

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

Quarterly Report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended February 28, 2014

Commission File No. 000-19860

### SCHOLASTIC CORPORATION

(Exact name of Registrant as specified in its charter)

Delaware 13-3385513

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification No.)

557 Broadway, New York, New York

(Address of principal executive offices)

10012

(Zip Code)

Registrant's telephone number, including area code (212) 343-6100

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes S No £

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (229.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes S No £

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer S

Accelerated filer £

Non-accelerated filer £

Smaller reporting company £

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes £No S

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

Title of each class Number of shares outstanding

as of February 28, 2014

Common Stock, \$.01 par value Class A Stock, \$.01 par value 30,540,941

1,656,200

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## PART I - FINANCIAL INFORMATION

## **Item 1. Financial Statements**

## SCHOLASTIC CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS - UNAUDITED

(Dollar amounts in millions, except per share data)

	Three moi Febru	 	Nine mon Febru	 
	2014	2013	2014	2013
Revenues	\$ 373.5	\$ 378.6	\$ 1,273.0	\$ 1,285.5
Operating costs and expenses:				
Cost of goods sold (exclusive of depreciation and amortization)	190.7	190.0	593.4	602.8
Selling, general and administrative expenses (exclusive of depreciation and amortization)	202.9	199.5	605.7	605.8
Depreciation and amortization	14.2	16.5	46.0	49.3
Asset impairments	_	_	13.4	_
Total operating costs and expenses	407.8	406.0	1,258.5	1,257.9
Operating income (loss)	(34.3)	(27.4)	14.5	27.6
Interest expense, net	(1.9)	(4.1)	(5.9)	(11.5)
Loss on investment	(4.7)	_	(4.7)	_
Earnings (loss) from continuing operations before income taxes	(40.9)	(31.5)	3.9	16.1
Provision (benefit) for income taxes	(28.8)	(11.6)	(12.2)	5.1
Earnings (loss) from continuing operations	(12.1)	(19.9)	16.1	11.0
Earnings (loss) from discontinued operations, net of tax	0.0	(0.2)	0.2	(1.4)
Net income (loss)	\$ (12.1)	\$ (20.1)	\$ 16.3	\$ 9.6
Basic and diluted earnings (loss) per Share of Class A and Common Stock				
Basic:				
Earnings (loss) from continuing operations	\$ (0.38)	\$ (0.62)	\$ 0.50	\$ 0.34
Earnings (loss) from discontinued operations, net of tax	\$ 0.00	\$ (0.01)	\$ 0.01	\$ (0.04)
Net income (loss)	\$ (0.38)	\$ (0.63)	\$ 0.51	\$ 0.30
Diluted:				
Earnings (loss) from continuing operations	\$ (0.38)	\$ (0.62)	\$ 0.50	\$ 0.34
Earnings (loss) from discontinued operations, net of tax	\$ 0.00	\$ (0.01)	\$ 0.00	\$ (0.05)
Net income (loss)	\$ (0.38)	\$ (0.63)	\$ 0.50	\$ 0.29
Dividends declared per class A and common share	\$ 0.150	\$ 0.125	\$ 0.425	\$ 0.375

# SCHOLASTIC CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) - UNAUDITED

(Dollar amounts in millions)

	Three mont Februa			iths ended ary 28,
	2014	2013	2014	2013
Net income (loss)	\$ (12.1)	\$ (20.1)	\$ 16.3	\$ 9.6
Other comprehensive income (loss), net:				
Foreign currency translation adjustments	(3.2)	(5.2)	(5.8)	1.9
Pension and post-retirement adjustments:				
Amortization of prior service cost (credit)	(0.1)	(0.1)	(0.2)	(0.3)
Amortization of unrecognized gain (loss) included in net periodic cost	1.8	0.8	3.2	3.9
Total other comprehensive income (loss)	\$ (1.5)	\$ (4.5)	\$ (2.8)	\$ 5.5
Comprehensive income (loss)	\$ (13.6)	\$ (24.6)	\$ 13.5	\$ 15.1

# SCHOLASTIC CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS - UNAUDITED

(Dollar amounts in millions, except per share data)

	]	February 28, 2014	May 31, 2013	February 28, 2013
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	22.0	\$ 87.4	\$ 196.7
Accounts receivable, net		206.0	214.9	196.4
Inventories, net		335.6	278.1	352.5
Deferred income taxes		76.6	79.2	71.4
Prepaid expenses and other current assets		70.9	61.2	76.6
Current assets of discontinued operations		0.4	0.4	8.5
Total current assets		711.5	721.2	902.1
Property, plant and equipment, net		481.9	311.6	322.3
Prepublication costs		147.0	147.3	139.6
Royalty advances, net		39.7	37.0	36.8
Production costs		5.2	1.7	2.0
Goodwill		144.5	157.9	158.0
Other intangibles		12.8	14.6	15.0
Noncurrent deferred income taxes		5.4	14.9	42.5
Other assets and deferred charges		39.9	34.8	35.2
Total assets	\$	1,587.9	\$ 1,441.0	\$ 1,653.5
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current Liabilities:				
Lines of credit, short-term debt and current portion of long-term debt	\$	4.7	\$ 2.0	\$ 1.8
Capital lease obligations		0.0	0.2	0.4
Accounts payable		159.8	156.2	157.9
Accrued royalties		53.9	34.4	66.3
Deferred revenue		83.0	48.1	81.4
Other accrued expenses		167.5	179.5	175.3
Current liabilities of discontinued operations		1.1	1.3	1.7
Total current liabilities		470.0	421.7	484.8
Noncurrent Liabilities:				
Long-term debt		175.0	_	153.0
Capital lease obligations		0.0	57.5	57.2
Other noncurrent liabilities		66.9	97.4	112.7
Total noncurrent liabilities		241.9	154.9	322.9
Commitments and Contingencies		_	_	_
Stockholders' Equity:				
Preferred Stock, \$1.00 par value		_	_	_
Class A Stock, \$.01 par value		0.0	0.0	0.0
Common Stock, \$.01 par value		0.4	0.4	0.4
Additional paid-in capital		579.6	582.9	582.0
Accumulated other comprehensive income (loss)		(68.2)	(65.4)	(68.7)
Retained earnings		741.9	738.9	721.4
Treasury stock at cost		(377.7)	(392.4)	(389.3)
Total stockholders' equity		876.0	864.4	845.8
Total liabilities and stockholders' equity	\$	1,587.9	\$ 1,441.0	\$ 1,653.5

# SCHOLASTIC CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS – UNAUDITED

(Dollar amounts in millions)

		Nine mor	ths ended
	Februa	ary 28, 2014	February 28, 2013
Cash flows - operating activities:			
Net income (loss)	\$	16.3	\$ 9.6
Earnings (loss) from discontinued operations, net of tax		0.2	(1.4
Earnings (loss) from continuing operations		16.1	11.0
Adjustments to reconcile earnings from continuing operations to net cash provided by (used in) operating activities of continuing operations:			
Provision for losses on accounts receivable		6.4	3.9
Provision for losses on inventory		16.7	16.7
Provision for losses on royalty advances		3.0	3.9
Amortization of prepublication and production costs		43.3	36.5
Depreciation and amortization		47.2	51.0
Deferred income taxes		11.9	0.1
Asset impairments		13.4	_
Stock-based compensation		7.8	5.2
Non cash net (gain) loss on equity investments		(1.7)	(1.5
Unrealized loss on investment		4.7	_
Changes in assets and liabilities:			
Accounts receivable		0.0	118.4
Inventories		(77.7)	(71.7
Other current assets		(7.0)	(27.5
Deferred promotion costs		(2.8)	(2.1
Royalty advances		(5.4)	(5.9
Accounts payable		3.8	36.8
Other accrued expenses		(9.4)	(58.9
Accrued royalties		19.4	(26.9
Deferred revenue		35.1	34.2
Pension and post-retirement liabilities		(9.4)	(11.3
Other noncurrent liabilities		(29.3)	(4.6
Other, net		(0.9)	1.6
Total adjustments		69.1	97.9
Net cash provided by (used in) operating activities of continuing operations		85.2	108.9
Net cash provided by (used in) operating activities of discontinued operations		0.1	(1.2
Net cash provided by (used in) operating activities		85.3	107.7
Cash flows - investing activities:			
Prepublication and production expenditures		(47.3)	(51.3
Additions to property, plant and equipment		(19.4)	(42.1
Purchase of building		(253.9)	_
Acquisition related payments		(1.0)	(0.1
Proceeds from the sale of asset		1.3	<u> </u>
Net cash provided by (used in) investing activities of continuing operations		(320.3)	(93.5
Net cash provided by (used in) investing activities of discontinued operations		_	(1.4
Net cash provided by (used in) investing activities		(320.3)	(94.9
See accompanying notes			

# SCHOLASTIC CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS – UNAUDITED

(Dollar amounts in millions)

	Nine	Nine months ended						
	February 28, 2	014	February 28, 2013					
Cash flows - financing activities:								
Net borrowings under credit agreement and revolving loan	17	75.0	_					
Borrowings under lines of credit	16	60.0	21.3					
Repayment of lines of credit	(15	57.1)	(25.9)					
Repayment of capital lease obligations		(0.2)	(0.8)					
Reacquisition of common stock		(6.2)	(5.8)					
Proceeds pursuant to stock-based compensation plans	1	10.0	12.0					
Payment of dividends	(1	12.9)	(11.9)					
Other		1.5	(0.9)					
Net cash provided by (used in) financing activities of continuing operations	17	70.1	(12.0)					
Effect of exchange rate changes on cash and cash equivalents		(0.5)	1.0					
Net increase (decrease) in cash and cash equivalents	(6	65.4)	1.8					
Cash and cash equivalents at beginning of period	3	37.4	194.9					
Cash and cash equivalents at end of period	\$ 2	22.0	\$ 196.7					

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

### 1. Basis of Presentation

### Principles of consolidation

The accompanying condensed consolidated financial statements include the accounts of Scholastic Corporation (the "Corporation") and all wholly-owned and majority-owned subsidiaries (collectively, "Scholastic" or the "Company"). Intercompany transactions are eliminated in consolidation. These financial statements have not been audited but reflect those adjustments consisting of normal recurring items that management considers necessary for a fair presentation of financial position, results of operations, comprehensive income (loss) and cash flows. These financial statements should be read in conjunction with the consolidated financial statements and related notes in the Annual Report on Form 10-K for the fiscal year ended May 31, 2013 (the "Annual Report").

The Company's fiscal year is not a calendar year. Accordingly, references in this document to fiscal 2013 relate to the twelve-month period ended May 31, 2013

### Reclassifications

Certain reclassifications have been made to conform to the current year presentation.

### **Building Purchase**

The Company entered into a Purchase and Sale Agreement (the "Purchase Agreement") on January 21, 2014 to acquire its headquarters space (including land, building, fixtures and related personal property and leases) at 555 Broadway, New York, NY (the "Property") from its landlord, ISE 555 Broadway, LLC ("Landlord"). The closing under the Purchase Agreement occurred on February 28, 2014. The acquisition price under the Purchase Agreement was \$253.9 in cash, including closing costs. Prior to the acquisition, the property was recorded by the Company as a capital lease.

## **Discontinued Operations**

The Company closed certain operations during fiscal 2012 and fiscal 2013. All of these businesses are classified as discontinued operations in the Company's financial statements. See Note 2, "Discontinued Operations," for additional information. The Company did not discontinue any operations in the current fiscal year.

### Seasonality

The Company's *Children's Book Publishing and Distribution* school-based book fair and book club channels and most of its magazines operate on a school-year basis; therefore, the Company's business is highly seasonal. As a result, the Company's revenues in the first and third quarters of the fiscal year generally are lower than its revenues in the other two fiscal quarters. Typically these school-based channel revenues are greatest in the second and fourth quarters of the fiscal year, while revenues from the sale of instructional materials and educational technology products and services are highest in the first and fourth quarters. The Company generally experiences a loss from operations in the first and third quarters of each fiscal year. Trade sales can vary through the year due to varying release dates of published titles.

### Use of estimates

The Company's condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States and with the instructions to Form 10-Q and Regulation S-X. The preparation of these financial statements involves the use of estimates and assumptions by management, which affects the amounts reported in the condensed consolidated financial statements and accompanying notes. The Company bases its estimates on historical experience, current business factors, and various other assumptions believed to be reasonable under the circumstances, all of which are necessary in order to form a basis for determining the carrying values of assets and liabilities. Actual results may differ from those estimates and assumptions. On an on-going basis, the Company evaluates the adequacy of its reserves and the estimates used in calculations, including, but not limited to:

- Accounts receivable, returns and allowances
- Pension and other post-retirement obligations
- Uncertain tax positions

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

- Inventory reserves
- Gross profits for book fair operations during interim periods
- Sales taxes
- Royalty advance reserves
- Customer reward programs
- Impairment testing for goodwill for assessment and measurement, intangibles and other long-lived assets and investments.

### **Restricted Cash**

The condensed consolidated balance sheets include restricted cash of \$0.5, \$1.0 and \$1.6 at February 28, 2014, May 31, 2013 and February 28, 2013, respectively, which is reported in "Other current assets."

### **New Accounting Pronouncements**

In July 2013, the Financial Accounting Standards Board (the "FASB") issued an update to the authoritative guidance related to the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists to address diversity in practice in the presentation of unrecognized tax benefits.

An unrecognized tax benefit, or a portion of an unrecognized tax benefit, should generally be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows:

To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The assessment of whether a deferred tax asset is available is based on the unrecognized tax benefit and deferred tax asset that exist at the reporting date and should be made presuming disallowance of the tax position at the reporting date. No new disclosures are required as a result of this update. The amendments in this update are effective prospectively for reporting periods beginning after December 15, 2013 for all unrecognized tax benefits that exist at the effective date. This new guidance is not yet effective for the fiscal period covered by this quarterly report. The Company is evaluating the impact that this update will have on its consolidated financial position, results of operations and cash flows.

### 2. Discontinued Operations

The Company continuously evaluates its portfolio of businesses for both impairment and economic viability. The Company monitors the expected cash proceeds to be realized from the disposition of discontinued operations' assets, and adjusts asset values accordingly.

The following table summarizes the operating results of the discontinued operations for the periods indicated:

	Three moi Febru	 	Nine mon Febru			
	2014	2013		2014		2013
Revenues	\$ 0.0	\$ 1.9	\$	0.1	\$	4.8
Earnings (loss) before income taxes	0.0	(0.2)		0.3		(2.2)
Income tax benefit (provision)	(0.0)	0.0		(0.1)		0.8
Earnings (loss) from discontinued operations, net of tax	\$ 0.0	\$ (0.2)	\$	0.2	\$	(1.4)

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

The following table sets forth the assets and liabilities of the discontinued operations included in the condensed consolidated balance sheets of the Company as of the dates indicated:

	Fe	bruary 28, 2014	May 31, 2013	February 28, 2013
Accounts receivable, net	\$	0.0	\$ 0.0	\$ 0.0
Other assets		0.4	0.4	8.5
Current assets of discontinued operations	\$	0.4	\$ 0.4	\$ 8.5
Accrued expenses and other current liabilities		1.1	1.3	1.7
Current liabilities of discontinued operations	\$	1.1	\$ 1.3	\$ 1.7

### 3. Segment Information

The Company categorizes its businesses into five reportable segments: *Children's Book Publishing and Distribution; Educational Technology and Services; Classroom and Supplemental Materials Publishing; Media, Licensing and Advertising;* and *International*. This classification reflects the nature of products and services consistent with the method by which the Company's chief operating decision-maker assesses operating performance and allocates resources.

- *Children's Book Publishing and Distribution* operates as an integrated business which includes the publication and distribution of children's books, media and interactive products in the United States through its book clubs and book fairs in its school channels and through the trade channel. This segment is comprised of three operating segments.
- Educational Technology and Services includes the production and distribution to schools of curriculum-based learning technology and materials for
  grades pre-kindergarten to 12 in the United States, together with related implementation and assessment services and school consulting services. This
  segment is comprised of one operating segment.
- *Classroom and Supplemental Materials Publishing* includes the publication and distribution to schools and libraries of children's books, classroom magazines, supplemental classroom materials and print and on-line reference and non-fiction products for grades pre-kindergarten to 12 in the United States. This segment is comprised of two operating segments.
- Media, Licensing and Advertising includes the production and/or distribution of digital media, consumer promotions and merchandising and
  advertising revenue, including sponsorship programs. This segment is comprised of two operating segments.
- *International* includes the publication and distribution of products and services outside the United States by the Company's international operations, and its export and foreign rights businesses. This segment is comprised of three operating segments.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

Three months ended February 28,	Children's Book Publishing and Distribution(1)		Educational Technology and Services	_	Classroom and Supplemental Materials Publishing	Media, Licensing and dvertising(1)	0	verhead(1)(2)	Total Domestic	 International	Total
2014											
Revenues	\$ 190.0	\$	35.8	\$	44.5	\$ 12.2	\$	_	\$ 282.5	\$ 91.0	\$ 373.5
Bad debt expense	0.2		0.4		0.4	0.1		_	1.1	1.4	2.5
Depreciation and amortization <sup>(3)</sup>	7.8		7.1		2.7	1.4		8.7	27.7	1.9	29.6
Segment operating income (loss)	(10.6)		(10.7)		1.3	(1.5)		(12.9)	(34.4)	0.1	(34.3)
Expenditures for long-lived assets including royalty advances	8.9		7.1		2.3	2.6		256.8	277.7	2.6	280.3
Three months ended February 28, 2013											
Revenues	\$ 187.5	\$	41.8	\$	43.2	\$ 11.7	\$	_	\$ 284.2	\$ 94.4	\$ 378.6
Bad debt expense	(1.6)		0.5		_	_		_	(1.1)	0.5	(0.6)
Depreciation and amortization(3)	7.7		5.8		2.4	1.1		10.3	27.3	1.9	29.2
Segment operating income (loss)	(9.9)		(3.5)		(0.2)	(2.2)		(13.6)	(29.4)	2.0	(27.4)
Expenditures for long-lived assets including royalty advances	11.9		10.6		2.7	1.5		7.6	34.3	3.5	37.8
	Children's Book	E	ducational	C	lassroom and	Media,					

	Children Publis an Distribu	shing d	Educational Technology and Services	Classroom and Supplemental Materials Publishing	Media, Licensing and dvertising(1)	Overhead(	1)(2)	Total Domestic	Inte	rnational	Total
Nine months ended February 28, 2014											
Revenues	\$	596.7	\$ 191.5	\$ 141.4	\$ 38.1	\$	_	\$ 967.7	\$	305.3	\$ 1,273.0
Bad debt expense		1.6	0.8	1.0	0.2		_	3.6		2.8	6.4
Depreciation and amortization(3)		23.6	21.0	7.8	2.5	2	29.2	84.1		5.2	89.3
Asset impairments (4)		13.4	_	_	_		_	13.4		_	13.4
Segment operating income (loss)		(3.2)	32.4	10.4	(3.8)	(4	12.9)	(7.1)		21.6	14.5
Segment assets at 2/28/14		442.2	162.1	145.1	26.5	55	8.7	1,334.6		252.9	1,587.5
Goodwill at 2/28/14		40.9	22.7	65.4	5.4		_	134.4		10.1	144.5
Expenditures for long-lived assets including royalty advances		30.8	22.9	6.9	6.2	26	64.8	331.6		7.8	339.4
Long-lived assets at 2/28/14		145.8	118.1	89.9	15.2	41	8.8	787.8		62.7	850.5
Nine months ended February 28, 2013											
Revenues	\$	605.8	\$ 174.0	\$ 134.3	\$ 43.1	\$	_	\$ 957.2	\$	328.3	\$ 1,285.5
Bad debt expense		_	0.6	1.2	_		_	1.8		2.1	3.9
Depreciation and amortization(3)		23.1	17.1	6.7	2.6	3	31.0	80.5		5.3	85.8
Asset impairments (4)		_	_	_	_		—	_		_	_
Segment operating income (loss)		4.6	26.6	4.6	_	(3	37.7)	(1.9)		29.5	27.6
Segment assets at 2/28/13		549.9	177.1	159.9	25.5	43	33.7	1,346.1		298.9	1,645.0
Goodwill at 2/28/13		54.3	22.7	65.4	5.4		_	147.8		10.2	158.0
Expenditures for long-lived assets including royalty advances		39.1	28.0	6.9	3.4	2	25.9	103.3		8.6	111.9
Long-lived assets at 2/28/13		170.2	111.8	90.2	12.2	24	11.5	625.9		68.4	694.3

<sup>(1)</sup> As discussed under "Discontinued Operations" in Note 1, "Basis of Presentation," the Company closed certain operations during fiscal 2012 and fiscal 2013. All of these businesses are classified as discontinued operations in the Company's financial statements and, as such, are not reflected in this table.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

- (2) Overhead includes all domestic corporate amounts not allocated to segments, including expenses and costs related to the management of corporate assets. Unallocated assets are principally comprised of deferred income taxes and property, plant and equipment related to the Company's headquarters in the metropolitan New York area, its fulfillment and distribution facilities located in Missouri and its facility located in Connecticut. Overhead also includes amounts previously allocated to the Children's Book Publishing and Distribution segment for the computer club business that was discontinued in the fourth quarter of fiscal 2013.
- (3) Includes depreciation of property, plant and equipment and amortization of intangible assets, prepublication and production costs.
- (4) Includes an impairment of goodwill (see Note 7, "Goodwill and Other Intangibles").

### 4. Debt

The following table summarizes debt as of the dates indicated:

	Carrying Value			air Value	Carrying Value Value			air Value	(	Carrying Value	Fair Value		
	February 28, 2014					May 3	31, 20	013		Februar	y 28, 2013		
Loan Agreement:													
Revolving Loan (interest rate of 1.3%)	\$	175.0	\$	175.0	\$	_	\$	_	\$	_	\$	_	
Unsecured lines of credit (weighted average interest rates of 4.8%, 9.0% and 8.9%, respectively)	\$	4.7	\$	4.7	\$	2.0	\$	2.0	\$	1.8	\$	1.8	
5% Notes due 2013, net of discount		_		_		_		_		153.0		153.0	
Total debt	\$	179.7	\$	179.7	\$	2.0	\$	2.0	\$	154.8	\$	154.8	
Less lines of credit, short-term debt and current portion of long-term debt		(4.7)		(4.7)		(2.0)		(2.0)		(1.8)		(1.8)	
Total long-term debt	\$	175.0	\$	175.0	\$	_	\$	_	\$	153.0	\$	153.0	

The following table sets forth the maturities of the Company's debt obligations as of February 28, 2014, for the twelve-month periods ending February 28,

2015	\$ 4.7
2016	\$ _
2017	\$ _
2018	\$ 175.0
Total debt	\$ 179.7

## Loan Agreement

Scholastic Corporation and Scholastic Inc. (each, a "Borrower" and together, the "Borrowers") are parties to a \$425.0 credit facility with certain banks (as amended, the "Loan Agreement"), which allows the Company to borrow, repay or prepay and reborrow at any time prior to the December 5, 2017 maturity date. Under the Loan Agreement, interest on amounts borrowed thereunder is due and payable in arrears on the last day of the interest period (defined as the period commencing on the date of the advance and ending on the last day of the period selected by the Borrower at the time each advance is made). The interest pricing under the Loan Agreement is dependent upon the Borrower's election of a rate that is either:

• A Base Rate equal to the higher of (i) the prime rate, (ii) the prevailing Federal Funds rate plus 0.500% or (iii) the Eurodollar Rate for a one month interest period plus 1% plus, in each case, an applicable spread ranging from 0.18% to 0.60%, as determined by the Company's prevailing consolidated debt to total capital ratio.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

 A Eurodollar Rate equal to the London interbank offered rate (LIBOR) plus an applicable spread ranging from 1.18% to 1.60%, as determined by the Company's prevailing consolidated debt to total capital ratio.

