  |  |  |  |  |
| Depreciation and amortization |  | 63.1 |  | 62.1 |  | 52.1 |
| Special severance charges |  | - |  | 3.3 |  | 10.9 |
| Litigation and other charges |  | - |  | - |  | 1.9 |
| Total operating costs and expenses |  | 1,945.0 |  | 2,112.6 |  | 1,832.4 |
| Operating income |  | 134.9 |  | 121.2 |  | 125.9 |
| Other income |  | - |  | 8.0 |  | 2.9 |
| Interest income |  | 1.0 |  | 0.4 |  | 0.3 |
| Interest expense |  | 36.2 |  | 40.0 |  | 38.6 |
| Earnings before income taxes |  | 99.7 |  | 89.6 |  | 90.5 |
| Provision for income taxes |  | 35.4 |  | 31.8 |  | 31.7 |
| Net income | \$ | 64.3 | \$ | 57.8 | \$ | 58.8 |

## Earnings per Share of Class A and Common Stock:

| Net income: |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Basic | $\$$ | 1.61 | $\$$ | 1.47 | $\$$ |
| Diluted | 1.50 |  |  |  |  |

See accompanying notes

## Consolidated Balance Sheets

| ASSETS | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Restated |
| Current Assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 110.6 | \$ | 17.8 |
| Accounts receivable (less allowance for doubtful accounts of \$43.2 at May 31, 2005 and \$63.2 at May 31, 2004) |  | 269.6 |  | 265.7 |
| Inventories |  | 404.9 |  | 402.6 |
| Deferred promotion costs |  | 38.6 |  | 40.6 |
| Deferred income taxes |  | 71.7 |  | 73.4 |
| Prepaid expenses and other current assets |  | 43.9 |  | 42.6 |
| Total current assets |  | 939.3 |  | 842.7 |
| Property, Plant and Equipment: |  |  |  |  |
| Land |  | 13.3 |  | 13.4 |
| Buildings |  | 120.2 |  | 119.9 |
| Furniture, fixtures and equipment |  | 414.1 |  | 365.1 |
| Leasehold improvements |  | 161.9 |  | 157.5 |
|  |  | 709.5 |  | 655.9 |
| Less accumulated depreciation and amortization |  | (316.8) |  | (259.4) |
| Net property, plant and equipment |  | 392.7 |  | 396.5 |
| Other Assets and Deferred Charges: |  |  |  |  |
| Prepublication costs |  | 120.2 |  | 116.7 |
| Installment receivables (less allowance for doubtful accounts of \$4.1 at May 31, 2005 and \$5.1 at May 31, 2004) |  | 10.6 |  | 13.1 |
| Royalty advances |  | 54.4 |  | 55.5 |
| Production costs |  | 9.7 |  | 5.5 |
| Goodwill |  | 254.2 |  | 249.7 |
| Other intangibles |  | 78.7 |  | 78.9 |
| Noncurrent deferred income taxes |  | 11.4 |  | 11.4 |
| Other |  | 60.2 |  | 61.8 |
| Total other assets and deferred charges |  | 599.4 |  | 592.6 |
| Total assets | \$ | 1,931.4 | \$ | 1,831.8 |

See accompanying notes

|  | (Amounts in millions, except share data) Balances at May 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  | 2005 |  | 2004 |
|  | Restated |  |  |  |
| Current Liabilities: |  |  |  |  |
| Lines of credit and short-term debt | \$ | 24.9 | \$ | 24.1 |
| Capital lease obligations |  | 11.0 |  | 10.2 |
| Accounts payable |  | 141.4 |  | 150.1 |
| Accrued royalties |  | 40.1 |  | 38.4 |
| Deferred revenue |  | 22.9 |  | 22.7 |
| Other accrued expenses |  | 134.5 |  | 129.8 |
| Total current liabilities |  | 374.8 |  | 375.3 |
| Noncurrent Liabilities: |  |  |  |  |
| Long-term debt |  | 476.5 |  | 492.5 |
| Capital lease obligations |  | 63.4 |  | 63.8 |
| Other noncurrent liabilities |  | 79.6 |  | 54.8 |
| Total noncurrent liabilities |  | 619.5 |  | 611.1 |
| Commitments and Contingencies |  | - |  | - |
| Stockholders' Equity: |  |  |  |  |
| Preferred Stock, \$1.00 par value Authorized - 2,000,000 shares; Issued - None |  | - |  | - |
| Common Stock, \$. 01 par value Authorized - 70,000,000 shares; Issued and outstanding - 39,076,544 shares ( $37,930,986$ shares at May 31, 2004) |  | 0.0 |  | 0.0 |
|  |  | 0.4 |  | 0.4 |
| Additional paid-in capital |  | 424.0 |  | 388.1 |
| Deferred compensation |  | (2.1) |  | (0.6) |
| Accumulated other comprehensive loss: |  |  |  |  |
| Foreign currency translation adjustment |  | (2.2) |  | (4.5) |
| Minimum pension liability adjustment |  | (26.3) |  | (17.0) |
| Retained earnings |  | 543.3 |  | 479.0 |
| Total stockholders' equity |  | 937.1 |  | 845.4 |
| Total liabilities and stockholders' equity | \$ | 1,931.4 | \$ | 1,831.8 |

## Consolidated Statements of Changes in Stockholders' Equity and Comprehensive Income

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |


|  | Deferred Compensation |  | $\begin{gathered} \text { Foreign } \\ \text { Currency } \\ \text { Translation } \end{gathered}$ |  | Minimum Pension Liability |  | Retained Earnings |  | $\begin{aligned} & \text { Total } \\ & \text { Stockholders' } \\ & \text { Equity } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at May 31, 2002, as Previously Reported | \$ | (0.4) | \$ | (13.5) | \$ | (13.9) | \$ | 372.6 | \$ | 718.9 |
| Cumulative effect of restatement |  |  |  |  |  |  |  | (10.2) |  | (10.2) |
| Balance at May 31, 2002, as restated |  | (0.4) |  | (13.5) |  | (13.9) |  | 362.4 |  | 708.7 |
| Comprehensive income, as restated: |  |  |  |  |  |  |  |  |  |  |
| Net income, as restated |  |  |  |  |  |  |  | 58.8 |  | 58.8 |
| Other comprehensive income (loss), net: |  |  |  |  |  |  |  |  |  |  |
| Foreign currency translation adjustment |  |  |  | 3.7 |  |  |  |  |  | 3.7 |
| Minimum pension liability adjustment, net of tax of \$7.3 |  |  |  |  |  | (14.1) |  |  |  | (14.1) |
| Total other comprehensive loss |  |  |  |  |  |  |  |  |  | (10.4) |
| Total comprehensive income, as restated |  |  |  |  |  |  |  |  |  | 48.4 |
| Deferred compensation, net of amortization |  | (0.7) |  |  |  |  |  |  |  | 0.5 |
| Proceeds from issuance of common stock pursuant to employee stock plans |  |  |  |  |  |  |  |  |  | 4.7 |
| Tax benefit realized from stock option transactions |  |  |  |  |  |  |  |  |  | 0.3 |
| Balance at May 31, 2003, as restated |  | (1.1) |  | (9.8) |  | (28.0) |  | 421.2 |  | 762.6 |
| Comprehensive income, as restated: |  |  |  |  |  |  |  |  |  |  |
| Net income, as restated |  |  |  |  |  |  |  | 57.8 |  | 57.8 |
| Other comprehensive income, net: |  |  |  |  |  |  |  |  |  |  |
| Foreign currency translation adjustment |  |  |  | 5.3 |  |  |  |  |  | 5.3 |
| Minimum pension liability adjustment, net of tax of \$6.2 |  |  |  |  |  | 11.0 |  |  |  | 11.0 |
| Total other comprehensive income |  |  |  |  |  |  |  |  |  | 16.3 |
| Total comprehensive income, as restated |  |  |  |  |  |  |  |  |  | 74.1 |
| Deferred compensation, net of amortization |  | 0.5 |  |  |  |  |  |  |  | 0.5 |
| Proceeds from issuance of common stock pursuant to employee stock plans |  |  |  |  |  |  |  |  |  | 7.6 |
| Tax benefit realized from stock option transactions |  |  |  |  |  |  |  |  |  | 0.6 |
| Balance at May 31, 2004, as restated |  | (0.6) |  | (4.5) |  | (17.0) |  | 479.0 |  | 845.4 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  | 64.3 |  | 64.3 |
| Other comprehensive income (loss), net: |  |  |  |  |  |  |  |  |  |  |
| Foreign currency translation adjustment |  |  |  | 2.3 |  |  |  |  |  | 2.3 |
| Minimum pension liability adjustment, net of tax of \$5.3 |  |  |  |  |  | (9.3) |  |  |  | (9.3) |
| Total other comprehensive loss |  |  |  |  |  |  |  |  |  | (7.0) |
| Total comprehensive income |  |  |  |  |  |  |  |  |  | 57.3 |
| Deferred compensation, net of amortization |  | (1.5) |  |  |  |  |  |  |  | 0.7 |
| Proceeds from issuance of common stock pursuant to employee stock plans |  |  |  |  |  |  |  |  |  | 29.9 |
| Tax benefit realized from stock option transactions |  |  |  |  |  |  |  |  |  | 3.8 |
| Balance at May 31, 2005 | \$ | (2.1) | \$ | (2.2) | \$ | (26.3) | \$ | 543.3 | \$ | 937.1 |

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## Consolidated Statements of Cash Flows

|  |  |
| :--- | :---: | :---: | :---: |

[^2]
## Notes to Consolidated Financial Statements

(Amounts in millions, except share and per share data)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Principles of consolidation

The consolidated financial statements include the accounts of Scholastic Corporation (the "Corporation") and all wholly-owned subsidiaries (collectively "Scholastic" or the "Company"). All significant intercompany transactions are eliminated.

## Restatement of previously issued consolidated financial statements

In connection with a comprehensive review of its lease accounting practices, the Company determined that it was appropriate to restate its previously issued annual and interim consolidated financial statements. The restatement was principally attributable to the treatment of certain leases previously classified as operating leases that should have been classified as capital leases and certain other operating leases that previously did not reflect future payment escalation clauses in determining rent expense. The classification of certain capital leases as operating leases principally had the effect of excluding assets subject to capital leases and the related capital lease obligations from the Company's Consolidated Balance Sheet and treating rental payments as rent expense, rather than as interest expense and principal payments on capital lease obligations. Also, not considering future payment escalation clauses in determining rent expense for certain operating leases principally had the effect of understating rent expense in the early periods of the lease agreements and overstating rent expense in the later periods of the lease agreements.

While the Company does not consider these corrections to be material to the Consolidated Statements of Income in any one fiscal period, the cumulative impact if recorded in fiscal 2005 would be material. Therefore, the Company has revised its accounting for these leasing transactions and restated its previously issued annual and interim Consolidated Financial Statements to appropriately classify its leases and to appropriately reflect future payment escalation clauses in determining rent expense.

The following is a summary of the impact of the restatement on the Company's Consolidated Statements of Income for the years ended May 31, 2004 and May 31, 2003 , the Consolidated Balance Sheet at May 31, 2004 and the Consolidated Statements of Cash Flows for the years ended May 31, 2004 and May 31, 2003:

|  | (Amounts in millions, except per share data) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| May 31, 2004 |  |  |  |  |  |  |
|  | $\begin{gathered} \text { As Previously } \\ \text { Reported }^{(1)} \end{gathered}$ |  | Adjustments |  | As Restated |  |
| Consolidated Statement of Income |  |  |  |  |  |  |
| Selling, general and administrative expenses | \$ | 869.7 | \$ | (14.8) | \$ | 854.9 |
| Depreciation and amortization |  | 53.5 |  | 8.6 |  | 62.1 |
| Operating income |  | 115.0 |  | 6.2 |  | 121.2 |
| Interest expense |  | 32.9 |  | 7.1 |  | 40.0 |
| Earnings before income taxes |  | 90.5 |  | (0.9) |  | 89.6 |
| Provision for income taxes |  | 32.1 |  | (0.3) |  | 31.8 |
| Net income |  | 58.4 |  | (0.6) |  | 57.8 |
| Earnings per share of Class A and Common Stock: |  |  |  |  |  |  |
| Net Income: |  |  |  |  |  |  |
| Basic | \$ | 1.48 | \$ | (0.01) | \$ | 1.47 |
| Diluted |  | 1.46 |  | (0.02) |  | 1.44 |
| Consolidated Balance Sheet |  |  |  |  |  |  |
| Property and equipment, net | \$ | 334.6 | \$ | 61.9 | \$ | 396.5 |
| Noncurrent deferred income taxes |  | 5.1 |  | 6.3 |  | 11.4 |
| Other noncurrent assets |  | 61.7 |  | 0.1 |  | 61.8 |
| Total assets |  | 1,763.5 |  | 68.3 |  | 1,831.8 |
| Capital lease obligations-current |  | - |  | 10.2 |  | 10.2 |
| Total current liabilities |  | 365.1 |  | 10.2 |  | 375.3 |
| Capital lease obligations-non-current |  | - |  | 63.8 |  | 63.8 |
| Other noncurrent liabilities |  | 49.9 |  | 4.9 |  | 54.8 |
| Total noncurrent liabilities |  | 542.4 |  | 68.7 |  | 611.1 |
| Retained earnings |  | 489.6 |  | (10.6) |  | 479.0 |
| Total stockholders' equity |  | 856.0 |  | (10.6) |  | 845.4 |
| Total liabilities and stockholders' equity |  | 1,763.5 |  | 68.3 |  | 1,831.8 |
| Consolidated Statement of Cash Flows |  |  |  |  |  |  |
| Net cash provided by operating activities | \$ | 212.3 | \$ | 9.0 | \$ | 221.3 |
| Net cash used in financing activities |  | (105.9) |  | (9.0) |  | (114.9) |

Certain prior year amounts have been reclassified to conform to the present year presentation.

|  | $\begin{gathered} \text { As Previously } \\ \text { Reported }^{(\mathbf{1})} \end{gathered}$ |  | Adjustments |  | As Restated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated Statement of Income |  |  |  |  |  |  |
| Selling, general and administrative expenses | \$ | 826.3 | \$ | (13.2) | \$ | 813.1 |
| Depreciation and amortization |  | 46.1 |  | 6.0 |  | 52.1 |
| Operating income |  | 118.7 |  | 7.2 |  | 125.9 |
| Interest expense |  | 31.8 |  | 6.8 |  | 38.6 |
| Earnings before income taxes |  | 90.1 |  | 0.4 |  | 90.5 |
| Provision for income taxes |  | 31.5 |  | 0.2 |  | 31.7 |
| Net income |  | 58.6 |  | 0.2 |  | 58.8 |
| Earnings per share of Class A and Common Stock: |  |  |  |  |  |  |
| Net Income: |  |  |  |  |  |  |
| Basic | \$ | 1.50 | \$ | 0.0 | \$ | 1.50 |
| Diluted |  | 1.46 |  | 0.0 |  | 1.46 |
| Consolidated Statement of Cash Flows |  |  |  |  |  |  |
| Net cash provided by operating activities | \$ | 179.2 | \$ | 7.3 | \$ | 186.5 |
| Net cash provided by financing activities |  | 82.8 |  | (7.3) |  | 75.5 |

Certain prior year amounts have been reclassified to conform to the present year presentation.

## Use of estimates

The Company's consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements involves the use of estimates and assumptions by management, which affect the amounts reported in the consolidated financial statements and accompanying notes. The Company bases its estimates on historical experience, current business factors, and various other assumptions believed to be reasonable under the circumstances, all of which are necessary in order to form a basis for determining the carrying values of assets and liabilities. Actual results may differ from those estimates and assumptions. On an on-going basis, the Company evaluates the adequacy of its reserves and the estimates used in calculations, including, but not limited to: collectability of accounts receivable and installment receivables; sales returns; amortization periods; pension obligations; and recoverability of inventories, deferred promotion costs, deferred income taxes and tax reserves, prepublication costs, royalty advances, goodwill and other intangibles.

