## SCHOLASTIC

## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

Quarterly Report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

## SCHOLASTIC CORPORATION

(Exact name of Registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

557 Broadway, New York, New York
(Address of principal executive offices)

## 13-3385513

(IRS Employer Identification No.)

10012
(Zip Code)

Registrant's telephone number, including area code (212) 343-6100

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( 229.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer $\mathrm{x} \quad$ Accelerated filer o
Non-accelerated filer o Smaller reporting company o

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.
$\qquad$
Title
of each class
Number of shares outstanding as of February 29, 2012

29,438,575
Common Stock, \$. 01 par value
1,656,200
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## SCHOLASTIC CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS - UNAUDITED
(Dollar amounts in millions, except per share data)

|  | Three months ended |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 29, 2012 |  | February 28,$2011$ |  | February 29, 2012 |  | February 28,$2011$ |  |
| Revenues | \$ | 467.0 | \$ | 384.3 | \$ | 1,470.3 | \$ | 1,342.6 |
| Operating costs and expenses: |  |  |  |  |  |  |  |  |
| Cost of goods sold (exclusive of depreciation and amortization) |  | 219.6 |  | 193.8 |  | 665.7 |  | 632.3 |
| Selling, general and administrative expenses (exclusive of depreciation and amortization) |  | 235.5 |  | 198.1 |  | 636.1 |  | 597.2 |
| Bad debt expense |  | 3.1 |  | 6.7 |  | 7.8 |  | 12.6 |
| Depreciation and amortization |  | 16.0 |  | 14.5 |  | 46.6 |  | 43.4 |
| Loss on leases and asset impairments |  | 0.8 |  | - |  | 7.0 |  | - |
| Severance |  | 3.9 |  | 1.2 |  | 12.2 |  | 4.3 |
| Total operating costs and expenses |  | 478.9 |  | 414.3 |  | 1,375.4 |  | 1,289.8 |
| Operating income (loss) |  | (11.9) |  | (30.0) |  | 94.9 |  | 52.8 |
| Other income (expense) |  | 0.0 |  | 0.0 |  | 0.0 |  | (0.4) |
| Interest expense, net |  | 3.9 |  | 3.9 |  | 11.7 |  | 11.7 |
| Earnings (loss) from continuing operations before income taxes |  | (15.8) |  | (33.9) |  | 83.2 |  | 40.7 |
| Provision (benefit) for income taxes |  | (5.9) |  | (9.9) |  | 34.9 |  | 21.5 |
| Earnings (loss) from continuing operations |  | (9.9) |  | (24.0) |  | 48.3 |  | 19.2 |
| Earnings (loss) from discontinued operations, net of tax |  | (0.4) |  | (1.1) |  | (2.9) |  | (4.6) |
| Net income (loss) | \$ | (10.3) | \$ | (25.1) | \$ | 45.4 | \$ | 14.6 |
| Basic and diluted earnings (loss) per Share of Class A and Common Stock |  |  |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |  |  |
| Earnings (loss) from continuing operations | \$ | (0.32) | \$ | (0.77) | \$ | 1.54 | \$ | 0.56 |
| Earnings (loss) from discontinued operations, net of tax | \$ | (0.01) | \$ | (0.04) | \$ | (0.09) | \$ | (0.13) |
| Net income (loss) | \$ | (0.33) | \$ | (0.81) | \$ | 1.45 | \$ | 0.43 |
| Diluted: |  |  |  |  |  |  |  |  |
| Earnings (loss) from continuing operations | \$ | (0.32) | \$ | (0.77) | \$ | 1.52 | \$ | 0.55 |
| Earnings (loss) from discontinued operations, net of tax | \$ | (0.01) | \$ | (0.04) | \$ | (0.09) | \$ | (0.13) |
| Net income (loss) | \$ | (0.33) | \$ | (0.81) | \$ | 1.43 | \$ | 0.42 |
| Dividends declared per common share | \$ | 0.125 | \$ | 0.100 | \$ | 0.325 | \$ | 0.275 |

[^0]
## SCHOLASTIC CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS - UNAUDITED
(Dollar amounts in millions, except per share data)

## ASSETS <br> Current Assets:

| Cash and cash equivalents | \$ | 111.8 | \$ | 105.3 | \$ | 90.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts receivable, net |  | 271.5 |  | 220.3 |  | 193.6 |
| Inventories, net |  | 397.2 |  | 308.7 |  | 374.5 |
| Deferred income taxes |  | 56.5 |  | 56.2 |  | 59.7 |
| Prepaid expenses and other current assets |  | 75.4 |  | 57.1 |  | 78.4 |
| Current assets of discontinued operations |  | 9.3 |  | 10.5 |  | 10.8 |
| Total current assets |  | 921.7 |  | 758.1 |  | 807.7 |
| Property, plant and equipment, net |  | 326.2 |  | 339.0 |  | 337.5 |
| Prepublication costs |  | 119.8 |  | 117.7 |  | 113.4 |
| Royalty advances, net |  | 36.7 |  | 35.5 |  | 37.2 |
| Production costs |  | 7.4 |  | 7.4 |  | 8.1 |
| Goodwill |  | 162.9 |  | 154.2 |  | 158.3 |
| Other intangibles |  | 16.6 |  | 19.8 |  | 20.2 |
| Noncurrent deferred income taxes |  | 20.2 |  | 20.2 |  | 33.7 |
| Other assets and deferred charges |  | 34.7 |  | 35.1 |  | 38.1 |
| Total assets | \$ | 1,646.2 | \$ | 1,487.0 | \$ | 1,554.2 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

| Current Liabilities: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Lines of credit, short-term debt and current portion of long-term debt | $\$$ | 12.6 | $\$$ | 43.5 |
| Capital lease obligations | 1.1 |  | 0.5 | 0.5 |
| Accounts payable |  | 160.1 | 120.1 | 162.6 |
| Accrued royalties | 84.4 | 35.4 | 62.2 |  |
| Deferred revenue | 78.5 | 49.1 | 66.2 |  |
| Other accrued expenses | 209.1 | 173.3 | 166.6 |  |
| Current liabilities of discontinued operations | 1.2 | 0.8 | 1.0 |  |


| Total current liabilities |  | 547.0 | 422.7 |  |  | 508.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noncurrent Liabilities: |  |  |  |  |  |  |
| Long-term debt |  | 152.7 |  | 159.9 |  | 170.6 |
| Capital lease obligations |  | 56.1 |  | 55.0 |  | 54.7 |
| Other noncurrent liabilities |  | 105.1 |  | 109.4 |  | 118.8 |
| Total noncurrent liabilities |  | 313.9 |  | 324.3 |  | 344.1 |
| Commitments and Contingencies: |  | - |  | - |  | - |
| Stockholders' Equity: |  |  |  |  |  |  |
| Preferred Stock, \$1.00 par value |  | - |  | - |  | - |
| Class A Stock, $\$ .01$ par value |  | 0.0 |  | 0.0 |  | 0.0 |
| Common Stock, \$. 01 par value |  | 0.4 |  | 0.4 |  | 0.4 |
| Additional paid-in capital |  | 585.0 |  | 576.6 |  | 574.1 |
| Accumulated other comprehensive loss |  | (52.4) |  | (53.9) |  | (67.6) |
| Retained earnings |  | 670.9 |  | 635.8 |  | 614.2 |
| Treasury stock at cost |  | (418.6) |  | (418.9) |  | (419.6) |
| Total stockholders' equity |  | 785.3 |  | 740.0 |  | 701.5 |
| Total liabilities and stockholders' equity | \$ | 1,646.2 | \$ | 1,487.0 | \$ | 1,554.2 |

See accompanying notes

## CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED

(Dollar amounts in millions)

|  | Nine months ended |  |
| :---: | :---: | :---: |
|  | February 29, 2012 | February 28, 2011 |
| Cash flows - operating activities: |  |  |
| Net income (loss) | 45.4 | 14.6 |
| Earnings (loss) from discontinued operations, net of tax | (2.9) | (4.6) |
| Earnings (loss) from continuing operations | 48.3 | 19.2 |
| Adjustments to reconcile earnings from continuing operations to net cash provided by (used in) operating activities of continuing operations: |  |  |
| Provision for losses on accounts receivable | 7.8 | 12.6 |
| Provision for losses on inventory | 18.0 | 18.4 |
| Provision for losses on royalty | 4.3 | 3.3 |
| Amortization of prepublication and production costs | 36.4 | 35.3 |
| Depreciation and amortization | 46.6 | 43.4 |
| Deferred income taxes | 0.1 | 1.2 |
| Stock-based compensation | 10.0 | 11.1 |
| Loss on subleases | 6.2 | - |
| Non-cash writeoff related to impairment | 0.8 | - |
| Changes in assets and liabilities: |  |  |
| Accounts receivable | (57.6) | 13.6 |
| Inventories | (107.2) | (68.9) |
| Other current assets | (18.2) | (39.8) |
| Deferred promotion costs | (1.7) | (2.0) |
| Royalty advances | (5.8) | (1.8) |
| Accounts payable | 38.3 | 57.7 |
| Other accrued expenses | 38.2 | 8.6 |
| Accrued royalties | 49.1 | 18.6 |
| Deferred revenue | 25.4 | 25.8 |
| Pension and post-retirement liability | (6.0) | (5.4) |
| Other, net | 1.1 | 5.8 |
| Total adjustments | 85.8 | 137.5 |
| Net cash provided by (used in) operating activities of continuing operations | 134.1 | 156.7 |
| Net cash provided by (used in) operating activities of discontinued operations | (1.3) | (1.8) |
| Net cash provided by (used in) operating activities | 132.8 | 154.9 |
| Cash flows - investing activities: |  |  |
| Prepublication and production expenditures | (39.7) | (38.4) |
| Additions to property, plant and equipment | (33.0) | (31.4) |
| Repayment of loan from investee | - | 1.2 |
| Land acquisition | - | (24.3) |
| Acquisition-related payments (net of cash received of \$0.1 and \$2.5, respectively) | (5.3) | (9.2) |
| Net cash provided by (used in) investing activities | (78.0) | (102.1) |