As of February 28, 2014, the indicated spread on Base Rate Advances was 0.18% and the indicated spread on Eurodollar Rate Advances was 1.18%, both based on the Company's prevailing consolidated debt to total capital ratio. The Loan Agreement also provides for the payment of a facility fee ranging from 0.20% to 0.40% per annum based upon the Company's prevailing consolidated debt to total capital ratio. At February 28, 2014, the facility fee rate was 0.20%.

As of February 28, 2014, the Company's borrowings under the Loan Agreement totaled \$175.0. The Company incurred this obligation in the current fiscal quarter to partially finance the purchase of the land and building of a previously leased property at 555 Broadway in Manhattan. While this obligation is not due until the December 5, 2017 maturity date, the Company may, from time to time, make payments to reduce this obligation when cash from operations becomes available.

The Company had open standby letters of credit totaling \$5.7, including \$0.4 under the Loan Agreement, as of February 28, 2014. A \$1.0 standby letter of credit under the Loan Agreement was canceled on February 28, 2014 due to the purchase of the building mentioned above. The Loan Agreement contains certain covenants, including interest coverage and leverage ratio tests and certain limitations on the amount of dividends and other distributions, and at February 28, 2014, the Company was in compliance with these covenants.

### Lines of Credit

As of February 28, 2014, the Company's domestic credit lines available under unsecured money market bid rate credit lines totaled \$14.7. There were no outstanding borrowings under these credit lines at February 28, 2014, May 31, 2013 and February 28, 2013. All loans made under these credit lines are at the sole discretion of the lender and at an interest rate and term agreed to at the time each loan is made, but not to exceed 365 days. These credit lines may be renewed, if requested by the Company, at the option of the lender.

As of February 28, 2014, the Company had various local currency credit lines, with maximum available borrowings in amounts equivalent to \$34.3, underwritten by banks primarily in the United States, Canada and the United Kingdom. These credit lines are typically available for overdraft borrowings or loans up to 364 days and may be renewed, if requested by the Company, at the sole option of the lender. Outstanding borrowings under these lines of credit totaled \$4.7, \$2.0 and \$1.8 at February 28, 2014, May 31, 2013 and February 28, 2013, respectively.

### 5. Commitments and Contingencies

Various claims and lawsuits arising in the normal course of business are pending against the Company. The Company accrues a liability for such matters when it is probable that a liability has occurred and the amount of such liability can be reasonably estimated. When only a range can be estimated, the most probable amount in the range is accrued unless no amount within the range is a better estimate than any other amount, in which case the minimum amount in the range is accrued. Legal costs associated with litigation loss contingencies are expensed in the period in which they are incurred. The Company does not expect, in the case of those various claims and lawsuits arising in the normal course of business where a loss is considered probable or reasonably possible, that the reasonably possible losses from such claims and lawsuits (either individually or in the aggregate) would have a material adverse effect on the Company's consolidated financial position or results of operations.

Grolier Limited is an indirect subsidiary of Scholastic Corporation, located in the United Kingdom, which ceased operations in fiscal 2008 and the operations of which are included in discontinued operations. The Company is currently in the process of settling a Grolier Limited pension plan in effect at the time it ceased operations and is evaluating the potential pension liabilities under the plan relating to the status of the plan as a defined contribution or a defined benefit plan in the context of the conversion of the plan from a defined benefit to a defined contribution plan in 1986. Based on the information currently available to it, the Company does not expect to incur any additional material liability in resolving this issue and settling the plan.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

### 6. Earnings (Loss) Per Share

The following table summarizes the reconciliation of the numerators and denominators for the basic and diluted earnings (loss) per share computation for the three and nine-month periods ended February 28, 2014 and 2013, respectively:

	Three months ended February							
		2	8,		Ni	ne months en	February 28,	
		2014		2013		2014		2013
Earnings (loss) from continuing operations attributable to Class A and Common Shares	\$	(12.1)	\$	(19.9)	\$	16.1	\$	10.9
Earnings (loss) from discontinued operations attributable to Class A and Common Shares, net of $\ensuremath{tax}$		0.0		(0.2)		0.2		(1.4)
Net income (loss) attributable to Class A and Common Shares	\$	(12.1)	\$	(20.1)	\$	16.3	\$	9.5
Weighted average Shares of Class A Stock and Common Stock outstanding for basic earnings (loss) per share (in millions)		32.0		32.0		31.9		31.8
Dilutive effect of Class A Stock and Common Stock potentially issuable pursuant to stock-based compensation plans (in millions)		_		_		0.5		0.6
Adjusted weighted average Shares of Class A Stock and Common Stock outstanding for diluted earnings (loss) per share (in millions)		32.0		32.0		32.4		32.4
Earnings (loss) per share of Class A Stock and Common Stock:								
Basic earnings (loss) per share:								
Earnings (loss) from continuing operations	\$	(0.38)	\$	(0.62)	\$	0.50	\$	0.34
Earnings (loss) from discontinued operations, net of tax	\$	0.00	\$	(0.01)	\$	0.01	\$	(0.04)
Net income (loss)	\$	(0.38)	\$	(0.63)	\$	0.51	\$	0.30
Diluted earnings (loss) per share:								
Earnings (loss) from continuing operations	\$	(0.38)	\$	(0.62)	\$	0.50	\$	0.34
Earnings (loss) from discontinued operations, net of tax	\$	0.00	\$	(0.01)	\$	0.00	\$	(0.05)
Net income (loss)	\$	(0.38)	\$	(0.63)	\$	0.50	\$	0.29

Earnings from continuing operations exclude earnings of less than \$0.1 for the nine months ended February 28, 2014, and earnings of \$0.1 for the nine months ended February 28, 2013, attributable to participating Restricted Stock Units ("RSUs").

The following table sets forth Options outstanding pursuant to stock-based compensation plans as of the dates indicated:

	February 28, 2014	February 28, 2013
Options outstanding pursuant to stock-based compensation plans (in millions)	4.4	4.2

In a period in which the Company reports a discontinued operation, Earnings (loss) from continuing operations is used as the "control number" in determining whether potentially dilutive common shares are dilutive or anti-dilutive.

A portion of the Company's RSUs which are granted to employees participate in earnings through cumulative non-forfeitable dividends payable to the employees upon vesting of the RSUs. Accordingly, the Company measures earnings per share based upon the lower of the Two-class method or the Treasury Stock method. Since, under the Two-class method, losses are not allocated to the participating securities, in periods of loss the Two-class method is not applicable.

As of February 28, 2014, \$13.4 remains available for future purchases of common shares under the current repurchase authorization of the Board of Directors. See Note 12, "Treasury Stock," for a more complete description of the Company's share buy-back program.

### 7. Goodwill and Other Intangibles

The Company assesses goodwill and other intangible assets with indefinite lives annually or more frequently if impairment indicators are such that the goodwill is more likely than not impaired. The Company continues to monitor impairment indicators in light of reduced earnings, changes in market conditions, near and long-term demand for the Company's products and other relevant factors.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

In the current fiscal year, the Company recognized an impairment of \$13.4 of goodwill associated with the book clubs reporting unit in the *Children's Book Publishing and Distribution* segment. In the second quarter of fiscal year 2014, expected revenues for the reporting unit declined, resulting in an impairment indicator. Revenues in the first fiscal quarter are not significant for this reporting unit as schools are not in session. As of November 30, 2013, the fair value of the reporting unit was approximately \$13.0 less than the carrying value of \$66.9. The Company used forecasted cash flows, which were adjusted from those used in the latest annual valuation to reflect the revised outlook for the reporting unit, in determining its fair value. Management revised its outlook for the reporting unit as revenues did not meet expectations during the period, and future revenue expectations were revised consistent with the current period decline. A discount rate of 15.5% and a perpetual growth rate of 3.0% were employed for the discounted cash flow analysis. The reporting unit is dependent upon internally developed intangible assets including trade names and customer lists which have no carrying value, but have substantial fair value. In the third quarter of the current fiscal year, the Company completed step two of the goodwill impairment process, and determined that the fair value of the reporting unit's inventory and internally developed intangible assets rendered 100% of the goodwill impaired, consistent with the Company's initial estimates.

The following table summarizes the activity in Goodwill for the periods indicated:

	Nine months ended February 28, 2014	Twelve months ended May 31, 2013	Nine months ended February 28, 2013
Gross beginning balance	\$ 178.7	\$ 178.5	\$ 178.5
Accumulated impairment	(20.8)	(20.8)	(20.8)
Beginning balance	\$ 157.9	\$ 157.7	\$ 157.7
Impairment charge	(13.4)	_	_
Foreign currency translation	0.0	0.0	0.1
Other	_	0.2	0.2
Gross ending balance	\$ 178.7	\$ 178.7	\$ 178.8
Accumulated impairment	(34.2)	(20.8)	(20.8)
Ending balance	\$ 144.5	\$ 157.9	\$ 158.0

The following table summarizes the activity in Total other intangibles for the periods indicated:

	Nine months ended February 28, 2014	Twelve months ended May 31, 2013	Nine months ended February 28, 2013
Beginning balance - customer lists	\$ 3.4	\$ 4.3	\$ 4.3
Additions	_	0.1	0.1
Amortization expense	(0.7)	(1.0)	(0.7)
Foreign currency translation	0.0	0.0	0.0
Customer lists, net of accumulated amortization of \$3.0, \$2.3 and \$2.0, respectively	\$ 2.7	\$ 3.4	\$ 3.7
Beginning balance - other intangibles	\$ 9.2	\$ 10.4	\$ 10.4
Additions	_	0.2	_
Amortization expense	(1.1)	(1.5)	(1.2)
Foreign currency translation	0.0	0.0	0.0
Other	_	0.1	0.1
Other intangibles, net of accumulated amortization of \$13.1, \$12.0 and \$11.7, respectively	\$ 8.1	\$ 9.2	\$ 9.3
Total other intangibles subject to amortization	\$ 10.8	\$ 12.6	\$ 13.0
Trademarks and other	\$2.0	\$2.0	\$2.0
Total other intangibles not subject to amortization	\$ 2.0	\$ 2.0	\$ 2.0
Total other intangibles	\$ 12.8	\$ 14.6	\$ 15.0

Amortization expense for Total other intangibles was \$1.8 and \$1.9 for the nine months ended February 28, 2014 and 2013, respectively. Intangible assets with definite lives consist principally of customer lists, covenants not to compete and trademark

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

rights. Intangible assets with definite lives are amortized over their estimated useful lives. The weighted-average remaining useful lives of all amortizable intangible assets is approximately 5 years.

### 8. Investments

Included in "Other assets and deferred charges" on the Company's condensed consolidated balance sheets were investments of \$19.4, \$19.6 and \$20.6 at February 28, 2014, May 31, 2013 and February 28, 2013, respectively.

In the first quarter of fiscal 2014, the Company acquired a 20% interest in a software development business for \$1.0 in cash, which is accounted for using the equity method of accounting.

The Company owns a 15% non-controlling interest in a book distribution business located in the UK, which is accounted for as a cost-basis investment. A decline in results for this operation in the last quarter of the fiscal year ended December 31, 2013. led management to determine that this investment is other than temporarily impaired as of February 28, 2014. Accordingly, the Company recognized a loss of \$4.7 in respect of this investment in the quarter ended February 28, 2014.

The Company's 26.2% non-controlling interest in a children's book publishing business located in the UK is accounted for using the equity method of accounting. Income from equity investments totaled \$1.7 and \$1.5 for the nine months ended February 28, 2014 and 2013, respectively. The prior fiscal year results include a \$1.3 settlement received in the prior fiscal period in respect of a former equity-method investment for product delivered to the investee in prior years.

The following table summarizes the Company's investments as of the dates indicated:

	February 28, 2014		May 31, 2013	February 28, 2013
Cost method investments:				
UK - based	\$	— \$	5.0	\$ 5.4
Total cost method investments	\$	— \$	5.0	\$ 5.4
Equity method investments:				
UK - based	\$	18.3 \$	14.6	\$ 15.2
Other		1.1	_	_
Total equity method investments	\$	19.4 \$	14.6	\$ 15.2
Total	\$	19.4 \$	19.6	\$ 20.6

## 9. Employee Benefit Plans

The following table sets forth components of the net periodic benefit costs for the periods indicated under the Company's cash balance retirement plan for its United States employees meeting certain eligibility requirements (the "U.S. Pension Plan") and the defined benefit pension plan of Scholastic Ltd., an indirect subsidiary of Scholastic Corporation located in the United Kingdom (the "UK Pension Plan" and, together with the U.S. Pension Plan, the "Pension Plans"). Also included are the post-retirement benefits, consisting of certain healthcare and life insurance benefits provided by the Company to its eligible retired United States-based employees (the "Post-Retirement Benefits"). The Pension Plans and Post-Retirement Benefits include participants associated with both continuing operations and discontinued operations.

	Pension Plans Three months ended Feb	ruary 28,	Post-Retirement Ber Three months ended Feb	
	2014	2013	2014	2013
Components of net periodic benefit (credit) cost:				
Service cost	\$ — \$	— \$	0.0 \$	0.0
Interest cost	1.8	1.7	0.3	0.3
Expected return on assets	(3.2)	(2.6)	_	_
Net amortization of prior service credit	_	_	(0.1)	(0.1)
Amortization of (gain) loss	0.5	0.5	0.5	0.3
Net periodic benefit (credit) cost	\$ (0.9) \$	(0.4) \$	0.7 \$	0.5

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

	Pension Plans Nine months ended Feb		Post-Retirement Bo Nine months ended Fel	
	2014	2013	2014	2013
Components of net periodic benefit (credit) cost:				
Service cost	\$ — \$	— \$	0.0 \$	0.0
Interest cost	5.4	5.2	1.0	1.1
Expected return on assets	(9.5)	(7.9)	_	_
Net amortization of prior service credit	_	_	(0.2)	(0.3)
Amortization of (gain) loss	1.4	1.6	1.7	2.2
Net periodic benefit (credit) cost	\$ (2.7) \$	(1.1) \$	2.5 \$	3.0

The Company's funding practice with respect to the Pension Plans is to contribute on an annual basis at least the minimum amounts required by applicable laws. For the nine months ended February 28, 2014, the Company contributed \$3.3 to the U.S. Pension Plan and \$1.0 to the UK Pension Plan.

The Company expects, based on actuarial calculations, to contribute cash of approximately \$4.6 to the Pension Plans for the fiscal year ending May 31, 2014.

In the current fiscal year, the U.S. Pension Plan's funding status is sufficient to allow participants to receive "lump sum" payments at the participant's request. If these requests exceed \$5.4 in the current fiscal year, the Company will recognize a partial settlement.

## 10. Stock-Based Compensation

The following table summarizes stock-based compensation expense included in Selling, general and administrative expenses for the periods indicated:

	Three months en	ided Fe	Nine months ended February 28,			
	2014		2013	2014	2013	
Stock option expense	\$ 0.8	\$	0.4	\$ 5.4	\$	2.0
Restricted stock unit expense	0.2		0.6	2.1		2.4
Management stock purchase plan	_		_	0.1		0.6
Employee stock purchase plan	0.1		_	0.2		0.2
Total stock-based compensation expense	\$ 1.1	\$	1.0	\$ 7.8	\$	5.2

During each of the nine month periods ended February 28, 2014 and 2013, approximately 0.4 million shares of Common Stock were issued by the Corporation pursuant to its stock-based compensation plans.

### 11. Accrued Severance

The table below provides information regarding Accrued severance, which is included in "Other accrued expenses" in the Company's condensed consolidated balance sheets.

	Nine months ended February 28, 2014	T	welve months ended May 31, 2013	Nine months ended February 28, 2013
Beginning balance	\$ 3.3	\$	2.7	\$ 2.7
Accruals	9.7		13.4	5.3
Payments	(11.9)		(12.8)	(5.5)
Ending balance	\$ 1.1	\$	3.3	\$ 2.5

The Company has continued to implement cost savings initiatives, resulting in severance expense related to these initiatives of \$9.2 during the nine-month period ended February 28, 2014. Severance expenses are reported in "Selling, general and administrative expenses." Other severance expense in the period totaled \$0.5.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

### 12. Treasury Stock

The Board of Directors has authorized the Company to repurchase Common Stock, from time to time as conditions allow, on the open market or through negotiated private transactions. The table below represents the remaining Board authorization:

Board Authorization	Ar	nount
September 2010	\$	44.0
Less repurchases made under this authorization		(30.6)
Remaining Board authorization at February 28, 2014	\$	13.4

The Company's repurchase program may be suspended at any time without prior notice. There were \$0.0 and \$6.2 repurchases of Common Stock made during the three and nine month periods ended February 28, 2014, respectively.

### 13. Fair Value Measurements

The Company determines the appropriate level in the fair value hierarchy for each fair value measurement of assets and liabilities carried at fair value on a recurring basis in the Company's financial statements. The fair value hierarchy prioritizes the inputs, which refer to assumptions that market participants would use in pricing an asset or liability, based upon the highest and best use, into three levels as follows:

- · Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.
- Level 2 Observable inputs other than unadjusted quoted prices in active markets for identical assets or liabilities such as
- Quoted prices for similar assets or liabilities in active markets
- Quoted prices for identical or similar assets or liabilities in inactive markets
- Inputs other than quoted prices that are observable for the asset or liability
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means
- **Level 3** Unobservable inputs in which there is little or no market data available, which are significant to the fair value measurement and require the Company to develop its own assumptions.

The Company's financial assets and liabilities measured at fair value consisted of cash and cash equivalents, debt and foreign currency forward contracts. Cash and cash equivalents are comprised of bank deposits and short-term investments, such as money market funds, the fair value of which is based on quoted market prices, a Level 1 fair value measure. The Company employs Level 2 fair value measurements for the disclosure of the fair value of its 5% Notes and its various lines of credit. See Note 4, "Debt," for a more complete description of fair value measurements employed. The fair values of foreign currency forward contracts, used by the Company to manage the impact of foreign exchange rate changes to the financial statements, are based on quotations from financial institutions, a Level 2 fair value measure. See Note 15, "Derivatives and Hedging," for a more complete description of fair value measurements employed.

Non-financial assets and liabilities for which the Company employs fair value measures on a non-recurring basis include:

- · Long-lived assets
- Investments
- · Assets acquired in a business combination
- · Goodwill and indefinite-lived intangible assets
- · Long-lived assets held for sale

Level 2 and Level 3 inputs are employed by the Company in the fair value measurement of these assets and liabilities. See Note 7, "Goodwill and Other Intangibles," for a more complete description of the fair value measurements employed.

## SCHOLASTIC CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

### 14. Income Taxes and Other Taxes

### **Income Taxes**

In calculating the provision for income taxes on an interim basis, the Company uses an estimate of the annual effective tax rate based upon the facts and circumstances known and applies that rate to its year-to-date earnings or losses. The Company's effective tax rate is based on expected income and statutory tax rates and takes into consideration permanent differences between financial statement and tax return income applicable to the Company in the various jurisdictions in which the Company operates. The effect of discrete items, such as changes in estimates, changes in enacted tax laws or rates or tax status, and unusual or infrequently occurring events, is recognized in the interim period in which the discrete item occurs. The accounting estimates used to compute the provision for income taxes may change as new events occur, additional information is obtained or as the result of new judicial interpretations or regulatory or tax law changes.

The Company's annual effective tax rate, exclusive of discrete items, used to calculate the interim tax provision is 39.2% resulting in a tax rate, inclusive of discrete items, of 70.4% for the three month period ending February 28, 2014 and -312.8% for the nine month period ending February 28, 2014. The tax provision for the third quarter and first nine months of fiscal year 2014 were favorably impacted by a settlement with the Internal Revenue Service, as discussed below.

The Company, including its domestic subsidiaries, files a consolidated U.S. income tax return, and also files tax returns in various states and other local jurisdictions. Also, certain subsidiaries of the Company file income tax returns in foreign jurisdictions. The Company is routinely audited by various tax authorities. During the third quarter of fiscal year 2014, the Company reached a settlement with the Internal Revenue Service for fiscal years ended May 31, 2007, 2008 and 2009. In the current fiscal year quarter, the Company recognized previously unrecognized tax positions of \$13.8, inclusive of interest, as a result of this settlement.

The Company is currently under audit by New York State for fiscal years ended May 31, 2009, 2010, 2011 and 2012 and by New York City for fiscal years ended May 31, 2008, 2009 and 2010. If any of these tax examinations are concluded within the next twelve months, the Company will make any necessary adjustments to its unrecognized tax benefits.

### Non-income Taxes

The Company is subject to tax examinations for sales-based taxes. A number of these examinations are ongoing and, in certain cases, have resulted in assessments from taxing authorities. The Company assesses sales tax contingencies for each jurisdiction in which it operates, considering all relevant facts including statutes, regulations, case law and experience. Where a sales tax liability with respect to a particular jurisdiction is probable and can be reliably estimated, the Company has made accruals for these matters which are reflected in the Company's condensed consolidated financial statements.

### 15. Derivatives and Hedging

The Company enters into foreign currency derivative contracts to economically hedge the exposure to foreign currency fluctuations associated with the forecasted purchase of inventory and the foreign exchange risk associated with certain receivables denominated in foreign currencies. These derivative contracts are economic hedges and are not designated as cash flow hedges. The Company marks-to-market these instruments and records the changes in the fair value of these items in current earnings, and it recognizes the unrealized gain or loss in other current assets or liabilities. An unrealized gain of \$0.1 was recognized at February 28, 2014 and an unrealized loss of less than \$0.1 was recognized at February 28, 2013, respectively.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – UNAUDITED

(Dollar amounts in millions, except per share data)

## **16. Other Accrued Expenses**

Other accrued expenses consist of the following as of the dates indicated:

	Febru	uary 28, 2014	May 31, 2013	February 28, 2013
Accrued payroll, payroll taxes and benefits	\$	38.1 \$	45.8	\$ 46.3
Accrued bonus and commissions		26.5	22.0	16.5
Accrued other taxes		24.1	29.3	26.0
Accrued advertising and promotions		37.8	38.2	39.0
Accrued income taxes		3.4	5.5	6.0
Accrued insurance		8.2	8.7	8.8
Other accrued expenses		29.4	30.0	32.7
Total accrued expenses	\$	167.5 \$	179.5	\$ 175.3

## 17. Subsequent Events

On March 19, 2014, the Company announced that the Board of Directors declared a cash dividend of \$0.15 per Class A and Common share in respect of the third quarter of fiscal 2014. The dividend is payable on June 16, 2014 to stockholders of record on April 30, 2014.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A")

### Overview and Outlook

Revenue in the quarter ended February 28, 2014 was \$373.5 million, compared to \$378.6 million in the quarter ended February 28, 2013. The Company reported a third quarter loss per share from continuing operations of \$0.38, versus \$0.62 in the prior year fiscal quarter. The improvement was largely the result of a favorable settlement of outstanding federal tax audits which enabled the Company to recognize \$13.8 million of tax benefits in the current fiscal year quarter. Expenses for the third quarter of the current fiscal year include \$1.7 million in severance costs primarily related to a voluntary retirement program offered to the Company's employees at its main distribution center and an impairment of a UK based minority equity investment of \$4.7 million. The prior fiscal year quarter included severance cost of \$3.0 million. Consolidated loss per share was \$0.38 in the current fiscal year quarter, compared to a loss of \$0.63 in the prior fiscal year quarter.