## Revenue recognition

The Company's revenue recognition policies for its principal businesses are as follows:
School-Based Book Clubs - Revenue from school-based book clubs is recognized upon shipment of the products.
School-Based Book Fairs - Revenue from school-based book fairs is recognized ratably as each book fair occurs.

Continuity Programs - The Company operates continuity programs whereby customers generally place a single order and receive multiple shipments of books and other products over a period of time. Revenue from continuity programs is recognized at the time of shipment or, in applicable cases, upon customer acceptance. Reserves for estimated returns are established at that time and recorded as a reduction to revenue. Actual returns are charged to the reserve as received. The calculation of the reserve for estimated returns is based on historical return rates and sales patterns.

Trade - Revenue from the sale of children's books for distribution in the retail channel primarily is recognized at the time of shipment, which generally is when title transfers to the customer or when the product is on sale and available to the public. A reserve for estimated returns is established at that time and recorded as a reduction to revenue. Actual returns are charged to the reserve as received. The calculation of the reserve for estimated returns is based on historical return rates and sales patterns.

Educational Publishing - For shipments to schools, revenue is recognized on passage of title, which generally occurs upon receipt by the customer. Shipments to depositories are on consignment. Revenue is recognized based on actual shipments from the depositories to the schools. For certain software-based products, the Company offers new customers installation and training. In such cases, revenue is recognized when installation and training are complete.

Toy Catalog - Revenue from the sale of children's toys to the home through catalogs is recognized at the time of shipment, which is generally when title transfers to the customer. A reserve for estimated returns is established at the time of sale and recorded as a reduction to revenue. Actual returns are charged to the reserve as received. The calculation of the reserve for estimated returns is based on historical return rates and sales patterns.

Film Production and Licensing - Revenue from the sale of film rights, principally for the home video and domestic and foreign television markets, is recognized when the film has been delivered and is available for showing or exploitation. Licensing revenue is recorded in accordance with royalty agreements at the time the licensed materials are available to the licensee and collections are reasonably assured.

Magazines - Revenue is deferred and recognized ratably over the subscription period, as the magazines are delivered.
Magazine Advertising - Revenue is recognized when the magazine is on sale and available to the subscribers.
Scholastic In-School Marketing - Revenue is recognized when the Company has satisfied its obligations under the program and the customer has acknowledged acceptance of the product or service.

## Cash equivalents

Cash equivalents consist of short-term investments with original maturities of less than three months.

## Accounts receivable

Accounts receivable are recorded net of allowances for doubtful accounts and reserves for returns. In the normal course of business, the Company extends credit to customers that satisfy predefined credit criteria. The Company is required to estimate the collectability of its receivables. Reserves for returns are based on historical return rates and sales patterns. Allowances for doubtful accounts are established through the evaluation of accounts receivable agings and prior collection experience to estimate the ultimate collectability of these receivables.

## Inventories

Inventories, consisting principally of books, are stated at the lower of cost, using the first-in, first-out method, or market. The Company records a reserve for excess and obsolete inventory based upon a calculation using the historical usage rates and sales patterns of its products.

## Deferred promotion costs

Deferred promotion costs represent direct mail and telemarketing promotion costs incurred to acquire customers in the Company's continuity and magazine businesses. Promotional costs are deferred when incurred and amortized in the proportion that current revenues bear to estimated total revenues. The Company regularly evaluates the operating performance of the promotions over their life cycle based on historical and forecasted demand and adjusts the carrying value accordingly. Except as discussed above, all other advertising costs are expensed as incurred.

## Property, plant and equipment

Property, plant and equipment are carried at cost. Depreciation and amortization are recorded on a straight-line basis. Buildings have an estimated useful life, for purposes of depreciation, of forty years. Furniture, fixtures and equipment are depreciated over periods not exceeding ten years. Leasehold improvements are amortized over the life of the lease or the life of the assets, whichever is shorter. Interest is capitalized on major construction projects based on the outstanding construction-in-progress balance for the period and the average borrowing rate during the period.

## Leases

Lease agreements are evaluated to determine whether they are capital or operating leases in accordance with Statement of Financial Accounting Standards ("SFAS") No. 13, "Accounting For Leases," as amended ("SFAS No. 13"). When substantially all of the risks and benefits of property ownership have been transferred to the Company, as determined by the test criteria in SFAS No. 13, the lease then qualifies as a capital lease.

Capital leases are capitalized at the lower of the net present value of the total amount of rent payable under the leasing agreement (excluding finance charges) or the fair market value of the leased asset. Capital lease assets are depreciated on a straight-line basis, over a period consistent with the Company's normal depreciation policy for tangible fixed assets, but generally not exceeding the lease term. Interest charges are expensed over the period of the lease in relation to the carrying value of the capital lease obligation.

Rent expense for operating leases, which may include free rent or fixed escalation amounts in addition to minimum lease payments, is recognized on a straight-line basis over the duration of each lease term.

## Prepublication costs

The Company capitalizes the art, prepress, editorial and other costs incurred in the creation of the master copy of a book or other media (the "prepublication costs"). Prepublication costs are amortized on a straight-line basis over a three to seven year period based on expected future revenues. The Company regularly reviews the recoverability of the capitalized costs.

## Royalty advances

The Company records a reserve for the recoverability of its outstanding advances to authors based primarily upon historical earndown experience. Royalty advances are expensed as related revenues are earned or when future recovery appears doubtful.

## Goodwill and other intangibles

Goodwill and other intangible assets with indefinite lives are reviewed for impairment annually, or more frequently if impairment indicators arise. With regard to goodwill, these reviews require the Company to estimate the fair value of its identified reporting units. For each of the reporting units, the estimated fair value is determined utilizing the expected present value of the projected future cash flows of the units, which is compared to the carrying value of the net assets of the reporting units. With regard to other intangibles with indefinite lives, the Company determines the fair value by asset, which is then compared to its carrying value.

## Income taxes

The Company uses the asset and liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using enacted tax rates and laws that will be in effect when the differences are expected to enter into the determination of taxable income.

The Company believes that its taxable earnings, during the periods when the temporary differences giving rise to deferred tax assets become deductible or when tax benefit carryforwards may be utilized, should be sufficient to realize the related future income tax benefits. For those jurisdictions where the expiration date of the tax benefit carryforwards or the projected taxable

In assessing the need for a valuation allowance, the Company estimates future taxable earnings, with consideration for the feasibility of ongoing tax planning strategies and the realizability of tax benefit carryforwards, to determine which deferred tax assets are more likely than not to be realized in the future. Valuation allowances related to deferred tax assets can be impacted by changes to tax laws, changes to statutory tax rates and future taxable earnings. In the event that actual results differ from these estimates in future periods, the Company may need to adjust the valuation allowance, which could materially affect the Company's Consolidated Financial Statements.

It is the Company's policy to establish reserves for probable exposures as a result of an examination by tax authorities. The Company establishes the reserves based upon management's assessment of exposure associated with permanent tax differences, tax credits and interest expense applied to temporary difference adjustments. The tax reserves are analyzed periodically and adjustments are made as events occur to warrant adjustment to the reserve.

## Other noncurrent liabilities

All of the rate assumptions discussed below impact the Company's calculations of its pension and post-retirement obligations. The rates applied by the Company are based on the portfolios' past average rates of return and discussions with its actuaries. Any change in market performance, interest rate performance, assumed health care costs trend rate, or compensation rates could result in significant changes in the Company's pension and post-retirement obligations.

Pension obligations - Scholastic Corporation and certain of its subsidiaries have defined benefit pension plans covering the majority of their employees who meet certain eligibility requirements. The Company follows SFAS No. 87, "Employers’ Accounting for Pensions," in calculating the existing benefit obligations and net cost under the plans. These calculations are based on three primary actuarial assumptions: the discount rate, the long-term expected rate of return on plan assets, and the anticipated rate of compensation increases. The discount rate is used in the measurement of the projected, accumulated and vested benefit obligations and the service and interest cost components of net periodic pension costs. The long-term expected return on plan assets is used to calculate the expected earnings from the investment or reinvestment of plan assets. The anticipated rate of compensation increase is used to estimate the increase in compensation for participants of the plan from their current age to their assumed retirement age. The estimated compensation amounts are used to determine the benefit obligations and the service cost. Pension benefits in the cash balance plan for employees located in the United States are based on formulas in which the employees' balances are credited monthly with interest based on the average for one-year United States Treasury Bills plus 1\%. Contribution credits are based on employees' years of service and compensation levels during their employment period.

Other post-retirement benefits - Scholastic Corporation provides post-retirement benefits, consisting of healthcare and life insurance benefits, to retired United States-based employees. A majority of these employees may become eligible for these benefits if they reach normal retirement age while working for the Company. The post-retirement medical plan benefits are funded on a pay-as-you-go basis, with the Company paying a portion of the premium and the employee paying the remainder. The Company follows SFAS No. 106, "Employers' Accounting for Post-Retirement Benefits Other than Pensions," in calculating the existing benefit obligation, which is based on the discount rate and the assumed health care cost trend rate. The discount rate is used in the measurement of the expected and accumulated benefit obligations and the service and interest cost components of net periodic post-retirement benefit cost. The assumed health care cost trend rate is used in the measurement of the long term expected increase in medical claims.
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## Foreign currency translation

The Company's non-United States dollar denominated assets and liabilities are translated into United States dollars at prevailing rates at the balance sheet date and the revenues, costs and expenses are translated at the average rates prevailing during each reporting period. Net gains or losses resulting from the translation of the foreign financial statements and the effect of exchange rate changes on long-term intercompany balances are accumulated and charged directly to the foreign currency translation adjustment component of stockholders' equity.

## Shipping and Handling Costs

Amounts billed to customers for shipping and handling are classified as revenue. Costs incurred in shipping and handling are recognized in cost of goods sold.

## Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

## Earnings per share

Basic earnings per share is based on the weighted average shares of Class A Stock and Common Stock outstanding. Diluted earnings per share is based on the weighted average shares of Class A Stock and Common Stock outstanding adjusted for the impact of potentially dilutive securities outstanding. The dilutive impact of options outstanding is calculated using the treasury stock method, which treats the options as if they were exercised at the beginning of the period, adjusted for Common Stock assumed to be repurchased with the proceeds and tax benefit realized upon exercise. Any potentially dilutive security is excluded from the computation of diluted earnings per share for any period in which it has an anti-dilutive effect. Options that were not included in the computation of diluted earnings per share because to do so would have been anti-dilutive totaled 1,485,110; 3,123,912; and 750,579 as of May 31, 2005, 2004 and 2003, respectively.

## Stock-based compensation

Under the provisions of SFAS No. 123, "Accounting for Stock-Based Compensation," the Company applies Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB No. 25"), and related interpretations in accounting for its stock-based benefit plans. In accordance with APB No. 25, no compensation expense was recognized with respect to the Company's stock-based benefit plans, as the exercise price of each stock option issued was equal to the market price of the underlying stock on the date of grant and the exercise price and number of shares subject to grant were fixed. If the Company had elected to recognize compensation expense based on the fair value of the options granted at the date of grant and in respect to shares issuable under the Company's equity compensation plans as prescribed by SFAS No. 123, net income and basic and diluted earnings per share for the three fiscal years ended May 31 would have been reduced to the pro forma amounts indicated in the following table:

|  |  | 2005 |  | 2004 |  | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Restated |  | Restated |  |
| Net income - as reported | \$ | 64.3 |  | 57.8 | \$ | 58.8 |
| Add: Stock-based employee compensation included in reported net income, net of tax |  | 0.8 |  | 0.4 |  | 0.5 |
| Deduct: Total stock-based employee compensation expense determined under fair value based method, net of tax |  | 13.0 |  | 13.6 |  | 14.5 |
| Net income - pro forma | \$ | 52.1 |  | 44.6 | \$ | 44.8 |


|  | 2005 |  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Restated |  |  |  | Restated |  |
| Earnings per share - as reported |  |  |  |  |  |  |
| Basic |  | 1.61 | \$ | 1.47 | \$ | 1.50 |
| Diluted |  | 1.58 |  | 1.44 |  | 1.46 |
| Earnings per share - pro forma |  |  |  |  |  |  |
| Basic |  | 1.30 | \$ | 1.13 | \$ | 1.14 |
| Diluted |  | 1.28 |  | 1.12 |  | 1.14 |

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the weighted average assumptions for the three fiscal years ended May 31 as follows:

|  | 2005 |
| :--- | :---: | :---: |
| Expected dividend yield | $\mathbf{2 0 0 4}$ |
| Expected stock price volatility | $0.0 \%$ |
| Risk-free interest rate | $\mathbf{2 0 0 5}$ |
| Expected life of options | $51.5 \%$ |

The weighted average fair values of options granted during fiscal 2005, 2004 and 2003 were $\$ 16.33, \$ 15.02$ and $\$ 18.00$ per share, respectively. For purposes of pro forma disclosure, the estimated fair value of the options is amortized over the options' vesting periods.

## New accounting pronouncements

In December 2004, the Financial Accounting Standards Board (the "FASB") issued SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS No. 123R"), which requires companies to measure compensation cost for all share-based payments (including employee stock options) at fair value, as currently permitted but not required under SFAS No. 123. As a result, the pro forma disclosures previously permitted under SFAS No. 123, described under "Stock-based compensation" above, will no longer be an alternative to financial statement recognition, effective for the Company commencing June 1, 2006. Retroactive application of the fair value recognition provisions of SFAS No. 123R to all prior years for which SFAS No. 123 was effective is permitted, but not required. Alternatively, a company may use the modified-prospective transition method for application of SFAS No. 123R. Under this method, compensation cost is recognized for all share-based payments granted, modified or settled after the date of adoption based on their grant-date fair value. For awards granted prior to the adoption date, the compensation cost of any unvested portion is recognized over the remaining service period, based on the grant-date fair value utilized in the SFAS 123 pro forma disclosure. The Company is currently evaluating the impact that the adoption of SFAS No. 123R will have on its financial position, results of operations and cash flows.

In December 2004, the FASB issued Staff Position No.109-2, "Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004" ("FSP No. 109-2"). FSP No.109-2 provides guidance on recording and disclosing the impact on income tax expense and deferred tax liabilities of the optional foreign earnings repatriation provision of the American Jobs Creation Act of 2004. The Company has elected not to repatriate foreign earnings pursuant to these provisions, and therefore the adoption of FSP No. 109-2 has had no impact on the Company's financial position, results of operations or cash flows.

In March 2005, the FASB issued Interpretation 47, "Accounting for Conditional Asset Retirement Obligations - an interpretation of FASB Statement No. 143" ("FIN 47 "). FIN 47 clarifies that an entity is required to recognize a liability for the fair value of a conditional asset retirement obligation when incurred, if the liability's fair value can be reasonably estimated. The Company is required to adopt FIN 47 no later than May 31, 2006 and is currently evaluating the impact that the adoption of FIN 47 will have on its financial condition, results of operations and cash flows.

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections - a replacement of APB Opinion No. 20 and FASB Statement No. 3" ("SFAS No. 154 "). Under the previous guidance, most voluntary changes in accounting principle were required to be recognized as the cumulative effect of a change in accounting principle within the net income of the period in which the change is made. SFAS No. 154 requires retrospective application to prior period financial statements of a voluntary change in accounting principle, unless it is impracticable to do so. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company has elected to adopt SFAS No. 154 effective June 1, 2006.

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The Company categorizes its businesses into four operating segments: Children's Book Publishing and Distribution; Educational Publishing; Media, Licensing and Advertising (which collectively represent the Company's domestic operations); and International. This classification reflects the nature of products and services consistent with the method by which the Company's chief operating decision-maker assesses operating performance and allocates resources. Revenues and operating margin related to a segment's products sold or services rendered through another segment's distribution channel are reallocated to the segment originating the products or services.

- Children's Book Publishing and Distribution includes the publication and distribution of children's books in the United States through school-based book clubs and book fairs, school-based and direct-to-home continuity programs and the trade channel.
- Educational Publishing includes the publication and distribution to schools and libraries of educational technology products, curriculum materials, children’s books, classroom magazines and print and on-line reference and non-fiction products for grades pre-kindergarten to 12 in the United States.