[^1]
## CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED

(Dollar amounts in millions)

|  | Nine months ended |  |
| :---: | :---: | :---: |
|  | February 29, 2012 | February 28, 2011 |
| Cash flows - financing activities: |  |  |
| Repayment of term loan | (50.2) | (32.1) |
| Borrowings under Credit Agreement and Revolver | 28.8 | 70.0 |
| Repayment of Credit Agreement and Revolver | (28.8) | (70.0) |
| Borrowings under lines of credit | 78.8 | 92.3 |
| Repayment of lines of credit | (65.0) | (94.6) |
| Repayment of capital lease obligations | (0.5) | (1.9) |
| Reacquisition of common stock | (5.6) | (166.9) |
| Proceeds pursuant to stock-based compensation plans | 3.5 | 2.6 |
| Payment of dividends | (9.3) | (7.7) |
| Other | 0.7 | (1.2) |
| Net cash provided by (used in) financing activities | (47.6) | (209.5) |
| Effect of exchange rate changes on cash and cash equivalents | (0.7) | 3.3 |
| Net increase (decrease) in cash and cash equivalents | 6.5 | (153.4) |
| Cash and cash equivalents at beginning of period | 105.3 | 244.1 |
| Cash and cash equivalents at end of period | \$ 111.8 | \$ 90.7 |

See accompanying notes

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

## 1. Basis of Presentation

## Principles of consolidation

The accompanying condensed consolidated financial statements include the accounts of Scholastic Corporation (the "Corporation") and all wholly-owned and majority-owned subsidiaries (collectively, "Scholastic" or the "Company"). Intercompany transactions are eliminated in consolidation. These financial statements have not been audited but reflect those adjustments consisting of normal recurring items that management considers necessary for a fair presentation of financial position, results of operations and cash flows. These financial statements should be read in conjunction with the consolidated financial statements and related notes in the Annual Report on Form 10-K for the fiscal year ended May 31, 2011 (the "Annual Report").

The Company’s fiscal year is not a calendar year. Accordingly, references in this document to fiscal 2011 relate to the twelve-month period ended May 31, 2011.

## Change in Reportable Segments

During the quarter ended August 31, 2011, the Company determined that its reportable segment structure is now comprised of five reportable segments:

- Children's Book Publishing and Distribution
- Educational Technology and Services
- Classroom and Supplemental Materials Publishing
- Media, Licensing and Advertising
- International

Accordingly, the Company has presented segment data in prior periods consistent with this change in reportable segments.

## Discontinued Operations

The Company closed or sold several operations during fiscal 2009, fiscal 2010 and the first quarter of fiscal 2012, and presently holds for sale one facility. During the first quarter of fiscal 2012, the Company ceased operations in its direct-to-home catalog business specializing in toys. This business was a separate reporting unit included in the Media, Licensing and Advertising segment and is now classified as a discontinued operation in the Company's financial statements. See Note 3, "Discontinued Operations," for additional information concerning discontinued operations.

## Seasonality

The Company's school-based book clubs, school-based book fairs and most of its magazines operate on a school-year basis; therefore, the Company's business is highly seasonal. As a result, the Company's revenues in the first and third quarters of the fiscal year generally are lower than its revenues in the other two fiscal quarters. In the current fiscal quarter, revenues in the Children's Book Publishing and Distribution segment were higher than normal due to improved sales in the trade channels. Typically, school-based book club and book fair revenues are greatest in the second and fourth quarters of the fiscal year, while revenues from the sale of instructional materials and educational technology products and services are highest in the first and fourth quarters. The Company typically experiences losses from operations in the first and third quarters of each fiscal year.

## Use of estimates

The Company's condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States and with the instructions to Form 10-Q and Regulation S-X. The preparation of these financial statements involves the use of estimates and assumptions by management, which affects the amounts reported in the condensed consolidated financial statements and accompanying notes. The Company bases its estimates on historical experience, current business factors, and various other assumptions believed to be reasonable under the circumstances, all of which are necessary in order to form a basis for determining the carrying values of assets and liabilities. Actual results may differ from those estimates and assumptions. On an on-going basis, the Company evaluates the adequacy of its reserves and the estimates used in calculations,

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)
including; but not limited to:

- Accounts receivable, returns and allowances
- Pension and other post-retirement obligations
- Uncertain tax positions
- Inventory reserves
- Gross profits for book fair operations during interim periods
- Sales taxes
- Royalty advance reserves
- Customer reward programs
- Impairment testing for goodwill, intangibles and other long-lived assets


## Restricted Cash

The condensed consolidated balance sheets include restricted cash of \$1.6, \$0.5 and \$1.1 at February 29, 2012, May 31, 2011 and February 28, 2011, respectively, which is reported in "Other current assets."

## New Accounting Pronouncements

In May 2011, the FASB issued an update to the authoritative guidance related to fair value measurements. The amendments will add new disclosures, with a particular focus on Level 3 measurements. The objective of these amendments is to improve the comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") and International Financial Reporting Standards ("IFRS"). The disclosure amendments in this update are to be applied prospectively and are effective during interim and annual periods beginning after December 15, 2011.

In June 2011, the FASB issued an update related to the reporting of other comprehensive income. The amendments require that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The amendments also require the presentation on the face of the financial statements of reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statements where the components of net income and the components of other comprehensive income are presented. The amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. In December 2011, the FASB issued an update that effectively deferred the requirements related to the presentation of reclassification adjustments out of accumulated other comprehensive income. The amendments will be temporary to allow the FASB time to re-deliberate the presentation requirements for reclassifications out of accumulated other comprehensive income for annual and interim financial statements for public, private and non-profit entities.

In September 2011, the FASB issued an update to the authoritative guidance related to goodwill impairment testing. The updated guidance gives companies the option to first perform a qualitative assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. The guidance provides companies with a revised list of examples of events and circumstances to consider, in their totality, to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If a company concludes that this is the case, it must perform the twostep test. Otherwise, a company can skip the two-step test. Companies are not required to perform the qualitative assessment and are permitted to skip the qualitative assessment for any reporting unit in any period and proceed directly to Step 1 of the test. A company that validates its conclusion by measuring fair value can resume performing the qualitative assessment in any subsequent period. The amendments are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted, and the Company expects to adopt the update for its annual impairment test in the fourth quarter of the current fiscal year.

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

## 2. Acquisitions

On January 3, 2012, the Company acquired Learners Publishing, a Singapore-based publisher of supplemental learning materials for English-Language Learners, for $\$ 2.8$, net of cash acquired. As a result of this transaction, the Company recorded $\$ 1.3$ of goodwill. The Company has not completed its purchase accounting for this transaction. The results of operations of this business subsequent to the acquisition date are included in the International segment.

On February 8, 2012, the Company acquired the business and certain assets of Weekly Reader, a publisher of weekly educational classroom magazines designed for children in grades Pre-K-12, for $\$ 2.0$ in cash and $\$ 4.5$ in assumed liabilities. As a result of this transaction, the Company recorded $\$ 6.5$ of goodwill. The Company has not completed its purchase accounting for this transaction and expects to recognize intangible assets, such as customer lists and trade names, acquired in the transaction. The results of operations of this business subsequent to the acquisition date are included in the Classroom and Supplemental Materials Publishing segment, and certain assets will benefit the Children's Book Publishing and Distribution segment.

## 3. Discontinued Operations

The Company continuously evaluates its portfolio of businesses for both impairment and economic viability. The Company monitors the expected cash proceeds to be realized from the disposition of discontinued operations’ assets, and adjusts asset values accordingly. In the first quarter of fiscal 2012, the Company ceased operations in its direct-to-home catalog business specializing in toys. This business was a separate reporting unit included in the Media, Licensing and Advertising segment. The current fiscal year loss before income taxes includes lease costs associated with a vacant facility which formerly served the Company's direct-tohome toy catalog business.

The following table summarizes the operating results of the discontinued operations for the periods indicated:

|  | Three month |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { February } 29, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { February } 28, \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { February 29, } \\ 2012 \end{gathered}$ |  | February 28,2011 |  |
| Revenues | \$ | 0.0 | \$ | 9.3 | \$ | 0.1 | \$ | 17.7 |
| Non-cash impairment |  | - |  | - |  | (0.9) |  | (3.4) |
| Earnings (loss) before income taxes |  | (0.6) |  | (1.7) |  | (4.0) |  | (6.0) |
| Income tax benefit (expense) |  | 0.2 |  | 0.6 |  | 1.1 |  | 1.4 |
| Earnings (loss) from discontinued operations, net of tax | \$ | (0.4) | \$ | (1.1) | \$ | (2.9) | \$ | (4.6) |

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

The following table sets forth the assets and liabilities of the discontinued operations included in the condensed consolidated balance sheets of the Company as of the dates indicated:

|  | February 29, 2012 |  | May 31, 2011 |  | February 28, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts receivable, net | \$ | 0.0 | \$ | 0.1 | \$ | 0.0 |
| Inventories, net |  | 0.0 |  | 1.2 |  | 1.3 |
| Other assets |  | 9.3 |  | 9.2 |  | 9.5 |
| Current assets of discontinued operations | \$ | 9.3 | \$ | 10.5 | \$ | 10.8 |
| Accounts payable | \$ | 0.0 | \$ | 0.2 | \$ | 0.4 |
| Accrued expenses and other current liabilities |  | 1.2 |  | 0.6 |  | 0.6 |
| Current liabilities of discontinued operations | \$ | 1.2 | \$ | 0.8 | \$ | 1.0 |

## 4. Segment Information

The Company categorizes its businesses into five reportable segments: Children's Book Publishing and Distribution; Educational Technology and Services; Classroom and Supplemental Materials Publishing; Media, Licensing and Advertising; and International. This classification reflects the nature of products and services consistent with the method by which the Company's chief operating decision-maker assesses operating performance and allocates resources.