Third quarter operating results were largely driven by sales and profit improvement in book clubs, classroom magazines and media but were more than offset by the lower sales in *Educational Technology and Services* segment, mainly due to the level of sales force time and resources devoted to the integration of the educational technology and classroom and supplemental materials units during the quarter. Foreign exchange rate changes more than offset improved sales performance in the Company's international operations.

During the third quarter, the Company purchased its headquarters location at 555 Broadway in New York City, which resulted in an increase in net borrowings under its credit agreement and revolving loan of \$175.0 million.

With strong sales and services organizations and its expanded range of reading and math programs, the Company remains well-positioned in school districts to provide customized solutions to improve student achievement. In the children's book market, the Company is leveraging kid-friendly titles across multiple school channels to build excitement about independent reading and provide an important balance to the complex informational texts that make up today's curriculum.

For fiscal 2014, the Company continues to anticipate total revenues of approximately \$1.8 billion and earnings per diluted share from continuing operations in the range of \$1.40 to \$1.80, before the impact of one-time items associated with cost reduction programs, or non-cash, non-operating items.

### Results of Operations - Consolidated

Revenues for the quarter ended February 28, 2014 decreased by \$5.1 million to \$373.5 million, compared to \$378.6 million in the prior fiscal year quarter. The decline was driven by decreased sales of educational technology programs of \$6.0 million. In the current year quarter, the Company focused its efforts on integrating the previously separate sales forces of the educational technology and classroom and supplemental materials units to create a unified sales force to better meet customer demands for comprehensive educational solutions for schools and districts. The implementation of this realignment temporarily impacted the efforts of the sales forces, resulting in lower revenues for the quarter for these units. Sales from the Company's international operations declined \$3.4 million, as revenues from operations were negatively impacted by foreign exchange rates by \$6.7 million. Partially offsetting these declines were strong results from the *Children's Book Publishing and Distribution* segment, resulting in higher revenues of \$2.5 million, driven by sales through the Company's book clubs and book fair channels, and modestly higher revenues of \$1.3 million from the *Classroom and Supplemental Materials Publishing* segment as a result of higher classroom magazine circulation.

Revenues for the nine month period ended February 28, 2014 decreased by \$12.5 million to \$1,273.0 million, compared to \$1,285.5 million in the prior fiscal year period. The reduction was driven by lower revenues from the Hunger Games trilogy of \$27.4 million across the *Children's Book Publishing and Distribution* segment, the *International* segment and the *Media*, *Licensing and Advertising* segment. Lower *International* segment revenues also resulted from the adverse impact of foreign exchange rates of \$18.6 million in the nine month period ended February 28, 2014 and the absence of low margin software sales in Australia totaling \$7.8 million. Partially offsetting these declines were strong results from new product offerings in the Company's *Educational Technology and Services* segment. *MATH* 180<sup>TM</sup>, iRead<sup>TM</sup> and *Common Core Code X*<sup>TM</sup>, all of which are new product offerings successfully launched for the current school year, resulted in increased revenues of \$23.4 million. *Classroom and Supplemental Materials Publishing* segment revenues were also higher by \$7.1 million driven by higher classroom magazine circulation, and the *Children's Book Publishing and Distribution* segment included increased book fairs revenue of \$9.1 million.

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Components of Cost of goods sold (exclusive of depreciation and amortization) for the three and nine months ended February 28, 2014 and 2013 are as follows:

	Three months ended February 28,						Nine months ended February 28,					
		2014			2013			2014		2013		
	\$	% of Revenue		\$	% of Revenue		\$	% of Revenue		\$	% of Revenue	
Product, service and production												
costs	\$ 99.8	26.7%	\$	98.7	26.1%	\$	318.1	25.0%	\$	324.7	25.3%	
Royalty costs	19.9	5.3%		21.6	5.7%		65.3	5.1%		72.9	5.7%	
Prepublication and production amortization	15.3	4.1%		12.9	3.4%		43.3	3.4%		36.7	2.9%	
Postage, freight, shipping, fulfillment and other	55.7	14.9%		56.8	15.0%		166.7	13.1%		168.5	13.1%	
Total	\$ 190.7	51.1%	\$	190.0	50.2%	\$	593.4	46.6%	\$	602.8	46.9%	

Cost of goods sold as a percentage of revenue for the quarter ended February 28, 2014 increased to 51.1%, compared to 50.2% in the prior fiscal year quarter, due to higher prepublication cost amortization in the *Educational Technology and Services* segment and higher relative cost of product in the book clubs channel in the *Children's Book Publishing and Distribution* segment. Cost of goods sold as a percentage of revenue for the nine months ended February 28, 2014 decreased to 46.6%, compared to 46.9% in the prior fiscal year period, despite higher prepublication amortization costs. For the nine month period ended February 28, 2014, 15.0% of the Company's revenues were from the *Educational Technology and Services* segment, compared to 13.5% in the prior fiscal year period. The *Educational Technology and Services* segment experiences significantly higher gross margins than the *Children's Book Publishing and Distribution* and the *International* segments. This shift in the composition of revenues resulted in the overall improved gross margins.

Selling, general and administrative expenses (exclusive of depreciation and amortization) in the quarter ended February 28, 2014 increased \$3.4 million to \$202.9 million, compared to \$199.5 million in the prior fiscal year quarter. The Company recognized \$1.7 million of severance costs related to cost saving initiatives implemented in the fiscal quarter ended February 28, 2014, compared to \$3.0 million in the prior fiscal year quarter. This was offset by higher bad debt expense of \$3.1 million and higher incentive compensation of \$5.3 million, partially offset by lower salaries and benefits of \$3.2 million compared to the prior fiscal year quarter as a result of prior cost savings initiatives.

Selling, general and administrative expenses (exclusive of depreciation and amortization) in the nine month period ended February 28, 2014 were flat at \$605.7 million, compared to \$605.8 million in the prior fiscal year period. The Company experienced lower salaries and benefits of \$8.8 million, as well as lower promotional spending of \$11.2 million compared to the prior fiscal year period as a result of prior cost savings initiatives. The Company recognized \$9.2 million of severance costs related to cost saving initiatives implemented in the nine month period ended February 28, 2014 compared to \$3.0 million in the prior fiscal year period, as well as higher incentive compensation of \$14.8 million.

In the nine month period ended February 28, 2014, the Company recognized a \$13.4 million impairment of goodwill attributable to legacy acquisitions in the *Children's Book Publishing and Distribution* segment.

For the quarter ended February 28, 2014, net interest expense decreased to \$1.9 million, compared to \$4.1 million in the prior fiscal year quarter. For the nine months ended February 28, 2014, net interest expense decreased to \$5.9 million, compared to \$11.5 million in the prior fiscal year period. Both periodic reductions reflect the April 2013 repayment of the Company's 5% Notes. In the current fiscal year quarter, the Company increased its borrowings under the Loan Agreement by \$175.0 million, but simultaneously satisfied its obligation under a capital lease of \$58.3 million. The net effect on interest expense prospectively is expected to be minimal, as the capital lease carried substantially higher interest rates than the current floating rates on the Loan Agreement.

During the quarter ended February 28, 2014, the Company recognized an impairment loss of \$4.7 million on a UK-based cost method investment.

The Company's effective tax rate for the current fiscal quarter was 70.4%, compared to 36.8% in the prior fiscal year quarter. The Company's effective tax rate for the nine month period ended February 28, 2014 was (312.8)%, compared to 31.7% in the

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prior fiscal year period. The effective tax rates for the third quarter and first nine months of fiscal year 2014 were impacted by a settlement with the Internal Revenue Service and the associated recognition of \$13.8 million of previously unrecognized income tax positions including interest.

Earnings from discontinued operations, net of tax, for the quarter ended February 28, 2014 was less than \$0.1 million, compared to a loss of \$0.2 million in the prior fiscal year quarter. Earnings from discontinued operations, net of tax, for the nine month period ended February 28, 2014 was \$0.2 million, compared to a loss of \$1.4 million in the prior fiscal year period. The Company did not discontinue any operations in the current fiscal year.

### **Results of Continuing Operations**

### Children's Book Publishing and Distribution

			 ths ended ry 28,		Nine months ended February 28,						
(\$ amounts in millions)	2014	2013	\$ change	% change	2014		2013	\$	change	% change	
Revenues	\$ 190.0	\$ 187.5	\$ 2.5	1.3 %	\$ 596.7	\$	605.8	\$	(9.1)	-1.5 %	
Cost of goods sold (exclusive of depreciation and amortization)	88.6	85.0	3.6	4.2 %	258.0		258.9		(0.9)	-0.3 %	
Other operating expenses *	112.0	112.4	(0.4)	-0.4 %	328.5		342.3		(13.8)	-4.0 %	
Asset impairments	_	_	_	n/a	13.4		_		13.4	n/a	
Operating income (loss)	\$ (10.6)	\$ (9.9)	\$ (0.7)		\$ (3.2)	\$	4.6	\$	(7.8)		
Operating margin	-	-			-		0.8%				

<sup>\*</sup> Other operating expenses include selling, general and administrative expenses, bad debt expenses and depreciation and amortization.

Revenues for the quarter ended February 28, 2014 increased by \$2.5 million to \$190.0 million, compared to \$187.5 million in the prior fiscal year quarter. The Company is starting to see benefits from its efforts to optimize its book club marketing efforts, and as a result, revenues from book clubs increased \$5.0 million in the quarter ended February 28, 2014 compared to the prior fiscal year quarter. The Company's book fair revenues increased \$2.8 million due to higher revenue per fair, continuing the sequential trend from the previous quarter. The Company continues to direct greater book fair resources and support to schools that generate higher book fair revenues. As a result of this focus, revenue per fair has increased 2.4% in the current fiscal year quarter compared to the prior fiscal year quarter. Revenues in the trade channel decreased \$5.3 million compared to the same quarter in the prior fiscal year, which benefited from favorable returns experience of \$7.8 million mainly attributable to the Hunger Games trilogy.

For the nine months ended February 28, 2014, segment revenues decreased \$9.1 million to \$596.7 million, compared to \$605.8 million in the prior fiscal year period. Lower revenues of \$19.3 million in the Company's trade channel reflected decreased sales of the Hunger Games trilogy of \$20.1 million compared to the prior fiscal year period. Trade revenues from other titles increased modestly in the nine month period ended February 28, 2014 due to demand for Harry Potter titles and front list titles such as *Star Wars: Jedi Academy* by Jeffrey Brown, *Spirit Animals #1: Wild Born* by Brandon Mull and *Spirit Animals #2: Hunted* by Maggie Stiefvater, and Tui Sutherland's *Wings of Fire #4: The Dark Secret.* Book fairs revenues increased \$9.1 million as revenues from this channel continue to benefit from higher revenues per fair. Book clubs revenues for the nine month period exceeded the prior fiscal year period by \$1.1 million as this channel started to realize the benefits from recent marketing initiatives.

Cost of goods sold for the quarter ended February 28, 2014 was \$88.6 million, or 47% of revenues, compared to \$85.0 million, or 45% of revenues, in the prior fiscal year quarter. Higher relative cost of product of book clubs sales were primarily responsible for the increase as a percentage of sales. Cost of goods sold for the nine months ended February 28, 2014 was \$258.0 million, or 43% of revenues, compared to \$258.9 million, or 43% of revenues, in the prior fiscal year period. For the current fiscal year period, modestly higher purchased product cost for book clubs revenues offset lower royalty costs for sales in the segment's trade channel.

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Other operating expenses were flat at \$112.0 million for the quarter ended February 28, 2014, compared to \$112.4 million in the prior fiscal year quarter, as lower expenses of \$4.3 million in the book clubs business, driven by cost reduction efforts, were offset by modestly higher salary costs in the book fairs business and higher bad debt expense related to trade channel customers of \$1.4 million. Other operating expenses declined to \$328.5 million for the nine months ended February 28, 2014, compared to \$342.3 million for the prior fiscal year period. Promotional spending for the nine month period declined \$8.8 million, mostly due to lower book club spending on printed marketing materials as the Company continues to optimize its marketing to its customers. The segment also realized lower employee and information technology costs as a result of prior and current year cost savings initiatives.

In the nine month period ended February 28, 2014, \$13.4 million of goodwill attributable to legacy acquisitions in the *Children's Book Publishing and Distribution* segment was determined to be impaired.

Segment operating loss for the quarter ended February 28, 2014 was \$10.6 million, compared to \$9.9 million in the prior fiscal year quarter. Book clubs operating efficiencies and revenue improvements mostly offset the impact of higher relative product costs and increased bad debt expense. Segment operating loss for the nine months ended February 28, 2014 was \$3.2 million, which includes the \$13.4 million goodwill impairment, compared to operating income of \$4.6 million in the prior fiscal year period. Higher revenues in the book fairs and book clubs channels, combined with a focus on cost savings in the book clubs operations, more than offset the impact of decreased revenues from Hunger Games titles.

The segment continues to appropriately size its book clubs operations and simplify and target its book clubs and book fairs marketing strategies, and is starting to realize the benefits of these efforts.

### **Educational Technology and Services**

	Three months ended February 28,								Nine months ended February 28,						
(\$ amounts in millions)	2014		2013	\$	change	% change		2014		2013	\$	change	% change		
Revenues	\$ 35.8	\$	41.8	\$	(6.0)	-14.4 %	\$	191.5	\$	174.0	\$	17.5	10.1%		
Cost of goods sold (exclusive of depreciation and amortization)	19.7		18.9		0.8	4.2 %		72.5		65.7		6.8	10.4%		
Other operating expenses *	26.8		26.4		0.4	1.5 %		86.6		81.7		4.9	6.0%		
Operating income (loss)	\$ (10.7)	\$	(3.5)	\$	(7.2)		\$	32.4	\$	26.6	\$	5.8			
Operating margin	-		-					16.9%		15.3%					

st Other operating expenses include selling, general and administrative expenses, bad debt expenses and depreciation and amortization.

Revenues for the quarter ended February 28, 2014 decreased by \$6.0 million to \$35.8 million, compared to \$41.8 million in the prior fiscal year quarter. The third quarter of the fiscal year traditionally experiences significantly lower sales than the other fiscal quarters, as school districts are hesitant to implement new platforms in the middle of the school year. In the current fiscal year quarter, the Company focused its efforts on integrating the sales force of the educational technology unit with the sales force of the classroom and supplemental materials unit to better position a unified sales force to meet customer demands for comprehensive educational solutions for schools and districts. This realignment effort temporarily impacted the efforts of the sales forces, resulting in lower revenues for the quarter. As a result, revenues from the Company's curriculum technology programs and services decreased \$5.5 million, due primarily to reduced sales of Read 180 \*. Revenues from sales of newly launched products such as *Math 180*<sup>TM</sup> and iRead and *Common Core Code X*<sup>TM</sup> totaled \$3.1 million, partially offsetting the decrease. Revenues from consulting services also declined by \$1.5 million compared to the prior fiscal year quarter.

Revenues for the nine months ended February 28, 2014 increased by \$17.5 million to \$191.5 million, compared to \$174.0 million in the prior fiscal year period. The newly launched products such as *MATH 180*<sup>TM</sup>, iRead<sup>TM</sup> and *Common Core Code X*<sup>TM</sup> accounted for \$23.4 million of increased revenues. Revenues from the Company's curriculum technology reading programs and services decreased \$0.5 million for the nine months ended February 28, 2014, as increased revenues from sales of *System 44* \* *Next Generation* were mostly offset by revenue declines for Read 180 \*. Revenues from consulting services decreased by \$4.1 million compared to the prior fiscal year period.

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Cost of goods sold increased to \$19.7 million, or 55% of revenues, in the quarter ended February 28, 2014, compared to \$18.9 million, or 45% of revenues, in the prior fiscal quarter. Higher amortization of prepublication costs of \$1.3 million for newly launched products drove the increase, as these costs are recognized on a straight-line basis over the life of the products. Cost of goods sold increased to \$72.5 million, or 38% of revenues, for the nine months ended February 28, 2014, compared to \$65.7 million, or 38% of revenues, in the prior fiscal year period, due to higher prepublication amortization costs associated with the new products and higher costs resulting from product mix.

Other operating expenses for the quarter ended February 28, 2014 were flat at \$26.8 million, compared to \$26.4 million in the prior fiscal year quarter. For the nine months ended February 28, 2014, other operating expenses increased \$4.9 million compared to the prior fiscal year period, due to higher conventions, commissions and promotional expense for new products.

Segment operating income for the quarter ended February 28, 2014 decreased by \$7.2 million compared to the prior fiscal year quarter. In the current fiscal year quarter, the Company used the historically lowest revenue period to integrate the sales forces of the segments serving the educational markets, and as a result, revenues and profits declined. This segment continues to collaborate with the *Classroom and Supplemental Materials Publishing* group to better leverage sales, marketing and distribution of the Company's complete suite of product offerings to schools and districts.

For the nine months ended February 28, 2014, operating income was \$5.8 million higher than the prior fiscal year period. The segment benefited from the strong sales of the new products earlier in the fiscal year, as referred to above.

### Classroom and Supplemental Materials Publishing

	Three months ended February 28,								Nine months ended February 28,						
(\$ amounts in millions)	2014		2013	\$	change	% change		2014		2013	9	S change	% change		
Revenues	\$ 44.5	\$	43.2	\$	1.3	3.0 %	\$	141.4	\$	134.3	\$	7.1	5.3 %		
Cost of goods sold (exclusive of depreciation and amortization)	16.2		18.8		(2.6)	-13.8 %		52.2		53.3		(1.1)	-2.1 %		
Other operating expenses *	27.0		24.6		2.4	9.8 %		78.8		76.4		2.4	3.1 %		
Operating income (loss)	\$ 1.3	\$	(0.2)	\$	1.5		\$	10.4	\$	4.6	\$	5.8			
Operating margin	2.9%		-					7.4%		3.4%					

<sup>\*</sup> Other operating expenses include selling, general and administrative expenses, bad debt expenses and depreciation and amortization.

providing teachers and schools greater access to the Company's offerings, resulting in improved ecommerce activity from this source.

Revenues for the quarter ended February 28, 2014 increased \$1.3 million to \$44.5 million, compared to \$43.2 million in the prior fiscal year quarter. Revenues from sales of classroom magazines increased \$2.1 million due to higher circulation volumes. The current period experienced decreased revenues of \$1.0 million from sales of classroom books, primarily attributable to the impact of the integration of the classroom and supplemental materials sales force with that of the educational technology unit, which impact was only partially offset by improved selling and distribution efficiencies in the Company's recently enhanced online store for teachers. Demand for the Company's digital and customized print institutional packages remains strong, and the Company expects these products to drive segment growth in the future.

Revenues for the nine months ended February 28, 2014 increased \$7.1 million to \$141.4 million, compared to \$134.3 million in the prior fiscal year period. This increase partially resulted from increased sales of digital and customized print packages of \$0.5 million and increased revenues from higher circulation of classroom magazines of \$3.4 million, as well as higher teacher online store sales of \$5.4 million, partially offset by a decrease in revenue from branded libraries of \$2.0 million. The Company has recently enhanced its online store for teachers,

Cost of goods sold for the quarter ended February 28, 2014 was \$16.2 million, or 36% of revenue, compared to \$18.8 million, or 44% of revenue, in the prior fiscal year quarter, due to favorable product costs, as well as lower relative postage and freight costs. Cost of goods sold for the nine months ended February, 2014 was \$52.2 million, or 37% of revenue, compared to \$53.3 million, or 40% of revenue, in the prior fiscal year period, primarily due to favorable product costs and improved relative postage and freight costs.

Other operating expenses increased by \$2.4 million for the three and nine month periods ended February 28, 2014 due to higher information technology costs. Segment operating income for the quarter ended February 28, 2014 and the nine month period ended February 28, 2014 improved by \$1.5 million and \$5.8 million, respectively. The classroom magazines business continues to experience improved circulation as customers seek supplemental content to meet Common Core State Standards.

## Media, Licensing and Advertising

	Three months ended February 28,								Nine months ended February 28,							
(\$ amounts in millions)	2014		2013	\$	change	% change		2014		2013	\$	change	% change			
Revenues	\$ 12.2	\$	11.7	\$	0.5	4.3 %	\$	38.1	\$	43.1	\$	(5.0)	-11.6 %			
Cost of goods sold (exclusive of depreciation and amortization)	5.6		5.3		0.3	5.7 %		16.9		18.4		(1.5)	-8.2 %			
Other operating expenses *	8.1		8.6		(0.5)	-5.8 %		25.0		24.7		0.3	1.2 %			
Operating income (loss)	\$ (1.5)	\$	(2.2)	\$	0.7		\$	(3.8)	\$	_	\$	(3.8)				
Operating margin	-		-					-		-						

<sup>\*</sup> Other operating expenses include selling, general and administrative expenses, bad debt expenses and depreciation and amortization.

Revenues for the quarter ended February 28, 2014 increased by \$0.5 million to \$12.2 million, compared to \$11.7 million in the prior fiscal year quarter. Revenues for Company programming increased by \$1.3 million in the quarter ended February 28, 2014 driven by the previously announced contract with Netflix for internet distribution rights of *Clifford* \* programming. Partially offsetting this increase was an anticipated decrease of \$0.6 million in sales of *Leapster* products.

Revenues for the nine months ended February 28, 2014 decreased \$5.0 million to \$38.1 million, compared to \$43.1 million in the prior fiscal year period. This decrease was due to lower sales of the Hunger Games trilogy audio books of \$4.0 million and lower sales of *Leapster* products of \$2.2 million. These decreases were partially offset by improved *Parent and Child* magazine advertising revenues.

Cost of goods sold was relatively flat at \$5.6 million, or 46% of revenue, for the quarter ended February 28, 2014, compared to \$5.3 million, or 45% of revenue, for the prior fiscal year quarter. For the nine month period ended February 28, 2014, cost of goods sold was \$16.9 million, or 44% of revenues, compared to \$18.4 million, or 43% of revenues, in the prior fiscal year period. The increase as a percentage of revenue is attributable to higher volumes of Hunger Games audio books, which carry a relatively low cost of goods sold, in the prior fiscal year period.

Other operating expenses were \$8.1 million for the quarter ended February 28, 2014, compared to \$8.6 million for the prior fiscal year quarter. Other operating expenses were \$25.0 million for the nine months ended February 28, 2014, compared to \$24.7 million for the prior fiscal year period. The prior year includes \$1.3 million of settlement income, which was partially offset by lower advertising costs.

Segment operating loss for the quarter ended February 28, 2014 was \$1.5 million, compared to \$2.2 million in the prior fiscal year quarter. The improved profitability was due to higher programming revenues, primarily from sales to partners such as Netflix. For the nine month period ended February 28, 2014, operating loss was \$3.8 million, compared to operating income of less than \$0.1 million in the prior fiscal year period. The decline was due to the aforementioned settlement income and the decrease in sales of the Hunger Games audio books, partially offset by the improvements in programming revenues and improved advertising revenues. The segment continues to decrease its reliance on low-margin console products and is focusing its efforts on repurposing proprietary content for digital platforms, both internally and by partnering with distributors such as Netflix.