Media, Licensing and Advertising includes the production and/or distribution of software in the United States; the production and/or distribution, primarily by and through the Company's subsidiary, Scholastic Entertainment Inc., of programming and consumer products (including children's television programming, videos, software, feature films, promotional activities and non-book merchandise); and advertising revenue, including sponsorship programs.

International includes the publication and distribution of products and services outside the United States by the Company's international operations, and its export and foreign rights businesses.

The following table sets forth information for the three fiscal years ended May 31 for the Company's segments. In fiscal 2005, the Company reviewed the estimated Cost of goods sold related to products originated by the Media, Licensing and Advertising segment that are sold through channels included in the Children's Book Publishing and Distribution segment. The Company determined that actual costs were lower and gross margins higher on these products than was previously estimated. As a result, the current and prior year inter-segment allocations were adjusted (the "Segment Reallocation"), resulting in higher gross margin and profits in the Media, Licensing and Advertising segment with an offsetting decrease in gross margin and profits in the Children's Book Publishing and Distribution segment. Prior year segment results have been reclassified to reflect this reallocation.

|  |  | Children's Book Publishing Distribution |  | Educational Publishing |  | Media, Licensing and Advertising | Overhead ${ }^{(1)}$ |  |  | $\begin{array}{r} \text { Total } \\ \text { Domestic } \end{array}$ | International |  |  | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2005 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues | \$ | 1,152.5 | \$ | 404.6 | \$ | 133.1 | \$ | 0.0 | \$ | 1,690.2 | \$ | 389.7 | \$ | 2,079.9 |
| Bad debt |  | 51.1 |  | 1.3 |  | 0.3 |  | 0.0 |  | 52.7 |  | 9.5 |  | 62.2 |
| Depreciation and amortization |  | 14.6 |  | 3.4 |  | 1.7 |  | 37.4 |  | 57.1 |  | 6.0 |  | 63.1 |
| Amortization ${ }^{(2)}$ |  | 16.1 |  | 32.3 |  | 17.3 |  | 0.0 |  | 65.7 |  | 2.0 |  | 67.7 |
| Royalty advances expensed |  | 27.3 |  | 2.4 |  | 1.1 |  | 0.0 |  | 30.8 |  | 2.0 |  | 32.8 |
| Segment profit (loss) ${ }^{(3)}$ |  | 93.5 |  | 78.5 |  | 11.0 |  | (78.4) |  | 104.6 |  | 30.3 |  | 134.9 |
| Segment assets |  | 765.5 |  | 318.0 |  | 63.2 |  | 482.0 |  | 1,628.7 |  | 302.7 |  | 1,931.4 |
| Goodwill |  | 130.6 |  | 82.5 |  | 9.8 |  | 0.0 |  | 222.9 |  | 31.3 |  | 254.2 |
| Expenditures for long-lived assets ${ }^{(4)}$ |  | 65.2 |  | 38.7 |  | 22.1 |  | 22.2 |  | 148.2 |  | 12.2 |  | 160.4 |
| Long-lived assets ${ }^{(5)}$ |  | 320.9 |  | 187.1 |  | 37.1 |  | 295.3 |  | 840.4 |  | 107.0 |  | 947.4 |

## 2004 Restated

| Revenues | \$ | 1,358.6 | \$ | 369.1 | \$ | 136.4 | \$ | 0.0 | \$ | 1,864.1 | \$ | 369.7 | \$ | 2,233.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bad debt |  | 78.6 |  | 1.0 |  | 1.2 |  | 0.0 |  | 80.8 |  | 9.5 |  | 90.3 |
| Depreciation and amortization |  | 13.5 |  | 3.2 |  | 1.8 |  | 37.1 |  | 55.6 |  | 6.5 |  | 62.1 |
| Amortization ${ }^{(2)}$ |  | 15.7 |  | 36.3 |  | 24.6 |  | 0.0 |  | 76.6 |  | 2.5 |  | 79.1 |
| Royalty advances expensed |  | 16.3 |  | 1.3 |  | 1.0 |  | 0.0 |  | 18.6 |  | 2.2 |  | 20.8 |
| Segment profit (loss) ${ }^{(3)}$ |  | 104.6 |  | 56.1 |  | 10.9 |  | (73.9) |  | 97.7 |  | 23.5 |  | 121.2 |
| Segment assets |  | 744.9 |  | 309.5 |  | 59.6 |  | 415.6 |  | 1,529.6 |  | 302.2 |  | 1,831.8 |
| Goodwill |  | 127.9 |  | 82.5 |  | 10.7 |  | 0.0 |  | 221.1 |  | 28.6 |  | 249.7 |
| Expenditures for long-lived assets ${ }^{(4)}$ |  | 53.3 |  | 35.5 |  | 27.6 |  | 21.5 |  | 137.9 |  | 9.2 |  | 147.1 |
| Long-lived assets ${ }^{(5)}$ |  | 312.4 |  | 187.5 |  | 34.4 |  | 302.7 |  | 837.0 |  | 103.4 |  | 940.4 |

## 2003 Restated

| Revenues | \$ | 1,189.9 | \$ | 325.9 | \$ | 123.5 | \$ | 0.0 | \$ | 1,639.3 | \$ | 319.0 | \$ | 1,958.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bad debt |  | 64.1 |  | 0.8 |  | 1.0 |  | 0.0 |  | 65.9 |  | 6.4 |  | 72.3 |
| Depreciation and amortization |  | 11.4 |  | 3.9 |  | 3.1 |  | 30.5 |  | 48.9 |  | 3.2 |  | 52.1 |
| Amortization ${ }^{(2)}$ |  | 16.4 |  | 27.8 |  | 16.3 |  | 0.0 |  | 60.5 |  | 0.5 |  | 61.0 |
| Royalty advances expensed |  | 25.8 |  | 2.5 |  | 0.9 |  | 0.0 |  | 29.2 |  | 2.4 |  | 31.6 |
| Segment profit (loss) ${ }^{(3)}$ |  | 123.7 |  | 43.8 |  | 12.2 |  | (73.1) |  | 106.6 |  | 19.3 |  | 125.9 |
| Segment assets |  | 749.1 |  | 300.2 |  | 66.3 |  | 470.2 |  | 1,585.8 |  | 277.2 |  | 1,863.0 |
| Goodwill |  | 126.3 |  | 82.3 |  | 10.2 |  | 0.0 |  | 218.8 |  | 27.2 |  | 246.0 |
| Expenditures for long-lived assets ${ }^{(4)}$ |  | 73.8 |  | 38.1 |  | 24.9 |  | 48.8 |  | 185.6 |  | 33.3 |  | 218.9 |
| Long-lived assets ${ }^{(5)}$ |  | 302.8 |  | 191.7 |  | 39.9 |  | 303.0 |  | 837.4 |  | 99.9 |  | 937.3 |

 a securities lawsuit initiated in 1997. Unallocated assets are principally comprised of deferred income taxes and property, plant and equipment related to the Company's headquarters in the metropolitan New York area, fulfillment and distribution facilities located in Missouri and Arkansas, and an industrial/office building complex in Connecticut.
(2) Includes amortization of prepublication and production costs.
 Segment profit (loss) represents earnings before other income, interest and income taxes. The impact on segment profit of the Segment Reallocation was: a decrease in Children's Book Publishing and Distribution segment profit of
$\$ 10.6, \$ 9.4$ and $\$ 14.1$ in fiscal 2005, 2004 and 2003 , respectively; and an increase in Media, Licensing and Advertising segment profit of $\$ 10.6, \$ 9.4$ and $\$ 14.1$ in fiscal 2005 , 2004 and 2003 , respectively. In fiscal 2004 , Children's $\$ 10.6, \$ 9.4$ and $\$ 14.1$ in fiscal 2005, 2004 and 2003 , respectively; and an increase in Media, Licensing and Advertising segment profit of $\$ 10.6$, $\$ 9.4$ and $\$ 14.1$ in fiscal 2005 , 2004 and 2003 , respectively. In fiscal 2004 , Children's additional charges of $\$ 3.8$, primarily due to severence costs related to the prior year review of the continuity business.
(4) Includes expenditures for property, plant and equipment, investments in prepublication and production costs, royalty advances and acquisitions of, and investments in, businesses.
(5) Includes property, plant and equipment, prepublication costs, goodwill, other intangibles, royalty advances, production costs and long-term investments.

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The following table separately sets forth information for the three fiscal years ended May 31 for the United States direct-to-home portion of the Company's continuity programs, which consist primarily of the business formerly operated by Grolier Incorporated ("Grolier") and are included in the Children's Book Publishing and Distribution segment, and for all other businesses included in the segment:

(1) Includes amortization of prepublication and production costs.
 continuity business. In fiscal 2005, Direct-to-home and All Other include additional charges of $\$ 3.6$ and $\$ 0.2$, respectively, related to the prior year review of the continuity business.
(3) Includes expenditures for property, plant and equipment, investments in prepublication costs, royalty advances and acquisitions of businesses.
 review of its continuity business.

## 3. DEBT

The following summarizes debt as of May 31:

|  | Carrying <br> Value | Fair <br> Value | Carrying <br> Value |
| :--- | ---: | ---: | ---: |
| Value |  |  |  |

[^3]The following table sets forth the maturities of the carrying values of the Company's debt obligations as of May 31, 2005 for fiscal years ending May 31:


## Lines of Credit

Scholastic Corporation's international subsidiaries had unsecured lines of credit available in local currencies equivalent to $\$ 61.8$ and $\$ 62.1$ at May 31,2005 and 2004 , respectively. There were borrowings equivalent to $\$ 24.7$ and $\$ 23.0$ outstanding under these credit lines at May 31, 2005 and 2004, respectively. These lines of credit are considered short-term in nature. The weighted average interest rates on the outstanding amounts were $5.4 \%$ and $5.5 \%$ at May 31, 2005 and 2004, respectively.

## Credit Agreement

On March 31, 2004, Scholastic Corporation and Scholastic Inc. entered into an unsecured revolving credit agreement with certain banks (the "Credit Agreement"), which replaced a similar loan agreement that was scheduled to expire on August 11, 2004 (the "Loan Agreement"). The Credit Agreement, which expires on March 31, 2009, provides for aggregate borrowings of up to $\$ 190.0$ (with a right in certain circumstances to increase borrowings to $\$ 250.0$ ), including the issuance of up to $\$ 10.0$ in letters of credit. Interest under this facility is either at the prime rate or at a rate $0.325 \%$ to $0.975 \%$ over LIBOR (as defined). There is a facility fee ranging from $0.10 \%$ to $0.30 \%$ and a utilization fee ranging from $0.05 \%$ to $0.25 \%$ if borrowings exceed $50 \%$ of the total facility. The amounts charged vary based upon the Company's credit rating. The interest rate, facility fee and utilization fee as of May 31,2005 were $0.675 \%$ over LIBOR, $0.20 \%$ and $0.125 \%$, respectively. The Credit Agreement contains certain financial covenants related to debt and interest coverage ratios (as defined) and limits dividends and other distributions. There were no borrowings under the Credit Agreement as of May 31, 2005. On May 31, 2004, $\$ 12.0$ was outstanding under the Credit Agreement at a weighted average interest rate of $1.7 \%$.

## Revolver

Scholastic Corporation and Scholastic Inc. are joint and several borrowers under an unsecured revolving loan agreement with a bank (the "Revolver"). As amended effective April 30, 2004, the Revolver provides for unsecured revolving credit of up to $\$ 40.0$ and expires on March 31,2009 . Interest under this facility is either at the prime rate minus $1 \%$, or at a rate $0.375 \%$ to $1.025 \%$ over LIBOR (as defined). There is a facility fee ranging from $0.10 \%$ to $0.30 \%$. The amounts charged vary based upon the Company's credit rating. The interest rate and facility fee as of May 31, 2005 were $0.725 \%$ over LIBOR and $0.20 \%$, respectively. The Revolver contains certain financial covenants related to debt and interest coverage ratios (as defined) and limits dividends and other distributions. There were no borrowings outstanding under the Revolver at May 31, 2005. On May 31, 2004, \$2.2 was outstanding under the Revolver at a weighted average interest rate of $3.0 \%$.

### 5.75\% Notes due 2007

In January 2002, Scholastic Corporation issued $\$ 300.0$ of $5.75 \%$ Notes (the " $5.75 \%$ Notes"). The $5.75 \%$ Notes are senior unsecured obligations that mature on January 15 , 2007. Interest on the $5.75 \%$ Notes is payable semi-annually on July 15 and January 15 of each year. The Company may, at any time, redeem all or a portion of the $5.75 \%$ Notes at a redemption price (plus accrued interest to the date of redemption) equal to the greater of (i) $100 \%$ of the principal amount, or (ii) the sum of the present values of the remaining scheduled payments of principal and interest discounted to the date of redemption.

## 5\% Notes due 2013

On April 4, 2003, Scholastic Corporation issued \$175.0 of 5\% Notes (the "5\% Notes"). The 5\% Notes are senior unsecured obligations that mature on April 15, 2013. Interest on the 5\% Notes is payable semi-annually on April 15 and October 15 of each year. The Company may at any time redeem all or a portion of the $5 \%$ Notes at a redemption price (plus accrued interest to the date of the redemption) equal to the greater of (i) $100 \%$ of the principal amount, or (ii) the sum of the present values of the remaining scheduled payments of principal and interest discounted to the date of redemption.

## 4. COMMITMENTS AND CONTINGENCIES

## Lease Obligations


 course of business, leases will be renewed or replaced.

Net rent expense relating to the Company's non- cancelable operating leases for the three fiscal years ended May 31, 2005 , 2004 and 2003 was $\$ 36.6$, $\$ 36.4$ and $\$ 35.1$, respectively.
 under capital leases is included in depreciation and amortization expense.

The composition of capital leases reflected as Property, Plant and Equipment in the consolidated balance sheets is as follows:

|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Restated |
| Land | \$ | 3.5 | \$ | 3.5 |
| Buildings |  | 39.0 |  | 39.0 |
| Equipment |  | 45.6 |  | 39.4 |
|  |  | 88.1 |  | 81.9 |
| Accumulated amortization |  | (28.1) |  | (20.0) |
| Total | \$ | 60.0 | \$ | 61.9 |

The aggregate minimum future annual rental commitments at May 31, 2005 under all non-cancelable leases are payable as follows:

|  | Operating Leases |  | Capital Leases |  |
| :---: | :---: | :---: | :---: | :---: |
| 2006 | \$ | 27.4 | \$ | 16.5 |
| 2007 |  | 20.1 |  | 11.6 |
| 2008 |  | 15.0 |  | 9.4 |
| 2009 |  | 9.5 |  | 7.9 |
| 2010 |  | 7.6 |  | 6.6 |
| Thereafter |  | 51.9 |  | 224.1 |
| Total minimum lease payments | \$ | 131.5 |  | 276.1 |
| Less amount representing interest |  |  |  | 201.7 |
| Present value of net minimum capital lease payments |  |  |  | 74.4 |
| Less current maturities of capital lease obligations |  |  |  | 11.0 |
| Long-term capital lease obligations |  |  | \$ | 63.4 |

## Other Commitments

The Company had contractual commitments relating to royalty advances at May 31, 2005 totaling \$8.9. The aggregate annual commitments for royalty advances are as follows: 2006 - $\$ 7.5$; 2007 - \$1.0; 2008 - \$0.2; 2009 - \$0.2.

Other commitments at May 31, 2005 total \$1.7 for fiscal year 2006.

## Contingencies

Various claims and lawsuits arising in the normal course of business are pending against the Company. The results of these proceedings are not expected to have a material adverse effect on the Company's consolidated financial position or results of operations.