- Children's Book Publishing and Distribution operates as an integrated business which includes the publication and distribution of children's books, media and interactive products in the United States through school-based book clubs and book fairs and the trade channel. This segment is comprised of three operating segments.
- Educational Technology and Services includes the production and distribution to schools of curriculum-based learning technology and materials for grades pre-kindergarten to 12 in the United States, together with related implementation and assessment services and school consulting services. This segment is comprised of one operating segment.
- Classroom and Supplemental Materials Publishing includes the publication and distribution to schools and libraries of children's books, classroom magazines, supplemental classroom materials and print and on-line reference and non-fiction products for grades pre-kindergarten to 12 in the United States. This segment is comprised of two operating segments.
- Media, Licensing and Advertising includes the production and/or distribution of media, consumer promotions and merchandising and advertising revenue, including sponsorship programs. This segment is comprised of two operating segments.
- International includes the publication and distribution of products and services outside the United States by the Company's international operations, and its export and foreign rights businesses. This segment is comprised of two operating segments.


## SCHOLASTIC CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED
(Dollar amounts in millions, except per share data)

| Three months ended February 29, 2012 | Children's Book <br> Publishing and Distribution ${ }^{(1)}$ |  | Educational <br> Technology and <br> Services ${ }^{(1)(2)}$ |  | Classroom and <br> Supplemental Materials <br> Publishing ${ }^{(1)(3)}$ |  | Media, Licensing and Advertising ${ }^{(1)}$ |  | Overhead ${ }^{(1)(4)}$ |  | Total Domestic |  | $\underset{(5)}{\text { International }^{(1)}}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues | \$ | 266.0 | \$ | 40.0 | \$ | 38.2 | \$ | 17.2 | \$ | - | \$ | 361.4 | \$ | 105.6 | \$ | 467.0 |
| Bad debt expense |  | 1.6 |  | 0.3 |  | 0.4 |  | - |  | - |  | 2.3 |  | 0.8 |  | 3.1 |
| Depreciation and amortization ${ }^{(6)}$ |  | 4.4 |  | 0.2 |  | 0.3 |  | - |  | 9.1 |  | 14.0 |  | 2.0 |  | 16.0 |
| Amortization ${ }^{(7)}$ |  | 2.8 |  | 5.3 |  | 1.8 |  | 1.5 |  | - |  | 11.4 |  | 0.6 |  | 12.0 |
| Loss on leases and asset impairments |  | 0.5 |  | - |  | - |  | - |  | - |  | 0.5 |  | 0.3 |  | 0.8 |
| Segment operating income (loss) |  | 11.8 |  | (5.9) |  | (3.4) |  | (0.8) |  | (17.9) |  | (16.2) |  | 4.3 |  | (11.9) |
| Expenditures for long-lived assets including royalty advances |  | 11.7 |  | 6.7 |  | 4.9 |  | 1.3 |  | 9.4 |  | 34.0 |  | 5.1 |  | 39.1 |
| Three months ended February 28, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues | \$ | 193.0 | \$ | 38.2 | \$ | 43.1 | \$ | 14.9 | \$ | - | \$ | 289.2 | \$ | 95.1 | \$ | 384.3 |
| Bad debt expense |  | 4.7 |  | - |  | 1.0 |  | 0.1 |  | - |  | 5.8 |  | 0.9 |  | 6.7 |
| Depreciation and amortization ${ }^{(6)}$ |  | 4.1 |  | 0.4 |  | 0.2 |  | - |  | 8.3 |  | 13.0 |  | 1.5 |  | 14.5 |
| $\text { Amortization }{ }^{(7)}$ |  | 3.2 |  | 3.9 |  | 1.3 |  | 1.8 |  | - |  | 10.2 |  | 0.6 |  | 10.8 |
| Loss on leases and asset impairments |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Segment operating income (loss) |  | (9.2) |  | (4.2) |  | 1.5 |  | (3.6) |  | (13.1) |  | (28.6) |  | (1.4) |  | (30.0) |
| Expenditures for long-lived assets including royalty advances |  | 8.6 |  | 6.8 |  | 2.4 |  | 1.6 |  | 5.7 |  | 25.1 |  | 1.6 |  | 26.7 |

## SCHOLASTIC CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED
(Dollar amounts in millions, except per share data)

|  |  | 's ing $i^{(1)}{ }^{(1)}$ | Educational Technology and <br> Services ${ }^{(1)(2)}$ |  | Classroom and Supplemental Materials$\text { Publishing }{ }^{(1)(3)}$ |  | Media, Licensing and Advertising ${ }^{(1)}$ |  | Overhead ${ }^{(1)(4)}$ |  | Total Domestic |  | $\underset{\text { (5) }}{\text { International }^{(1)}}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended February 29, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues | \$ | 731.9 | \$ | 202.0 | \$ | 142.6 | \$ | 56.4 | \$ | - | \$ | 1,132.9 | \$ | 337.4 | \$ | 1,470.3 |
| Bad debt expense |  | 3.2 |  | 1.0 |  | 1.3 |  | - |  | - |  | 5.5 |  | 2.3 |  | 7.8 |
| Depreciation and amortization ${ }^{(6)}$ |  | 11.9 |  | 0.9 |  | 0.8 |  | 0.4 |  | 27.7 |  | 41.7 |  | 4.9 |  | 46.6 |
| Amortization ${ }^{(7)}$ |  | 9.0 |  | 15.6 |  | 4.9 |  | 5.1 |  | - |  | 34.6 |  | 1.8 |  | 36.4 |
| Loss on leases and asset impairments |  | 0.5 |  | - |  | - |  | - |  | 6.2 |  | 6.7 |  | 0.3 |  | 7.0 |
| Segment operating income (loss) |  | 70.6 |  | 47.5 |  | 9.0 |  | (3.2) |  | (59.8) |  | 64.1 |  | 30.8 |  | 94.9 |
| Segment assets (at 2/29/12) |  | 597.1 |  | 156.6 |  | 153.3 |  | 38.2 |  | 397.4 |  | 1,342.6 |  | 294.3 |  | 1,636.9 |
| Goodwill (at 2/29/12) |  | 54.3 |  | 22.7 |  | 70.5 |  | 5.4 |  | - |  | 152.9 |  | 10.0 |  | 162.9 |
| Expenditures for long-lived assets including royalty advances |  | 32.8 |  | 18.0 |  | 9.3 |  | 5.3 |  | 22.0 |  | 87.4 |  | 9.0 |  | 96.4 |
| Long-lived assets (at 2/29/12) |  | 173.7 |  | 98.5 |  | 88.3 |  | 19.7 |  | 242.8 |  | 623.0 |  | 67.6 |  | 690.6 |

Nine months ended
February 28, 2011

| Revenues | \$ | 653.2 | \$ | 169.4 | \$ | 132.1 | \$ | 65.0 | \$ | - | \$ | 1,019.7 | \$ | 322.9 | \$ | 1,342.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bad debt expense |  | 9.0 |  | 0.5 |  | 0.5 |  | 0.2 |  | - |  | 10.2 |  | 2.4 |  | 12.6 |
| Depreciation and amortization ${ }^{(6)}$ |  | 11.6 |  | 1.2 |  | 0.8 |  | 0.5 |  | 25.2 |  | 39.3 |  | 4.1 |  | 43.4 |
| Amortization ${ }^{(7)}$ |  | 9.5 |  | 15.2 |  | 3.5 |  | 5.1 |  | - |  | 33.3 |  | 2.0 |  | 35.3 |
| Loss on leases and asset impairments |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Segment operating income (loss) |  | 36.5 |  | 29.4 |  | 7.4 |  | (0.6) |  | (41.6) |  | 31.1 |  | 21.7 |  | 52.8 |
| Segment assets (at 2/28/11) |  | 483.6 |  | 147.3 |  | 150.5 |  | 40.4 |  | 433.5 |  | 1,255.3 |  | 288.1 |  | 1,543.4 |
| Goodwill (at $2 / 28 / 11$ ) |  | 54.3 |  | 22.5 |  | 67.4 |  | 5.4 |  | - |  | 149.6 |  | 8.7 |  | 158.3 |
| Expenditures for long-lived assets including royalty advances |  | 29.5 |  | 26.8 |  | 4.9 |  | 5.8 |  | 42.6 |  | 109.6 |  | 8.7 |  | 118.3 |
| Long-lived assets (at 2/28/11) |  | 177.9 |  | 97.7 |  | 81.2 |  | 19.5 |  | 247.2 |  | 623.5 |  | 74.4 |  | 697.9 |

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)
(1) As discussed under "Discontinued Operations" in Note 1, "Basis of Presentation," the Company closed or sold several operations during fiscal 2009, fiscal 2010 and the first quarter of fiscal 2012 and presently holds for sale one facility. All of these businesses are classified as discontinued operations in the Company's financial statements and, as such, are not reflected in this table.
(2) Includes assets and results of operations acquired in a business acquisition as of September 9, 2010.
(3) Includes assets and results of operations acquired in a business acquisition as of February 8, 2012.
(4) Overhead includes all domestic corporate amounts not allocated to segments, including expenses and costs related to the management of corporate assets. Unallocated assets are principally comprised of deferred income taxes and property, plant and equipment related to the Company's headquarters in the metropolitan New York area, its fulfillment and distribution facilities located in Missouri and its facility located in Connecticut. Overhead also includes amounts previously allocated to the Media, Licensing and Advertising segment for the Company's direct-to-home toy catalog business that was discontinued in the first quarter of fiscal 2012.
(5) Includes assets and results of operations acquired in a business acquisition as of January 3, 2012.
(6) Includes depreciation of property, plant and equipment and amortization of intangible assets.
(7) Includes amortization of prepublication and production costs.