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### **International**

	Three months ended February 28,								Nine months ended February 28,						
(\$ amounts in millions)	2014		2013	\$	change	% change		2014		2013	\$	change	% change		
Revenues	\$ 91.0	\$	94.4	\$	(3.4)	-3.6 %	\$	305.3	\$	328.3	\$	(23.0)	-7.0 %		
Cost of goods sold (exclusive of depreciation and amortization)	45.3		47.5		(2.2)	-4.6 %		147.8		161.4		(13.6)	-8.4 %		
Other operating expenses *	45.6		44.9		0.7	1.6 %		135.9		137.4		(1.5)	-1.1 %		
Operating income (loss)	\$ 0.1	\$	2.0	\$	(1.9)		\$	21.6	\$	29.5	\$	(7.9)	_		
Operating margin	0.1%		2.1%					7.1%		9.0%					

<sup>\*</sup> Other operating expenses include selling, general and administrative expenses, bad debt expenses and depreciation and amortization.

Revenues for the quarter ended February 28, 2014 decreased by \$3.4 million to \$91.0 million, compared to \$94.4 million in the prior fiscal year quarter. This decrease was due to the negative impact of foreign exchange rates of \$6.7 million. Offsetting the currency exchange impact was increased revenues of \$1.4 million from Asian markets and \$3.2 million from the Company's operations in the United Kingdom. Revenues from Asian markets benefited from the Company's direct sales business, while the United Kingdom experienced higher trade channel sales, including the Hunger Games titles.

Revenues for the nine months ended February 28, 2014 decreased by \$23.0 million to \$305.3 million, compared to \$328.3 million in the prior fiscal year period. This decrease was due to the adverse impact of foreign exchange rates of \$18.6 million and lower sales to major market trade channels of \$5.2 million, driven by higher prior period sales of the Hunger Games trilogy, and a decrease of \$7.8 million in an Australian software business. Partially offsetting these decreases were improved revenues from Asian markets of \$7.1 million.

Cost of goods sold for the quarter ended February 28, 2014 was \$45.3 million, or 50% of sales, compared to \$47.5 million, or 50% of sales, in the prior fiscal year quarter. Cost of goods sold for the nine months ended February 28, 2014 was \$147.8 million, or 48% of sales, compared to \$161.4 million, or 49% of sales, in the prior fiscal year period. The absolute decreases in both periods were attributable to the effect of foreign exchange.

Other operating expenses for the quarter ended February 28, 2014 increased by \$0.7 million to \$45.6 million, from \$44.9 million in the prior fiscal year quarter due to increased costs paid by the U.S. operations on behalf of foreign subsidiaries of \$1.1 million and increased bad debt expense of \$0.9 million, partially offset by currency exchange. For the nine months ended February 28, 2014, other operating expenses declined \$1.5 million, as increased costs paid by the U.S. operations on behalf of foreign subsidiaries of \$3.5 million and increased bad debt expense of \$0.7 million were more than offset by currency exchange and the impact of cost savings initiatives.

Segment operating results for the quarter ended February 28, 2014 and the nine month period ended February 28, 2014 decreased by \$1.9 million and \$7.9 million, respectively. The decrease in the current fiscal year quarter reflects higher bad debt expense as well as the negative impact of foreign exchange rates. Lower trade channel sales in major markets for the nine months ended February 28, 2014 were primarily due to the high level of Hunger Games trilogy sales in the prior fiscal year period. The decrease in sales from the Australian software business did not significantly impact earnings, as these sales were low margin sales. The Company continues to focus on English language educational businesses, based in Singapore, which it views as a future growth driver.

## Overhead

Unallocated overhead expense for the quarter ended February 28, 2014 decreased by \$0.7 million to \$12.9 million, from \$13.6 million in the prior fiscal year quarter, primarily due to lower severance expense related to cost savings initiatives of \$1.7 million in the current fiscal year quarter compared to \$3.0 million in the prior fiscal year quarter. Unallocated overhead expense for the nine months ended February 28, 2014 increased \$5.2 million to \$42.9 million, from \$37.7 million in the prior fiscal year period, primarily due to higher severance expense related to cost savings initiatives of \$8.6 million in the current fiscal year period, compared to \$3.0 million in the prior fiscal year period.

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The Company owns a 15% non-controlling interest in a book distribution business located in the UK, which is accounted for as a cost-basis investment. A decline in results for this operation in the last quarter of the fiscal year ended December 31, 2013 led management to determine that this investment is other than temporarily impaired as of February 28, 2014. Accordingly, the Company recognized a loss of \$4.7 million in respect of this investment in the quarter ended February 28, 2014.

### Seasonality

The Company's *Children's Book Publishing and Distribution* school-based book fair and book club channels and most of its magazines operate on a school-year basis; therefore, the Company's business is highly seasonal. As a result, the Company's revenues in the first and third quarters of the fiscal year generally are lower than its revenues in the other two fiscal quarters. Typically, these school-based channel revenues are greatest in the second and fourth quarters of the fiscal year, while revenues from the sale of instructional materials and educational technology products and services are highest in the first and fourth quarters. The Company generally experiences a loss from operations in the first and third quarters of each fiscal year. Trade sales can vary through the year due to varying release dates of published titles.

### **Liquidity and Capital Resources**

The Company's cash and cash equivalents totaled \$22.0 million at February 28, 2014, \$87.4 million at May 31, 2013 and \$196.7 million at February 28, 2013. Cash and cash equivalents held by the Company's U.S. operations totaled \$4.6 million at February 28, 2014, \$60.0 million at May 31, 2013 and \$174.2 million at February 28, 2013.

Cash provided by operating activities was \$85.3 million for the nine months ended February 28, 2014, compared to cash provided by operating activities of \$107.7 million for the prior fiscal year period, representing a decrease in cash provided by operating activities of \$22.4 million. In the fourth quarter of fiscal 2012, the Company experienced strong sales of the Hunger Games trilogy titles, and subsequently collected significant cash from these customers in the first quarter of fiscal 2013. Partially offsetting these collections were higher royalty payments in the prior fiscal year period, also associated with the Hunger Games success, and higher payouts for incentive compensation of \$28.7 million in the first quarter of fiscal 2013. Lower net income tax payments of \$30.2 million in the current fiscal year partially offset the decline.

Cash used in investing activities was \$320.3 million for the nine months ended February 28, 2014, compared to \$94.9 million in the prior fiscal year period. In the current period, the Company purchased the land and building comprising the leased portion of the Company's New York City corporate headquarters, located in SoHo, for \$253.9 million. In the current fiscal year period, the Company also invested \$1.0 million for a 20% interest in a software development entity, and collected \$1.3 million of proceeds from a sold asset. In the prior fiscal period, the Company incurred higher spending on technology assets of \$20.9 million.

Cash provided by financing activities was \$170.1 million for the nine months ended February 28, 2014, compared to cash used in financing activities of \$12.0 million for the prior fiscal year period. To finance the purchase of the building, the Company used existing cash and incurred borrowings under its Loan Agreement of \$175.0 million. Other current fiscal year net short-term borrowings totaled \$2.9 million compared to net repayments of \$4.6 million in the prior fiscal year period. Proceeds pursuant to employee stock plans declined \$2.0 million in the nine months ended February 28, 2014 compared to the prior fiscal year period, while dividend payments increased by \$1.0 million due to an increase in the Company's quarterly dividend.

Due to the seasonal nature of its business as discussed under "Seasonality" above, the Company usually experiences negative cash flows in the June through October time period. As a result of the Company's business cycle, borrowings have historically increased during June, July and August, have generally peaked in September or October, and have been at their lowest point in May. In recent years, the Company had fixed debt in the form of the 5% Notes, which, while providing liquidity, resulted in high cash balances throughout the year.

The Company's operating philosophy is to use cash provided by operating activities to create value by paying down debt, reinvesting in existing businesses and, from time to time, making acquisitions that will complement its portfolio of businesses or acquiring other strategic assets, as well as engaging in shareholder enhancement initiatives, such as share repurchases or dividend declarations. During the nine months ended February 28, 2014, the Company purchased \$6.2 million of Company shares on the open market compared to \$5.8 million of share purchases in the prior fiscal year period.

The Company has maintained, and expects to maintain for the foreseeable future, sufficient liquidity to fund ongoing operations, including working capital requirements, pension contributions, dividends, currently authorized common share repurchases, debt service, planned capital expenditures and other investments. As of February 28, 2014, the Company's primary

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A")

sources of liquidity consisted of cash and cash equivalents of \$22.0 million, cash from operations, and funding available under the Revolving Loan totaling approximately \$250.0 million. Additionally, the Company has short-term credit facilities of \$44.3 million, net of current borrowings of \$4.7 million. The Company may at any time, but in any event not more than once in any calendar year, request that the aggregate availability of credit under the Revolving Loan be increased by an amount of \$10.0 million or an integral multiple of \$10.0 million (but not to exceed \$150.0 million). Accordingly, the Company believes these sources of liquidity are sufficient to finance its ongoing operating needs, as well as its financing and investing activities.

### **Financing**

Loan Agreement

Outstanding borrowings under the Loan Agreement were \$175.0 million as of February 28, 2014. For a more complete description of the Company's Loan Agreement see Note 4 of Notes to Condensed Consolidated Financial Statements-Unaudited in Item 1, "Financial Statements."

## **New Accounting Pronouncements**

Reference is made to Note 1 of Notes to condensed consolidated financial statements in Item 1, "Financial Statements," for information concerning recent accounting pronouncements since the filing of the Company's Annual Report.

### **Forward Looking Statements**

This Quarterly Report on Form 10-Q contains forward-looking statements. Additional written and oral forward-looking statements may be made by the Company from time to time in Securities and Exchange Commission ("SEC") filings and otherwise. The Company cautions readers that results or expectations expressed by forward-looking statements, including, without limitation, those relating to the Company's future business prospects, plans, ecommerce and digital initiatives, such as Storia, new product introductions, strategies, Common Core State Standards, goals, revenues, improved efficiencies, general costs, manufacturing costs, medical costs, merit pay, operating margins, working capital, liquidity, capital needs, interest costs, the value of its investments, cash flows and income, are subject to risks and uncertainties that could cause actual results to differ materially from those indicated in the forward-looking statements, due to factors including those noted in the Annual Report and other risks and factors identified from time to time in the Company's filings with the SEC.

The Company disclaims any intention or obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company conducts its business in various foreign countries, and as such, its cash flows and earnings are subject to fluctuations from changes in foreign currency exchange rates. The Company sells products from its domestic operations to its foreign subsidiaries, creating additional currency risk. The Company manages its exposures to this market risk through internally established procedures and, when deemed appropriate, through the use of short-term forward exchange contracts which were not significant as of February 28, 2014. The Company does not enter into derivative transactions or use other financial instruments for trading or speculative purposes.

Market risks relating to the Company's operations result primarily from changes in interest rates in its variable-rate borrowings. The Company is subject to the risk that market interest rates and its cost of borrowing will increase and thereby increase the interest charged under its variable-rate debt.

Additional information relating to the Company's outstanding financial instruments is included in Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

The following table sets forth information about the Company's debt instruments as of February 28, 2014 (see Note 4 of Notes to condensed consolidated financial statements unaudited in Item 1, "Financial Statements"):

(\$ amounts in millions)								Fi	scal	Year Matur	ity			
	20	14 <sup>(1)</sup>	2	2015	2	016	2	2017		2018	Th	ereafter	Total	Fair Value @ 02/28/14
Debt Obligations														
Lines of Credit	\$	4.7	\$	_	\$	_	\$	_	\$	_	\$	_	\$ 4.7	\$ 4.7
Average interest rate		4.8%		_		_		_		_		_		
Long-term debt	\$	_	\$	_	\$	_	\$	_	\$	175.0	\$	_	\$ 175.0	\$ 175.0
Average interest rate		_		_		_		_		various (2)		_		

- (1) Fiscal 2014 includes the remaining three months of the current fiscal year ending May 31, 2014.
- (2) The average rate is variable and is anticipated to be that under the Company's revolving credit facility as discussed in Note 4 of Notes to condensed consolidated financial statements unaudited in Item 1, "Financial Statements."

## **SCHOLASTIC CORPORATION Item 4. Controls and Procedures**

The Chief Executive Officer and the Chief Financial Officer of the Corporation, after conducting an evaluation, together with other members of the Company's management, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures as of February 28, 2014, have concluded that the Corporation's disclosure controls and procedures were effective to ensure that information required to be disclosed by the Corporation in its reports filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the SEC and accumulated and communicated to members of the Company's management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. There was no change in the Corporation's internal control over financial reporting that occurred during the quarter ended February 28, 2014 that has materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting.

## PART II – OTHER INFORMATION

# SCHOLASTIC CORPORATION Item 6. Exhibits

Hein	v.	EXHIBITS

Exhibits:	
10.1	Landlord's Offer Notice dated October 16, 2013 and Company's Acceptance Letter dated December 13, 2013 (incorporated by reference to the Corporation's Current Report on Form 8-K as filed with the SEC on December 19, 2013, SEC File No. 000-19860).
10.2	Purchase and Sale Agreement between ISE 555 Broadway, LLC (as Seller) and Scholastic Inc. (as Purchaser) dated January 21, 2014.
31.1	Certification of the Chief Executive Officer of Scholastic Corporation filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of the Chief Financial Officer of Scholastic Corporation filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certifications of the Chief Executive Officer and Chief Financial Officer of Scholastic Corporation furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Document
101.DEF	XBRL Taxonomy Extension Definitions Document
101.LAB	XBRL Taxonomy Extension Labels Document
101.PRE	XBRL Taxonomy Extension Presentation Document

# SCHOLASTIC CORPORATION SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### SCHOLASTIC CORPORATION

(Registrant)

Date: March 27, 2014 By: /s/ Richard Robinson

Richard Robinson

Chairman of the Board,

President and Chief

Executive Officer

Date: March 27, 2014 By: /s/ Maureen O'Connell

Maureen O'Connell Executive Vice President, Chief Administrative Officer and Chief Financial Officer (Principal Financial Officer)

## SCHOLASTIC CORPORATION QUARTERLY REPORT ON FORM 10-Q, DATED FEBRUARY 28, 2014 Exhibits Index

Exhibit Number	Description of Document
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32	Certifications of the Chief Executive Officer and Chief Financial Officer of Scholastic Corporation furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document *
101.SCH	XBRL Taxonomy Extension Schema Document *
101.CAL	XBRL Taxonomy Extension Calculation Document *
101.DEF	XBRL Taxonomy Extension Definitions Document *
101.LAB	XBRL Taxonomy Extension Labels Document *
101.PRE	XBRL Taxonomy Extension Presentation Document *

<sup>\*</sup> In accordance with Regulation S-T, the XBRL-related information in Exhibit 101 to this Quarterly Report on Form 10-Q shall be deemed to be "furnished" and not "filed."

## PURCHASEANDSALEAGREEMENT

between

ISE 555 BROADWAY, LLC, Seller,

and

SCHOLASTIC INC., Purchaser

Property:

555 Broadway New York, New York

> Block 498 Lot 11

Jauuary <u>**2/**</u> 2014

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Exhibit A Legal Description of Real Property

Exhibit I Definitions

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**ERISA Letter** 

Exhibit 18(c)(ii) Bill of Sale

Exhibit 18(c)(iii) Assignment and Assumption of Leases

Exhibit 18(c)(iv)

Exhibit 18(c)(v)

General Assignment and Assumption Agreement

Notice to Hugo Boss Retail, Inc.

NY1245535.4 11

THIS PURCHASE AND SALE AGREEMENT (this "Agreement") is made as of January  $y_{-}$ , 2014 (the "Effective Date") by and between ISE 555 BROADWAY, LLC, a New York limited liability company ("Seller"), and SCHOLASTIC INC., a New York corporation ("Purchaser").

### WITNESSETH:

WHEREAS, Seller is the owner of the fee estate in the land commonly known as and more particularly described in <u>Exhibit A</u> attached hereto (the "Land"), together with the buildings and improvements thereon (collectively, the "<u>Building</u>," and, together with the Land, the "Real Property");

WHEREAS, by notice dated December 13, 2013 by Purchaser to Seller and pursuant to an Amended and Restated Lease effective as of August I, 1999 between Seller and Purchaser (the "Scholastic Lease"), Purchaser has exercised its right of first offer to purchase the Real Property;

WHEREAS, the Scholastic Lease requires that Seller and Purchaser enter into an agreement to memorialize Purchaser's purchase from Seller of the Real Property and the other property described herein.

NOW, THEREFORE, in consideration of the foregoing and the mutual covenants and agreements herein contained and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto covenant and agree as follows:

#### 1. DEFINITIONS

When used in this Agreement, the capitalized terms shall have the meanings as indicated on <u>Exhibit</u> I attached hereto.

### 2. SALE OF PROPERTY

On the Closing Date, Seller shall sell to Purchaser, and Purchaser shall purchase from Seller, subject to the terms and a. conditions of this Agreement, (i) the Real Property, (ii) all of Seller's right, title and interest in and to the fixtures, furnishings, furniture, equipment, machinery, inventory, appliances and other tangible and intangible personal property in each case located at the Real Property or used in connection with the operation thereof, but specifically excluding the Excluded Property (Seller's right, title and interest in and to the property that is described in this clause (ii) being referred to herein as the "Personal Property"), (iii) all of Seller's right, title and interest (if any) in, to and under the warranties, permits, licenses, certificates of occupancy, and approvals in each case relating to the Real Property to the extent legally transferable, (iv) all of Seller's right, title and interest in, to and under the Scholastic Lease and in, to and under any other leases, licenses and occupancy agreements in each case demising space at the Real Property to the extent Seller becomes the landlord thereunder (collectively, together with any amendments or modifications thereto, the "Leases"), which are in effect on the Closing Date, together with the security deposit in favor of Seller under the Scholastic Lease (except to the extent that such security is applied during the Pre-Closing Period in accordance with the terms of the Scholastic Lease), (v) all of Seller's right, title and interest in, to and under any easements, rights of ingress and egress, rights of way, appurtenances, sidewalks, alleys, strips, gores and other rights in each case pertaining to the Real Property, (vi) all of Seller's right, title and interest in and to zoning rights, air rights, development rights and other general intangible property, in each case relating to

the Real Property, (vii) all of Seller's right, title and interest in and to the land lying in the bed of any street, highway, road or avenue, opened or proposed, public or private, in front of or adjoining the Land, to the center line thereof and (viii) any award or payment made or to be made in lieu of any of the foregoing or any portion thereof (the property that is described in clauses (i) through (viii) being collectively referred to herein as the "**Property**").

b. Seller and Purchaser acknowledge and agree that the value of the Personal Property that is included in the transaction contemplated by this Agreement is de minimis, and no part of the Purchase Price is allocable thereto.

# 3. PURCHASE PRICE; DEPOSIT

- a. The purchase price to be paid by Purchaser to Seller for the Property (the "Purchase Price") is Two Hundred Fifty-Three Million Two Hundred Fifty Thousand Dollars (\$253,250,000), subject to apportionment as provided in <u>Section 8</u> hereof or elsewhere herein, which shall be payable as follows:
  - 1. Within two (2) business days following the Effective Date, Purchaser shall deliver to the Title Company, as escrow agent (the "Escrow Agent"), the sum of Fifty Million Dollars (\$50,000,000.00) (as the same may be increased pursuant to Section 19a hereof, the "Deposit"), by wire transfer of immediately available funds to the Escrow Account. The wiring instructions for the Escrow Account are set forth on Exhibit 3(a)(i) attached hereto. It shall be a condition precedent to all of Seller's obligations under this Agreement that Purchaser has delivered the Deposit to the Escrow Agent within two (2) business days following the Effective Date.
  - n. At Closing, (A) the Deposit shall be paid by Escrow Agent to Seller, or as Seller shall direct, by wire transfer of immediately available funds, and (B) Purchaser shall pay to Seller, or as Seller shall direct, by wire transfer of immediately available frmds, the balance of the Purchase Price, calculated as follows:
    - (I) the Purchase Price; (2) <u>less</u> the Deposit;
    - (3) as adjusted pursuant to <u>Section 8</u> hereof or elsewhere herein.
- b. The Deposit shall be held and disbursed by Escrow Agent in accordance with the terms and conditions of Section 5 hereof. Purchaser hereby acknowledges and agrees that the Deposit held by Escrow Agent does not and shall not constitute property of the estate of Purchaser within the meaning of section 54! of title II of the United States Code, or substantially similar provisions of state law (the "Bankruptcy Code"), and Purchaser's interest in the Deposit is limited to the right to have the Deposit returned if and when the conditions for the return of the Deposit to Purchaser are satisfied as set forth herein. Purchaser hereby acknowledges and agrees that (i) the proper giving of notice by Seller to release the Deposit as provided hereunder and/or (ii) the proper release of the Deposit to Seller shall not be a violation of any provision of the Bankruptcy Code, including, without limitation, section 362 of the Bankruptcy Code, or require the approval of any court with jurisdiction over any case in which Purchaser or any affiliate of Purchaser is a

debtor. Purchaser hereby waives any provision of the Bankruptcy Code necessary to invoke the foregoing, including, without limitation, sections 105 and 362, and waives any right to defend against any motion for relief from the automatic stay that may be filed by Seller.

c. All interest earned on the Deposit shall be paid (or credited) to Purchaser either on the Closing Date or upon the return of the Deposit to Purchaser pursuant to the terms of this Agreement. Seller shall be entitled to such interest if the Deposit is paid to Seller under this Agreement by reason of Purchaser's default hereunder.

#### 4. PRESS RELEASE

Purchaser shall not issue a press release with respect to the sale of the Property identifYing the name of Seller, except to the extent required to comply with legal requirements, including securities or regulatory requirements.