## 5. INVESTMENT

In fiscal 2003, the Company entered into a joint venture with The Book People, Ltd., a direct marketer of books in the United Kingdom, to distribute books to the home under the Red House name and through schools under the School Link name. As part of the transaction, the Company established a $£ 3.0$ revolving credit facility in favor of The Book People Group, Ltd., which is available to fund the expansion of The Book People Group, Ltd. and for working capital purposes. As of May $31,2005, £ 3.0$ (equivalent to $\$ 5.7$ at that date) was outstanding under the revolving credit facility. The equity investment in The Book People Group, Ltd. is included in Other within the Other Assets and Deferred Charges section of the Consolidated Balance Sheets.

## 6. GOODWILL AND OTHER INTANGIBLES

Goodwill and other intangible assets with indefinite lives are reviewed for impairment annually, or more frequently if impairment indicators arise.
The following table summarizes the activity in Goodwill for the years ended of May 31:

|  | 2005 |  |  | 2004 |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 249.7 | \$ | 246.0 |
| Additions due to acquisitions |  | 6.0 |  | 3.0 |
| Other adjustments |  | (1.5) |  | 0.7 |
| Ending Balance | \$ | 254.2 | \$ | 249.7 |

In fiscal 2005, Additions due to acquisitions includes the purchase price for the acquisition of Chicken House Publishing Ltd. and the accrual of a final payment related to the fiscal 2002 acquisition of Klutz.

The following table summarizes Other intangibles subject to amortization as of May 31:

|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Customer lists | \$ | 3.0 | \$ | 2.9 |
| Accumulated amortization |  | (2.8) |  | (2.7) |
| Net customer lists |  | 0.2 |  | 0.2 |
| Other intangibles |  | 4.0 |  | 4.0 |
| Accumulated amortization |  | (2.6) |  | (2.4) |
| Net other intangibles |  | 1.4 |  | 1.6 |
| Total | \$ | 1.6 | \$ | 1.8 |

Amortization expense for Other intangibles totaled $\$ 0.3$ for each of the fiscal years ended May 31, 2005 and 2004 and $\$ 0.5$ for the fiscal year ended May 31, 2003. Amortization expense for these assets is currently estimated to total $\$ 0.3$ for the fiscal year ending May 31, 2006 and $\$ 0.2$ for each of the fiscal years ending May 31, 2007 through 2010. The weighted average amortization periods for these assets by major asset class are two years and twelve years for customer lists and other intangibles, respectively.

The following table summarizes Other intangibles not subject to amortization as of May 31:

|  | 2005 |  |  | 2004 |
| :---: | :---: | :---: | :---: | :---: |
| Net carrying value by major class: |  |  |  |  |
| Titles | \$ | 31.0 | \$ | 31.0 |
| Licenses |  | 17.2 |  | 17.2 |
| Major sets |  | 11.4 |  | 11.4 |
| Trademarks and other |  | 17.5 |  | 17.5 |
| Total | \$ | 77.1 | \$ | 77.1 |

## 7. INCOME TAXES

The provisions for income taxes for the fiscal years ended May 31, 2005, 2004 and 2003 are based on earnings before taxes as follows:

|  | 2005 |  | 2004 |  |  | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Restated |  | Restated |
| United States | \$ | 91.3 | \$ | 89.1 | \$ | 82.3 |
| Non-United States |  | 8.4 |  | 0.5 |  | 8.2 |
| Total | \$ | 99.7 | \$ | 89.6 | \$ | 90.5 |

The provisions for income taxes attributable to earnings for the fiscal years ended May 31, 2005, 2004 and 2003 consist of the following components:

|  | 2005 |  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Restated |  |  |  | Restated |  |
| Federal |  |  |  |  |  |  |
| Current | \$ | 5.7 | \$ | 19.0 | \$ | 11.6 |
| Deferred |  | 19.0 |  | 5.9 |  | 13.5 |
|  | \$ | 24.7 | \$ | 24.9 | \$ | 25.1 |
| State and local |  |  |  |  |  |  |
| Current | \$ | 4.2 | \$ | 4.7 | \$ | 3.4 |
| Deferred |  | 0.4 |  | 0.8 |  | 0.9 |
|  | \$ | 4.6 | \$ | 5.5 | \$ | 4.3 |
| International |  |  |  |  |  |  |
| Current | \$ | 5.1 | \$ | 5.5 | \$ | 4.3 |
| Deferred |  | 1.0 |  | (4.1) |  | (2.0) |
|  | \$ | 6.1 | \$ | 1.4 | \$ | 2.3 |
| Total |  |  |  |  |  |  |
| Current | \$ | 15.0 | \$ | 29.2 | \$ | 19.3 |
| Deferred |  | 20.4 |  | 2.6 |  | 12.4 |
|  | \$ | 35.4 | \$ | 31.8 | \$ | 31.7 |

The provisions for income taxes for the fiscal years ended May 31, 2005, 2004 and 2003 differ from the amount of tax determined by applying the federal statutory rate as follows:

|  | 2005 |  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | estated |  | Restated |
| Computed federal statutory provision | \$ | 34.9 | \$ | 31.4 | \$ | 31.7 |
| State income tax provision, net of federal income tax benefit |  | 3.0 |  | 3.6 |  | 2.8 |
| Difference in effective tax rates on earnings of foreign subsidiaries |  | (0.4) |  | (3.0) |  | (1.4) |
| Charitable contributions |  | (1.4) |  | 0.0 |  | (1.4) |
| Other - net |  | (0.7) |  | (0.2) |  | 0.0 |
| Total provision for income taxes | \$ | 35.4 | \$ | 31.8 | \$ | 31.7 |
| Effective tax rates |  | 35.5\% |  | 35.5\% |  | 35.0\% |

The undistributed earnings of foreign subsidiaries at May 31, 2005 were $\$ 18.7$. Any remittance of foreign earnings would not result in any significant additional tax.

The tax effects of items that give rise to deferred tax assets and liabilities at May 31, 2005 and 2004 are as follows:

|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net deferred tax assets: |  |  |  |  |
| Tax uniform capitalization | \$ | 23.7 | \$ | 25.6 |
| Inventory reserves |  | 18.4 |  | 19.6 |
| Allowance for doubtful accounts |  | 10.7 |  | 21.6 |
| Other accounting reserves |  | 12.4 |  | 13.9 |
| Post-retirement, post-employment and pension obligations |  | 20.5 |  | 13.2 |
| Tax carryforwards |  | 17.6 |  | 11.9 |
| Leases |  | 6.5 |  | 6.4 |
| Prepaid expenses |  | (11.4) |  | (11.0) |
| Depreciation and amortization |  | (35.1) |  | (24.8) |
| Other - net |  | 7.3 |  | (1.0) |
|  |  | 70.6 |  | 75.4 |
| Valuation allowance |  | 8.8 |  | 8.4 |
| Total net deferred tax assets | \$ | 61.8 | \$ | 67.0 |

Net deferred tax assets of $\$ 61.8$ at May 31, 2005 and $\$ 67.0$ at May 31, 2004 include $\$ 4.1$ and $\$ 3.9$ in Other accrued expenses at May 31, 2005 and 2004, respectively, and $\$ 17.2$ and $\$ 13.9$ in Other noncurrent liabilities at May 31, 2005 and 2004, respectively.

At May 31, 2005, the Company had a charitable deduction carryforward of $\$ 19.8$, which expires in various amounts during the fiscal years ending 2007 through 2010 , and federal and state operating loss carryforwards of $\$ 2.9$ and $\$ 16.4$, respectively, which expire annually in varying amounts if not utilized. The Company also had foreign operating loss carryforwards of $\$ 18.6$ at May 31, 2005, which either expire at various dates or do not expire.

For the year ended May 31, 2005, the valuation allowance increased by $\$ 0.4$.
The Company had tax reserves totaling $\$ 7.2$ and $\$ 8.3$ at May 31, 2005 and 2004, respectively.

Scholastic Corporation has authorized capital stock of 2,500,000 shares of Class A Stock, par value $\$ 0.01$ per share (the "Class A Stock"); 70,000,000 shares of Common Stock, par value $\$ 0.01$ per share (the "Common Stock"); and 2,000,000 shares of Preferred Stock, par value $\$ 1.00$ per share (the "Preferred Stock").

## Class A and Common Stock

At May 31, 2005, 1,656,200 shares of Class A Stock and 39,076,544 shares of Common Stock were outstanding. At May 31, 2005, Scholastic Corporation had reserved for issuance $11,951,829$ shares of Common Stock. Of this amount, $9,655,874$ shares were reserved for issuance under the Company's stock-based plans (including shares available for grant and stock options currently outstanding), $1,656,200$ shares were reserved for issuance upon conversion of the Class A Stock and 639,755 shares were reserved for future issuances under the Company's employee stock purchase plan.

The only voting rights vested in the holders of Common Stock, except as required by law, are the election of such number of directors as shall equal at least one-fifth of the members of the Board of Directors. The holders of Class A Stock are entitled to elect all other directors and to vote on all other matters. Holders of Class A Stock and Common Stock are entitled to one vote per share on matters on which they are entitled to vote. The holders of Class A Stock have the right, at their option, to convert shares of Class A Stock into shares of Common Stock on a share-for-share basis.

With the exception of voting rights and conversion rights, and as to the rights of holders of Preferred Stock if issued, the Class A Stock and the Common Stock are equal in rank and are entitled to dividends and distributions, when and if declared by the Board of Directors. Scholastic Corporation has not paid any cash dividends since its public offering in 1992 and has no current plans to pay any dividends on its Class A Stock or Common Stock.

## Preferred Stock

The Preferred Stock may be issued in one or more series, with the rights of each series, including voting rights, to be determined by the Board of Directors before each issuance. To date, no shares of Preferred Stock have been issued.

## Stock-Based Awards

At May 31, 2005, the Company maintained three stockholder-approved employee stock-based benefit plans with regard to the Common Stock: the Scholastic Corporation 1992 Stock Option Plan (the "1992 Plan"), under which no further awards can be made; the Scholastic Corporation 1995 Stock Option Plan (the "1995 Plan"); and the Scholastic Corporation 2001 Stock Incentive Plan (the "2001 Plan"). The 1995 Plan provides for the issuance of two types of options to purchase Company stock: incentive stock options, which qualify for special treatment under the Internal Revenue Code, and options that are not so qualified, called non-qualified stock options. The 2001 Plan provides for the issuance of non-qualified stock options, incentive stock options, restricted stock and other stock-based awards. At May 31, 2005, non- qualified stock options to purchase 230,000 shares, 3,499,549 shares and 3,102,968 shares of Common Stock were outstanding under the 1992 Plan, 1995 Plan and 2001 Plan, respectively, and 233,200 shares and 719,891 shares of Common Stock were available for additional awards under the 1995 Plan and 2001 Plan, respectively.

The Company also maintains two stockholder-approved stock option plans for outside directors: the 1992 Outside Directors' Stock Option Plan (the "1992 Directors' Plan"), under which no further awards can be made; and the 1997 Outside Directors' Stock Option Plan (the "1997 Directors' Plan"). The 1997 Directors' Plan, as amended, provides for the automatic grant to each non-employee director on the date of each annual stockholders' meeting of non-qualified stock options to purchase 6,000 shares of Common Stock. At May 31, 2005, options to purchase

357,500 shares and 12,000 shares of Common Stock were outstanding under the 1997 Directors' Plan and the 1992 Directors' Plan, respectively, and 192,000 shares of Common Stock were available for additional awards under the 1997 Directors' Plan. In September 2004, options were awarded under the 1997 Directors' Plan at an exercise price of $\$ 29.49$.

In fiscal 2005, the Corporation's Board of Directors (the "Board") adopted, and the Class A Stockholders approved, the Scholastic Corporation 2004 Class A Stock Incentive Plan (the "Class A Plan"), which provides for the grant to Richard Robinson, the Chief Executive Officer of the Corporation as of the effective date of the Class A Plan, of options ("Class A Options") to purchase up to an aggregate of 750,000 shares of Class A Stock. In September 2004, the Board approved a grant to Mr. Robinson of 333,000 Class A Options, which vest in four equal annual installments beginning one year from the date of grant.

Generally, options granted under the various plans may not be exercised for a minimum of one year after the date of grant and expire approximately ten years after the date of grant.
The following table sets forth the stock option activity for the Class A Stock and Common Stock plans for the three fiscal years ended May 31:

|  | 2005 |  |  | 2004 |  |  | 2003 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Options |  | Weighted Average Exercise Price | Options |  | Weighted Average Exercise Price | Options |  | Weighted Average Exercise Price |
| Outstanding - beginning of year | 8,032,587 | \$ | 28.52 | 6,852,258 | \$ | 28.65 | 5,539,712 | \$ | 27.58 |
| Granted | 912,901 |  | 28.32 | 1,599,000 |  | 27.90 | 1,392,240 |  | 32.69 |
| Exercised | $(1,038,828)$ |  | 26.10 | $(197,296)$ |  | 23.23 | $(59,694)$ |  | 21.49 |
| Cancelled | $(437,010)$ |  | 33.36 | $(221,375)$ |  | 32.89 | $(20,000)$ |  | 34.31 |
| Outstanding - end of year | 7,469,650 | \$ | 28.57 | 8,032,587 | \$ | 28.52 | 6,852,258 | \$ | 28.65 |
| Exercisable - end of year | 5,106,057 | \$ | 28.18 | 5,279,912 | \$ | 27.43 | 4,669,518 | \$ | 26.05 |

The following table sets forth information as of May 31, 2005 regarding weighted average exercise prices and weighted average remaining contractual lives for the remaining outstanding stock options, sorted by range of exercise price:

|  | Options Outstanding |  |  |  | Options Exercisable |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Options <br> Price Range | Number |  | Weighted Average Exercise Price | Weighted Average Remaining Contractual Life | Number <br> Exercisable |  | Weighted Average Exercise Price |
| \$15.73 - \$ 20.97 | 1,429,962 | \$ | 18.39 | 2.6 | 1,429,962 | \$ | 18.39 |
| \$20.97 - \$26.21 | 1,079,550 |  | 25.34 | 5.3 | 915,300 |  | 25.44 |
| \$26.21 - \$31.45 | 2,382,718 |  | 28.69 | 7.7 | 743,625 |  | 29.12 |
| \$31.45 - \$36.69 | 1,803,420 |  | 33.68 | 6.0 | 1,451,670 |  | 33.26 |
| \$36.69 - \$41.94 | 214,750 |  | 38.01 | 7.4 | 84,250 |  | 38.37 |
| \$41.94 - \$47.18 | 487,250 |  | 43.04 | 6.3 | 412,750 |  | 43.08 |
| \$47.18 - \$52.42 | 72,000 |  | 49.95 | 6.6 | 68,500 |  | 49.89 |

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## Restricted Stock

The Company may grant restricted stock units under the 2001 Plan ("Stock Units"). During fiscal 2005, the Company granted 71,731 Stock Units, with a weighted average grant date fair value of $\$ 30.81$ per unit, to certain officers and key executives. The Stock Units are scheduled to vest in four equal annual installments beginning one year from the grant date. Upon vesting, Stock Units are converted automatically on a one-for-one basis into shares of Common Stock. In fiscal 2005, the Company amortized $\$ 0.3$ in connection with the outstanding Stock Units, recorded as a component of Selling, general and administrative expenses.

## Employee Stock Purchase Plan

The Company maintains an Employee Stock Purchase Plan ("ESPP"), which is offered to eligible United States employees. The ESPP permits participating employees to purchase Common Stock, through after-tax payroll deductions, on a quarterly basis at a $15 \%$ discount from the lower of the closing price of the Common Stock on NASDAQ on the first or last business day of each fiscal quarter. During fiscal 2005, 2004 and 2003, the Company issued 98,286 shares, 121,256 shares and 131,417 shares of Common Stock under the ESPP at a weighted average price of $\$ 26.38$, $\$ 25.01$ and $\$ 25.54$ per share, respectively. At May 31, 2005, there were 351,320 shares of Common Stock authorized to be issued under the ESPP.