## 5. Debt

The following table summarizes debt as of the dates indicated:

|  | Carrying Value |  | Fair <br> Value |  | Carrying Value |  | Fair <br> Value |  | Carrying <br> Value |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 29, 2012 |  |  |  | May 31, 2011 |  |  |  | February 28, 2011 |  |  |  |
| Lines of Credit (weighted average interest rates of 4.7\%, 6.7\% and $4.0 \%$, respectively) | \$ | 12.6 | \$ | 12.6 | \$ | 0.7 | \$ | 0.7 | \$ | 6.7 | \$ | 6.7 |
| Loan Agreement: <br> Revolving Loan |  | - |  | - |  | - |  | - |  | - |  | - |
| Term Loan (interest rates of $n / a, 1.0 \%$ and $1.1 \%$, respectively) |  | - |  | - |  | 50.2 |  | 50.2 |  | 60.9 |  | 60.9 |
| 5\% Notes due 2013, net of discount |  | 152.7 |  | 158.5 |  | 152.5 |  | 156.6 |  | 152.5 |  | 155.3 |
| Total debt | \$ | 165.3 | \$ | 171.1 | \$ | 203.4 | \$ | 207.5 | \$ | 220.1 | \$ | 222.9 |
| Less lines of credit, short-term debt and current portion of long-term debt |  | (12.6) |  | (12.6) |  | (43.5) |  | (43.5) |  | (49.5) |  | (49.5) |
| Total long-term debt | \$ | 152.7 | \$ | 158.5 | \$ | 159.9 | \$ | 164.0 | \$ | 170.6 | \$ | 173.4 |

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

Short-term debt's carrying value approximates fair value. Fair value of the Loan Agreement approximates its carrying value due to its variable interest rate and consistent credit rating. Fair values of the Notes were estimated based on market quotes, where available, or dealer quotes.

The following table sets forth the maturities of the Company's debt obligations as of February 29, 2012, for the twelve-month periods ending February 28,

| 2013 | \$ | 12.6 |
| :--- | ---: | ---: |
| 2014 |  | 152.7 |
| Total debt | $\$$ | 165.3 |

## Lines of Credit

As of February 29, 2012, the Company’s domestic credit lines available under unsecured money market bid rate credit lines totaled \$20.0. There were no outstanding borrowings under these credit lines at February 29, 2012, May 31, 2011 and February 28, 2011. These credit lines are at the sole discretion of the lender and at an interest rate and term agreed to at the time each loan is made, but not to exceed 365 days. These credit lines may be renewed, if requested by the Company, at the option of the lender.

As of February 29, 2012, the Company had various local currency credit lines, with maximum available borrowings in amounts equivalent to \$33.9, underwritten by banks primarily in the United States, Canada, Australia and the United Kingdom. These credit lines are typically available for overdraft borrowings or loans up to 364 days and may be renewed, if requested by the Company, at the sole option of the lender. Borrowings and weighted average interest rates for these lines of credit are presented in the table above.

## Loan Agreement

On June 1, 2007, Scholastic Corporation and Scholastic Inc. (each, a "Borrower" and together, the "Borrowers") entered into a $\$ 525.0$ credit facility with certain banks (the "Loan Agreement"), consisting of a $\$ 325.0$ revolving credit component (the "Revolving Loan") and a $\$ 200.0$ amortizing term loan component (the "Term Loan"). The Loan Agreement was amended on August 16, 2010, and again on October 25, 2011. The October 25, 2011 amendment effectively extended the maturity of the Revolving Loan facility to June 1, 2014 from June 1, 2012 and provided for the repayment of the outstanding balance of the Term Loan on October 25, 2011.

The Loan Agreement, as amended, is a contractually committed unsecured credit facility that is scheduled to expire on June 1, 2014. The \$325.0 Revolving Loan allows the Company to borrow, repay or prepay and reborrow at any time prior to the stated maturity date, and the proceeds may be used for general corporate purposes, including financing for acquisitions and share repurchases. The Loan Agreement also provides for an increase in the aggregate Revolving Loan commitments of the lenders of up to an additional \$150.0.

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

Interest on the Revolving Loan is due and payable in arrears on the last day of the interest period (defined as the period commencing on the date of the advance and ending on the last day of the period selected by the Borrower at the time each advance is made). The interest pricing under the Revolving Loan is dependent upon the Borrower's election of a rate that is either:

- A Base Rate equal to the higher of (i) the prime rate, (ii) the prevailing Federal Funds rate plus $0.500 \%$ or (iii) the Eurodollar Rate for a one month interest period plus $1 \%$ plus an applicable spread ranging from $0.18 \%$ to $0.60 \%$, as determined by the Company's prevailing consolidated debt to total capital ratio.
- or -
- A Eurodollar Rate equal to the London interbank offered rate (LIBOR) plus an applicable spread ranging from $1.18 \%$ to $1.60 \%$, as determined by the Company's prevailing consolidated debt to total capital ratio.

As of February 29, 2012, the indicated spread on Base Rate Advances was $0.25 \%$ and the indicated spread on Eurodollar Rate Advances was $1.25 \%$, both based on the Company's prevailing consolidated debt to total capital ratio. There were no Revolving Loan Advances outstanding on February $29,2012$.

The Loan Agreement also provides for the payment of a facility fee ranging from $0.20 \%$ to $0.40 \%$ per annum based upon the Company's prevailing consolidated debt to total capital ratio. At February 29, 2012, the facility fee rate was $0.25 \%$.

As of February 29, 2012, standby letters of credit outstanding under the Loan Agreement totaled \$1.4. The Loan Agreement contains certain covenants, including interest coverage and leverage ratio tests and certain limitations on the amount of dividends and other distributions, and at February 29, 2012, the Company was in compliance with these covenants.

5\% Notes due 2013
In April 2003, Scholastic Corporation issued $\$ 175.0$ of $5 \%$ Notes (the " $5 \%$ Notes"). The $5 \%$ Notes are senior unsecured obligations that mature on April 15, 2013. Interest on the $5 \%$ Notes is payable semi-annually on April 15 and October 15 of each year through maturity. The Company may at any time redeem all or a portion of the $5 \%$ Notes at a redemption price (plus accrued interest to the date of the redemption) equal to the greater of (i) $100 \%$ of the principal amount, or (ii) the sum of the present values of the remaining scheduled payments of principal and interest discounted to the date of redemption.

## SCHOLASTIC CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED
(Dollar amounts in millions, except per share data)

## 6. Commitments and Contingencies

Various claims and lawsuits arising in the normal course of business are pending against the Company. The Company accrues a liability for such matters when it is probable that a liability has occurred and the amount of such liability can be reasonably estimated. When only a range can be estimated, the most probable amount in the range is accrued unless no amount within the range is a better estimate than any other amount, in which case the minimum amount in the range is accrued. Legal costs associated with litigation loss contingencies are expensed in the period in which they are incurred. The Company does not expect, in the case of those various claims and lawsuits arising in the normal course of business where a loss is considered probable or reasonably possible, that the reasonably possible losses from such claims and lawsuits (either individually or in the aggregate) would have a material adverse effect on the Company's consolidated financial position or results of operations.

## 7. Comprehensive Income (Loss)

The following table sets forth comprehensive income (loss) for the periods indicated:

|  | Three months ended |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 29, 2012 |  | February 28, 2011 |  | February 29, 2012 |  | February 28, 2011 |  |
| Net income (loss) | \$ | (10.3) | \$ | (25.1) | \$ | 45.4 | \$ | 14.6 |
| Other comprehensive income (loss), net: |  |  |  |  |  |  |  |  |
| Foreign currency translation adjustment |  | 3.7 |  | 4.3 |  | (2.2) |  | 12.5 |
| Pension and post-retirement adjustments |  | 0.9 |  | 0.7 |  | 3.7 |  | 5.3 |
| Total other comprehensive income (loss), net: |  | 4.6 |  | 5.0 |  | 1.5 |  | 17.8 |
| Total comprehensive income (loss) | \$ | (5.7) | \$ | (20.1) | \$ | 46.9 | \$ | 32.4 |

## SCHOLASTIC CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED
(Dollar amounts in millions, except per share data)