# 5. ESCROW AGENT; ESCROW PROVISIONS

- a. Seller and Purchaser each agrees to provide to Escrow Agent a completed Internal Revenue Service Form W-9 promptly after the Effective Date.
- b. Upon receipt by Escrow Agent of the Deposit and Seller's and Purchaser's W-9, Escrow Agent shall cause the Deposit to be deposited into an interest bearing account at Citibank, N.A., 734 Third Avenue, New York, N.Y. 10017 (the "Escrow Account") (it being agreed that Escrow Agent shall not be liable for the amount of interest which accrues thereon). Any interest earned on the Deposit shall be deemed to be part of the Deposit and shall be delivered by Escrow Agent to the party entitled to receive the Deposit at Closing or upon termination of this Agreement in accordance with the terms hereof. The party entitled to the Deposit shall pay any income taxes payable with respect to the interest earned thereon.
- c. Escrow Agent shall acknowledge receipt of the Deposit and agrees to hold the Deposit in the Escrow Account pursuant to the provisions of this Agreement for application in accordance with the provisions hereof, upon the following terms:
  - i. Escrow Agent shall have no duties or responsibilities other than those expressly set forth herein. Escrow Agent shall have no duty to enforce any obligation of any Person to make any payment or delivery or to enforce any obligation of any Person to perform any other act. Escrow Agent shall be under no liability to the other parties hereto or to anyone else by reason of any failure on the part of any party hereto (other than Escrow Agent) or any maker, guarantor, endorser or other signatory of any document or any other Person to perform such Person's obligations under any such document. Except for this Agreement and amendments to this Agreement hereinafter referred to and except for joint instructions given to Escrow Agent by Seller and Purchaser relating to the Deposit, Escrow Agent shall not be obligated to recognize any agreement between any or all of the Persons referred to herein, notwithstanding that references thereto may be made herein and whether or not Escrow Agent has knowledge thereof.
  - In Escrow Agent's capacity as Escrow Agent, Escrow Agent shall not be responsible for the genuineness or validity of any security, instrument, document or item deposited with Escrow Agent and shall have no responsibility other than to faithfully follow the instructions contained herein, and Escrow Agent is fully protected in acting in accordance with any written instrument given to Escrow Agent hereunder by any of the parties hereto and reasonably believed by Escrow Agent to have been signed by the proper person or party. Escrow Agent may assume that any Person purporting to give any notice hereunder has been duly authorized to do so by the party on whose behalf such notice is given. Escrow Agent is acting as a stakeholder only with respect to the Deposit.
- d. Subject to <u>Section 5e</u> hereof, Escrow Agent shall deliver the Deposit to Seller or to Purchaser, as the case may be, under the following conditions:
  - The Deposit shall be delivered to Seller at the Closing upon receipt by Escrow Agent of a statement executed by Purchaser authorizing the Deposit to be released; or
  - The Deposit shall be delivered to Seller following receipt by Escrow Agent of demand therefor from Seller stating that Purchaser has defaulted in the performance of Purchaser's obligations under this Agreement, provided Purchaser has not given an Objection Notice in accordance with the provisions set forth below; or
  - The Deposit shall be delivered to Purchaser following receipt by Escrow Agent of demand therefor from Purchaser stating that Seller has defaulted in the performance of Seller's obligations under this Agreement or that this Agreement was terminated under circumstances entitling Purchaser to the return of the Deposit, and specifying the Section of this Agreement which entitles Purchaser to the return of the Deposit, in each case provided Seller has not given an Objection Notice in accordance with the provisions set forth below; or
  - iv. The Deposit shall be delivered to Purchaser or Seller as directed by joint written instructions of Seller and Purchaser.
- e. Upon the receipt by Escrow Agent of notice of any demand by either party claiming that such party is entitled to the Deposit or notice of any other claim or the commencement of any action, suit or proceeding by either party (a "Demand Notice"), Escrow Agent shall promptly (but no later than three (3) Business Days after Escrow Agent's receipt of such Demand Notice) deliver a copy of the Demand Notice to the other party. The other party shall have the right to object to the delivery of the Deposit, by giving notice of such objection to Escrow Agent (such notice, an "Objection Notice") at any time on or before the fifth (5th) Business Day after such party's receipt of a copy of the Demand Notice from Escrow Agent, but not thereafter. If

such other party does not deliver such Objection Notice within such period of five (5) Business Days, then such other party shall be deemed to have waived such party's right to object to Escrow Agent's compliance with such demand for delivery of the Deposit. Upon receipt of an Objection Notice (but no later than three (3) Business Days after Escrow Agent's receipt thereof), Escrow Agent shall promptly give a copy of the Objection Notice to the party that filed the Demand Notice. The foregoing period of five (5) Business Days does not constitute a cure period in which either Seller or Purchaser, as the case may be, shall be required to

accept tender of cure of any default under this Agreement. If Escrow Agent receives the Objection Notice provided for in this Section 5e within the time therein prescribed, then Escrow Agent shall continue to hold the Deposit until (A) Escrow Agent receives joint notice from Seller and Purchaser directing the disbursement of the Deposit, in which case Escrow Agent shall then disburse the Deposit in accordance with said direction, (B) litigation is commenced between Seller and Purchaser, in which case Escrow Agent may deposit the Deposit with the clerk of the court in which said litigation is pending, or (C) Escrow Agent takes such affirmative steps as Escrow Agent may elect, at Escrow Agent's option, in order to terminate Escrow Agent's duties hereunder (but in no event disbursing the Deposit to either Seller or Purchaser), including depositing the Deposit in court and commencing an action for interpleader, the costs thereof to be borne by whichever of Seller or Purchaser is the losing party in the litigation described in Section

 $5e(\underline{B})$  hereof.

- f. It is understood and agreed that the duties of Escrow Agent are purely ministerial in nature. Escrow Agent shall not be liable to the other parties hereto or to anyone else for any action taken or omitted by Escrow Agent, or any action suffered by Escrow Agent to be taken or omitted, except for acts of willful misconduct or gross negligence. Escrow Agent may rely conclusively and shall be protected in acting upon any order, notice, demand, certificate, opinion or advice of counsel (including counsel chosen by Escrow Agent), statement, instrument, report or other paper or document (not only as to the due execution and the validity and effectiveness thereof, but also as to the truth and acceptability of any information therein contained) reasonably believed by Escrow Agent to be genuine and to be signed or presented by the proper person or persons. Escrow Agent shall not be bound by any modification of this Agreement made without Escrow Agent's prior written consent that affects the duties or rights of Escrow Agent.
- g. Provided that Escrow Agent delivers a copy of the Demand Notice in accordance with the terms of <u>Section 5e</u> hereof, Escrow Agent shall have the right to assume in the absence of notice to the contrary that a fact or an event by reason of which an action would or might be taken by Escrow Agent does not exist or has not occurred, without incurring liability to the other parties hereto or to anyone else for any action taken or omitted, or any action suffered by Escrow Agent to be taken or omitted, in good faith and in the exercise of reasonable judgment, in reliance upon such assumption.
- h. Except in connection with Escrow Agent's willful misconduct or gross negligence, Escrow Agent shall be indemnified and held harmless jointly and severally by Seller and Purchaser from and against any and all Loss suffered by Escrow Agent (as escrow agent), including reasonable attorneys' fees, in connection with any action, suit or other proceeding arising out of or relating to this Agreement, the services of Escrow Agent hereunder or the monies held by Escrow Agent hereunder.
- From time to time on and after the Effective Date, Seller and Purchaser shall deliver or cause to be delivered to Escrow Agent such further documents and instruments and shall do and cause to be done such further acts as Escrow Agent reasonably requests (it being understood that Escrow Agent shall have no obligation to make any such request) to carry out more effectively the provisions and purposes of this Agreement, to evidence compliance herewith or to assure Escrow Agent that Escrow Agent is protected in acting hereunder.
- J. Escrow Agent may resign at any time as escrow agent hereunder upon giving five (5) Business Days' prior written notice of such resignation to both Seller and Purchaser. In such event, the successor escrow agent shall be a nationally recognized title insurance company or other Person acceptable to both Seller and Purchaser. Such party that will no longer be serving as escrow agent shall deliver, against receipt, to such successor escrow agent, the Deposit held by such party, to be held by such successor escrow agent pursuant to the terms and provisions of this Agreement. If no such successor has been designated on or before Escrow Agent ceases to be escrow agent hereunder, whether by resignation or otherwise, then Escrow Agent's obligations as escrow agent shall continue until such successor is appointed; provided, however, that Escrow Agent's sole obligation thereafter shall be to safely keep the Deposit and to deliver the Deposit to the Person designated as Escrow Agent's successor or until directed by a final order or judgment of a court of competent jurisdiction, whereupon Escrow Agent shall make disposition of the Deposit in accordance with such order. If no successor escrow agent is designated and qualified within five (5) business days after Escrow Agent's resignation is effective, such party that will no longer be serving as escrow agent may apply to any court of competent jurisdiction for the appointment of a successor escrow agent.

## 6. STATUS OF THE TITLE

- a. Subject to the terms and provisions of this Agreement, Seller shall sell, and Purchaser shall purchase, the Real Property, subject only to the following (collectively, the "Permitted Encumbrances"):
  - I. those matters set forth on Exhibit 6Cal(il attached hereto;
  - any state of facts disclosed by the survey of the Real Property performed by Montrose Surveying Co., LLP dated October 4, 2009 (the "Survey") and any state of facts since the date of such survey that a further visual examination of the Real Property would disclose, provided that such state of facts by reason of such further visual examination do not adversely affect the continued use and existence of the Real Property as same exists and is being used as of the Effective Date (unless such further state of facts results from the acts of Purchaser or its agents);

- iii. Non-Objectionable Encumbrances and any other liens, encumbrances or other title exceptions in each case approved, deemed approved or waived by Purchaser as provided in <u>Section 7</u> hereof;
- IV. Property Taxes;
- v. any assessments affecting the Property or any portion thereof;

vi.

vn.

any laws, rules, regulations, statutes, ordinances, orders, other legal requirements in each case affecting the Real Property, including, without limitation, those relating to zoning and land use;

all violations of laws, rules, regulations, statutes, ordinances, orders or requirements in each case affecting the Real Property, now or hereafter issued or noted;

- viii. any utility company rights, easements and franchises for electricity, water, steam, gas, telephone or other service or the right to use and maintain poles, lines, wires, cables, pipes, boxes, and other fixtures and facilities in, over, under and upon the Real Property in connection therewith, provided that the foregoing do not adversely affect the continued use and existence of the Real Property as same exists and is being used as of the Effective Date unless the foregoing results from the acts of Purchaser or its agents;
- IX. those standard pre-printed title exceptions and conditions contained in the Title Report;
- x. rights and interests held by the tenants or subtenants, as applicable, under the Leases set forth on Exhibit 13(a)(vi) hereof.

## 7. TITLE INSURANCE; LIENS

- a. The parties acknowledge and agree that Purchaser has delivered to Seller the Title Report. Purchaser shall obtain at Purchaser's own expense an owner's policy of title insurance (the "Owner's Policy") from the Title Company and, if applicable, a lender's policy of title insurance from the Title Company. Purchaser shall be deemed to have waived Purchaser's right to object to any liens, encumbrances or other title exceptions that in each case constitute Permitted Encumbrances. In addition, Purchaser shall not be entitled to object to, and shall be deemed to have approved, any liens, encumbrances or other title exceptions (i) which the Title Company is willing to omit as exceptions to title at no additional cost to Purchaser (or with Seller agreeing to cover any such cost), provided that same shall not adversely affect the continued use and existence of the Real Property as same exists and is being used as of the Effective Date, unless caused by the acts of Purchaser or its agents or (ii) which will be extinguished upon the transfer of the Property to Purchaser and will be omitted as exceptions to title at no additional cost to Purchaser (or with Seller agreeing to cover any such cost) (collectively, the "Non Objectionable Encumbrances").
- b. i. It is expressly understood that in no event shall Seller be required to bring any action or institute any proceeding, or to otherwise incur any costs or expenses, in order to cause, or attempt to cause, title to the Property to be in accordance with the terms of this Agreement on the Closing Date, except as set forth in <a href="Section 7bii">Section 7bii</a> hereof. Seller may elect to remove a title matter that is neither a Permitted Encumbrance nor a Must Cure Lien (such title matter that is neither a Permitted Encumbrance nor a Must Cure Lien, a "Title Defect"), and, if Seller so elects to remove a Title Defect, then, upon prior notice to Purchaser, Seller shall be entitled to one (I) or more adjournments of the Scheduled Closing Date for a period of time not to exceed sixty (60) days in the aggregate (when aggregated with all other rights of Seller to adjourn the Scheduled Closing Date under this Agreement) in order to endeavor to remove such Title Defect. If Seller gives notice to Purchaser that Seller is unable to convey title to the Property on the Scheduled Closing Date, as such date may be adjourned pursuant to this Agreement, in accordance with the terms of this Agreement due to a Title Defect (such notice, "Seller's Title Problem Notice"), then Purchaser shall elect, by notice to Seller, either (x) to terminate this Agreement, whereupon Purchaser shall receive a return of the Deposit and the parties shall have no further rights or obligations hereunder except for the Effective Date Surviving Obligations, or (y) to proceed to Closing and accept title to the Property subject to the Title Defect, without any abatement of the Purchase Price, and without any

liability or obligation on the part of Seller by reason of such Title Defect. If Purchaser does not notify Seller of Purchaser's election to either terminate this Agreement or close over such Title Defects within five (5) Business Days following the date that Seller gives to Purchaser Seller's Title Problem Notice (but, in any event, not later than the Closing), then Purchaser shall be deemed to have elected to close the transaction contemplated hereunder, subject to the Title Defects (without any abatement of the Purchase Price, or any liability or obligation on the part of Seller by reason of such Title Defects).

- Notwithstanding anything to the contrary contained in Section 7bi, and subject to the terms of this Section 7bii, Seller shall be obligated to remove (A) all mortgages which encumber Seller's interest in the Property (collectively, "Mortgages"), except those Mortgages that are assigned to Purchaser's lender pursuant to Section 17c below, in which case such Mortgages shall be deemed to be Permitted Encumbrances, (B) all judgment liens and all tax liens that in either case are due and payable by Seller or any predecessor in interest to Seller, (C) all liens or other title encumbrances that in either case Seller voluntarily grants or knowingly suffers or allows to be placed on the Property, other than (i) Permitted Encumbrances and (ii) any liens or other title encumbrances to which Purchaser consents in writing or were placed on the Property by Purchaser, and (D) all mechanic's liens affecting the Property attributable to work performed by Seller (the liens and mortgages set forth in clauses (A), (B), (C) and .(Q1 collectively, "Must <u>Cure Liens"</u>). If Seller is required to remove a Must Cure Lien pursuant to the terms of this Agreement, then, failure to do so shall be deemed a default by Seller under this Agreement, and upon prior notice to Purchaser, Seller shall be entitled to one (I) or more adjournments of the Scheduled Closing Date for a period of time not to exceed sixty (60) days in the aggregate (when aggregated with all other rights of Seller to adjourn the Scheduled Closing Date under this Agreement) in order to remove such Must Cure Lien. If the Title Company is willing to omit such Must Cure Lien from the Owner's Policy or Purchaser's lender's policy, if any, based on an indemnity or an escrow being provided by Seller, or otherwise, then Seller shall not be required to remove such Must Cure Lien, provided that the foregoing shall not apply to Mortgages which must be removed unless they are assigned to Purchaser's lender pursuant to Section 17c below.
- c. Any lien, encumbrance or other exception arising as a result of any act or omission of Purchaser or anyone acting on behalf of Purchaser shall be deemed a Permitted Encumbrance.
- d. Purchaser acknowledges that, pursuant to the Scholastic Lease, Purchaser is required to cure and discharge any and all notes or notices of violations of any legal requirement noted in or issued by any governmental authority (individually, a "Violation," and collectively, "Violations"). Accordingly, Purchaser agrees to purchase the Property subject to all Violations and/or any condition or state of repair or disrepair and/or other matter or thing, whether or not noted, which, if noted, would result in a Violation being placed on the Property. Seller shall have no duty to remove or comply with or repair or disrepair any condition, matter or thing, whether or not noted, which, if noted, would result in a Violation being placed on the Property. Seller shall have no duty to remove or comply with or repair any of the aforementioned Violations or other conditions, and Purchaser shall accept the Property subject to all such Violations and the existence of any conditions at the Property which would give rise to such Violations and any claims of any governmental authority arising from the existence of such Violations, in each case, without any abatement of or credit against the Purchase Price.

### 8. APPORTIONMENTS

- a. Purchaser acknowledges that all real estate taxes, sewer rents and taxes, water rates and charges, vault charges and taxes, business improvement district taxes and assessments and any other governmental taxes, charges or assessments levied or assessed against the Property (collectively, "Property Taxes"), and all utilities and other operating expenses with respect to this Property, are paid directly by Purchaser under the Scholastic Lease. Accordingly, only the following shall be apportioned between Seller and Purchaser as of II:59 p.m. on the day immediately preceding the Closing Date, such that Purchaser shall be treated as the owner of the Property for purposes of prorations of income and expenses on and after the Closing Date: all fixed or so-called base rent payments under the Scholastic Lease.
- b. Purchaser confirms that, upon its payment of the balance of the Purchase Price at the Closing, Seller's obligation to pay the Second Capital hyprovement Amount (as defined in Section 3.03 of the Scholastic Lease) shall be satisfied.
- c. Purchaser shall have no right to receive any rental insurance proceeds which relate to the period prior to the Closing Date and, accordingly, if any such proceeds are delivered to Purchaser, then Purchaser shall pay such proceeds to Seller within five (5) Business Days following Purchaser's receipt thereof. Seller shall have no right to receive any rental insurance proceeds which relate to the period after the Closing Date and, accordingly, if any such proceeds are delivered to Seller, then Seller shall pay such proceeds to Purchaser within five (5) Business Days following Seller's receipt thereof.
- d. The provisions of this <u>Section 8</u> shall survive the Closing.

## 9. PROPERTY NOT INCLUDED IN SALE

Notwithstanding anything to the contrary contained herein, it is expressly agreed by the parties hereto that the following shall not be included in the Property to be sold to Purchaser hereunder: (a) any fixtures, furniture, furnishings, equipment or other personal property (including, without limitation, trade fixtures in, on, around or affixed to the Real Property) that in each case are already owned or leased by Purchaser or a licensee or a subtenant at the Real Property; and (b) any rights to trademarks, tradenames or other intellectual property of any kind whatsoever owned by Seller ((a) and (b), collectively, the "Excluded Property").

# 10. COVENANTS; PRE-CLOSING RIGHTS AND OBLIGATIONS

- a. During the Pre-Closing Period, Seller shall promptly deliver to Purchaser copies of (x) all written notices of Violations that Seller receives and (y) all judgments, claims and litigation affecting Seller or any part of the Property promptly after Seller has written notice thereof.
- b. During the Pre-Closing Period, Seller shall not (x) apply the security deposit in favor of Seller under the Scholastic Lease except in accordance with the terms of the Scholastic Lease or (y) without Purchaser's prior written consent, (i) enter into any service, maintenance, supply or other contracts relating to the operation, maintenance and construction of the Property

(collectively, "Contracts") that will survive the Closing, (ii) create or consent to any new title encumbrance on the Real Property, unless required

by applicable law or requested by Purchaser or (iii) enter into any collective bargaining agreements related to the Property.

c. On or before the Closing, and as a condition to Purchaser's obligation to close hereunder, Seller shall cause Seller's existing mortgagee, Apple Bauk for Savings, to return to Purchaser the letter of credit held under the Scholastic Lease (which such mortgagee is holding pursuant to the tenns of its loan documents with Seller).

### 11. CONDITIONS PRECEDENT TO CLOSING

- a. Purchaser's obligation to close the transaction hereunder is subject to the satisfaction of the following conditions precedent; provided, however, that Purchaser, at Purchaser's election, upon notice delivered to Seller at or prior to the Closing, may waive all or any of such conditions:
  - Seller shall have executed and delivered to Purchaser or the Title Company all of the documents required to be executed and/or delivered by Seller under this Agreement.
  - Seller shall have performed all of Seller's covenants, agreements and obligations under this Agreement that are then required to be performed in all material respects.
  - iii. All of Seller's representations and warranties set forth in <u>Section 13a</u> of this Agreement shall be true and correct in all material respects as of the Closing Date as though made on and as of the Closing Date, except for factual changes occurring with respect to those Seller's Representations that are permitted to be updated by the terms of this Agreement and which were materially true when made but became untrue after the Effective Date due to any reason other than an act or omission to act of Seller which act or omission violates the express terms of this Agreement (it being understood that Seller's right to make any such changes to the Seller's Representations that are made as of the Closing Date shall not impair any of Seller's covenants as set forth herein).
  - IV. Subject to the payment of all title charges and premiums by Purchaser, the Title Company is ready, willing and able to issue to Purchaser the Owner's Policy in an amount no greater than the Purchase Price, at regular rates and without additional premium (which shall not be deemed to include the cost of any endorsements to title requested by Purchaser), subject only to the Permitted Encumbrances and as required pursuant to the terms and conditions of this Agreement.
- b. Subject to the terms of this Section llb, if any of the conditions set forth in <u>Section lla</u> hereof are not satisfied, and same does not constitute a default of Seller under this Agreement, then Purchaser's sole remedy shall be to (i) waive such condition(s) as provided in <u>Section II a</u> hereof and proceed to Closing without any reduction in the Purchase Price, or (ii) terminate this Agreement and receive a refund of the Deposit, subject to the terms and conditions of <u>Section 4</u> hereof, whereupon the parties shall have no further rights or obligations hereunder except for the Effective Date Surviving Obligations. Seller shall be entitled to one (I) or more adjournments of the Scheduled Closing Date for a period of time not to exceed sixty (60) days in the aggregate (when

aggregated with all other rights of Seller to adjourn the Scheduled Closing Date under this Agreement) in order to satisfy any of the conditions set forth in Section !Ia hereof.

- c. It is expressly agreed by Purchaser that Purchaser's obligation to close the transaction hereunder is not conditioned upon Purchaser's ability to secure debt or equity financing for the acquisition of the Property.
- d. Seller's obligation to close the transaction hereunder is subject to the satisfaction of the following conditions precedent; <a href="mailto:provided">provided</a>, <a href="however">however</a>. that Seller, at Seller's election, upon notice delivered to Purchaser at or prior to the Closing, may waive all or any of such conditions:
  - i. Purchaser shall have executed and delivered to Seller or the Title Company all of the documents required to be executed and/or delivered by Purchaser under this Agreement.
  - n. Purchaser shall have performed all of Purchaser's covenants, agreements and obligations under this Agreement that are then required to be performed in all material respects.
  - All of Purchaser's representations and warranties set forth in Section 13f of this Agreement shall be true and correct in all material respects as of the Closing Date as though made on and as of the Closing Date.
  - Purchaser shall have delivered to Seller the balance of the Purchase Price (as adjusted under <u>Section 8</u> hereof or elsewhere herein) and Purchaser shall have delivered authorization to Escrow Agent to deliver to Seller the Deposit.

Seller shall comply with the provisions of the Foreign Investment in Real Property Tax Act, Section 1445 of the Internal Revenue Code of 1986 (as amended), as the same may be amended from time to time, or any successor or similar law. Seller acknowledges that Section 1445 of the Internal Revenue Code provides that a transferee of a United States real property interest must withhold tax if the transferor is a foreign Person. On the Closing Date, Seller shall deliver to Purchaser a certification as to Seller's non foreign status in the form attached hereto as Exhibit 12 and shall comply with any temporary or final regulations promulgated with respect thereto and any relevant revenue procedures or other officially published announcements of the Internal Revenue Service of the U.S. Department of the Treasury in connection therewith.

### 13. REPRESENTATIONS AND WARRANTIES

- a. Seller hereby represents and warrants to Purchaser as follows as of the Effective Date and as of the Closing Date (with such updates as may be permitted below):
  - Seller is duly organized, validly existing, and in good standing under the laws of the State of New York, and has all requisite power and authority to enter into and carry out the transaction contemplated by this Agreement.
  - 11. The execution and delivery of this Agreement and the performance by Seller of Seller's obligations hereunder do not (A) conflict with or violate any law, rule,

judgment, regulation, order, writ, injunction or decree of any court or governmental or quasi-governmental entity with jurisdiction over Seller, including, without limitation, the United States of America, the State of New York, or any political subdivision of any of the foregoing, or any decision or ruling of any arbitrator to which Seller is a party, or by which Seller is bound or affected, which would prevent Seller from performing Seller's obligations pursuant to this Agreement, (B) breach or violate any organizational documents of Seller, or (C) conflict with or violate or result in a breach of any of the provisions of, or constitute a default under, any agreement or instrument to which Seller is a party or by which Seller or any of Seller's property is bound.