## Management Stock Purchase Plan

The Company maintains a Management Stock Purchase Plan ("MSPP"), which allows certain members of senior management to defer up to $100 \%$ of their annual cash bonus payment in the form of restricted stock units ("RSUs"). The RSUs are purchased by the employee at a $25 \%$ discount (or in some instances, a $10 \%$ discount) from the lowest closing price of the Common Stock on NASDAQ during the fiscal quarter in which such bonuses are payable and are converted into shares of Common Stock on a one-for-one basis at the end of the applicable deferral period. During fiscal 2005, 2004 and 2003, the Company allocated 13,171 RSUs, 0 RSUs and 62,071 RSUs to participants under the MSPP at a weighted average price of $\$ 19.76$, $\$ 0$ and $\$ 25.22$ per RSU, resulting in an expense of $\$ 0.5, \$ 0.4$ and $\$ 0.5$, respectively. At May 31, 2005 there were 288,435 shares of Common Stock authorized for issuance under the MSPP.

## 9. EMPLOYEE BENEFIT PLANS

## Pension Plans

The Company has a cash balance retirement plan (the "Pension Plan"), which covers the majority of United States employees who meet certain eligibility requirements. The Company funds all of the contributions for the Pension Plan. Benefits generally are based on the Company's contributions and interest credits allocated to participants accounts based on years of benefit service and annual pensionable earnings. It is the Company's policy to fund the minimum amount required by the Employee Retirement Income Security Act ("ERISA") of 1974, as amended.

Scholastic Ltd., an indirect subsidiary of Scholastic Corporation located in the United Kingdom, has a defined benefit pension plan (the "U.K. Pension Plan") that covers its employees who meet various eligibility requirements. Benefits are based on years of service and on a percentage of compensation near retirement. The U.K. Pension Plan is funded by contributions from Scholastic Ltd. and its employees.

Grolier Ltd., an indirect subsidiary of Scholastic Corporation located in Canada, provides a defined benefit pension plan (the "Grolier Canada Pension Plan") that covers its employees who meet certain eligibility requirements. All full time employees are eligible to participate in the plan after two years of employment. Grolier Ltd.'s contributions to the fund have been suspended due to an actuarial surplus. Employees are not required to contribute to the fund.

The Company's pension plans have different measurement dates, as follows: for the Pension Plan-May 31, 2005; for the U.K. Pension Plan and the Grolier Canada Pension Plan - March 31, 2005.

## Post-Retirement Benefits

The Company provides post-retirement benefits to retired United States-based employees (the "Post-Retirement Benefits") consisting of certain healthcare and life insurance benefits. A majority of these employees may become eligible for these benefits if they reach normal retirement age while working for the Company. At May 31, 2005, the unrecognized prior service cost remaining was $\$ 9.2$.

In fiscal 2004, the "Medicare Prescription Drug, Improvement and Modernization Act" (the "Medicare Act") was signed into law for employers that sponsor post-retirement health care plans that provide prescription drug benefits. The Medicare Act introduced a prescription drug benefit under Medicare (Medicare Part D) as well as a Federal subsidy of $28 \%$ to sponsors of retiree health care benefit plans that provide a benefit that is at least actuarially equivalent to Medicare Part D. In response to the Medicare Act, the FASB issued Staff Position 106-2 "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003" to provide additional disclosure and guidance in implementing the federal subsidy provided by the Medicare Act. Based on this guidance, the Company has determined that the Post-Retirement Benefits provided to the portion of its post-65 retiree population that have retained $100 \%$ Company sponsored drug coverage are the actuarial equivalent of the benefits under Medicare. As a result, in fiscal 2005, the Company recognized a reduction of its accumulated post-retirement benefit obligation of $\$ 0.5$ due to the federal subsidy under the Medicare Act.

The following table sets forth the weighted average actuarial assumptions utilized to determine the benefit obligations for the Pension Plan, the U.K. Pension Plan and the Grolier Canada Pension Plan (collectively, the "Pension Plans") at May 31:

|  | Pension Benefits |  | Post-Retirement Benefits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Weighted average assumptions used to determine benefit obligations: |  |  |  |  |
| Discount rate | 5.3\% | 6.5\% | 5.3\% | 6.7\% |
| Rate of compensation increase | 4.0\% | 4.0\% | - | - |
| Weighted average assumptions used to determine net periodic benefit cost: |  |  |  |  |
| Discount rate | 6.5\% | 6.0\% | 6.7\% | 6.0\% |
| Expected long-term return on plan assets | 8.8\% | 8.9\% | - | - |
| Rate of compensation | 4.0\% | 4.0\% | - | - |

To develop the expected long-term rate of return on assets assumption for the Pension Plans, the Company, with the assistance of its actuaries, considers historical returns and future expectations. Over the 15-20 year periods ending May 31, 2005, the returns on the portfolio, assuming it was invested at the current target asset allocation in the prior periods, would have been a compounded annual average of $10 \%-12 \%$. Considering this information and the potential for lower future returns due to a generally lower interest rate environment, the Company selected an assumed weighted average long-term rate of return of $8.8 \%$ for all plans.
 accumulated other comprehensive loss for the Pension Plans and the Post-Retirement Benefits for the two fiscal years ended May 31:

|  |  | Pensio | nef |  |  | $\underset{\text { Post-R }}{\text { Be }}$ | eme |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  | 2005 |  | 2004 |
| Change in benefit obligation |  |  |  |  |  |  |  |  |
| Benefit obligation at beginning of year | \$ | 131.2 | \$ | 131.2 | \$ | 31.4 | \$ | 28.8 |
| Service cost |  | 7.0 |  | 7.0 |  | 0.4 |  | 0.5 |
| Interest cost |  | 8.3 |  | 7.7 |  | 2.0 |  | 2.0 |
| Plan participants' contributions |  | 0.4 |  | 0.5 |  | 0.2 |  | - |
| Amendments |  | - |  | - |  | - |  | (2.8) |
| Actuarial (gains) losses |  | 18.6 |  | (7.2) |  | 4.9 |  | 5.5 |
| Foreign currency exchange rate changes |  | 1.9 |  | 3.2 |  | - |  | - |
| Benefits paid |  | (9.4) |  | (11.2) |  | (2.7) |  | (2.6) |
| Benefit obligation at end of year | \$ | 158.0 | \$ | 131.2 | \$ | 36.2 | \$ | 31.4 |
| Change in plan assets |  |  |  |  |  |  |  |  |
| Fair value of plan assets at beginning of year | \$ | 114.7 | \$ | 88.9 | \$ | - | \$ | - |
| Actual gain (loss) on plan assets |  | 10.6 |  | 15.8 |  | - |  |  |
| Company contributions |  | 3.7 |  | 19.4 |  | 2.5 |  | 2.6 |
| Plan participants' contributions |  | 0.4 |  | 0.5 |  | 0.2 |  | 0.1 |
| Administrative expenses |  | (1.0) |  | (0.9) |  | - |  | - |
| Foreign currency exchange rate changes |  | 1.6 |  | 2.2 |  | - |  | - |
| Benefits paid |  | (9.4) |  | (11.2) |  | (2.7) |  | (2.7) |
| Fair value of plan assets at end of year | \$ | 120.6 | \$ | 114.7 | \$ | - | \$ | - |
| Funded status |  |  |  |  |  |  |  |  |
| Underfunded status of the plans | \$ | (37.4) | \$ | (16.5) | \$ | (36.2) | \$ | (31.4) |
| Unrecognized net actuarial loss |  | 53.4 |  | 37.7 |  | 25.6 |  | 22.4 |
| Unrecognized prior service cost |  | (1.6) |  | (1.8) |  | (9.2) |  | (10.1) |
| Unrecognized net asset obligation |  | 0.1 |  | 0.2 |  | - |  | - |
| Accrued benefit asset (liability) | \$ | 14.5 | \$ | 19.6 | \$ | (19.8) | \$ | (19.1) |
| Amounts recognized in the Consolidated Balance Sheets |  |  |  |  |  |  |  |  |
| Prepaid benefit cost | \$ | 14.5 | \$ | 19.6 | \$ | - | \$ | - |
| Accrued benefit liability |  | (40.7) |  | (26.1) |  | (19.8) |  | (19.1) |
| Intangible asset |  | 0.1 |  | 0.1 |  | - |  | - |
| Accumulated other comprehensive loss |  | 40.6 |  | 26.0 |  | - |  | - |
| Net amount recognized | \$ | 14.5 | \$ | 19.6 | \$ | (19.8) | \$ | (19.1) |
| (Increase) decrease in minimum liability included in other comprehensive income (loss) | \$ | (14.6) | \$ | 17.2 | \$ | - | \$ | - |

## SCHOLASTIC

The accumulated benefit obligation for the Pension Plans was $\$ 148.4$ and $\$ 123.3$ at May 31, 2005 and 2004, respectively. Information with respect to the Pension Plans with accumulated benefit obligations in excess of plan assets is as follows for the fiscal years ended May 31:

|  | 2004 |
| :--- | :---: | :---: | :---: |
| Projected benefit obligations | $\mathbf{2 0 0 4}$ |
| Accumulated benefit obligations | $\mathbf{1 2 4 . 0}$ |
| Fair value of plan assets | 117.0 |

The following table sets forth the components of the net periodic benefit costs under the Pension Plans and the Post-Retirement Benefits for the three fiscal years ended May 31:

|  | Pension Benefits |  |  |  |  |  | Post-Retirement Benefits |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2003 |  | 2005 |  | 2004 |  | 2003 |  |
| Components of Net Periodic Benefit Cost: |  |  |  |  |  |  |  |  |  |  |  |  |
| Service cost | \$ | 7.0 | \$ | 7.0 | \$ | 5.9 | \$ | 0.4 | \$ | 0.4 | \$ | 0.5 |
| Interest cost |  | 8.3 |  | 7.7 |  | 7.7 |  | 2.0 |  | 2.0 |  | 1.8 |
| Expected return on assets |  | (8.7) |  | (8.0) |  | (8.6) |  | - |  | - |  | - |
| Net amortization and deferrals |  | 0.2 |  | 0.3 |  | 0.1 |  | (0.8) |  | (0.8) |  | (0.6) |
| Decrease in valuation allowance |  | - |  | (1.2) |  | - |  | - |  | - |  | - |
| Recognized net actuarial loss |  | 2.3 |  | 2.5 |  | 1.2 |  | 1.6 |  | 2.0 |  | 1.0 |
| Net periodic benefit cost | \$ | 9.1 | \$ | 8.3 | \$ | 6.3 | \$ | 3.2 | \$ | 3.6 | \$ | 2.7 |

## Plan Assets

The Company's investment policy is to actively manage, within acceptable risk parameters, certain asset classes where the potential exists to outperform the broader market.
The total weighted average asset allocations for the Pension Plans at May 31 by asset category are as follows:

|  | $\mathbf{2 0 0 4}$ |  |
| :--- | :---: | :---: |
| Small cap equities | $\mathbf{2 0 0 5}$ | $16.6 \%$ |
| International equities | 9.8 |  |
| Index fund equities | 9.2 |  |
| Bonds and fixed interest products | 44.0 | 29.0 |
| Real estate | 27.0 |  |
| Other | 0.5 | 0.1 |
|  | 2.2 |  |

The Company's investments include weighted average target asset allocations as follows:

|  | $\begin{array}{r} \text { Pension } \\ \text { Plan } \end{array}$ | $\begin{array}{r} \text { U.K. } \\ \begin{array}{r} \text { Pension } \\ \text { Plan } \end{array} \end{array}$ | Grolier Canada Pension Plan |
| :---: | :---: | :---: | :---: |
| Equity | 70.0\% | 68.0\% | 35.0\% |
| Debt and Cash Equivalents | 30.0 | 25.0 | 65.0 |
| Real Estate | - | 7.0 | - |
|  | 100.0\% | 100.0\% | 100.0\% |

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## Contributions

Scholastic Ltd. expects to contribute $\$ 0.7$ to the U.K. Pension Plan.

## Estimated Future Benefit Payments

The following table sets forth the expected future benefit payments under the Pension Plans and the Post-Retirement Benefits by fiscal year:

|  |  | Pension Benefits | Post-Retirement |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{array}{r} \text { Benefit } \\ \text { Payments } \end{array}$ |  | Medicare Subsidy Receipts |
| 2006 | \$ | 8.5 | \$ | 2.5 | \$ | 0.1 |
| 2007 |  | 9.6 |  | 2.6 |  | 0.3 |
| 2008 |  | 10.4 |  | 2.7 |  | 0.3 |
| 2009 |  | 12.1 |  | 2.8 |  | 0.3 |
| 2010 |  | 12.1 |  | 2.9 |  | 0.3 |
| 2011-2015 |  | 66.4 |  | 14.8 |  | 1.7 |

## Assumed health care cost trend rates at May 31:

|  | 2004 |  |
| :--- | :---: | :---: |
| Health care cost trend rate assumed for the next fiscal year | $11.0 \%$ |  |
| Rate to which the cost trend is assumed to decline (the ultimate trend rate) | $5.0 \%$ |  |
| Year that the rate reaches the ultimate trend rate | $10.0 \%$ | $5.0 \%$ |
| 2013 |  |  |

Assumed health care cost trend rates have a significant effect on the amounts reported for the Company's health care plans. A one percentage point change in assumed health care cost trend rates would have the following effects:

|  | 2004 |  |  |
| :--- | :---: | :---: | :---: |
| Total service and interest cost | $\$$ | $\$$ | 0.2 |
| Post-retirement benefit obligation | $\$$ | 3.1 | 2.3 |

The Company also provides defined contribution plans for certain eligible employees. In the United States, the Company sponsors a $401(\mathrm{k})$ retirement plan and has contributed $\$ 6.2, \$ 5.9$ and $\$ 5.8$ for fiscal 2005, 2004 and 2003, respectively. For its internationally-based employees, the expenses under these plans totaled $\$ 4.6, \$ 2.3$ and $\$ 1.9$ for fiscal 2005 , 2004 and 2003 , respectively.

## 10. EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share for the three years ended May 31:

|  | (Amounts in millions, except per share data) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2003 |
|  |  |  | estated | Restated |
| Net income for basic and diluted earnings per share | \$ | 64.3 \$ | 57.8 \$ | 58.8 |
| Weighted average Shares of Class A Stock and Common Stock outstanding for basic earnings per share |  | 40.0 | 39.4 | 39.1 |
| Dilutive effect of Common Stock issued pursuant to stock-based benefit plans |  | 0.8 | 0.7 | 1.0 |
| Adjusted weighted average Shares of Class A Stock and Common |  |  |  |  |
| Stock outstanding for diluted earnings per share |  | 40.8 | 40.1 | 40.1 |
| Earnings per share of Class A Stock and Common Stock: |  |  |  |  |
| Net income: |  |  |  |  |
| Basic | \$ | 1.61 \$ | 1.47 \$ | 1.50 |
| Diluted |  | 1.58 | 1.44 | 1.46 |

## 11. SPECIAL SEVERANCE CHARGES

On May 28, 2003, the Company announced a reduction in its global work force. The majority of the affected employees were notified in the fiscal year ended May 31, 2003, and accordingly the Company established liabilities for severance and other related costs of $\$ 10.9$ for that fiscal year. In the fiscal year ended May 31, 2004, the Company established additional liabilities of $\$ 3.3$ for severance and other related costs with respect to the affected employees notified in that fiscal year. These charges are reflected in the Company's income statement as the Special severance charges for the years ended May 31, 2004 and May 31, 2003.

|  |  |  |
| :--- | :---: | :---: |
| Amount |  |  |
| Fiscal 2003 liabilities | 10.9 |  |
| Fiscal 2003 payments | $(1.2)$ |  |
| Balance at May 31, 2003 | $\mathbf{\$}$ |  |
| Fiscal 2004 additional liabilities | 9.7 |  |
| Fiscal 2004 payments | 3.3 |  |
| Balance at May 31, 2004 | $(10.9)$ |  |
| Fiscal 2005 payments | 2.1 |  |
| Balance at May 31, 2005 | $\mathbf{( 1 . 6 )}$ |  |

The remaining liability of $\$ 0.5$ is expected to be paid over the next fiscal year under salary continuance arrangements with certain affected employees.