## 8. Earnings (Loss) Per Share

The following table summarizes the reconciliation of the numerators and denominators for the basic and diluted earnings (loss) per share computation for the three and nine-month periods ended February 29, 2012 and February 28, 2011, respectively:

| Three months ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: |
| February 29, 2012 | February 28, 2011 | February 29, 2012 | February 28, 2011 |


| Earnings (loss) from continuing operations attributable to Class A and Common Shares | \$ | (9.9) | \$ | (23.9) | \$ | 48.0 | \$ | 19.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings (loss) from discontinued operations attributable to Class A and Common Shares, net of tax |  | (0.4) |  | (1.1) |  | (2.9) |  | (4.6) |
| Net income (loss) attributable to Class A and Common Shares | \$ | (10.3) | \$ | (25.0) | \$ | 45.1 | \$ | 14.4 |
| Weighted average Shares of Class A Stock and Common Stock outstanding for basic earnings (loss) per share (in millions) |  | 31.1 |  | 30.9 |  | 31.1 |  | 33.8 |
| Dilutive effect of Class A Stock and Common Stock potentially issuable pursuant to stock-based compensation plans (in millions) |  | * |  | * |  | 0.5 |  | 0.5 |
| Adjusted weighted average Shares of Class A Stock and Common Stock outstanding for diluted earnings (loss) per share (in millions) |  | 31.1 |  | 30.9 |  | 31.6 |  | 34.3 |
| Earnings (loss) per share of Class A Stock and Common Stock: <br> Basic earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Earnings (loss) from continuing operations <br> Earnings (loss) from discontinued operations, net of tax | \$ | $\begin{aligned} & (0.32) \\ & (0.01) \end{aligned}$ | \$ | $\begin{aligned} & (0.77) \\ & (0.04) \end{aligned}$ | \$ | $\begin{gathered} 1.54 \\ (0.09) \end{gathered}$ | \$ | $\begin{gathered} 0.56 \\ (0.13) \end{gathered}$ |
| Net income (loss) | \$ | (0.33) | \$ | (0.81) | \$ | 1.45 | \$ | 0.43 |
| Diluted earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Earnings (loss) from continuing operations <br> Earnings (loss) from discontinued operations, net of tax | \$ | $\begin{aligned} & (0.32) \\ & (0.01) \end{aligned}$ | \$ | $\begin{aligned} & (0.77) \\ & (0.04) \end{aligned}$ | \$ | $\begin{gathered} 1.52 \\ (0.09) \end{gathered}$ | \$ | $\begin{gathered} 0.55 \\ (0.13) \end{gathered}$ |
| Net income (loss) | \$ | (0.33) | \$ | (0.81) | \$ | 1.43 | \$ | 0.42 |

[^2]
## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

In periods of Net loss, dilutive earnings per share are not reported as the effect of the potentially dilutive shares becomes anti-dilutive.
In a period in which the Company reports a discontinued operation, Earnings (loss) from continuing operations is used as the "control number" in determining whether potentially dilutive common shares are dilutive or anti-dilutive.

A portion of the Company's restricted stock units ("RSUs") granted to employees participate in earnings through cumulative non-forfeitable dividends payable to the employees upon vesting of the RSUs. Accordingly, the Company measures earnings per share based upon the two-class method.

Earnings from continuing operations exclude losses of less than $\$ 0.1$ and earnings of $\$ 0.3$ for the three and nine months ended February 29, 2012, and a loss of $\$ 0.1$ and earnings of $\$ 0.2$ for the three and nine months ended February 28, 2011, respectively, in respect of earnings attributable to participating RSUs.

Potentially dilutive shares outstanding pursuant to compensation plans that were not included in the diluted earnings per share calculation because they were antidilutive were 3.7 million and 5.4 million for the three months ended February 29,2012 and February 28, 2011, respectively, and 4.3 million and 4.4 million for the nine months ended February 29, 2012 and February 28, 2011, respectively. Options outstanding pursuant to compensation plans were 5.5 million and 5.4 million as of February 29, 2012 and February 28, 2011, respectively.

As of February 29, 2012, $\$ 38.9$ remains available for future purchases of common shares under the current repurchase authorization of the Board of Directors. See Note 14, "Treasury Stock," for a more complete description of the Company's share buy-back program.

## 9. Goodwill and Other Intangibles

Goodwill and other intangible assets with indefinite lives are reviewed annually for impairment or more frequently if impairment indicators arise.
The following table summarizes the activity in Goodwill for the periods indicated:

|  | Nine months ended <br> February 29, 2012 | Twelve months ended <br> May 31, 2011 | Nine months ended <br> February 28, 2011 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Gross beginning balance | $\$$ | 175.0 | $\$$ | 174.0 | $\$$ |
| Accumulated impairment |  |  |  |  |  |

On January 3, 2012, the Company acquired Learners Publishing, a Singapore-based publisher of supplemental learning materials for English-Language Learners, for $\$ 2.8$, net of cash acquired. The Company utilized Level 3 fair value measurement inputs, using its own assumptions, including internally-developed discounted cash flow forecasts, to preliminarily determine the fair value of the assets acquired and the amount of goodwill to be allocated to the Learners Publishing business. As a result of this transaction, the Company recorded $\$ 1.3$ of goodwill. The Company has not completed its purchase accounting for this transaction. The results of operations of this business subsequent to the acquisition date are included in the International segment.

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

On February 8, 2012, the Company acquired the business and certain assets of Weekly Reader, a publisher of weekly educational classroom magazines designed for children in grades Pre-K-12, for $\$ 2.0$ in cash and $\$ 4.5$ in assumed liabilities as of February 29, 2012. As a result of this transaction, the Company recorded $\$ 6.5$ of goodwill. The Company has not completed its purchase accounting for this transaction and expects to recognize intangible assets, such as customer lists and trade names, acquired in the transaction. The results of operations of this business subsequent to the acquisition date are included in the Classroom and Supplemental Materials Publishing segment, and certain assets will benefit the Children's Book Publishing and Distribution segment.

On September 9, 2010, the Company purchased the assets of Math Solutions, an education resources and professional development company focusing on K-12 math instruction, for $\$ 8.0$, net of cash. The Company has integrated this business with its existing educational technology businesses. The Company utilized Level 3 fair value measurement inputs, using its own assumptions, including internally-developed discounted cash flow forecasts, to determine the fair value of the assets acquired and the amount of goodwill to be allocated to the Math Solutions business. As a result, the Company recognized $\$ 1.7$ of goodwill and $\$ 5.6$ of amortizable intangible assets. In the second quarter of fiscal 2011, the Company also recognized $\$ 0.2$ of goodwill associated with a previously acquired international entity.

As of May 31, 2011, the Company determined the carrying value of its Scholastic Library Publishing and Classroom Magazines business within the Classroom and Supplemental Materials Publishing segment exceeded the fair value of this reporting unit. The Company employed internally-developed discounted cash flow forecasts and market comparisons to determine the fair value of the reporting unit and the implied fair value of the reporting unit's assets and liabilities. Accordingly, the Company recognized an impairment charge of \$3.4 at May 31, 2011.

## SCHOLASTIC CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED
(Dollar amounts in millions, except per share data)

The following table summarizes the activity in Total other intangibles subject to amortization for the periods indicated:

|  | Nine months ended February 29, 2012 |  | Twelve months ended May 31, 2011 |  | Nine months ended February 28, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance - customer lists | \$ | 0.7 | \$ | 0.8 | \$ | 0.8 |
| Amortization expense |  | (0.2) |  | (0.2) |  | (0.2) |
| Foreign currency translation |  | 0.0 |  | 0.1 |  | 0.1 |
| Customer lists, net of accumulated amortization of \$1.3, \$1.1 and \$1.1, respectively | \$ | 0.5 | \$ | 0.7 | \$ | 0.7 |
| Beginning balance - other intangibles | \$ | 17.3 | \$ | 2.2 | \$ | 2.2 |
| Additions due to acquisition |  | - |  | 5.6 |  | 5.6 |
| Reclassified from indefinite-lived intangible assets |  | - |  | 10.7 |  | 10.7 |
| Impairment charge |  | (0.5) |  | - |  | - |
| Amortization expense |  | (1.1) |  | (1.2) |  | (0.8) |
| Other intangibles, net of accumulated amortization of \$5.3, \$4.2 and \$3.8, respectively | \$ | 15.7 | \$ | 17.3 | \$ | 17.7 |
| Total other intangibles subject to amortization | \$ | 16.2 | \$ | 18.0 | \$ | 18.4 |

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

Amortization expense for Total other intangibles was $\$ 1.3$ for the nine months ended February 29, 2012, $\$ 1.4$ for the twelve months ended May 31 , 2011 and $\$ 1.0$ for the nine months ended February 28, 2011. Intangible assets with definite lives consist principally of customer lists, covenants not to compete and publishing and trademark rights. Intangible assets with definite lives are amortized over their estimated useful lives. The weighted-average remaining useful lives of all amortizable intangible assets is 16 years.

In fiscal 2011, the Company recognized $\$ 5.6$ of amortizable intangible assets as a result of the Math Solutions acquisition. The Company utilized Level 3 fair value measurement inputs, using its own assumptions, including internally-developed discounted cash flow forecasts and market comparisons, to determine the fair value of the intangible assets acquired.

In the three-month period ended November 30, 2010, the Company determined that certain intangible assets associated with publishing and trademark rights, which were previously accounted for as indefinite-lived assets, were no longer indefinite-lived. Accordingly, the Company assessed these assets for impairment as of September 1, 2010, and subsequently commenced amortization of the assets. The Company determined that the fair value of the assets exceeded their carrying value as of September 1, 2010, and therefore no impairment was recognized. The Company employed Level 3 fair value measurement techniques to determine the fair value of these assets as of September 1, 2010.

The following table summarizes Other intangibles not subject to amortization at the dates indicated:

|  | February 29, 2012 | May 31, 2011 | February 28, 2011 |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net carrying value by major class: <br> Trademarks and Other | $\$$ | 0.4 | $\$$ | 1.8 | $\$$ |  |
| Total | $\$$ | $\mathbf{0 . 4}$ | $\$$ | $\mathbf{1 . 8}$ | $\$$ | $\mathbf{1 . 8}$ |

## 10. Investments

Included in "Other assets and deferred charges" on the Company's condensed consolidated balance sheets were investments of $\$ 21.0, \$ 20.4$ and $\$ 23.2$ at February 29, 2012, May 31, 2011 and February 28, 2011, respectively.

The Company owns a non-controlling interest in a book distribution business located in the United Kingdom. In fiscal 2011, the Company determined that these assets were other than temporarily impaired. The Company employed Level 3 fair value measures, including discounted cash flow projections, and recognized an impairment loss of $\$ 3.6$. The carrying value of these assets was $\$ 5.7$ as of February 29, 2012.