- iii. This Agreement constitutes the legal, valid and binding obligation of Seller, enforceable against Seller in accordance with its terms, subject to creditors' rights and any applicable bankruptcy laws. Seller has taken all necessary corporate action to authorize and approve the execution and delivery of this Agreement and the consummation of the transaction contemplated by this Agreement.
- iv. No action, suit, claim, investigation or proceeding, whether legal or administrative or in mediation or arbitration, is pending or, to Seller's knowledge, threatened, at law or in equity against Seller, before or by any court or federal, state, municipal or other governmental department, commission, board, bureau, agency or instrumentality, which would prevent Seller from performing Seller's obligations pursuant to this Agreement, and there are no judgments, decrees or orders entered on a suit or proceeding against Seller, which might, or which do, materially adversely affect Seller's ability to perform Seller's obligations pursuant to, or Purchaser's rights under, this Agreement, or which seek to restrain, prohibit, invalidate, set aside, rescind, prevent or make unlawful this Agreement or the carrying out of this Agreement or the transaction contemplated hereby.
- v. There is no litigation, claims, actions or proceedings currently pending with respect to the Real Property, provided that Seller is making no representations with respect to any such litigation, claim, action or proceeding with respect to the Real Property in which Purchaser is a party. The foregoing representation shall be permitted to be updated by Seller on or prior to the Closing Date to the extent necessary (because of events of which Seller first obtains knowledge after the Effective Date) and so long as the reason for such update is not the result of an act or omission of Seller which violates the express terms of this Agreement.

VI.

vii.

The only Lease entered into by Seller which remains in effect is the Scholastic Lease. Except as set forth on Exhibit !3(a)(vi), there are no other Leases affecting the Real Property, other than any Leases that may have been made by Purchaser of which Seller has no knowledge.

There are no condemnation or eminent domain proceedings pending or, to Seller's knowledge, that have been threatened, against the Real Property. The foregoing representation shall be permitted to be updated by Seller on or prior to the Closing Date to the extent necessary (because of events of which Seller first obtains knowledge after the Effective Date) and so long as the reason for such

- viii. Seller does not employ any employees at the Real Property and there are no employment, union or other similar agreements or pension, profit-sharing, insurance or other employee benefit plans to which Seller is a party that relate to the Real Property or the employees who are employed at the Real Property.
- IX. Neither Seller nor any entity that would be considered a single employer with Seller under Code Section 414(b) or Code Section 414(c) has incurred any liability with respect to any "employee benefit plan" within the meaning of Section 3(3) of ERISA with respect to Persons who are or were employed at the Real Property or otherwise perform or performed services at the Real Property that has subjected the assets of the Property to a lien under ERISA or the Code.
- x. There do not exist any Contracts made by Seller that will survive the Closing.
- Neither Seller nor any predecessor-in-interest to Seller has granted to any party, other than Purchaser, any conditional or unconditional right and/or option to purchase the Property or any portion thereof.
- xu. Seller is a non-disregarded entity as defined in Section 1.1445-2(b)(2)(iii) of the Internal Revenue Code of 1986, as amended.
- xm. Seller is not a "foreign person", as that term is defined in the Internal Revenue

  Code of 1986, as amended, and the regulations promulgated thereunder\_
- xtv. Neither Seller, nor any person controlling or controlled by Seller, is a country, territory, individual or entity named on a Government List. For purposes of this paragraph "Government List" means any of (a) the two lists maintained by the United States Department of Commerce (Denied Persons and Entities), (b) the list maintained by the United States Department of Treasury (Specially Designated Nationals and Blocked Persons), and (c) the two lists maintained by the United States Department of State (Terrorist Organizations and Debarred Parties). Seller is not a person or an entity described by Section I of the Executive Order (No. 13,224) Blocking Premises and Prohibiting Transactions With Persons Who Commit, Threaten to Commit, or Support Terrorism, 66 Fed. Reg. 49,079 (September 24, 2001).
- b. All of the representations and warranties contained in <u>Section 13a</u> and Section 13fhereof shall survive the Closing for one hundred eighty (180) days following the Closing Date. Each such representation and/or warranty shall automatically be null and void and of no further force and effect after the date which is one hundred eighty (180) days following the Closing Date unless, prior to the end of such period, (i) in the case of representations and warranties contained in <u>Section 13a</u> hereof, Purchaser commences a legal proceeding against Seller alleging that Seller was in breach of such representation or warranty when made, and that Purchaser has suffered actual damages as a result thereof and (ii) in the case of representations and warranties contained in <u>Section 13fhereof</u>, Seller commences a legal proceeding against Purchaser alleging that Purchaser was in breach of such representation or warranty when made, and that Seller has suffered actual damages as a

result thereof (any of the proceedings described in the foregoing clauses (i) or (ii), a "**Proceeding'**).

- c. Subject to the terms of this Section 13, if Purchaser commences a Proceeding within such period of one hundred eighty (180) days following the Closing Date, and a court of competent jurisdiction determines, pursuant to a final, non-appealable order in connection with such Proceeding, that (i) Seller was in breach of a representation or warranty as of the date made, (ii) Purchaser suffered actual damages (as distinguished from consequential damages) (the "Damages") by reason of such breach, and (iii) Purchaser did not have actual knowledge of such breach on or prior to the Closing Date, then Purchaser shall be entitled to receive from Seller an amount equal to the Damages. In no event shall Purchaser be entitled to sue, seek, obtain or be awarded Damages from Seller, unless and until the aggregate amount of all Damages for which Seller has liability exceeds the sum of Two Hundred Fifty Thousand Dollars (\$250,000.00), whereupon Seller shall be liable to Purchaser for all Damages suffered by Purchaser, but in no event shall Seller be liable to Purchaser for any Damages to Purchaser in excess of the sum of Five Million One Hundred Thousand Dollars (\$5,100,000.00).
- d. For the purposes of this Agreement the term "to Seller's knowledge," and similar terms, shall be limited to the actual knowledge of Denise Ford (the "Seller Knowledge Party"). The knowledge of others shall not be imputed to the Seller Knowledge Party. No investigation, review or inquiry of any Persons or other actions shall be required of the Seller Knowledge Party. The parties hereby agree that recourse under this Agreement is limited to Seller, and no claim may be made against Seller Knowledge Party individually.
- To the extent that Purchaser obtains actual knowledge prior to Closing that any of Seller's Representations were untrue when made, then, subject to the terms of this <u>Section 13e</u>, Purchaser's sole remedy as a result thereof shall be to terminate this Agreement and receive a refund of the Deposit, subject to the terms and conditions of Section 4 hereof, and thereafter, Purchaser and Seller shall have no further rights or obligations under this Agreement except for the Effective Date Surviving Obligations. If Purchaser has actual knowledge prior to Closing of a breach of any Seller's Representation pursuant to this Section 13e, and, notwithstanding such knowledge, Purchaser elects to close the transaction contemplated by this Agreement, Purchaser shall be deemed to have waived Purchaser's rights to recover Damages from Seller following the Closing with respect to such breach.
- f. Purchaser represents and warrants to Seller as of the Effective Date that:

- Purchaser is duly organized, validly existing and in good standing under the laws of the state of Purchaser's fonnation, and has the requisite power and authority to enter into and carry out the transaction contemplated by this Agreement.
- The execution and delivery of this Agreement and the performance by Purchaser of Purchaser's obligations hereunder do not (A) conflict with or violate any law, rule, judgment, regulation, order, writ, injunction or decree of any court or governmental or quasi-governmental entity with jurisdiction over Purchaser, including, without limitation, the United States of America, the State of New York, or any political subdivision of either of the foregoing, or any decision or ruling of any arbitrator to which Purchaser is a party, or by which Purchaser is bound or affected, which would prevent Purchaser from performing Purchaser's
  - obligations pursuant to this Agreement, (B) breach or violate any organizational documents of Purchaser, or (C) conflict with or violate or result in a breach of any of the provisions of, or constitute a default under, any agreement or instrument to which Purchaser is a party or by which Purchaser or any of Purchaser's property is bound.
- iii. This Agreement constitutes the legal, valid and binding obligation of Purchaser, enforceable against Purchaser in accordance with its terms, subject to creditors' rights and any applicable bankruptcy laws. Purchaser has taken all necessary action to authorize and approve the execution and delivery of this Agreement and the consummation of the transaction contemplated by this Agreement.
- iv. No action, suit, claim, investigation or proceeding, whether legal or administrative or in mediation or arbitration, is pending or, to Purchaser's knowledge, threatened, at law or in equity, against Purchaser, before or by any court or federal, state, municipal or other governmental department, commission, board, bureau, agency or instrumentality, which would prevent Purchaser from performing Purchaser's obligations pursuant to this Agreement, and there are no judgments, decrees or orders entered on a suit or proceeding against Purchaser, an adverse decision in which might, or which do, materially adversely affect Purchaser's ability to perform Purchaser's obligations pursuant to, or Seller's rights under, this Agreement, or which seek to restrain, prohibit, invalidate, set aside, rescind, prevent or make unlawful this Agreement or the carrying out of this Agreement or the transaction contemplated hereby.
- g. The provisions of this <u>Section 13</u> shall survive the Closing, but, in the case of the representations and warranties set forth in Section 13a and Section 13f hereof, such survival shall be limited to the extent set forth in <u>Section 13b</u> hereof.

### 14. DAMAGE AND DESTRUCTION

- a. If all or any part of the Property is damaged by fire or other casualty occurring during the Pre-Closing Period, whether or not such damage affects a material part of the Property, neither party shall have the right to terminate this Agreement and the parties shall nonetheless consummate this transaction in accordance with this Agreement, without any abatement of the Purchase Price or any liability or obligation on the part of Seller by reason of said destruction or damage.
- b. This <u>Section 14</u> is an express agreement to the contrary of Section 5-1311 of New York General Obligations Law.
- c. The provisions of this <u>Section 14</u> shall survive the Closing.

### 15. CONDEMNATION

- a. If, prior to the Closing Date, any part of the Property is taken, or if Seller receives an official notice from any governmental authority having eminent domain power over the Property of such governmental authority's intention to take, by eminent domain proceeding, any part of the Property (a "Taking"), then Seller shall provide Purchaser reasonably prompt notice thereof, and Purchaser shall have the option, exercisable within ten (IO) Business Days after notice of such Taking, to terminate this Agreement by
  - delivering notice thereof to Seller, whereupon the Deposit shall be returned to Purchaser, subject to the terms and conditions of Section 4 hereof, and this Agreement shall be deemed canceled and of no further force or effect, and neither party shall have any further rights or liabilities against or to the other except for the Effective Date Surviving Obligations. If a Taking occurs and Purchaser does not timely elect to terminate this Agreement, then Purchaser and Seller shall consummate this transaction in accordance with this Agreement, without any abatement of the Purchase Price or any liability or obligation on the part of Seller by reason of such Taking, provided, however, that Seller shall, on the Closing Date, (i) assign and remit to Purchaser, and Purchaser shall be entitled to receive and keep, the net proceeds of any award or other proceeds of such Taking which may have been collected by Seller as a result of such Taking less the reasonable expenses incurred by Seller in connection with such Taking, or (ii) if no award or other proceeds have been collected, deliver to Purchaser an assignment in form reasonably satisfactory to Purchaser of Seller's right to any such award or other proceeds which may be payable to Seller as a result of such Taking and Purchaser shall reimburse Seller for the reasonable expenses incurred by Seller in connection with such Taking.
- b. This <u>Section 15</u> is an express agreement to the contrary of Section 5-1311 of New York General Obligations Law.
- c. The provisions of this <u>Section 15</u> shall survive the Closing.

#### 16. BROKERS AND ADVISORS

- a. Purchaser represents and warrants to Seller that Purchaser has not dealt or negotiated with, or engaged on Purchaser's own behalf or for Purchaser's benefit, any broker, finder, consultant, advisor, or professional in the capacity of a broker or finder (each an "Advisor") in connection with this Agreement or the transaction contemplated hereby other than Purchaser's Advisor. AIJ fees and commissions of Purchaser's Advisor in connection with the sale of the Property shall be paid by Purchaser pursuant to a separate written agreement. Purchaser hereby agrees to indemnify, defend and hold Seller and SeHer's direct and indirect shareholders, officers, directors, partners, principals, members, employees, agents, contractors and any successors or assigns of the foregoing, harmless from and against any and all Losses arising from any claim for commission, fees or other compensation or reimbursement for expenses made by any Advisor (other than Seller's Broker but specifically including Purchaser's Advisor) engaged by or claiming to have dealt with Purchaser in connection with this Agreement or the transaction contemplated hereby.
- b. Seller represents and warrants to Purchaser that Seller has not dealt or negotiated with, or engaged on Seller's own behalf or for SeHer's benefit, any Advisor in connection with this Agreement or the transaction contemplated hereby, other than SeHer's Broker. All fees and commissions of SeHer's Broker in connection with the sale of the Property shaH be paid by Seller pursuant to a separate written agreement. Seller hereby agrees to indemnify, defend and hold Purchaser and Purchaser's direct and indirect shareholders, officers, directors, partners, principals, members, employees, agents, contractors and any successors or assigns of the foregoing, harmless from and against any and all Losses arising from any claim for commission, fees or other compensation or reimbursement for expenses made by any Advisor (other than Purchaser's Advisor but specifically including SeHer's Broker) engaged by or claiming to have dealt with Seller in connection with this Agreement or the transaction contemplated hereby.
  - c. The provisions of this <u>Section 16</u> shall constitute Surviving Obligations.

#### 17. TRANSFER TAXES AND OTHER CLOSING COSTS

- a. At the Closing, Seller and Purchaser shall execute, acknowledge, deliver and file all such returns as may be necessary to comply with any applicable city, county or state conveyance tax laws and/or New York real estate conveyance tax laws (collectively, as the same may be amended from time to time, the "Transfer Tax Laws"). The transfer taxes payable pursuant to the Transfer Tax Laws shall collectively be referred to as the "Transfer Taxes".
- b. Seller shall be responsible for the payment of (i) Seller's legal fees, (ii) the Transfer Taxes payable in connection with the recording of the deed to the Property and the Closing of the transaction contemplated by this Agreement (other than sales tax, if any, on the conveyance of the Personal Property), (iii) any third party professional and consulting fees incurred by Seller and (iv) all fees and/or commissions of Seller's Broker.
- c. Purchaser shall be responsible for the payment of (i) Purchaser's legal fees, (ii) any third party professional and consulting fees incurred by Purchaser, (iii) the cost of updating the Survey, if Purchaser requests such an update, (iv) the cost of the Owner's Policy and any lender's title policy, if applicable, (v) the cost of all endorsements, extended coverage, or upgrades to Purchaser's or any lender's title insurance policy, if applicable, and (vi) the cost of any financing obtained by Purchaser in connection with the transaction contemplated herein, including, without limitation, any mortgage recordation taxes. Seller will request that the existing mortgagee assign its mortgage to any lender of Purchaser, provided that Seller shall have no liability to Purchaser if such mortgagee refuses to do so. Any savings in mortgage recordation taxes resulting from such assignment shall accrue to Purchaser, provided that Purchaser shall be obligated to reimburse Seller for the legal fees of counsel for Seller's mortgagee in connection with such assignment.
- d. The provisions of this <u>Section 17</u> shall constitute Surviving Obligations.

#### 18. DELIVERIES TO BE MADE ON THE CLOSING DATE

- a. Seller's Documents and Deliveries: On the Closing Date, if not previously delivered to, or not in the possession or control of Purchaser, Seller shall deliver to Purchaser and/or the Title Company (as applicable) the following:
  - A duly executed and acknowledged Bargain and Sale Deed Without Covenants, substantially in the form attached hereto as Exhibit 18(a)(i):
  - ii. A duly executed certification as to Seller's non-foreign status m the form attached hereto as Exhibit 12;
  - **iii.** A certificate of Seller stating that the representations and warranties of Seller contained in the Agreement are true, correct and complete in all material respects as of the Closing Date, except for changes permitted pursuant to <u>Section llaiii</u> hereof;
  - iv. Documentation reasonably required by the Title Company to satisfy the requirements listed on Exhibit 18(a)(iv) attached hereto;
  - v. The letter of credit held by Apple Bank for Savings as security under the Scholastic Lease pursuant to <u>Section JOe</u>; and
  - VI. Any other documents required to be delivered by Seller in connection with the transaction contemplated by this

Agreement.

- b. <u>Purchaser's Documents and Deliveries</u>: On the Closing Date, if not previously delivered to, or not in the possession or control of Seller, Purchaser shall deliver to Seller and/or the Title Company (as applicable) the following:
  - The balance of the Purchase Price payable at the Closing, as adjusted for apportionments under <u>Section 8</u> hereof or as provided elsewhere in this Agreement, in the manner required under this Agreement;
  - A duly executed letter of direction from Purchaser directing Escrow Agent to pay the Deposit (other than the interest component thereof which shall be paid to Purchaser) to Seller or any other Persons as Seller shall designate;
  - A letter in the form of Exhibit 18(b)(iii) attached hereto duly executed by Purchaser, either (x) confirming that Purchaser is not an "employee benefit plan" as defined in ERISA, whether or not subject to ERISA, or a "plan" as defined in Section 4975 of the Code or acquiring the Property with "plan assets" for purposes of 29 CFR Section 2510.3-101, as amended by Section 3(42) of ERISA or otherwise for purposes of ERISA or Section 4975 of the Code, or (y) containing such factual representations as shall permit Seller and Seller's counsel to conclude that no prohibited transaction would result from the consummation of the transaction contemplated by this Agreement, and, if Purchaser is unable or
    - unwilling to deliver a letter as described in either clause (x) or !.Y1 then Purchaser shall be deemed to be in default hereunder, and Seller shall have the right to
    - terminate this Agreement and to receive and retain the Deposit;
  - 1v. A certificate of Purchaser stating that the representations and warranties of Purchaser contained in the Agreement are true, correct and complete in all material respects as of the Closing Date; and
  - v. Any other documents required to be delivered by Purchaser in connection with the transaction contemplated by this Agreement.
- c. <u>Jointly Executed Documents</u>: Seller and Purchaser shall, on the Closing Date, each execute, acknowledge (as appropriate) and exchange the following documents:
  - i. Any transfer tax returns for any Transfer/Recordation Taxes required under any laws applicable to the transaction contemplated herein.
  - ii. A duly executed Bill of Sale in the form attached hereto as Ex hibit 18(c)(ii) conveying the Personal Property to Purchaser.
  - iii. An Assignment and Assumption of Leases in the form attached hereto as Exhibit 18(c)(iii);
  - IV. A General Assignment and Assumption Agreement in the form attached hereto as Exhibit 18(c)(iv);
  - v. A letter to Hugo Boss Retail, Inc. in the form attached hereto as Exhibit 18(c)(v); and
  - VI. Any other documents required to be delivered by Seller and Purchaser in connection with the transaction contemplated by this Agreement.
- d. <u>ISE Sublease</u>: On the Closing Date, Seller will cause its affiliate, ISE New York LLC, to enter into an amendment of the sublease referred to as Item 6 in Ex hibit 13(a)(vi) with Purchaser, pursuant to which the expiration date of such sublease shall be fixed at December 31,2014.

# 19. CLOSING DATE

- a. The closing of the transaction contemplated hereunder (the "Closing") shall occur at
  - 11:00 AM Eastern time on February 28, 2014 (the "Scheduled Closing Date"), or such date as Seller or Purchaser sets for Closing if Seller or Purchaser elects to extend this date pursuant to the terms of this Agreement. The date on which the Closing actually occurs shall be referred to herein as the "Closing Date". Purchaser, in its sole discretion, may adjourn the Scheduled Closing Date to a date not later than March 28, 2014, upon (i) at least five (5) business days notice to Seller and (ii) the simultaneous increase in the Deposit to Escrow Agent by the amount of \$5,000,000. TIME SHALL BE OF THE ESSENCE as to Seller's and Purchaser's obligation to consummate the Closing on the Scheduled Closing Date, as same may be adjourned by Seller or Purchaser pursuant to this Agreement.
- b. Any wire transfers of the Purchase Price, pursuant to <u>Section 3a</u> hereof, must be received by Seller (or, if applicable, to Seller's designated parties) no later than 5:00PM Eastern time on the Closing Date, TIME BEING OF THE ESSENCE. The Closing shall occur at the offices of Seller's counsel, Loeb & Loeb LLP, at 345 Park Avenue, New York, New York 10154.

All notices, demands, requests or other communications (collectively, "Notices") required to be given or which may be given hereunder shall be in writing and shall be sent by (a) electronic mail in ".pdf' format, provided that in either case a copy of such Notice is also sent on the same day by one of the other means set forth in this Section 20, (b) FedEx, UPS or other overnight delivery service or (c) personally delivered, in each case, addressed:

If to Seller:

ISE 555 Broadway, LLC c/o ISE America, Inc. 2063 Alexander Street Newberry, South Carolina 29108 Attention: Gregg Clanton Email: glclanton@eat1hlink.net

With a copy to:

Loeb & Loeb LLP 345 Park Avenue New York, New York 10154

Attn: Kenneth W. Sold, Esq. Email: ksold@loeb.comIf to Purchaser: Scholastic Inc.

557 Broadway

New York, New York 10012 Attention: Andrew S. Hedden

**Executive Vice President and General Counsel** 

Email: AHedden@Scholastic.com

With a copy to:

Stroock & Stroock & Lavan LLP 180 Maiden Lane New York, New York 10038

Attention: Jacob Bart, Esq. Email: Jbat1@stroock.com

If to Escrow Agent:

Chicago Title Insurance Company 711 Third Avenue New York, New York 10017

Attention: Elliot Hurwitz, Esq. Email: elliot.hurwitz@ctt.com

Any Notice so sent by electronic mail (provided that a copy of such Notice is also sent on the same day by one of the other methods of service set fot1h in this Section 20), overnight delivery service, or personal delivery shall be deemed given on the date of receipt (or refusal thereof). A Notice may be given either by a pat1y or by such party's attorney. Seller or Purchaser may designate, by not less than five (5) Business Days of advance notice given to the others in accordance with the terms of this Section 20, additional or substituted patties to whom Notices should be sent hereunder. All Notices delivered after 5:00 PM Eastern time shall be deemed delivered on the next Business Day.