## 12. LITIGATION AND OTHER CHARGES

In fiscal 2003, the Company recorded a pre-tax charge of $\$ 1.9$ for the settlement of a class action securities lawsuit initiated in 1997, which represented the portion of the total settlement amount of $\$ 7.5$ that was not paid by the insurance carrier.

## 13. OTHER INCOME

In fiscal 2004, the Company received a payment of $\$ 10.0$ in connection with the early termination of a sublease by one of its tenants. This transaction resulted in a pre-tax net gain of $\$ 8.0$. The impact of this gain on earnings per diluted share was $\$ 0.13$.

In fiscal 2003, the Company sold a portion of its interest in a French publishing company for $\$ 5.2$, resulting in a pre-tax gain of $\$ 2.9$. The impact of this gain on earnings per diluted share was $\$ 0.05$.

## 14. CONTINUITY CHARGES

In fiscal 2004, the Company recorded charges of $\$ 25.4$ in connection with a review of its continuity business. These charges represent write-downs of deferred promotion costs of $\$ 12.7$ and inventory from discontinued programs of $\$ 6.8$, and an increase in bad debts of $\$ 2.0$, as well as modest increases in returns provisions and related severance costs. These charges are primarily reflected as Cost of goods sold; Selling, general and administrative expenses; and Bad debt expense. In fiscal 2004, the impact of these charges on earnings per diluted share was $\$ 0.41$. In fiscal 2005, the Company recorded additional charges of $\$ 3.8$, or $\$ 0.06$ per diluted share, primarily for severance costs, which are reflected as Selling, general and administrative expenses.

## 15. OTHER FINANCIAL DATA

Deferred promotion costs were $\$ 38.6$ and $\$ 40.6$ at May 31, 2005 and 2004, respectively. Promotion costs expensed were $\$ 81.1, \$ 119.2$ and $\$ 109.1$ for the fiscal years ended May 31 , 2005 , 2004 and 2003, respectively. Promotional expense consists of $\$ 73.9, \$ 111.1$ and $\$ 99.9$ for continuity program promotions and $\$ 7.2, \$ 8.1$ and $\$ 9.2$ for magazine advertising for fiscal 2005 , 2004 and 2003, respectively.

Other advertising expenses were $\$ 156.5$, $\$ 160.1$ and $\$ 161.4$ for the fiscal years ended May 31, 2005, 2004 and 2003, respectively.
Accumulated amortization of prepublication costs was $\$ 80.0$ and $\$ 77.8$ at May 31,2005 and 2004, respectively. The Company amortized $\$ 53.9, \$ 57.8$ and $\$ 47.5$ for the fiscal years ended May 31, 2005, 2004 and 2003, respectively.

Other accrued expenses include a reserve for unredeemed credits issued in conjunction with the Company's school-based book club and book fair operations of $\$ 11.6$ and $\$ 12.5$ at May 31 , 2005 and 2004, respectively.
m SCHOLASTIC

## THE BOARD OF DIRECTORS AND STOCKHOLDERS OF SCHOLASTIC CORPORATION

We have audited the accompanying consolidated balance sheets of Scholastic Corporation as of May 31, 2005 and 2004, and the related consolidated statements of income, changes in stockholders' equity and comprehensive income and cash flows for each of the three years in the period ended May 31, 2005. Our audits also included the financial statement schedule included in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Scholastic Corporation at May 31, 2005 and 2004, and the consolidated results of its operations and its cash flows for each of the three years in the period ended May 31, 2005, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statements schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Scholastic Corporation’s internal control over financial reporting as of May 31, 2005, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated August 5, 2005 expressed an unqualified opinion thereon.

As described in Note 1 to the consolidated financial statements, Scholastic Corporation has restated its financial statements for the years ended May 31, 2004 and 2003 to correct its accounting for leases.
/s/ Ernst \& Young LLP


New York, New York
August 5, 2005

## THE BOARD OF DIRECTORS AND STOCKHOLDERS OF SCHOLASTIC CORPORATION

We have audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting, that Scholastic Corporation maintained effective internal control over financial reporting as of May 31, 2005, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Scholastic Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.
Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Scholastic Corporation maintained effective internal control over financial reporting as of May 31, 2005, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, Scholastic Corporation maintained, in all material respects, effective internal control over financial reporting as of May 31, 2005, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Scholastic Corporation as of May 31, 2005 and 2004 and the related consolidated statements of income, changes in stockholders' equity and comprehensive income, and cash flows for each of the three years in the period ended May 31, 2005 and our report dated August 5, 2005 expressed an unqualified opinion thereon.
/s/ Ernst \& Young LLP

New York, New York
August 5, 2005

 for certain operating leases. The restatement for the first, second and third quarters of fiscal 2005 resulted in an increase (decrease) in Net income (loss) of $\$(0.2)$, $\$ 0.2$ and $\$(0.1)$ and in diluted earnings (loss) per share of $\$(0.01)$, $\$ 0.00$ and $\$ 0.00$, respectively. The restatement for the first, second, third and fourth quarters of fiscal 2004 resulted in an increase (decrease) in Net income (loss) of $\$(0.2)$, $\$(0.2)$, $\$(0.1)$ and $\$(0.1)$ and in diluted earnings (loss) per share of $\$(0.01), \$(0.01), \$(0.01)$ and $\$ 0.00$, respectively
(2) The first quarter of fiscal 2005 includes additional pre-tax charges of $\$ 3.6$, or $\$ 0.06$ per diluted share, in connection with the Company's review of its continuity business.
 share, in connection with the Company's review of its continuity business, and a pre-tax net gain of $\$ 8.0$, or $\$ 0.13$ per diluted share, in connection with the early termination of a sublease by one of its tenants

## Item 9 Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

## Item 9A | Controls and Procedures

The Chief Executive Officer and Chief Financial Officer of the Corporation, after conducting an evaluation, together with other members of the Company's management, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures as of May 31, 2005, have concluded that the Corporation's disclosure controls and procedures were effective to ensure that information required to be disclosed by the Corporation in its reports filed or submitted under the Securities Exchange Act of 1934 (the "Exchange Act") is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the SEC and accumulated and communicated to members of the Company's management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting for the Corporation. A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. The Corporation's Chief Executive Officer and Chief Financial Officer, after conducting an evaluation, together with other members of Scholastic management, of the effectiveness of the Corporation's internal control over financial reporting based on the framework in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission, concluded that the Corporation's internal control over financial reporting was effective as of May 31, 2005.

In coming to the conclusion that Scholastic's internal control over financial reporting was effective as of May 31, 2005, the Company's management considered, among other things, the control deficiency related to the periodic review of the application of generally accepted accounting principles to certain leasing transactions, which resulted in the need to restate its previously issued financial statements, as disclosed in Note 1 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data." The Company took steps to remediate the deficiency by implementing new internal controls relating to leasing transactions, which were put into place and were operating effectively prior to May 31, 2005. Based on this review and analysis, management concluded that the control deficiency that resulted in the restatement of the prior period financial statements was not in itself a material weakness and, when aggregated with other deficiencies, did not constitute a material weakness.

Ernst \& Young LLP, an independent registered public accounting firm, has issued an attestation report on this assessment of the effectiveness of the Corporation's internal control over financial reporting as of May 31, 2005, which is included herein. There was no change in the Corporation's internal control over financial reporting that occurred during the quarter ended May 31, 2005 that materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting.

## Item 9B | Other Information

None.

## Item 10 Directors and Executive Officers of the Registrant

Information required by this item is incorporated herein by reference from the Corporation's definitive proxy statement to be filed with the SEC pursuant to Regulation 14A under the Exchange Act. Certain information regarding the Corporation’s Executive Officers is set forth in Part I - Item 1 - Business.

## Item 11 | Executive Compensation

Incorporated herein by reference from the Corporation's definitive proxy statement to be filed pursuant to Regulation 14A under the Exchange Act.
Item 12 Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

## Equity Compensation Plans

The following table presents information regarding the Company's equity compensation plans at May 31, 2005:

| Plan Category | Number of securities to be issued upon exercise of outstanding options, warrants and rights | Weighted Average exercise price per share of outstanding options, warrants and rights |  | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) |
| :---: | :---: | :---: | :---: | :---: |
|  | (a) |  | (b) | (c) |
| Equity Compensation plans approved by security holders: |  |  |  |  |
| Common Stock | 7,136,650 | \$ | 28.82 | 1,784,846(1) |
| Class A Stock | 333,000 |  | 29.49 | 417,000 |
| Equity Compensation plans not approved by security holders: | - |  | - | - |
| Common Stock |  |  |  |  |
| Class A Stock | - |  | - | - |
| Total | 7,469,650 |  | - | 2,201,846(1) |

 or as restricted stock or other stock-based awards.
 Exchange Act.

## Item 13 Certain Relationships and Related Transactions

Incorporated herein by reference from the Corporation's definitive proxy statement to be filed pursuant to Regulation 14A under the Exchange Act.

## Item 14 Principal Accountant Fees and Services

Incorporated herein by reference from the Corporation's definitive proxy statement to be filed pursuant to Regulation 14A under the Exchange Act.

## Item 15 Exhibits, Financial Statement Schedules and Reports on Form 8-K

a)(1) Financial Statements:<br>The following consolidated financial statements are included in Part II, Item 8, "Consolidated Financial Statements and Supplementary Data":<br>Consolidated Statements of Income for the years ended May 31, 2005, 2004 and 2003<br>Consolidated Balance Sheets at May 31, 2005 and 2004<br>Consolidated Statements of Changes in Stockholders' Equity and Comprehensive Income for the years ended May 31, 2005, 2004 and 2003<br>Consolidated Statements of Cash Flows for the years ended May 31, 2005, 2004 and 2003<br>Notes to Consolidated Financial Statements

## Financial Statement Schedule:

The following consolidated financial statement schedule is included with this report: Schedule II- Valuation and Qualifying Accounts and Reserves
All other schedules have been omitted since the required information is not present or is not present in amounts sufficient to require submission of the schedule, or because the information required is included in the Consolidated Financial Statements or the Notes thereto.

## Exhibits:

 as filed with the SEC on August 2, 2004).Bylaws of the Corporation, amended and restated as of March 16, 2000 (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on April 14, 2000, SEC File No. 000-19860).
4.1* Credit Agreement, dated as of March 31, 2004, among the Corporation and Scholastic Inc., as borrowers, the Initial Lenders named therein, Citibank, N.A., as administrative agent, Citigroup Global Markets Inc. and J.P. Morgan Securities Inc., as joint lead arrangers, and JPMorgan Chase Bank, N.A. and Fleet Bank, N.A., as syndication agents.
4.2* Amended and Restated Revolving Loan Agreement, dated November 10, 1999, among the Corporation, Scholastic Inc. and Sun Bank, National Association, together with Amendment No. 1, dated June 22, 2000, and Amendment No. 2, dated as of April 30, 2004.

Indenture dated January 23, 2002 for $5.75 \%$ Notes due January 15, 2007 issued by the Corporation (incorporated by reference to the Corporation's Registration Statement on Form S-3 (Registration No. 333-55238) as filed with the SEC on February 8, 2001).

Indenture dated April 4, 2003 for 5\% Notes due 2013 issued by the Corporation.

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Scholastic Corporation 1992 Stock Option Plan (incorporated by reference to the Corporation's Annual Report on Form 10-K as filed with the SEC on August 27, 1992, SEC File No. 000-19860 (the "1992 10-K")), together with Amendment No. 1 to the Scholastic Corporation 1992 Stock Option Plan, effective as of July 18, 2001 (incorporated by reference to the Corporation's Annual Report on Form 10-K as filed with the SEC on August 24, 2001 (the "2001 10-K")).
Scholastic Corporation 1995 Stock Option Plan, effective as of September 21, 1995 (incorporated by reference to the Corporation’s Registration Statement on Form S-8 (Registration No. 33-98186) as filed with the SEC on October 16, 1995), together with Amendment No. 1 to the Scholastic Corporation 1995 Stock Option Plan, effective September 16, 1998 (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on October 15, 1998, SEC File No. 000-19860), and Amendment No. 2 to the Scholastic Corporation 1995 Stock Option Plan, effective as of July 18, 2001 (incorporated by reference to the 2001 10-K).

3* Scholastic Corporation 1992 Outside Directors' Stock Option Plan (incorporated by reference to the 1992 10-K).
Scholastic Corporation Management Stock Purchase Plan, amended and restated effective as of December 18, 2002 (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on January 14, 2003).
Scholastic Corporation 1997 Outside Directors' Stock Option Plan, amended and restated as of May 25, 1999 (incorporated by reference to the Corporation’s Annual Report on Form 10-K as filed with the SEC on August 23, 1999, SEC File No. 000-19860 (the "1999 10-K")), together with Amendment No. 1 dated September 20, 2001 to the Scholastic Corporation 1997 Outside Directors' Stock Option Plan (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on January 14, 2002) and Amendment No. 2 to the Scholastic Corporation 1997 Outside Directors' Stock Option Plan (incorporated by reference to Appendix B to the Corporation's definitive Proxy Statement as filed with the SEC on August 19, 2003).

Scholastic Corporation 1995 Director's Deferred Compensation Plan, amended and restated as of May 25, 1999 (incorporated by reference to the 1999 10-K).
Scholastic Corporation Executive Performance Incentive Plan, effective as of June 1, 1999 (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on October 15, 1999, SEC File No. 19860).
Scholastic Corporation 2001 Stock Incentive Plan (the "2001 Plan") (incorporated by reference to Appendix A of the Corporation's definitive Proxy Statement as filed with the SEC on August 24, 2001).

Scholastic Corporation 2004 Class A Stock Incentive Plan (the "Class A Plan") (incorporated by reference to Appendix A to Scholastic Corporation's definitive Proxy Statement as filed with the SEC on August 2, 2004).

Amended and Restated Lease, effective as of August 1, 1999, between ISE 555 Broadway, LLC, landlord, and Scholastic Inc., tenant, for the building known as 555 Broadway, NY, NY (incorporated by reference to 1999 10-K).

Broadway, NY, NY (incorporated by reference to the 1999 10-K).
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Agreement between Barbara A. Marcus and Scholastic Inc., effective July 16, 2005, with regard to changes relating to her employment (incorporated by reference to Exhibit 10.1 to the Corporation's Current Report on Form 8-K as filed with SEC on July 21, 2005).
10.13** Agreement between Mary A. Winston and Scholastic Inc. dated August 5, 2005, with regard to certain severance arrangements.
10.14** Form of Class A Option Agreement under the Class A Plan.
10.15** Form of Stock Unit Agreement under the 2001 Plan.
10.16** Guidelines for Stock Units adopted under the 2001 Plan.
10.17** Deferred Compensation Agreement between Scholastic Inc. and Ernest Fleishman dated July 31, 1989.