The Company maintains an investment in an entity that produces and distributes educational children's television programming. The Company's investment, which consists of a $14.0 \%$ equity interest, is accounted for using the equity method of accounting. The carrying value of this investment at February 29 , 2012 was \$1.3.

The Company's $26.2 \%$ non-controlling interest in a children's book publishing business located in the UK is accounted for using the equity method of accounting. The net value of this investment at February 29, 2012 was \$14.0.

Income from equity joint ventures totaled $\$ 1.9$ for the nine months ended February 29, 2012 and $\$ 1.2$ for the nine months ended February 28 , 2011.
The following table summarizes the Company's investments as of the dates indicated:

## SCHOLASTIC CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED
(Dollar amounts in millions, except per share data)

|  | February 29, 2012 | May 31, 2011 | February 28, 2011 |  |  |  |
| :--- | :---: | ---: | :--- | ---: | :--- | ---: |
| Cost method investments: <br> UK - based | $\$$ | 5.7 | $\$$ | 5.7 | $\$$ |  |
| Total cost method investments | $\$$ | 5.7 | $\$$ | 5.7 | $\$$ |  |
| Equity method investments: <br> UK - based <br> U.S. - based | $\$$ | 14.0 | $\$$ | 13.4 | $\$$ |  |
| Total equity method investments |  | 1.3 |  | 1.3 |  |  |
| Total | $\$$ | 15.3 | $\$$ | 14.7 | $\$$ |  |

## 11. Employee Benefit Plans

The following table sets forth components of the net periodic benefit costs for the periods indicated under the Company's cash balance retirement plan for its United States employees meeting certain eligibility requirements (the "U.S. Pension Plan"), the defined benefit pension plan of Scholastic Ltd., an indirect subsidiary of Scholastic Corporation located in the United Kingdom (the "UK Pension Plan"), and the defined benefit pension plan of Grolier Limited, an indirect subsidiary of Scholastic Corporation located in Canada (the "Canadian Pension Plan" and together with the U.S. Pension Plan and the UK Pension Plan, the "Pension Plans"). Also included are the post-retirement benefits, consisting of certain healthcare and life insurance benefits, provided by the Company to its eligible retired United States-based employees (the "Post-Retirement Benefits"). The Pension Plans and Post-Retirement Benefits include participants associated with both continuing operations and discontinued operations.

|  | Pension Plans <br> Three months ended <br> February 28, 2011 | Post-Retirement Benefits <br> Three months ended <br> February 28, 2011 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 29, 2012 |  |


|  | Pension Plans <br> Nine months ended <br> February 28, 2011 | Post-Retirement Benefits <br> Nine months ended <br> February 28, 2011 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| February 29, 2012 | February 29, 2012 |  |

In the second quarter of fiscal 2011, the Company completed the settlement of its outstanding liabilities under the Canadian Pension Plan by purchasing nonparticipating annuities to service these liabilities prospectively.

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

The Company's funding practice with respect to the Pension Plans is to contribute on an annual basis at least the minimum amounts required by applicable laws. For the nine months ended February 29, 2012, the Company contributed $\$ 1.7$ to the U.S. Pension Plan and $\$ 1.3$ to the UK Pension Plan.

The Company expects, based on actuarial calculations, to contribute cash of approximately $\$ 8.4$ to the Pension Plans for the fiscal year ending May 31 , 2012.

## 12. Stock-Based Compensation

The following table summarizes stock-based compensation expense included in Selling, general and administrative expenses for the periods indicated:

|  | Three months ended |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 29, 2012 |  | February 28, 2011 |  | February 29, 2012 |  | February 28, 2011 |  |
| Stock option expense | \$ | 1.2 | \$ | 1.7 | \$ | 6.0 | \$ | 7.1 |
| Restricted stock unit expense |  | 1.0 |  | 0.9 |  | 3.6 |  | 3.2 |
| Management stock purchase plan |  | 0.0 |  | 0.1 |  | 0.2 |  | 0.6 |
| Employee stock purchase plan |  | 0.0 |  | 0.0 |  | 0.2 |  | 0.2 |
| Total stock-based compensation expense | \$ | 2.2 | \$ | 2.7 | \$ | 10.0 | \$ | 11.1 |

During each of the three and nine-month periods ended February 29, 2012 and February 28, 2011, shares of Common Stock issued by the Corporation pursuant to its stock-based compensation plans were not material.

## 13. Severance and Exit Costs

The Company implemented certain new cost reduction initiatives, notably a voluntary retirement program, in the current fiscal year and incurred severance expense of $\$ 9.3$ related to this program. The table below provides information regarding the severance cost reported in the Company's condensed consolidated statements of operations, including the costs related to this program.

Accrued severance of \$1.2, \$1.9 and \$1.5 as of February 29, 2012, May 31, 2011 and February 28, 2011, respectively, is included in "Other accrued expenses" on the Company's condensed consolidated balance sheets.

|  | Nine months ended February 29, 2012 |  | Twelve months ended May 31, 2011 |  | Nine months ended February 28, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 1.9 | \$ | 3.4 | \$ | 3.4 |
| Accruals |  | 12.2 |  | 6.7 |  | 4.3 |
| Payments |  | (12.9) |  | (8.2) |  | (6.2) |
| Ending balance | \$ | 1.2 | \$ | 1.9 | \$ | 1.5 |

Additionally, consistent with the Company's efforts to reduce costs and realign resources, during the current fiscal year, the Company entered into sublease arrangements for certain leased properties in lower Manhattan. These subleases enable the Company to reduce utilized space, effectively reducing net rental costs prospectively. The sublease arrangements provide for rents to be paid to the Company from unrelated subtenants for the remainder of the Company's lease terms through 2018. The net rents to be received from the subtenants are less than the Company's lease commitments for these properties over the remaining term of the leases. Accordingly, the Company recognized a loss on these subleases of \$6.2 in the fiscal quarter ended November 30, 2011.

# SCHOLASTIC CORPORATION 

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

## 14. Treasury Stock

The Company has announced authorizations made by the Board of Directors to repurchase Common Stock, from time to time as conditions allow, on the open market or through negotiated private transactions, as summarized in the table below:

| Authorization | Amount |  |
| :--- | ---: | ---: |
| December 2007 | $\$$ | 20.0 |
| May 2008 | $\$ 0.0$ |  |
| November 2008 | 10.0 |  |
| February 2009 | 5.0 |  |
| December 2009 | 20.0 |  |
| September 2010 | 44.0 (a) |  |
| Subtotal | $\$$ | 119.0 |
| Less repurchases made from December 2007 through February 2012 | (80.1) |  |
|  | $\$$ | 38.9 |

(a) Represents the remainder of $\$ 200.0$ authorization after giving effect to the purchase of $5,199,699$ shares at $\$ 30.00$ per share pursuant to a modified Dutch auction tender offer that was completed by the Company on November 3, 2010, for a total cost of $\$ 156.0$, excluding related fees and expenses. The Common shares purchased pursuant to the tender offer represented approximately $15.1 \%$ of the Common shares outstanding as of October 27, 2010. Fees for the modified Dutch auction tender offer were $\$ 1.2$.

The repurchase program may be suspended at any time without prior notice.

## 15. Fair Value Measurements

The accounting standard regarding fair value measurements requires that the Company determine the appropriate level in the fair value hierarchy for each fair value measurement. The fair value hierarchy prioritizes the inputs, which refer to assumptions that market participants would use in pricing an asset or liability, based upon the highest and best use, into three levels as follows:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.
- Level 2 Observable inputs other than unadjusted quoted prices in active markets for identical assets or liabilities such as
o Quoted prices for similar assets or liabilities in active markets
o Quoted prices for identical or similar assets or liabilities in inactive markets
o Inputs other than quoted prices that are observable for the asset or liability
o Inputs that are derived principally from or corroborated by observable market data by correlation or other means
- Level 3 Unobservable inputs in which there is little or no market data available, which are significant to the fair value measurement and require the Company to develop its own assumptions.

The Company's financial assets and liabilities measured at fair value consisted of cash and cash equivalents, debt and foreign currency forward contracts, which were not material as of the reporting date. Cash and cash equivalents are comprised of bank deposits and short-term investments, such as money market funds, the fair value of which is based on quoted market prices, a Level 1 fair value measure. The Company employs Level 2 fair value measurements for the disclosure of the fair value of its $5 \%$ Notes and its various lines of credit. See Note 5, "Debt," for a more complete description of fair value measurements employed. The fair values of foreign currency forward contracts, used by the Company to manage the impact of foreign exchange rate changes to the financial statements, are based on quotations from financial institutions, a Level 2 fair value measure. See Note 17, "Derivatives and Hedging," for a more complete description of fair value measurements employed.

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

Non-financial assets and liabilities for which the Company employs fair value measures on a non-recurring basis include:

- long-lived assets
- assets acquired in a business combination
- goodwill and indefinite-lived intangible assets
- long-lived assets held for sale


## 16. Income Taxes and Other Taxes

## Income Taxes

In calculating the provision for income taxes on an interim basis, the Company uses an estimate of the annual effective tax rate based upon the facts and circumstances known and applies that rate to its year-to-date earnings or losses. The Company's effective tax rate is based on expected income and statutory tax rates and takes into consideration permanent differences between financial statement and tax return income applicable to the Company in the various jurisdictions in which the Company operates. The effect of discrete items, such as changes in estimates, changes in enacted tax laws or rates or tax status, and unusual or infrequently occurring events, is recognized in the interim period in which the discrete item occurs. The accounting estimates used to compute the provision for income taxes may change as new events occur, additional information is obtained or as the result of new judicial interpretations or regulatory or tax law changes.