# 21. DEFAULT BY PURCHASER OR SELLER

a. If Purchaser (i) defaults in the payment of the Purchase Price at the Closing, or (ii) defaults in the performance of any of Purchaser's other obligations to be performed on the Closing Date (unless waived by Seller), then Seller's sole remedy by reason thereof shall be to terminate this Agreement and, upon such termination, Seller shall be entitled to retain the Deposit as liquidated damages for Purchaser's default hereunder, it being

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agreed that the damages by reason of Purchaser's default are difficult, if not impossible, to ascertain, and thereafter Purchaser and Seller shall have no further rights or obligations under this Agreement except for the Effective Date Surviving Obligations.

b. If Seller (i) defaults in any of its obligations to be performed on the Closing Date or (ii) defaults in the performance of any of its obligations to be performed prior to the Closing Date and, with respect to any default under this clause (ii) only, such default caused actual damages in excess of \$250,000 to Purchaser, and continues for ten (10) business days after written notice to Seller, then Purchaser as Purchaser's sole remedy by reason thereof (in lieu of, except as provided in the last sentence of this Section 21b, prosecuting an action for damages or proceeding with any other legal course of action, the right to bring such actions or proceedings being expressly and voluntarily waived by Purchaser, to the extent legally permissible, following and upon advice of counsel) shall have the right, subject to the other provisions of this Section 2lb. (A) to seek to obtain specific performance of Seller's obligations hereunder (it being expressly acknowledged by Purchaser that the remedy of specific performance is an appropriate remedy if Seller defaults under this Agreement), provided that any action for specific performance shall be commenced within sixty (60) days after such default, or (B) to receive a return of the Deposit (subject to the terms and conditions of Section 4 hereof) and terminate this Agreement by written notice to Seller and receive from Seller an amount equal to Purchaser's out-ofpocket costs in connection with the transaction contemplated hereby for title charges and survey costs, which out-of-pocket costs shall not exceed \$100,000, it being understood that if Purchaser does not commence an action for specific performance within sixty (60) days after such default, then Purchaser's sole remedy shall be to receive a return of the Deposit (subject to the terms and conditions of Section 4 hereof), terminate this Agreement and recover such out-of-pocket costs. Upon such return and delivery of the Deposit and costs, this Agreement shall terminate and neither party hereto shall have any further obligations hereunder except for the Effective Date Surviving Obligations. Purchaser shall have no right to seek specific performance if Seller is prohibited from performing Seller's obligations hereunder by reason of any law, regulation or other legal requirement applicable to Seller. Nothing contained in this Section 21 is intended to or shall be construed to limit any right or

requirement applicable to Seller. Nothing contained in this <u>Section 21</u> is intended to or shall be construed to limit any right or remedy of Purchaser after the Closing for a breach of any Seller's Representation which survives the Closing. Notwithstanding anything contained herein to the contrary, if (i) Seller defaults in any of Seller's material obligations to be performed on the Closing Date, (ii) specific performance of Seller's obligations herein is not an available remedy, and (iii) Seller's default is reasonably determined to be willful and committed in bad faith, then, in addition to any other remedies set forth herein, Purchaser may take any other legal course of action against Seller, including an action for damages (but not consequential or punitive damages,

provided that, if Seller willfully breaches this Agreement and conveys the Property to a third party for a price in excess of the Purchase Price, such excess purchase price shall not be deemed consequential damages).

- c. If either party hereto is required to employ an attorney because any litigation arises out of this Agreement between the parties hereto (whether before or after Closing or during the term of this Agreement or after a termination hereof), then the non-prevailing party shall pay the prevailing party all reasonable out-of-pocket fees and expenses, including reasonable out-of-pocket attorneys' fees and expenses, incurred by the prevailing party in connection with such litigation.
- d. The provisions of this <u>Section 21</u> shall constitute Surviving Obligations.

#### 22. ASSIGNMENT

Purchaser shall not assign or otherwise transfer this Agreement or any of Purchaser's rights or obligations hereunder or any of the direct or indirect ownership interests in Purchaser, without first obtaining Seller's prior written consent thereto, unless (a) such assignment or transfer is to a Person in which Purchaser or its parent owns all or a portion of the equity interests (an "affiliate"), (b) Purchaser provides Seller with notice of such assignment or transfer and the assignment or transfer documentation not less than ten (10) days prior to the Scheduled Closing Date, as such date may be extended pursuant to this Agreement, and (c) in the case of an assignment, the assignee assumes all of the obligations of Purchaser pursuant to a written instrument reasonably acceptable to Seller. Upon such assignment pursuant to the foregoing clauses (a), (b) and (c), Purchaser shall furnish Seller with reasonable evidence that the assignee is an affiliate. Upon any assignment effectuated in accordance with the terms of this Section 22, Purchaser shall no longer have any rights and shall be relieved of all of its obligations, under this Agreement (other than under Section 4), provided that the assignee assumes all of the obligations of Purchaser pursuant to a written instrument reasonably acceptable to Seller.

Notwithstanding the foregoing, (i) Seller acknowledges that Purchaser's indirect owner is an entity whose common stock is traded on a national securities exchange or in the over-the-counter securities market and, accordingly, transfers in the ordinary course of business of securities of such indirect owner shall be permitted without first obtaining Seller's prior written consent thereto, and (ii) under no circumstances shall Purchaser have the right to assign this Agreement or transfer any of the direct or indirect ownership interest in Purchaser to any Person, including, without limitation, a Person owned or controlled by an employee benefit plan, if Seller's sale of the Property to such Person would, in the reasonable opinion of Seller's ERISA advisors or consultants, create or otherwise cause a "prohibited transaction" under ERISA. If Purchaser assigns this Agreement or transfers any of the direct or indirect ownership interest in Purchaser, and such assignment or transfer would make the consummation of the transaction hereunder a "prohibited transaction" under ERISA and necessitate the termination of this Agreement then, notwithstanding any contrary provision which may be contained herein, such assignment or transfer shall be null and void and of no force and effect.

#### 23. MISCELLANEOUS

- a. This Agreement may be executed in any number of counterparts which, when taken together, shall constitute a single binding instrument. Execution and delivery of this Agreement by transmission of a signed signature page by email shall be sufficient for all purposes and shall be binding on any Person who so executes and delivers.
- b. Any consent or approval to be given hereunder (whether by Seller or Purchaser) shall not be effective unless such consent or approval is in writing. Except as otherwise expressly provided herein, any consent or approval requested of Seller or Purchaser may be withheld by Seller or Purchaser in its sole and absolute discretion.
- c. The following provisions govern any actions for indemnity under this Agreement.

Promptly after receipt by an indemnitee of notice of any claim, such indemnitee shall, if a claim in respect thereof is to be made against the indemnitor, deliver to the indemnitor written notice thereof and the indemnitor shall have the right to participate in and, if the indemnitor agrees in writing that it shall be responsible for any Losses incurred by the indemnitee with respect to such claim, to assume the defense thereof, with counsel selected by the indemnitor and reasonably acceptable to the indemnitee; provided, <a href="https://doi.org/10.1001/journal.org/10.1001/journ

inappropriate due to actual or potential differing interests between such indemnitee and any other party represented by such counsel in such proceeding. The failure of indemnitee to deliver notice to the indemnitor within a reasonable time after indemnitee receives notice of any such claim shall relieve such indemnitor of any liability to the indemnitee under *this* indemnity if and to the extent that such failure is prejudicial to indemnitor's ability to defend such action, and the omission so to deliver notice to the indemnitor shall not relieve the indemnitor of any liability that the indemnitor may have to any indemnitee other than under this indemnity. If an indemnitee settles a claim without the prior written consent of the indemnitor, then the indemnitor shall be released from liability with respect to such claim unless the indemnitor has unreasonably withheld such consent. Indemnitor shall not settle any suit, action or proceeding against an indemnitee, without the indemnitee's consent, if such settlement includes any admission of guilt or liability on the part of indemnitee, or imposes any obligation on the indemnitee other than the payment of a liquidated sum to be paid by Indemnitor.

- d. The Title Company is hereby designated the "real estate reporting person" for purposes of Section 6045 of Title 26 of the United States Code and Treasury Regulation 1.6045-4 and any instructions or settlement statement prepared by the Title Company shall so provide. Upon the consummation of the transaction contemplated by this Agreement, the Title Company shall file Form 1099 information return and send the statement to Seller as required under the aforementioned statute and regulation. Seller and Purchaser shall promptly furnish their federal tax identification numbers to the Title Company and shall otherwise reasonably cooperate with the Title Company in connection with the Title Company's duties as real estate reporting person.
- e. In no event shall any trustee, officer, director, partner, shareholder, member, agent or employee of Purchaser or Seller be personally liable for any of the obligations of Purchaser or Seller, respectively, under this Agreement or otherwise.

- f. This Agreement contains all of the terms agreed upon between Seller and Purchaser with respect to the subject matter hereof, and all prior agreements, understandings, representations and statements, oral or written, between Seller and Purchaser are merged into this Agreement.
- g. This Agreement may not be changed or modified, except by an instrument executed by Seller and Purchaser.
- h. No waiver by either party of any failure or refusal by the other party to comply with its obligations shall be deemed a waiver of any other or subsequent failure or refusal to so comply. Either party may waive any of the terms and conditions of this Agreement made for its benefit provided such waiver is in writing and signed by the party waiving such term or condition.
- If any term or provision of this Agreement or the application thereof to any Person or circumstance shall, to any extent, be invalid or unenforceable, the remainder of this Agreement, or the application of such term or provision to Persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected thereby, and each term and provision of this Agreement shall be valid and shall be enforced to the fullest extent permitted by Jaw.
- J. The headings of the various sections of this Agreement have been inserted only for the purposes of convenience and are not part of this Agreement and shall not be deemed in any manner to modify, explain, expand or restrict any of the provisions of this Agreement.
- k. This Agreement shall be governed by the laws of the State of New York without giving effect to conflict of laws principles thereof.
- I. This Agreement and the various rights and obligations arising hereunder shall inure to the benefit of and be binding upon Seller and Purchaser and their respective successors and permitted assigns; <u>provided, however</u>, that none of the representations or warranties made by Seller hereunder shall inure to the benefit of any Person that may succeed to Purchaser's interest in the Property or this Agreement (other than an affiliate or other assignee approved by Seller) after the Closing Date.
- III. Neither this Agreement nor any memorandum hereof may be recorded without first obtaining Seller's consent thereto which may be withheld in Seller's sole discretion. Purchaser agrees not to file any notice of pendency against the Property nnless Seller is in default under this Agreement.
- n. This Agreement is an agreement solely for the benefit of Seller and Purchaser (and their permitted successors and/or assigns). No other Person shall be a third-party beneficiary hereof, or otherwise have any rights hereunder, nor shall any other Person be entitled to rely upon the terms, covenants and provisions contained herein, except that all indemnitees and Exculpated Parties hereunder shall be third-party beneficiaries to the extent of the indemnities and waivers in their favor set forth in this Agreement.
- 0. The parties hereto agree to submit to personal jurisdiction in the State and County of New York in any action or proceeding arising out of this Agreement and, in furtherance of such agreement, the parties hereby agree and consent that without limiting other methods of obtaining jurisdiction, personal jurisdiction over the parties in any such action or proceeding may be obtained within or without the jurisdiction of any court located in the State and County of New York.
- p. SELLER AND PURCHASER HEREBY IRREVOCABLY AND UNCONDITIONALLY WAIVE ANY AND ALL RIGHT TO TRIAL BY JURY IN ANY ACTION, SUIT OR COUNTERCLAIM ARISING IN CONNECTION WITH, OUT OF OR OTHERWISE RELATING TO THIS AGREEMENT.
- q. The parties acknowledge that the parties and their counsel have reviewed and revised this Agreement and that the normal rule of construction which is that any ambiguities are to be resolved against the drafting party, shall not be employed in the interpretation of this Agreement or any exhibits, schedules or amendments hereto.
- r. Seller reserves the right to assign this Agreement to Independent Trustees, Inc. (or another entity), as exchange intermediary, to effect a like-kind exchange of the Property in accordance with Section I 031 of the Internal Revenue Code of 1986, as amended, and the regulations thereunder. Purchaser agrees to cooperate with Seller, at no cost to Purchaser, in connection therewith, including executing documents reasonably required to assist Seller in consummating such exchange, provided that (i) such exchange is carried out in accordance with all applicable laws and all documentation concerning such
  - exchange shall be reasonably satisfactory in all respects to Purchaser and its attorneys, (ii) such exchange does not have an adverse effect on title set forth in this Agreement, (iii) no assignment to an "exchange intermediary", "qualified intermediary" or "exchange accommodation titleholder" shall relieve Seller of its obligations under this Agreement, including, without limitation, the representations and warranties and covenants given by Seller, (iv) in no event shall Purchaser be obligated to acquire any property or otherwise be obligated to take title, or appear in the records of title, to any property in connection with such exchange, and (v) Seller shall indemnify, defend and hold Purchaser harmless from and against any and all Losses arising out of or in connection with such exchange. Purchaser shall have no liability for the validity or effect of any such transaction for tax purposes.
- s. Seller and Purchaser each agrees to take such further steps, and deliver such further documents, as are reasonably necessary in order to implement the transactions contemplated hereby, including the execution and delivery of supplemental escrow instructions to the extent reasonably requested by the Escrow Agent. Notwithstanding the foregoing, neither party shall have any obligations to take any such steps or execute or deliver any such further documents if the same would be inconsistent in any material respect with the rights and obligations of the parties contemplated by this Agreement.

t. The provisions of this <u>Section 23</u> shall constitute Surviving Obligations.

### 24. PROPERTY CONVEYED "AS IS" AND DISCLAIMER OF REPRESENTATIONS AND WARRANTIES

- NOTWITHSTANDING ANYTHING CONTAINED HEREIN TO THE CONTRARY, IT IS UNDERSTOOD AND AGREED BY a. PURCHASER THAT (A) EXCEPT FOR THE SELLER'S REPRESENTATIONS, NEITHER SELLER, NOR ANY PERSON ACTING ON BEHALF OF SELLER, NOR ANY DIRECT OR INDIRECT OFFICER, DIRECTOR, PARTNER. SHAREHOLDER, EMPLOYEE, AGENT, REPRESENTATIVE, ACCOUNTANT, ADVISOR, ATTORNEY, PRINCIPAL, AFFILIATE, CONSULTANT, CONTRACTOR, SUCCESSOR OR ASSIGN OF ANY OF THE FOREGOING PARTIES (SELLER, AND ALL OF THE OTHER PARTIES DESCRIBED IN THE PRECEDING PORTIONS OF THIS SENTENCE SHALL BE REFERRED TO HEREIN COLLECTIVELY AS THE "SELLER EXCULPATED PARTIES"), HAS MADE OR MAKES ANY WARRANTY OR REPRESENTATION REGARDING THE TRUTH, ACCURACY, CONTENT, COMPLETENESS, OR SUITABILITY FOR ANY PURPOSE, OF THE PROPERTY, THE LEASES, THE TITLE TO THE PROPERTY, THE ENVIRONMENTAL OR OTHER CONDITION OF THE PROPERTY OR ANY OTHER MATTER RELATING TO THE PROPERTY AND (B) SELLER HAS NOT UNDERTAKEN ANY INDEPENDENT INVESTIGATION AS TO TRUTH, ACCURACY, CONTENT, COMPLETENESS, OR SUITABILITY FOR ANY PURPOSE, OF THE CONFIDENTIAL INFORMATION OR SUCH MATTERS RELATING TO THE PROPERTY.
- b. PURCHASER HEREBY REPRESENTS AND AGREES THAT(!) PURCHASER IS A KNOWLEDGEABLE, EXPERIENCED AND SOPHISTICATED PURCHASER OF REAL ESTATE, (2) EXCEPT FOR THE SELLER'S REPRESENTATIONS, PURCHASER IS RELYING SOLELY ON PURCHASER'S OWN EXPERTISE AND THAT OF PURCHASER'S CONSULTANTS IN PURCHASING THE PROPERTY, (3) PURCHASER HAS CONDUCTED PURCHASER'S OWN INDEPENDENT

INVESTIGATION AND INSPECTION OF THE PROPERTY AS PURCHASER DEEMS NECESSARY AND PURCHASER SHALL RELY SOLELY ON SUCH INVESTIGATIONS AND INSPECTIONS, (4) UPON CLOSING, SELLER SHALL SELL AND CONVEY TO PURCHASER, AND PURCHASER SHALL ACCEPT, THE PROPERTY, EXCEPT AS OTHERWISE SET FORTH IN THIS AGREEMENT OR IN ANY DOCUMENTS EXECUTED BY SELLER AT CLOSING, "AS IS, WHERE IS," WITH ALL FAULTS SUBJECT TO THE TERMS OF SECTION 7 HEREOF, (5) THERE ARE NO ORAL AGREEMENTS, WARRANTIES OR REPRESENTATIONS BY SELLER OR ANY OF THE OTHER SELLER EXCULPATED PARTIES AND SELLER IS NOT LIABLE OR BOUND IN ANY MANNER BY ANY ORAL OR WRITTEN STATEMENTS, REPRESENTATIONS, OR INFORMATION PERTAINING TO THE PROPERTY FURNISHED BY ANY REAL ESTATE BROKER OR OTHER PERSON, EXCEPT AS SPECIFICALLY SET FORTH IN THIS AGREEMENT OR IN ANY DOCUMENTS EXECUTED BY SELLER AT CLOSING AND (6) THE PURCHASE PRICE REFLECTS THE "AS IS" NATURE OF THIS SALE AND ANY FAULTS, LIABILITIES, DEFECTS OR OTHER ADVERSE MATTERS THAT MAY BE ASSOCIATED WITH THE PROPERTY.

- C. PURCHASER ACKNOWLEDGES ITS OCCUPANCY OF THE PROPERTY, HAVING OBSERVED THE PROPERTY'S PHYSICAL CHARACTERISTICS AND EXISTING CONDITIONS AND HAVING HAD THE OPPORTUNITY TO CONDUCT SUCH INVESTIGATION AND STUDY ON AND OF SAID PROPERTY AND ADJACENT AREAS AS PURCHASER DEEMS NECESSARY AND HEREBY WAIVES ANY AND ALL OBJECTIONS TO OR COMPLAINTS REGARDING (INCLUDING, BUT NOT LIMITED TO, FEDERAL, STATE OR COMMON LAW BASED ACTIONS AND ANY PRIVATE RIGHT OF ACTION UNDER STATE AND FEDERAL LAW TO WHICH THE PROPERTY IS OR MAY BE SUBJECT) PHYSICAL CHARACTERISTICS AND EXISTING CONDITIONS, INCLUDING, WITHOUT LIMITATION, STRUCTURAL AND GEOLOGIC CONDITIONS, SUBSURFACE SOIL AND WATER CONDITIONS AND SOLID AND HAZARDOUS WASTE AND HAZARDOUS SUBSTANCES ON, UNDER, ADJACENT TO OR OTHERWISE AFFECTING THE PROPERTY.
- d. THE PROVISIONS OF THIS SECTION 24 SHALL CONSTITUTE SURVIVING OBLIGATIONS.

# 25. **OFAC**

Pursuant to United States Presidential Executive Order 13224 ("Executive Order"), Seller is required to ensure that Seller does not transact business with Persons or entities determined to have committed, or to pose a risk of committing or supporting, terrorist acts and those Persons (i) described in Section I of the Executive Order or (ii) listed in the "Alphabetical Listing of Blocked Persons, Specially Designated Nationals, Specially Designated Terrorists, Specially Designated Global Terrorists, Foreign Terrorist Organizations, and Specially Designated Narcotics Traffickers" published by the United States Office of Foreign Assets Control, 31 C.F.R. Chapter V, Appendix A, as in effect from time to time (a person

described in clause (i) or fill of this Section 25, a "<u>Blocked Person"</u>). If Seller learns that Purchaser is, is becoming, or appears to be a Blocked Person, then Seller may delay the sale contemplated by this Agreement pending Seller's conclusion of Seller's investigation into the matter of Purchaser's status as a

Blocked Person. If Purchaser is or becomes a Blocked Person, then Seller shall have the right to immediately tenninate this Agreement and take all other actions necessary or in the opinion of Seller appropriate to comply with applicable law and Purchaser shall receive a return of the Deposit.

SELLER:

ISE 555 BROADWAY, LLC, a New York limited liability company

By: ISE illYOKO, INC., Managinge

,	A DA
By:/_	to tour
By:/_ Name: _	Brege Clanton
Title:	Vie President

PURCH	ASER: SCHOLASTIC INC.,
a New Y	ork corporation
Name:	_ Title: _
AGREED TO SOLELY WITH RESPECT TO THE ESCROHEREOF:	OW PROVISIONS IN SECTION 5
CillCAG	O TITLE INSURANCE COMPANY
By: _ 1	Name: _
	Title:
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:	
1	
IN WITNESS WHERE	EOF, the parties hereto have caused this Agreeme•tt to be d1tly executed and
f delivered the da>' and year first above wl'itten,	
	CELLED
1	SELLER:
	ISE 555 BROADWAY, LLC, a New Ym·k limited Jlabilily company
	By: ISE H!YOKO, INC., Managing Member

Ву:;\_\_\_----

Name:----- T!tle: - ----

SCHOLASTIC INC,, a New York corporation

By:  $n. \cdot 0$  u?  $J. \cdot = 0$ 

Name: J..ll>l ¥••) S.tf§.J>pf. Al

Title: if 'I' '1- G-1'4l'/i!/l..-frl- LO t.H.l S.£.t...

AGREED TO SOLELY WITH RESPECT TO THE ESCROW PROVISIONS IN SECTION 5 HEREOF:

CHICAGO TITLE INSURANCE COMPANY By:\_\_\_\_ Name:-----Title:

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IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed and delivered the day and year fit st above written.

SELLBR:

ISE SSS BROADWAY, LLC, a New York llmited llablli1y company

By: ISE HIYOKO, INC., Managhtg Member

By:.\_\_\_\_\_

Name:

PURCHASER:

SCHOLASTIC INC., a New York corpo• ation

NBaym:\_e\_:\_\_\_

Title:-----

AGREED TO SOLELY WITH RESPECT TO THE ESCROW PROVISIONS IN SECTION 5 HEREOF:

CffiCAGQ.:£'ITLE INSURANCE COMPANY

By: {·L.-"-....?

Name: -----f-1'-----

Title: ELLIOT L. 1'-:URWITZ

**C':•:..** ':r- ··, rc;\ **Counsel** 

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#### **EXHIBIT** A

### Legal Description of Real Property

ALL that certain plot, piece or parcel of land, situate, lying and being in the Borough of Manhattan, City, County and State of New York, bounded and described as follows:

BEGINNING at a point on the westerly side of Broadway, distant 224 feet 8 inches northerly from the corner formed by the intersection of the westerly side of Broadway and the northerly side of Spring Street;

RUNNING TIIENCE westerly along the southerly face of the southerly wall of the building on the premises herein described, 200 feet 3 inches to the easterly side of Mercer Street at a point therein distant

225 feet 1/4 of an inch northerly from the northerly side of Spring Street, as measured along said easterly side of Mercer Street;

RUNNING THENCE northerly along the easterly side of Mercer Street, 99 feet 5 inches;

THENCE easterly on a line which forms an angle on its northerly side with easterly side of Mercer Street of 90 degrees 32 minutes 10 seconds, 50 feet to an angle point;

THENCE easterly on a line drawn parallel with the southerly side of Prince Street and partly along the northerly face of the northerly wall of the building on the premises herein described, 150 feet 3 inches to the westerly side of Broadway; and

THENCE southerly along the westerly side of Broadway, 99 feet 1 inch to the point or place of BEGINNING.

SAID premises being also known by the street address of 549-555 Broadway (a/k/a 120-126 Mercer Street)

## **EXHIBIT 1**

#### **DEFINITIONS**

"Advisor" shall have the meaning given to such term in Section 16a hereof. "affiliate" shall have the meaning given to such term in Section 22 hereof. "Agreement" shall have the meaning given to such term in Preamble hereof. "Bankruptcy Code" shall have the meaning given to such term in Section 3b hereof. "Blocked Person" shall have the meaning given to such term in Section 25 hereof. "Building" shall have the meaning given to such term in the Recitals hereof.