Subsidiaries of the Corporation.
Consent of Ernst \& Young LLP.
Certification of the Chief Executive Officer of the Corporation filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Certification of the Chief Financial Officer of the Corporation filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Certifications of the Chief Executive Officer and the Chief Financial Officer of the Corporation furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
Such long-term debt does not individually amount to more than $10 \%$ of the total assets of the Corporation and its subsidiaries on a consolidated basis. Accordingly, pursuant to Item 601(b)(4)(iii) of Regulation S-K, such instrument is not filed herewith. The Corporation hereby agrees to furnish a copy of any such instrument to the SEC upon request.
The referenced exhibit is a management contract or compensation plan or arrangement described in Item 601(b) (10) (iii) of Regulation S-K.
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Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: August 8, 2005

## SCHOLASTIC CORPORATION <br> By: /s/ Richard Robinson

## Richard Robinson, Chairman of the Board,

President and Chief Executive Officer

Power of Attorney

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Richard Robinson his or her true and lawful attorney-in-fact and agent, with power of substitution and resubstitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign any and all amendments to this Annual Report on Form $10-\mathrm{K}$, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorney-in-fact and agent full power and authority to do and perform each and every act and thing necessary and requisite to be done, as fully and to all the intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agent may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature Title Date
/s/ Richard Robinson

Richard Robinson
Chairman of the Board, President,
August 8, 2005
Chief Executive Officer and
Director (Principal Executive Officer)
Executive Vice President and Chief
August 8, 2005
/s/ Mary A. Winston
Financial Officer (Principal Financial Officer)
Mary A. Winston
/s/ Karen A. Maloney
Senior Vice President, Corporate Finance and
August 8, 2005
Karen A. Maloney
/s/ Rebeca M. Barrera
Director
August 8, 2005
Rebeca M. Barrera
/s/ Ramon C. Cortines
Director
August 8, 2005

## Ramon C. Cortines

/s/ John L. Davies
Director
August 8, 2005
John L. Davies
Andrew S. HeddenDirectorAugust 8, 2005
Mae C. JemisonDirectorPeter M. Mayer
/s/ John G. McDonaldDirector
August 8, 2005
John G. McDonald
/s/ Augustus K. OliverDirectorAugustus K. Oliver
/s/ Richard M. SpauldingDirectorAugust 8, 2005
Richard M. Spaulding
S S CHOLASTIC

Financial Statement Schedule

ANNUAL REPORT ON FORM 10-K
YEAR ENDED MAY 31, 2005 ITEM 15(c)

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## Schedule II

Valuation and Qualifying Accounts and Reserves

|  |  |  |  |
| :--- | :--- | :--- | :--- |

[^4]
## AGREEMENT

Agreement by and between Mary Winston ("Employee" or "you") and Scholastic Inc. (the "Company"). This Agreement shall be effective as of the last date of signing below

1. This Agreement confirms our understanding that in the event the Company terminates your employment other than for cause, you shall receive a lump sum payment, in lieu of severance, equivalent to twelve (12) months of salary, at your then current base salary.
2. You understand that this Agreement constitutes the complete understanding between the Company and you, and supersedes any and all agreements, understandings, and discussions, whether written or oral, between you and the Company with regard to the subject hereof. No other promises or agreements shall be binding unless in writing and signed by both the Company and you after the Effective Date of this Agreement.

Print Name: Mary A. Winston

Signature: /s/ Mary A. Winston

SCHOLASTIC INC.

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By: /s/ Richard Robinson
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$\qquad$
Date: August 5, 2005 CORPORATION, a Delaware corporation (the "Company"), hereby grants to RICHARD ROBINSON (the "Optionee") a non-qualified option (the "Option") to purchase shares of Class A Stock of the Company (the " Class A Stock"), at the price and on the terms set forth herein, and in all respects subject to the terms and provisions of the SCHOLASTIC CORPORATION 2004 CLASS A STOCK INCENTIVE PLAN (the "Plan"), which terms and provisions are incorporated by reference herein. Unless the context herein otherwise requires, the terms defined in the Plan shall have the same meanings in this Agreement.

1. TERMS OF OPTION GRANT AND EXERCISE. Subject to the provisions of the Plan and this Agreement, the Option shall not be exercised prior to the first anniversary date of this Agreement and thereafter, the Option shall be exercisable, cumulatively, as follows:

| VESTING DATE | NUMBER OF SHARES | EXERCISE PRICE | EXPIRATION DATE |
| :---: | :---: | :---: | :---: |
| -- | -- | \$ | -- |
| -- | -- | \$ | -- |
| -- | -- | \$ | -- |
| -- | -- | \$ | -- |

Once exercisable, subject to the provisions of the Plan and this Agreement, the Option may be exercised, in whole or in part, pursuant to the notice and payment procedures then in effect as established by the Company, in its sole discretion. Any written notice of exercise by Optionee shall be irrevocable. The Option may not be exercised if the issuance of the Class A Stock would constitute a violation of any applicable federal, state or foreign securities laws or regulations. The Option may not be exercised with respect to a fractional share of Class A Stock.

The Option shall cease to be exercisable upon the expiration date set forth above (the "Expiration Date"), unless earlier terminated or extended, as the case may be, pursuant to the provisions of the Plan and this Agreement, including, but not limited to, the provisions of Section 3 hereof.
2. TERMINATION OF EMPLOYMENT OF AN OPTIONEE.
(a) DEATH OR DISABILITY. In the event of the Optionee's death or Disability while the Option is outstanding, the unexercised portion of the Option shall become immediately vested on the date of death or Disability and may be exercised in full by the Optionee, or his or her estate, personal representative or other legally appointed representative, at any time until the first anniversary of the date of such death or Disability, but in no event beyond the Expiration Date of the Option, if earlier.
(b) RETIREMENT. In the event of the Optionee's retirement on or after age 55, the Option, to the extent vested on the date of such retirement, may be exercised by the Optionee within three (3) years after the date of such retirement, but in no event beyond the Expiration Date of the Option, if earlier.
(c) INVOLUNTARY TERMINATION OTHER THAN FOR CAUSE/RETIREMENT. In the event an Optionee's Termination of Employment is involuntary by the Company (or an Affiliate) other than a Termination of Employment for Cause, the Option, to the extent vested on the date of such Termination of Employment, may be exercised by the Optionee within ninety days after the date of such Termination of Employment, but in no event beyond the Expiration Date of the Option, if earlier.
(d) OTHER TERMINATION. In the event of the Optionee's Termination of Employment for Cause or for any other reason other than as the result of death, Disability, retirement on or after age 55 or involuntary Termination of Employment (as set forth in Sections 2(a), (b) and (c) hereof), the Option shall be cancelled as of the date of such Termination of Employment and shall not be exercisable to the extent not exercised prior to the date of the Optionee's Termination of Employment.
3. TAX MATTERS AND WITHHOLDING TAX LIABILITY. The Option shall be a non qualified Stock Option as that term is defined in the Plan. In connection with the exercise of the Option, the Company and the Optionee may incur liability for income or withholding tax. The Company will have the right to withhold from any exercise of the Option, transfer of Class A Stock or payment made to the Optionee or to any person hereunder, whether such
payment is to be made in cash or in Class A Stock, all applicable federal, state, city or other taxes as shall be required, in the determination of the Company, pursuant to any statute or governmental regulation or ruling.
manner either voluntarily or involuntarily by operation of law, whether for value or no value and whether voluntary or involuntary (including by operation of law) other than by will or by the laws of descent and distribution and may be exercised during the lifetime of the Optionee only by the Optionee. Subject to the foregoing and the terms of the Plan, the terms of this Agreement shall be binding upon the executors, administrators, heirs, successors and assigns of the Optionee.
5. NO ENLARGEMENT OF RIGHTS. This Agreement is not an agreement of employment. Neither the Plan nor this Agreement shall confer upon the Optionee any right to continue as an officer, employee or consultant of the Company or any Affiliate. Nothing contained in the Plan or this Agreement shall interfere in any way with the rights of the Company or any Affiliate to terminate the employment (or consulting arrangement) of the Optionee at any time or to modify the Optionee's employment or compensation. The Optionee shall have only such rights and interests with respect to the Option as are expressly provided in this Agreement and the Plan.
6. NO SHAREHOLDER RIGHTS BEFORE EXERCISE AND ISSUANCE. No rights as a stockholder shall exist with respect to the Class A Stock subject to the Option as a result of the grant of the Option, and no adjustments shall be made for dividends in cash or other property, distributions or other rights in respect of any such shares, except as otherwise specifically provided for in the Plan. Such rights shall exist only after issuance of stock following the exercise of the Option as provided in the Plan.
7.

EFFECT OF THE PLAN ON OPTION. The Option is subject to, and the Company and the Optionee agree to be bound by, all of the terms and conditions of the Plan, as such may be amended from time to time in accordance with the terms thereof. Without the consent of the Optionee, the Company may amend or modify this Agreement in any manner not inconsistent with the Plan, including without limitation, to change the date or dates as of which a Option becomes exercisable, or to cure any ambiguity, defect or inconsistency, provided such amendment, modification or change does not adversely affect the rights of the Optionee.
8. ENTIRE AGREEMENT. The terms of this Agreement and the Plan constitute the entire agreement between the Company and the Optionee with respect to the subject matter hereof and supersede any and all previous agreements between the Company and the Optionee. This Agreement may be signed in counterparts.
9. SEVERABILITY. If any provision of this Agreement, or the application of such provision to any person or circumstances, is held valid or unenforceable, the remainder of this Agreement, or the application of such provision to persons or circumstances other than those as to which it is held valid or unenforceable, shall not be affected thereby.
10. NOTICES. Any notice or communication given hereunder shall be in writing and shall be deemed to have been duly given when delivered in person, or by United States mail, to the appropriate party at the address set forth below (or such other address as the party shall from time to time specify): If to the Company, to: Scholastic Corporation, 557 Broadway, New York, New York 10012, Attention: Corporate Secretary. If to the Optionee, to the address indicated after the Optionee's signature at the end of this Agreement.

IN WITNESS WHEREOF, this Agreement has been executed by the undersigned as of the date first written above.

OPTIONEE
SCHOLASTIC CORPORATION

## RICHARD ROBINSON

PRESIDENT AND CHIEF EXECUTIVE OFFICER

## (Name)

(Title)

## STOCK UNIT AGREEMENT

UNDER THE
SCHOLASTIC CORPORATION 2001 STOCK INCENTIVE PLAN
This Agreement (the "Agreement") is entered into as of the $\qquad$ day of 20__, by and between Scholastic Corporation (the "Company") and (the "Participant").

## W I T N E S S E TH:

WHEREAS, the Company has adopted the Scholastic Corporation 2001 Stock Incentive Plan (the "Plan"), which is administered by a Committee appointed by the Company's Board of Directors (the "Committee"); and

WHEREAS, pursuant to Section 3.3 of the Plan, the Committee also adopted guidelines for the grant of Stock Units under the Plan (the "Guidelines"), which constitute an Other Stock-Based Award under the Plan.

NOW, THEREFORE, for and in consideration of the mutual promises herein contained, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

1. GRANT OF STOCK UNITS.

Subject to the restrictions and other conditions set forth herein, the Committee has authorized this grant of $\qquad$ Stock Units on _, 20__ (the "Grant Date").

## 2. VESTING AND PAYMENT.

(a) Except as provided in Section 2(c) of this Agreement, $25 \%$ of the Award of Stock Units shall vest on the first anniversary of the Grant Date and an additional $25 \%$ of such Award of Stock Units shall vest on each succeeding anniversary of the Grant Date, provided that the Participant is continuously employed by the Company or any of its Affiliates (including any period during which the Participant is on leave of absence or any other break in employment in accordance with the Company's policies and procedures) on each applicable vesting date.
(b) Except as provided in Section 2(c) of this Agreement, a share of Common Stock shall be distributed with respect to each vested Stock Unit as soon as practicable following the applicable vesting date.
(c) Upon a Termination of Employment or Termination of Consultancy (as applicable) by the Participant for Good Reason, by the Company without Cause or as a result of the Participant's death, Disability or Retirement, all outstanding unvested Stock Units shall immediately vest and a share of Common Stock with respect to each Stock Unit shall be distributed as soon as practicable following such termination. Notwithstanding the foregoing, upon a Termination of Employment (other than as a result of death or Disability) of a Key Employee, distributions shall be delayed until six months after Termination of Employment.
(d) Except as otherwise provided in Section 2(c) of this Agreement, Stock Units that are not vested as of the date of the Participant's Termination of Employment or Termination of Consultancy for any reason shall terminate and be forfeited in their entirety as of the date of such termination.

## 3. WITHHOLDING.

Participant shall pay, or make arrangements to pay, in a manner satisfactory to the Company, an amount equal to the amount of all applicable federal, state and local or foreign taxes that the Company is required to withhold at any time. In the absence of such arrangements, the Company or one of its Affiliates shall have the right to withhold such taxes from the Participant's normal pay or other amounts payable to the Participant. In addition, any statutorily required withholding obligation may be satisfied, in whole or in part, at the Participant's election, in the form and manner prescribed by the Committee, by delivery of shares of Common Stock (including shares issuable under this Agreement).

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## 4. PLAN AND GUIDELINES.

In addition to the terms and conditions set forth herein, the Stock Units are subject to and governed by the terms and conditions set forth in the Plan and the Guidelines, which are hereby incorporated by reference. Unless otherwise indicated, any capitalized term used but not defined herein shall have the meaning ascribed to such term in the Plan and the Guidelines.
5. RESTRICTIONS ON SALE.

Affiliates may resell Common Stock only pursuant to an effective registration statement under the Securities Act, pursuant to Rule 144 under the Securities Act, or pursuant to another exemption from registration under the Securities Act.
6. AMENDMENT
and from time to time amend, in whole or in part, any or all of the provisions of this Agreement to comply with Section 409A of the Code and the regulations thereunder or any other applicable law and may also amend, suspend or terminate this Agreement subject to the terms of the Plan.
7. NOTICES.

Any notice given hereunder shall be in writing and shall be deemed to have been duly given: (i) when delivered in person; (ii) two (2) days after being sent by United States mail; or (iii) on the first business day following the date of deposit if delivered by a nationally recognized overnight delivery service, to the appropriate party at the address set forth below (or such other address as the party shall from time to time specify):If to the Company, to:

Scholastic Corporation
557 Broadway
New York, New York 10012
Attention: Corporate Secretary Department
If to the Participant, to the most recent address on file with the Company.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first set forth above.

SCHOLASTIC CORPORATION

By: $\qquad$
Title:

PARTICIPANT

## SCHOLASTIC CORPORATION

GUIDELINES FOR STOCK UNITS
GRANTED UNDER THE
SCHOLASTIC CORPORATION 2001 STOCK INCENTIVE PLAN

Grants of Stock Units (as defined below) under the Scholastic Corporation 2001 Stock Incentive Plan (the "Plan") shall be subject to, and governed by, the provisions set forth in these guidelines, the Plan (including, without limitation, Article VIII) and the applicable Award Agreement. An Award of Stock Units shall constitute an Other Stock-Based Award under the Plan. Unless otherwise indicated, any capitalized term used but not defined in these guidelines shall have the meaning ascribed to such term in the Plan.

To the extent applicable, these guidelines are intended to comply with the applicable requirements of Section 409A of the Code (and the regulations thereunder) and shall be limited, construed and interpreted in a manner so as to comply therewith. Notwithstanding anything herein to the contrary, any provision in these guidelines or any award agreement that is inconsistent with Section 409A of the Code (and the regulations thereunder) shall be deemed to be amended to comply with Section 409A (and the regulations thereunder) and to the extent such provision cannot be amended to comply therewith, such provision shall be null and void.

These guidelines are effective as of September 20, 2004, and shall expire in accordance with Article XIV of the Plan.