The Company's annual effective tax rate for the fiscal year ending May 31, 2012 is currently expected to be approximately $42 \%$. The Company's expected full year effective tax rate exceeds statutory rates primarily as a result of net operating losses in foreign jurisdictions, mainly in the United Kingdom, where the Company does not expect to realize future tax benefits. As a result, valuation allowances are provided for the net operating loss carry forwards in these jurisdictions.

The Corporation, including its domestic subsidiaries, files a consolidated U.S. income tax return, and also files tax returns in various states and other local jurisdictions. Also, certain subsidiaries of the Corporation file income tax returns in foreign jurisdictions. The Company is routinely audited by various tax authorities. The Company is currently under audit by the Internal Revenue Service for its fiscal years ended May 31, 2007, 2008 and 2009. The Company is also currently under audit by New York State for its fiscal years ended May 31, 2002, 2003 and 2004 and New York City for its fiscal years ended May 31, 2005 , 2006 and 2007.

The Company recognizes tax benefits of uncertain tax positions in accordance with the current accounting guidance pertaining to uncertainty in income taxes. The Company believes that it is reasonably possible that its existing unrecognized benefits may be reduced by approximately $\$ 1.8$ million within the next twelve months. This is expected to reduce the income tax provision.

## Non-income Taxes

The Company is subject to tax examinations for sales-based taxes. A number of these examinations are ongoing and, in certain cases, have resulted in assessments from taxing authorities. Where appropriate, the Company has made accruals for these matters which are reflected in the Company's condensed consolidated financial statements. In the three-month period ended February 29, 2012, the Company recorded accruals of $\$ 19.7$ based on the current status of sales tax assessments in two jurisdictions. These amounts are included in the condensed consolidated financial statements in Selling, general and administrative expenses. Future developments relating to the foregoing could result in adjustments being made to these accruals.

## SCHOLASTIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

(Dollar amounts in millions, except per share data)

## 17. Derivatives and Hedging

The Company enters into foreign currency derivative contracts to economically hedge the exposure to foreign currency fluctuations associated with the forecasted purchase of inventory and the foreign exchange risk associated with certain receivables denominated in foreign currencies. These derivative contracts are economic hedges and are not designated as cash flow hedges. The Company marks-to-market these instruments and records the changes in the fair value of these items in current earnings, and it recognizes the unrealized gain or loss in other current assets or liabilities. Unrealized losses of $\$ 0.4$ and $\$ 1.0$ were recognized at February 29, 2012 and February 28, 2011, respectively.

## 18. Subsequent Events

On March 14, 2012, the Company announced that the Board of Directors declared a cash dividend of $\$ 0.125$ per Class A and Common share in respect of the third quarter of fiscal 2012. The dividend is payable on June 15, 2012 to shareholders of record on April 30, 2012.

On March 19, 2012, prior to the issuance of its financial statements for the three months ended February 29, 2012, the Company received notice of an adverse decision from the Supreme Court of Connecticut reversing an earlier trial court decision and finding that Scholastic Book Clubs, Inc., a subsidiary of the Company, was liable for sales taxes relating to the operation of its school book clubs in Connecticut. Based on the decision, the Company increased its accrual in respect of state sales taxes in the condensed consolidated financial statements as of February 29, 2012 by $\$ 11.6$ as further described under "Non-Income Taxes" in Note 16, "Income Taxes and Other Taxes." The Company does not agree with the decision and is currently considering whether it will seek to appeal the decision to the Supreme Court of the United States.

## SCHOLASTIC CORPORATION

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD\&A")

## Overview and Outlook

Revenue for the quarter ended February 29, 2012 was $\$ 467.0$ million, up $22 \%$ from $\$ 384.3$ million in the prior fiscal year quarter. Net loss from continuing operations for the quarter ended February 29,2012 was $\$ 9.9$ million as compared to a loss of $\$ 24.0$ million in the prior year fiscal quarter. The seasonal loss per share from continuing operations was $\$ 0.32$, which compared favorably to a loss per share from continuing operations of $\$ 0.77$ in the prior year fiscal period. Strong revenue and a substantially lower net loss in the quarter reflected higher sales in the Children's Book Publishing and Distribution segment as well as in the International segment. The consolidated loss per share was $\$ 0.33$ in the quarter compared to $\$ 0.81$ in the comparable period a year ago.

The strong performance of the Scholastic series The Hunger Games trilogy, affecting both the Children's Book Publishing and Distribution and the International segments, reached a high point in the third quarter ahead of the upcoming movie release, and is experiencing a large crossover readership by adults. In addition, the book fairs business in the Children's Book Publishing and Distribution segment experienced strong sales growth and profit improvement. The Company also moved forward with its plan for distributing children's digital books with the introduction of Storia ${ }^{\mathrm{TM}}$, Scholastic's new children's ereading app and ebookstore, and began a phased roll-out to teachers, parents and kids through its book club and book fair channels.

## SCHOLASTIC CORPORATION

## Item 2. MD\&A

## Results of Continuing Operations and Discontinued Operations

Revenues for the quarter ended February 29, 2012 increased by $\$ 82.7$ million, or $21.5 \%$, to $\$ 467.0$ million, compared to $\$ 384.3$ million in the prior fiscal year quarter, driven by higher revenues in the Children's Book Publishing and Distribution, the International, the Media, Licensing and Advertising and the Educational Technology and Services segments of $\$ 73.0$ million, $\$ 10.5$ million, $\$ 2.3$ million and $\$ 1.8$ million, respectively, offset partially by lower revenue in the Classroom and Supplemental Materials Publishing segment of $\$ 4.9$ million. Revenues for the nine months ended February 29, 2012 increased by $\$ 127.7$ million, or $9.5 \%$, to $\$ 1,470.3$ million, compared to $\$ 1,342.6$ million in the prior year fiscal period, primarily due to higher revenues in the Children's Book Publishing and Distribution, the Educational Technology and Services, the International and the Classroom and Supplemental Materials Publishing segments of $\$ 78.7$ million, $\$ 32.6$ million, $\$ 14.5$ million and $\$ 10.5$ million, respectively, offset partially by lower revenue in the Media, Licensing and Advertising segment of $\$ 8.6$ million.

Cost of goods sold (exclusive of depreciation and amortization) as a percentage of revenue for the quarter ended February 29, 2012 decreased to 47.0\%, compared to $50.4 \%$ in the prior fiscal year quarter. Cost of goods sold as a percentage of revenue for the nine months ended February 29, 2012 decreased to $45.3 \%$, compared to $47.1 \%$ in the prior fiscal year. The decrease in both periods is primarily related to favorable product mix, the impact of ebooks which are sold at higher margins than print books and decreased postage costs, partially offset by increased royalty costs. Components of Cost of goods sold for the three and nine months ended February 29, 2012 and February 28, 2011 are as follows:

|  | Three months ended |  |  |  | Nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 29, 2012 |  | February 28, 2011 |  | February 29, 2012 |  | February 28, 2011 |  |
| Product, service and production costs | \$ | 114.4 | \$ | 103.3 | \$ | 362.1 | \$ | 357.0 |
| Royalty costs |  | 39.0 |  | 21.7 |  | 96.1 |  | 68.4 |
| Prepublication and production amortization |  | 12.8 |  | 10.7 |  | 37.2 |  | 35.5 |
| Postage, freight, shipping, fulfillment and all other costs |  | 53.4 |  | 58.1 |  | 170.3 |  | 171.4 |
| Total | \$ | 219.6 | \$ | 193.8 | \$ | 665.7 | \$ | 632.3 |

Selling, general and administrative expenses (exclusive of depreciation and amortization) for the quarter ended February 29, 2012 increased to $\$ 235.5$ million, or $50.4 \%$ of revenue, compared to $\$ 198.1$ million, or $51.5 \%$ of revenue in the prior fiscal year quarter. Selling, general and administrative expenses for the nine months ended February 29, 2012 were $\$ 636.1$ million, or $43.3 \%$ of revenue, compared to $\$ 597.2$ million, or $44.5 \%$ of revenue, in the prior fiscal year period. The dollar increases over the prior periods are primarily due to increased employee-related incentive accruals related to the increase in revenue, increased spending on digital initiatives and higher sales tax accruals, partially offset by lower promotional expenses, all of which were primarily in the Children's Book Publishing and Distribution segment. The improvements in Selling, general and administrative expenses as percentages of revenues were largely due to the higher domestic and foreign trade channel sales.

Bad debt expense for the quarter ended February 29, 2012 decreased $\$ 3.6$ million to $\$ 3.1$ million, compared to $\$ 6.7$ million in the prior fiscal year quarter. Bad debt expense for the nine months ended February 29, 2012 decreased by $\$ 4.8$ million to $\$ 7.8$ million, compared to $\$ 12.6$ million in the prior fiscal year period. Both period decreases were primarily in the Children's Book Publishing and Distribution segment as the prior fiscal year includes a charge of $\$ 3.5$ million related to the Border's bankruptcy filing.

During the current fiscal year, the Company entered into sublease arrangements for certain leased properties in lower Manhattan. The net rents to be received from the subtenants are less than the Company's lease commitments for these properties over the remaining term of the leases. Accordingly, the Company recognized a loss on these subleases of $\$ 6.2$ million in the nine months ended February 29, 2012.

Severance expense increased by $\$ 2.7$ million to $\$ 3.9$ million for the quarter ended February 29, 2012, compared to $\$ 1.2$ million in the prior fiscal year quarter. For the nine months ended February 29, 2012, severance expense increased by $\$ 7.9$ million, to $\$ 12.2$ million, compared to $\$ 4.3$ million in the prior fiscal year period. These increases are primarily related to the previously announced voluntary retirement program which is nearly completed.