"Business Day" or "business day" shall mean any day other than a Saturday, Sunday or other day on which banks are authorized or required by law to be closed in New York, New York.

"Closing" shall have the meaning given to such term in <u>Section 19a</u> hereof. "Closing <u>Date</u>" shall have the meaning given to such term in <u>Section</u> 19a hereof.

"Closing Date Surviving Obligations" shall mean (a) the Effective Date Surviving Obligations; (b) the obligations of each of Purchaser and Seller under Sections 8, IOb, .U, 14 and .li.hereof; and (c) any other obligations that are expressly stated to be "Surviving Obligations" in this Agreement, all of which shall survive the Closing occurs.

"Code" shall mean the Internal Revenue Code of 1986, as amended. "Contracts" shall have the meaning given to such term in Section I Ob hereof.

"<u>Damages</u>" shall have the meaning given to such term in Section 13c hereof. "<u>Demand Notice</u>" shall have the meaning given to such term in <u>Section 3ai</u> hereof. "<u>Effective Date</u>" shall have the meaning given to such term in the Preamble hereof.

"Effective Date Surviving Obligations" shall mean (a) the obligations of each of Purchaser and Seller under Sections 4, 16, 17, 20, 21, 23 and 24 hereof and (b) any other obligations that are expressly stated to be "Surviving Obligations" in this Agreement, all of which shall survive any termination of this Agreement regardless of whether the Closing occurs.

"ERISA" shall mean the Employee Retirement Income Security Act of 1974, as amended. "Escrow Account" shall have the meaning given to such term in Section 5b hereof. "Escrow Agent" shall have the meaning given to such term in Section 3ai hereof.

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"Excluded Property" shall have the meaning given to such term in Section 9 hereof.

"<u>Exculpated Parties</u>" shall mean, collectively, Seller Exculpated Parties and Purchaser Exculpated Parties. "<u>Executive Order</u>" shall have the meaning given to such term in Section 25 hereof.

"Land" shall have the meaning given to such term in the Recitals hereof. "Leases" shall have the meaning given to such term in Section 2aiv hereof.

"Loss" or "Losses" shall mean any and all claims, liabilities, losses, damages, judgments, costs and expenses, including, but not limited to, reasonable attorneys' fees and disbursements but excluding, in all cases, indirect, consequential or punitive damages.

"Mortgages" shall have the meaning given to such term in Section 7bii hereof.

"Must Cure Liens" shall have the meaning given to such term in Section 7bii hereof. "Notices" shall have the meaning given to such term in Section 20 hereof.

"<u>Non-Objectionable Encumbrances</u>" shall have the meaning given to such term in Section ?a hereof. "<u>Objection Notice</u>" shall have the meaning given to such term in <u>Section Se</u> hereof.

"Owner's Policy" shall have the meaning given to such term in Section 7a hereof. "Permitted Encumbrances" shall have the meaning given to

"Person" shall mean any individual, estate, trust, general or limited partnership, limited liability company, limited liability partnership, corporation, governmental agency or other legal entity and any unincorporated association

"Personal Property" shall have the meaning given to such term in Section 2aii hereof.

"<u>Pre-Closing Period</u>" shall mean the period beginning on the Effective Date and ending on the Closing Date or any earlier termination of this Agreement.

"Proceeding" shall have the meaning given to such term in <u>Section 13b</u> hereof. "Property" shall have the meaning given to such term in

Section 2a hereof. "Property Taxes" shall have the meaning given to such term in Section 8a hereof. "Purchase Price" shall have the meaning

given to such term in Section 3a hereof. "Purchaser" shall have the meaning given to such term in the Preamble hereof.

"<u>Purchaser Exculpated Parties</u>" shall mean, collectively, Purchaser, any Person acting on behalf of Purchaser, and any direct or indirect officer, director, partner, shareholder, employee, agent, representative, accountant, advisor, attorney, principal, affiliate, consultant, contractor, successor or assign of any of the foregoing parties.

"Purchaser's Advisor" shall mean Cushman & Wakefield.

such term in Section 6a hereof.

"Real Property." shall have the meaning given to such term in the Recitals hereof. "Scheduled Closing Date" shall have the meaning given to such term in Section 19a hereof. "Scholastic Lease" shall have the meaning given to such term in the Recitals hereof. "Seller" shall have the meaning given to such term in the Preamble hereof.

"Seller Exculpated Parties" shall have the meaning given to such term in Section 24a hereof. "Seller Knowledge Party" shall have the meaning given to such term in Section !3d hereof. "Seller's Broker" shall mean Triplett Acquisitions.

"Seller's Representations" shall mean the express representations and warranties made by Seller in this Agreement or in any document executed and delivered by Seller at Closing.

"Seller's Title Problem Notice" shall have the meaning given to such term in Section 7b hereof. "Survey" shall have the meaning given to such term in Section 6aii hereof.

"Surviving Obligations" shall mean (a) if *this* Agreement terminates before the Closing occurs, then the Effective Date Surviving Obligations or (b) if the Closing occurs, then the Closing Date Surviving Obligations.

"Taking" shall have the meaning given to such term in Section 15a hereof. "Tenants" shall mean the tenants under each of the Leases.

"Title Company" shall mean Chicago Title Insurance Company.

"Title Defect" shall have the meaning given to such term in Section 7b hereof.

"<u>Title Report</u>" shall mean that certain title report issued by the Title Company, bearing title nmnber 313-00827.

"Transfer Tax Laws" shall have the meaning given to such term in Section 17a hereof.

"Transfer Taxes" shall have the meaning given to such term in Section 17a hereof. "<u>Violation</u>" and "<u>Violations</u>" shall have the meaning given to such term in Section 7d hereof.

EX\_\_HIDIT 3(a)(i)

**WIRE INSTRUCTIONS** 

ABA #021-000-089

Chicago Title Insurance Company 711 3rd Avenue, 5th Floor NewYork,N.Y.l0017

National Special Deposit Account **ACCOUNT #9936777475** 

Telephone-Advise upon receipt Kathleen Fio Rito (212) 880-1336

Reference #3113-00827 Attn: Elliot Hurwitz, Esq.

### EXHffiiT 6(a)(i)

#### **CERTAIN PERMITTED ENCUMBRANCES**

- I. Terms, covenants and conditions set forth in the lease made by ISE Hiyoko, Inc. to
  Scholastic dated January 28, 1992, a memorandum of which was recorded on April 27, 1992 in Reel
  1865, Page 1902.
  - 2. Non-Disturbance, Subordination and Attornment Agreement in Reel1892, Page 1687.
  - 3. Non-Disturbance, Subordination and Attornment Agreement in Reel 1892, Page 1701.
  - 4. Non-Disturbance, Subordination and Attornment Agreement in Reel 1892, Page 1714.
- 5. Terms, covenants and conditions set forth in the Amended and Restated Lease dated
  August I, 1999 made by Seller and Scholastic, a memorandum of which is recorded on November I,
  1999 in Reel2983, Page 428.
- 6. Easements Agreement in Reel 2689, Page 792 made by Seller, Scholastic and Carol Blechman, Donald Blechman, Howard Blechman, Norma Joan Blechman, Stephen Blechman, Norma Gastwirth and Norma Blechman Leon in Reel 2689, Page 792, as amended and restated in Reel 2983, Page 435.
- 7. Subtenant Nondisturbance Agreement dated as of February 27, 2008 between Seller, Scholastic and Hugo Boss Retail, Inc. recorded on March 31,2008 in CRFN 2008000127145.

### EXHffiiT12

### FIRPTA CERTIFICATE

Section 1445 of the Internal Revenue Code of 1986, as amended (the "Code"), provides that a transferee of a U.S. real property interest must withhold tax if the transferor is a foreign person. For U.S. tax purposes (including section 1445), the owner of a disregarded entity (which has legal title to a U.S. real property interest under local law) will be the transferor of the property and not the disregarded entity. To inform (the "Transferee") that withholding of tax is not required upon the disposition of a U.S. real property interest by ISE 555 Broadway, LLC ("Transferor"), Transferor hereby certifies to Transferee, as follows:

- I. Transferor is not a foreign person, foreign corporation, foreign partnership, foreign trust, or foreign estate (as those terms are defined in the Code and Treasury Regulations promulgated thereunder);
  - 2. The U.S. employer identification number of Transferor is 13-3880554.
  - 3. Transferor's office address is c/o ISE America, Inc., 2063 Alexander Street, Newberry, South Carolina 29108.
    - 4. Transferor is not a disregarded entity as defined in Section 1.1445-2(b)(2)(iii); and

Transferor understands that this certification may be disclosed to the Internal Revenue Service by the Transferee and that any false statement contained herein could be punished by fine, imprisonment, or both.

Under penalties of peljury, I declare that I have examined this certification and to the best of my knowledge and belief it is trne, correct and complete, and I further declare that I have authority to sign this document on behalf of Transferor.

#### REMAINDER OF PAGE INTENTIONALLY LEFT BLANK

Dated:, 2014
--------------

"TRANSFEROR"

ISE 555 BROADWAY, LLC By: ISE HIYOKO, IN	IС.,

Managing Member

Ву:	_ Name:
Title	

# **EXHIBIT** 13(a)(vi) LEASES

Amended and Restated Lease effective as of August 1, 1999 between Seller, as landlord, and Purchaser, as tenant.

- 2. Guaranty of Lease dated as of January 28, 1992 by Scholastic Corporation, as guarantor, in favor of Seller, as confirmed by letter dated October 29, 1999 by Scholastic Corporation to Seller.
  - 3. Lease dated as of November 20, 2007 between Purchaser, as landlord (sublandlord), and Hugo Boss Retail, Inc., as tenant (subtenant).
  - 4. Subtenant Nondisturbance Agreement dated as of February 27, 2008 between Seller and Hugo Boss Retail, Inc.
- 5. Lease dated as of March 17, 1998 between Purchaser, as landlord (sublandlord), and DFS Group, L.P., as tenant (subtenant), as assigned by DFS Group, L.P. to Sephora USA, Inc. by agreement dated as of March 22, 1999, and as amended by First Amendment of Lease dated as of October 26, 2011 between Purchaser and Sephora USA, Inc.
- 6. Sublease dated as of August 4, 1999 between Purchaser, as sublandlord, and ISE New York, LLC, as subtenant.

EX\_\_HffiiT 18(a)(i) BARGAIN AND SALE DEED

Bargain and Sale Deed Without Covenant Against Grantor's Acts

ISE 555 BROADWAY, LLC

to

Dated:

, 2014

Block: 498 Lot: II

Address: 555 Broadway County: New York

Record and Return To:

Stroock & Stroock & Lavan LLP

180 Maiden Lane

New York, New York 10038 Attn: Jacob Bart, Esq.

#### **Bargain and Sale Deed**

# $\underline{\mathbf{W}}\underline{\mathbf{I}}\underline{\mathbf{T}}\underline{\mathbf{N}}\underline{\mathbf{E}}\underline{\mathbf{S}}\underline{\mathbf{S}}\underline{\mathbf{E}}\underline{\mathbf{T}}\underline{\mathbf{H}}$ :

That Grantor, in consideration of Ten Dollars (\$10.00) and other good and valuable consideration paid by Grantee, the receipt and sufficiency of which are hereby acknowledged, does hereby convey, grant and release unto Grantee, its heirs and successors and assigns, forever:

**All** that certain plot, piece, or parcel of land, with the buildings and improvements thereon erected, situate, lying and being in the City, County and State of New York, as described on Ex hibit A attached hereto (the "Real Property").

**TOGETHER** with all right, title and interest, if any, of Grantor in and to any streets and roads abutting the Real Property to the center lines thereof;

**TOGETHER** with the appurtenances and all the estate and rights of Grantor in and to the Real Property;

TO HAVE AND TO HOLD the Real Property herein granted unto Grantee, its heirs and successors and assigns, forever.

**AND** Grantor, in compliance with Section 13 of the Lien Law, covenants that Grantor will receive the consideration for this conveyance and will hold the right to receive such consideration as a trust fund to be applied first for the purpose of paying the cost of the improvement and will apply the same first to the payment of the cost of the improvement before using any part of the total of the same for any other purpose.

SAID Real Property now being known as and by the street address 555 Broadway, New York, New York (Block 498, Lot 11).

SIGNATURE PAGE TO FOLLOW

**IN WITNESS WHEREOF,** Grantor has duly executed and delivered this Deed the day and year first above written.

**GRANTOR:** 

ISE 555 BROADWAY, LLC, a New York limited liability company

By: ISE HIYOKO, INC., Managing Member

STATEOFNEWYORK )	COLINERY OF NEW
YORK )	) ss.: COUNTY OF NEW
By: Name: Title:	
On the	

day  $\;$  in the year 2014 before me, the undersigned, a Notary Public in

and for said State, personally appeared, personally known to me or proved to me on the basis of satisfactory evidence to be the individual(s) whose name(s) is (are) subscribed to the within instrument and acknowledged to me that he/she/they executed the same

in his/her/their capacity(ies), and that by his/her/their signature(s) on the instrument, the individual(s), or the person upon behalf of which the individual(s) acted, executed the instrument.

Notary Public

My commission expires:

#### **EXHffiiTA**

# LEGAL DESCRIPTION OF REAL PROPERTY

### EXHffiiT 18(a)(ivl

### SELLER'S TITLE REQUIREMENTS

- I. Regarding Seller, the following must be provided to the Title Company: (a) A copy of Seller's organizational documents.
  - (b) Proof reasonably acceptable to the Title Company that the transaction contemplated by this Agreement has been duly authorized by Seller.
  - (c) A certificate of good standing with respect to Seller from the state of formation of Seller and the state in which the Real Property is located.
- 2. Proof in the form of all customary affidavits, reasonably acceptable to Seller, required to omit (i) exceptions with respect to municipal emergency repairs (other than those resulting from the acts or omissions of Purchaser or its agents), (ii) exceptions with respect to (A) retroactive street vault charges, together with interest and penalties thereon (other than those resulting from the acts or omissions of Purchaser or its agents), and (B) work done by the City of New York upon the Real Property or any demand made by the City of New York for any such work that may result in charges by the New York City Department of Environmental Protection for water tap closings or any related work (other than those resulting from the acts or omissions of Purchaser or its agents), (iii) exceptions with respect to fees for inspections, reinspections, examinations and services performed by the Department of Buildings or for permits issued by the Department of Buildings (other than those which are the responsibility of Purchaser), and (iv) similar types of exceptions (provided that the same are customarily omitted from a title report on the basis of an affidavit from the owner of the property being insured without the expenditure of money by such owner).
- 3. If the Title Report discloses judgments, bankruptcies or other returns against other persons having names the same as, or similar to, that of Seller, proof in the form of affidavits showing that such judgments, bankruptcies or other returns are not against Seller in order to induce the Title Company to omit exceptions with respect to such judgments, bankruptcies or other returns or to insure over same.

EX\_HffiiT 18(b)(iii)

**ERISA LETTER** 

-----" 2014

To: ISE 555 Broadway, LLC

Re: Acquisition of 555 Broadway, New York, New York (the "Property") Ladies and Gentlemen:

The undersigned represents to you that neither nor any affiliate thereof, nor any firm, person or entity providing financing for the purchase of the entire interest of in the Property is (A) an "employee benefit plan" as defined in Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), whether or not subject to ERISA, or a "plan" as defined in Section 4975 of the Internal Revenue Code of 1986, as amended, (B) acquiring the Property with "plan assets" for purposes of 29 CFR Section 2510.3-101, as amended by Section 3(42) of ERISA or otherwise for purposes of ERISA or Section 4975 of the Code or (C) using the "plan assets" (as defined above) in the performance or discharge of the purchaser's obligations under that certain Purchase and Sale Agreement dated \_, 201\_, with respect to the Property by and between ISE 555

Broadway, LLC, as seller, and  $\,$  , as purchaser, including the acquisition of the Property,

	By:	
	Title:	Name:
		EXHffiiT 18{c){ii) BILL OF SALE
	chaser"), the receipt and a Purchaser all fixtures, fur y, in each case, to the extending the Ex	sufficiency of which are hereby acknowledged, hereby sells, conveys, mishings, furniture, equipment, machinery, inventory, appliances and ent owned by Seller and located at and used in
TO HAVE AND TO HOLD unto Puro	chaser and Purchaser's suc	ccessors and assigns forever. Purchaser hereby acknowledges and
agrees that, except as set forth in Secti	ion 24 of the Purchase	
and Sale Agreement between Seller and [Purc	haser] dated ,	
, 20 I_ (the "Purchase		
Agreement"), the Personal Property is being of Purchase Agreement with respect thereto are in	=	E IS, WITH ALL FAULTS", and the provisions of Section 24 of the s reference.
This Bill of Sale is made by Seller we except for the express representations and warr		out any expressed or implied representation or warranty whatsoever, in the Purchase Agreement.
SIGNATUR	E PAGE TO FOLLOW	
IN WITNESS W	VHEREOF, Seller has exec	uted aud delivered this Bill of Sale as of, 2014.
		SELLER:
	ISE 555 BROADWAY, a New York limited lial	bility company
	By: Title:	Name:
		PURCHASER:
	aBy:	_
	Title:	Name:

a \_\_\_\_

ASSIGNMENT AND ASSUMPTION OF LEASES

EX\_\_HIBIT 18(c)(iii)

# WITNESSETH:

For good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Assignor hereby assigns to Assignee, all of Assignor's right, title and interest in, to and under the leases, subleases and other agreements listed on Exhibit A attached hereto.

Assignee hereby expressly accepts such assignment and assumes all of the obligations under the Leases which, in each case, arise and accrue from and after the Effective Date.

This Assignment is made by Assignor without recourse and without any express or implied representation or warranty whatsoever, except as set forth in certain Purchase and Sale Agreement between Assignor and [Assignee] dated, 201

This Assignment is binding on, and inures to the benefit of, the parties hereto and their respective successors and assigns.

This Assignment may be executed in any number of counterparts which, when taken together, shall constitute a single binding instrument. Execution and delivery of this Assignment by transmission of a signed signature page by facsimile or PDF shall be sufficient for all purposes and shall be binding on any Person who so executes.

IN WITNESS WHEREOF, Assignor and Assignee have duly executed and delivered this Assignment as of the date first above written.

ISE 555 BROADWAY, LLC, a New York limited liability company
By: ISE HIYOKO, INC., Managing Member
NBaym:_e_:
Title: _
ASSIGNEE:
a
By: Name:
Title:

**EXH**ffiiTA LEASES

ASSIGNOR:

EX\_\_HffiiT 18(c)(iv)

# GENERAL ASSIGNMENT AND ASSUMPTION AGREEMENT

THIS GENERAL ASSIGNMENT AND ASSUMPTION AGREEMENT (this "Assignment"), is

made and entered into this

ISE 555 BROADWAY, LLC, having an office at c/o ISE America, Inc., 2063 Alexander Street, Newberry, South Carolina 29108 ("Assignor"), and , having an office at ("Assignee").

### WITNESSETH:

For good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Assignor hereby assigns to Assignee all of Assignor's right, title and interest in, to and under (i) any and all zoning rights, air rights, and development rights in each case relating to the Real Property (as such term is defined in that certain Purchase and Sale Agreement between Assignor and [Assignee] dated, 201\_ (the "PSA")) and (ii) the warranties, permits, licenses, certificates of occupancy, and approvals in each case relating to the Real Property to the extent legally transferable (collectively, the "Property").

TO HAVE AND TO HOLD unto Assignee and Assignee's successors and assigns forever. Assignee hereby expressly accepts such

assignment and assumes the obligations of Assignor in

respect of the Property arising and accruing from and after the Effective Date.

Assignee hereby acknowledges and agrees that, except as set forth in Section 24 of the PSA, the Property is being conveyed "AS IS, WHERE IS, WITH ALL FAULTS", and the provisions of Section 24 of the PSA with respect thereto are incorporated herein by this reference.

This Assignment is made by Assignor without recourse and without any express or implied representation or warranty whatsoever, except as set forth in the PSA.

This Assignment is binding on, and inures to the benefit of, the parties hereto and their respective successors and assigns.

This Assignment may be executed in any number of counterparts which, when taken together, shall constitute a single binding instrument. Execution and delivery of this Assignment by transmission of a signed signature page by facsimile or PDF shall be sufficient for all purposes and shall be binding on any Person who so executes.

IN WITNESS WHEREOF, Assignor and Assignee have duly executed and delivered this Agreement as of the date first above written.

ISE 555 BROADWAY, LLC,
a New York limited liability company

By: ISE HIYOKO, INC,, Managing Member

By: ----- Name:

Title: ASSIGNEE:

a

By: \_\_ Name:

**EXHIBI**T 18(c)(v)

Title:

ASSIGNOR:

NOTICE TO HUGO BOSS RETAIL, INC.

Re; 555 Broadway, New York, New York (the "Pr	roperty")
Gentlemen:	
' 2014	
("Purchaser"). As of the date her Nondisturbance Agreement dated as of February 27	peen sold by ISE 555 Broadway, LLC (" <u>Seller"</u> ) to preof, Seller's interest under the Subtenant 7, 2008 among Seller, Scholastic Inc. and you relating per of the Property has been assigned to Purchaser, and Purchaser has assumed Seller's and after the date hereof.
I	REMAINDER OF PAGE INTENTIONALLY LEFT BLANK
	SELLER:
	SE 555 BROADWAY, LLC, New Yark limited liability company
В	y: ISE HIYOKO, INC., Managing Member
N	Baym:_e_:
Ti	itle: _
	PURCHASER:
Ti	tle: _

FEDERAL EXPRESS Hugo Boss Retail, Inc.

New York, New York 1000 I Attn; James P. Kurko

601 West 26" Street

- I, Richard Robinson, the principal executive officer of Scholastic Corporation, certify that:
  - 1. I have reviewed this Quarterly Report on Form 10-Q of Scholastic Corporation;

Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this

- 2. report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 27, 2014

/s/ Richard Robinson

Richard Robinson
Chairman of the Board,
President and Chief Executive Officer

- I, Maureen O'Connell, the principal financial officer of Scholastic Corporation, certify that:
  - 1. I have reviewed this Quarterly Report on Form 10-Q of Scholastic Corporation;

Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this

- 2. report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 27, 2014

/s/ Maureen O'Connell

Maureen O'Connell Executive Vice President, Chief Administrative Officer and Chief Financial Officer

#### Certification

# Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 with Respect to the Quarterly Report on Form 10-Q for the Quarter ended February 28, 2014 of Scholastic Corporation

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), each of the undersigned officers of Scholastic Corporation, a Delaware corporation (the "Company"), does hereby certify, to the best of such officer's knowledge, that:

1. The Company's Quarterly Report on Form 10-Q for the quarter ended November 30, 2013 (the "Form 10-Q") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

2.	Information contained in the Form	0-Q fairly presents	, in all material respects, the financi	ial condition and results of operations of the	Company.
----	-----------------------------------	---------------------	---	--	----------

Date: March 27, 2014	/s/ Richard Robinson
	Richard Robinson
	Chief Executive Officer
Date: March 27, 2014	/s/ Maureen O'Connell
	Maureen O'Connell
	Chief Financial Officer

The certification set forth above is being furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and is not being filed as part of the Form 10-Q or as a separate disclosure document of the Company or the certifying officers.