1. DEFINITIONS. For purposes of these guidelines, the following
definitions shall apply:
1.1. "Cause" means, solely for purposes of the grant of Stock Units and notwithstanding the definition of Cause in the Plan: (a) in the case where there is no employment agreement, consulting agreement, change in control agreement or similar agreement in effect between the Company or an Affiliate and the Participant at the time of the grant of the Stock Unit (or where there is such an agreement but it does not define "cause" (or words of like import)) any of the following as determined by the Committee in its good faith discretion: (i) willful misconduct of the Participant with regard to the Company; (ii) willful refusal of the Participant to follow the proper direction of the Board or any individual to whom the Participant reports; (iii) the Participant's fraud or dishonesty with regard to the Company (other than good faith expense account disputes); or (iv) the Participant's conviction of, or plea of guilty or nolo contendere to, a felony or other crime involving moral turpitude; or (b) in the case where there is an employment agreement, consulting agreement, change in control agreement or similar agreement in effect between the Company or an Affiliate and the Participant at the time of the grant of a Stock Unit that defines "cause" (or words of like import), "cause" as defined under such agreement; provided, however, that with regard to any agreement under which the definition of "cause" only applies on occurrence of a change in control, such definition of "cause" shall not apply until a change in control actually takes place and then only with regard to a termination thereafter.
1.2. "Disability" means, notwithstanding the definition in the Plan, the Participant is unable to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment which can be expected to result in death or can be expected to last for a continuous period of not less than 12 months.
1.3. "Good Reason" means, solely for purposes of the grant of Stock Units: (a) in the case where there is no employment agreement, consulting agreement, change in control agreement or similar agreement in effect between the Company or an Affiliate and the Participant at the time of the grant of the Stock Unit (or where there is such an agreement but it does not define "good reason" (or words of like import)) any of the following as determined by the Committee in its good faith discretion: (i) any material adverse change in a Participant's then positions or titles; (ii) a material diminution of a Participant's then duties, responsibilities or authority; or (iii) a material decrease in a Participant's annual rate of base salary
(other than an across-the-board decrease); or (b) in the case where there is an employment agreement, consulting agreement, change in control agreement or similar agreement in effect between the Company or an Affiliate and the Participant at the time of the grant of a Stock Unit that defines "good reason" (or words of like import), "good reason" as defined under such agreement; provided, however, that with regard to any agreement under which the definition of "good reason" only applies on occurrence of a change in control, such definition of "good reason" shall not apply until a change in control actually takes place and then only with regard to a termination thereafter.
1.4. "Key Employee" means a Participant who is a "key employee" as defined in Section 416 (i) of the Code without regard to paragraph (5) thereof.
1.5. "Retirement" means a Termination of Employment on or after age 55 in accordance with the Company's standard retirement policies.
1.6. "Stock Unit" means a restricted stock unit, which is a unit of measurement equivalent to one share of Common Stock but with none of the attendant rights of a holder of a share of Common Stock until a share of Common Stock is ultimately distributed in payment of the obligation (other than the
right to receive dividend equivalent amounts in accordance with Section 4 hereof). Upon distribution, all vested Stock Units shall be paid solely in the form of shares of Common Stock.
2. ELIGIBILITY. Any Eligible Employee or Consultant (or prospective employee of the Company or any of its Affiliates or prospective Consultant) who is designated by the Committee is eligible to receive Stock Units pursuant to these guidelines.

## 3. VESTING OF STOCK UNITS AND PAYMENT.

3.1. Except as otherwise provided in Section 3.3 hereof and in the Award Agreement, $25 \%$ of an Award of Stock Units shall vest on the first anniversary of the grant date and an additional $25 \%$ of such Award of Stock Units shall vest on each succeeding anniversary of the grant date, provided that the Participant is continuously employed by the Company or any of its Affiliates (including any period during which the Participant is on leave of absence or any other break in employment in accordance with the Company's policies and procedures) on each applicable vesting date.
3.2. Except as provided in Section 3.3 hereof, the Company shall distribute one share of Common Stock with respect to each vested Stock Unit as soon as practicable following the applicable vesting date.
3.3. Upon a Termination of Employment or Termination of Consultancy (as applicable) by a Participant for Good Reason, by the Company without Cause or as a result of a Participant's death, Disability or Retirement, all outstanding unvested Stock Units shall immediately vest and a share of Common Stock with respect to each Stock Unit shall be distributed as soon as practicable following such termination. Notwithstanding the foregoing, upon a Termination of Employment (other than as a result of death or Disability) of a Key Employee, distributions shall be delayed until six months after Termination of Employment.
3.4. Except as otherwise provided in Section 3.3 hereof, Stock Units that are not vested as of the date of a Participant's Termination of Employment or Termination of Consultancy for any reason shall terminate and be forfeited in their entirety as of the date of such termination.
4. DIVIDEND EQUIVALENT AMOUNTS. Cash dividends shall be credited to a Stock Unit dividend book entry account on behalf of each Participant with respect to each Stock Unit held by such Participant, provided that the right of each Participant to actually receive such dividend shall be subject to the same restrictions as the Stock Unit to which the dividend relates. Unless otherwise determined by the Committee, cash dividends shall not be reinvested in Common Stock and shall remain uninvested.
5. FORFEITURE. The Committee may, in its sole discretion, terminate any outstanding Stock Units if the Committee determines that the Participant engaged in conduct that constitutes Cause.
6. AMENDMENT, SUSPENSION OR TERMINATION. To the extent applicable, the Board or the Committee may at any time and from time to time amend, in whole or in part, any or all of the provisions of these guidelines or any Award of Stock Units to comply with Section 409A of the Code and the regulations thereunder or any other applicable law and may also amend, suspend or terminate these guidelines and any Award of Stock Units, subject to the terms of the Plan.
7. SECTION 16(b). To the extent required, these guidelines are intended to comply with Rule 16b and the Committee shall interpret and administer these guidelines in a manner consistent therewith. If an officer (as defined in Rule 16b) is designated by the Committee to receive Stock Units, any such Award shall be deemed approved by the Committee and shall be deemed an exempt purchase under Rule 16b. Any provisions inconsistent with Rule 16b shall be inoperative and shall not affect the validity of these guidelines. Notwithstanding anything herein to the contrary, if the grant of any Award of Stock Units or the payment of a share of Common Stock with respect to a Stock Unit or any election with regard thereto results or would result in a violation of Section 16(b) of the Exchange Act, any such grant, payment or election shall be deemed to be amended to comply therewith, and to the extent such grant, payment or election cannot be amended to comply therewith, such grant, payment or election shall be immediately cancelled and the Participant shall not have any rights thereto.
8. GOVERNING LAW. Except to the extent preempted by the Code, these guidelines shall be governed by the laws of Delaware.
9. PLAN DOCUMENT. These guidelines and an Award of Stock Units are subject to the terms and conditions of the Plan (including, without limitation, Sections 4.1(a) and 4.2 and Articles VIII, X, XII and XIV).

THIS AGREEMENT is made and entered into in the City of New York, State of New York, this 31st day of July, 1989, by and between Scholastic Inc., a New York corporation ("Scholastic"), and Ernest Fleishman, an individual residing in the State of Connecticut ("Employee").

This Agreement is being entered into between the parties in connection with the commencement of the employment of the Employee by Scholastic. The parties desire to provide for certain elective deferrals of salary by the Employee on the terms and conditions herein set forth.

IN CONSIDERATION of the foregoing and the mutual agreements herein, the parties agree as follows:

1. An amount of salary which but for this Agreement would be payable to the Employee for his services performed for Scholastic on and after the date of this Agreement and prior to the Initial Disbursement Date (as such term is defined by Paragraph 5 hereof) shall instead be credited to an Account (as such term is defined by Paragraph 7 hereof).

The Account shall be credited with the salary so deferred at the annual rate of $\$ 25,000$ per annum in level amounts at the end of each regular pay period of Scholastic during which the Agreement remains in effect.

On the first day of each year after the date of this Agreement, Scholastic shall credit to the Account as interest an additional amount at the rate equal to the average 30 year treasury bonds as of the last day of each month of the preceding year as reported in THE NEW YORK TIMES multiplied by the average monthly balance of the account during the preceding year. (See attached example.)
2. Payment under the terms of this Agreement of salary and additional amounts credited to the Account as interest shall not commence until the Initial Disbursement Date and shall be made in quarterly installments over a fifteen (15) year period following the Initial Disbursement Date. The Initial Disbursement Date shall be the Employee's retirement date, date of termination from Scholastic, or at any other subsequent time chosen by Employee.

The amount of each quarterly installment shall be computed by dividing the balance of the Account (including interest) by the number of installments remaining under the Agreement.
3. In the event of the death of the Employee while there remains unpaid any portion of the Account, the unpaid balance of the Account shall be paid in a lump sum to Employee's executors or administrators as soon as practicable.
4. No amounts credited to the Account and no payments to be made hereunder may be assigned, sold, transferred, pledged, charged, commuted, encumbered or otherwise alienated by Employee, to the extent permitted by law, and no such amount or payment shall in any way be subject to any legal process to subject the same to the payments of any claims against the Employee. In no event will Employee have the right to recover any amounts of salary credited to the Account otherwise than in accordance with this Agreement.
5. In the event that the Employee incurs a hardship, Scholastic, in its sole discretion, may revise the payment schedule. Such hardship must have been caused by accident, illness, or event beyond the control of the Employee, and Scholastic shall revise the payment schedule only to the extent reasonably necessary to eliminate the hardship.

Scholastic also reserves the right, in its sole discretion, to accelerate payment for any other reason, and in such event Scholastic shall revise the payment schedule as previously established.
6. This Agreement will be effective for salary payable for the 1989 calendar year and for subsequent calendar years unless the Employee revokes or modifies such Agreement by written notice to Scholastic prior to December 31 of a calendar year, effective as of January 1 of the following year.
7. "Account" means a bookkeeping entry maintained by Scholastic of the amounts of salary deferred hereunder, additions credited thereon, and installments paid under this Agreement. The use of the word "Account" does not contemplate or imply any segregation by Scholastic of any monies or their assets, nor shall it be deemed to mean that any amount credited to the Account is the property of Employee. The right of the Employee to receive amounts deferred under this Agreement shall be no greater than the rights of an unsecured general creditor against the assets of Scholastic. Nothing contained in this Agreement and no action taken pursuant to its provisions shall in any way be deemed to create a trust of any kind or a fiduciary relationship between Scholastic and the Employee and no assets of Scholastic shall be subject to any prior claim by the Employee or his beneficiary to assure payment of amounts deferred under this Agreement. All payments under this Agreement shall be paid in cash from the general funds of Scholastic.
8. This Agreement shall be binding upon and inure to the benefit of the Employee and Scholastic and their respective successors and assigns. This Agreement contains the full understanding of the parties
with respect to its subject matter and may not be modified or amended, except by a written agreement executed by both parties. This Agreement has been executed and delivered in the State of New York and its validity, interpretation, performance and enforcement shall be governed by the laws of the State of New York.

IN WITNESS WHEREOF, the parties to this Agreement have subscribed their names.

Executed in duplicate, this 31st day of July, 1989.
SCHOLASTIC INC.
By /s/ Richard Robinson
Name: Richard Robinson Title: President
/s/ Ernest B. Fleishman
Employee
FLEISHMN/F

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## ChoLastic Corporation

SUBSIDIARY LIST
(SUBSIDIARIES ARE INDENTED UNDER ITS DIRECT PARENT)

Scholastic Book Clubs, Inc. Scholastic Operations Group L.L.C.
Scholastic Entertainment Inc. SE Distribution Inc. 524 Films L.L.C.
Scholastic Book Services, Inc
Scholastic UK Group L.L.C.
Scholastic Group Ltd.
Chicken House Publishing Ltd
Scholastic Book Clubs Ltd. (formerly Red House Books Ltd.)
Scholastic Ltd
Catteshall Ltd. - (50\% owned)
Scholastic Ireland Ltd.
Weston Woods Studios, Inc.
Georgetown Studios, Inc.
Children's Music Library, Inc.
Lectorum Publications, Inc.
The Scholastic Store, Inc.
Scholastic Interactive Xchange, Inc.
Tom Snyder Productions, Inc
Soup2Nuts Inc.
RetroRanch Inc. (formerly Science Court Inc.)
Klutz
Sandvik Publishing Ltd.
Teacher's Friend Publications, Inc.
The Book People Inc. - (80\% owned)
Scholastic Export Inc.
Scholastic Book Fairs, Inc.
BTBCAT, Inc
Scholastic Australia Pty. Ltd
Bookshelf Publishing Australia Pty. Ltd.
Troll School Book Clubs and Fairs Australia Pty. Ltd.
Scholastic Australia Superannuation Pty. Ltd.
Scholastic Executive Superannuation Pty. Ltd.
Oldmeadow Booksellers (Aust.) Pty. Ltd.
Scholastic Canada Ltd
Scholastic Productions Canada Ltd.
Scholastic Bookfairs Canada Ltd.
Scholastic Hong Kong Limited
Scholastic India Private Limited
Scholastic Mexico S. de R. L. de C.V
Scholastic New Zealand Ltd.
Scholastic Argentina S.A.
Scholastic Consulting (Shanghai) Ltd.
Grolier Incorporated
Scholastic at Home Inc. (formerly Grolier Enterprises Inc.)
Scholastic Distribution Services L.L.C.
Grolier Interactive Inc.
Scholastic Library Publishing, Inc.
(formerly Grolier Publishing Co., Inc.)
Grolier Reading Programs Inc.
Grolier Telemarketing, Inc.

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Grolier (New York) Incorporated Delaware
Orchard Books, Inc.
Publishers World Trade Corporation
Federated Credit Corp.
Grolier International, Inc.
    Grolier Direct Marketing Pty. Ltd.
    Grolier International Finance Inc. (Philippines) (60% owned)
    Grolier (Malaysia) SDN BHD (62% owned)
    Grolier Overseas Incorporated
    Grolier International Private Limited (India)
    Grolier Limited (Canada)
    Caribe Grolier, Inc.
    Grolier International Limited (U.K.)
    Grolier Credit Services (U.K.) Limited
                Grolier Limited
                Transtutor Limited
                Just Books! Limited
                Waverly House Limited
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Delaware
New York
Delaware
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Delaware
Australia
Philippines
Malaysia
Delaware
India
Canada
Puerto Rico
England
England
England
England
England
England

We consent to the incorporation by reference in the Registration Statement Form S-8 (File Nos. 33-48655, 33-69058, and 33-91090) pertaining to the Scholastic Corporation 401(k) Savings and Retirement Plan; Registration Statement Form S-8 (File No. 33-46338) pertaining to the 1992 Stock Option Plan; Registration Statement Form S-8 (File No. 33-50128) pertaining to the 1992 Outside Director's Stock Option Plan; Registration Statement Form S-8 (File Nos. 333-62297 and 333-110302) pertaining to the Scholastic Corporation 1997 Outside Director's Stock Option Plan; Registration Statement Form S-8 (File No. 333-65757) pertaining to the Scholastic Corporation 1995 Stock Option Plan; Registration Statement Form S-8 (File Nos. 333-68181 and 333-110301) pertaining to the Scholastic Corporation Employee Stock Purchase Plan; Registration Statement Form S-8 (File No. 333-68185) pertaining to the Scholastic Corporation Management Stock Purchase Plan; Registration Statement Form S-8 (File No. 333-77010) pertaining to the Scholastic Corporation 2001 Stock Incentive Plan of our reports dated August 5, 2005, with respect to the consolidated financial statements and schedule of Scholastic Corporation, Scholastic Corporation management's assessment of effectiveness of internal control over financial reporting, and the effectiveness of internal control over financial reporting of Scholastic Corporation, included in this Annual Report (Form 10-K) for the year ended May 31, 2005.

I, Richard Robinson, the principal executive officer of Scholastic Corporation, certify that:

1. I have reviewed this Annual Report on Form 10-K of Scholastic Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

I, Mary A. Winston, the principal financial officer of Scholastic Corporation, certify that:

1. I have reviewed this Annual Report on Form 10-K of Scholastic Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## CERTIFICATION

PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
WITH RESPECT TO THE ANNUAL REPORT ON FORM $10-\mathrm{K}$ FOR THE YEAR ENDED MAY 31, 2005

OF SCHOLASTIC CORPORATION
Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), each of the undersigned officers of Scholastic Corporation, a Delaware corporation (the "Company"), does hereby certify to the best of such officer's knowledge, that:

1. The Company's Annual Report on Form 10-K for the year ended May 31, 2005 (the "Form 10-K") fully complies with the requirements of Section $13(\mathrm{a})$ or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934, as amended; and
2. Information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/Richard Robinson
Richard Robinson
Chief Executive Officer

## /s/ Mary A. Winston

Mary A. Winston
Chief Financial Officer

The certification set forth above is being furnished as an exhibit solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and is not being filed as part of the Form $10-\mathrm{K}$ or as a separate disclosure document of the Company or the certifying officers.


[^0]:    (1) Fiscal 2004 operating profit includes the portion of the Continuity charges related to this segment of approximately $\$ 3$

[^1]:    (1) Includes principal and interest.

[^2]:    See accompanying notes

[^3]:    Short-term debt is carried at cost which approximates fair value. Fair values were estimated based on market quotes, where available, or dealer quotes.

[^4]:    1) Represents actual returns charged to the reserve