## SCHOLASTIC CORPORATION

## Item 2. MD\&A

The resulting operating loss for the quarter ended February 29, 2012 decreased by $\$ 18.1$ million to an operating loss of $\$ 11.9$ million, compared to an operating loss of $\$ 30.0$ million in the prior fiscal year quarter. For the nine months ended February 29, 2012, the resulting operating income increased by $\$ 42.1$ million to $\$ 94.9$ million, compared to $\$ 52.8$ million in the prior fiscal year period.

Net interest expense for the quarter and nine months ended February 29, 2012 remained flat as related to the comparable prior fiscal year period.
The Company's effective tax rates were $37.0 \%$ and $29.2 \%$ for the fiscal quarters ended February 29, 2012 and February 28, 2011, respectively, and 41.9\% and 52.8\% for the nine months ended February 29, 2012 and February 28, 2011, respectively.

Loss from continuing operations was $\$ 9.9$ million, or $\$ 0.32$ per share, for the quarter ended February 29,2012 , compared to a loss from continuing operations of $\$ 24.0$ million, or $\$ 0.77$ per share, for the prior year fiscal quarter. For the nine months ended February 29, 2012, earnings from continuing operations were $\$ 48.3$ million, or $\$ 1.52$ per diluted share, compared to $\$ 19.2$ million, or $\$ 0.55$ per diluted share, in the prior fiscal year period.

Loss from discontinued operations, net of tax, was $\$ 0.4$ million, or $\$ 0.01$ per share, for the quarter ended February 29, 2012, compared to a loss of $\$ 1.1$ million, or $\$ 0.04$ per share, for the prior year fiscal quarter. Loss from discontinued operations for the nine months ended February 29,2012 was $\$ 2.9$ million, or $\$ 0.09$ per share, compared to $\$ 4.6$ million, or $\$ 0.13$ per share, for the prior fiscal year period. The current year loss includes lease costs associated with a vacant facility which formerly served as the warehouse and offices for the Company's direct-to-home toy catalog business. The prior year nine-month fiscal period ended February 28, 2011 includes a charge associated with the fiscal 2011 settlement of the Canadian Pension Plan.

Net loss was $\$ 10.3$ million, or $\$ 0.33$ per share, for the quarter ended February 29 , 2012, compared to a net loss of $\$ 25.1$ million, or $\$ 0.81$ per share, in the prior fiscal year quarter. Net income was $\$ 45.4$ million, or $\$ 1.43$ per diluted share, for the nine months ended February 29, 2012, compared to $\$ 14.6$ million, or $\$ 0.42$ per diluted share, in the prior fiscal year period.

## SCHOLASTIC CORPORATION

## Item 2. MD\&A

## Results of Continuing Operations

Children's Book Publishing and Distribution


Revenues in the Children's Book Publishing and Distribution segment for the quarter ended February 29, 2012 increased by $\$ 73.0$ million, or $37.8 \%$, to $\$ 266.0$ million, compared to $\$ 193.0$ million in the prior fiscal year quarter. This is primarily due to a $\$ 68.5$ million increase in revenue in the Company's trade business driven by strong titles such as Wonderstruck and The 39 Clues®: Cahills vs. Vespers and sales of The Hunger Games trilogy, in both print and ebook formats, The Invention of Hugo Cabret, War Horse and overall favorable return rates. Additionally, revenues in the Company's book fairs business increased by $\$ 9.3$ million as a result of increased revenue per fair, as well as an increase in the number of fairs held. Revenues for the nine months ended February 29, 2012 increased by $\$ 78.7$ million, or $12.0 \%$, to $\$ 731.9$ million, compared to $\$ 653.2$ million in the prior fiscal year period. The increase is related to higher revenues of $\$ 89.3$ million in the Company's trade business, due to higher backlist sales, as well as higher revenues of $\$ 8.8$ million in the Company's book fairs business, primarily related to an increase in the number of fairs held and an increase in revenue per fair. These increases were partially offset by a $\$ 19.4$ million decrease in revenues in the Company's book clubs business, resulting from a decrease in the number of sponsors due to a change in promotional strategy.

## SCHOLASTIC CORPORATION

## Item 2. MD\&A

Segment operating income for the quarter ended February 29, 2012 increased by $\$ 21.0$ million to $\$ 11.8$ million, compared to a $\$ 9.2$ million operating loss in the prior fiscal year quarter. Segment operating income for the nine months ended February 29, 2012 increased by $\$ 34.1$ million to $\$ 70.6$ million, compared to income of $\$ 36.5$ million in the prior fiscal year period. The operating income increases in both fiscal periods were principally related to the favorable results in the trade and book fairs businesses, combined with reduced promotional spending in the Company's book clubs business, as well as the impact of bad debt expense recorded in the prior fiscal year related to the Borders' bankruptcy filing, partially offset by the Company's continued investment in its digital initiatives and sales tax accruals arising from assessments in two jurisdictions.

## Educational Technology and Services

|  | Three months ended |  |  |  | Nine months ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ amounts in millions) | $\begin{gathered} \text { February 29, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { February 28, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \$ \\ \text { change } \end{gathered}$ |  | $\begin{gathered} \text { \% } \\ \text { change } \end{gathered}$ | $\begin{gathered} \text { February } 29, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { February 28, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \$ \\ \text { change } \end{gathered}$ |  | \% change |
| Revenues | \$ | 40.0 | \$ | 38.2 | \$ | 1.8 | 4.7\% | \$ | 202.0 | \$ | 169.4 | \$ | 32.6 | 19.2\% |
| Operating income (loss) |  | (5.9) |  | (4.2) | \$ | (1.7) | * |  | 47.5 |  | 29.4 | \$ | 18.1 | 61.6\% |
| Operating margin |  | * |  | * |  |  |  |  | 23.5 |  | 17.4\% |  |  |  |

## * Not meaningful

Revenues in the Educational Technology and Services segment for the quarter ended February 29, 2012 increased by $\$ 1.8$ million, or $4.7 \%$, to $\$ 40.0$ million, compared to $\$ 38.2$ million in the prior fiscal year quarter, driven by higher sales of educational technology services. Revenues for the nine months ended February 29, 2012 increased by $\$ 32.6$ million, or $19.2 \%$, to $\$ 202.0$ million, compared to $\$ 169.4$ million in the prior fiscal year period, due to strong sales of educational technology, led by READ $180{ }^{\circledR}$ Next Generation and System 44, as well as continued strength in early learning products and consulting and other services.

Segment operating loss for the quarter ended February 29, 2012 increased by $\$ 1.7$ million to $\$ 5.9$ million, compared to a loss of $\$ 4.2$ million in the prior fiscal year quarter, which was primarily the result of higher prepublication cost amortization in the quarter, partially offset by the increase in revenue noted above. Segment operating income for the nine months ended February 29, 2012 increased by $\$ 18.1$ million to $\$ 47.5$ million, compared to $\$ 29.4$ million in the prior fiscal year period, primarily related to the revenue increases noted above.

## SCHOLASTIC CORPORATION

## Item 2. MD\&A

## Classroom and Supplemental Materials Publishing

| (\$ amounts in millions) | Three months ended |  |  |  | Nine months ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 29,2012 |  | February 28,2011 |  | $\begin{gathered} \text { \$ } \\ \text { change } \end{gathered}$ |  | $\begin{gathered} \text { \% } \\ \text { change } \end{gathered}$ | $\begin{gathered} \text { February } 29, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { February } 28, \\ 2011 \end{gathered}$ |  | $\begin{gathered} \$ \\ \text { change } \end{gathered}$ |  | $\begin{gathered} \text { \% } \\ \text { change } \end{gathered}$ |
| Revenues | \$ | 38.2 | \$ | 43.1 | \$ | (4.9) | (11.4)\% | \$ | 142.6 | \$ | 132.1 | \$ | 10.5 | 7.9\% |
| Operating income (loss) |  | (3.4) |  | 1.5 | \$ | (4.9) | * |  | 9.0 |  | 7.4 | \$ | 1.6 | 21.6\% |
| Operating margin |  | * |  | 3.5\% |  |  |  |  | 6.3 |  | 5.6 |  |  |  |

Revenues in the Classroom and Supplemental Materials Publishing segment for the quarter ended February 29, 2012 decreased by $\$ 4.9$ million, or $11.4 \%$, to $\$ 38.2$ million, compared to $\$ 43.1$ million in the prior fiscal year quarter, related to decreased sales of the Company's literacy initiatives products. Revenues for the nine months ended February 29, 2012 increased by $\$ 10.5$ million, or $7.9 \%$, to $\$ 142.6$ million, compared to $\$ 132.1$ million in the prior fiscal period, primarily due to increased sales of books to literacy organizations, as well as increased revenue in classroom magazines.

Segment operating results for the quarter ended February 29, 2012 decreased by $\$ 4.9$ million to a loss of $\$ 3.4$ million, compared to segment operating income of $\$ 1.5$ million in the prior year fiscal quarter, primarily driven by the decrease in revenue noted above and the loss associated with the termination of a third party agreement. Segment operating income for the nine months ended February 29,2012 increased by $\$ 1.6$ million to $\$ 9.0$ million, compared to $\$ 7.4$ million in the prior year fiscal period, primarily related to the revenue increases noted above, partially offset by higher commissions and employee related expenses, primarily relating to incentives resulting from the increase in revenue.

## SCHOLASTIC CORPORATION

## Item 2. MD\&A

## International

| (\$ amounts in millions) | Three months ended |  |  |  | Nine months ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { February 29, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { February 28, } \\ 2011 \end{gathered}$ |  | \$ change |  | \% change | $\begin{gathered} \text { February 29, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { February 28, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \$ \\ \text { change } \end{gathered}$ |  | $\begin{gathered} \text { \% } \\ \text { change } \end{gathered}$ |
| Revenues | \$ | 105.6 | \$ | 95.1 | \$ | 10.5 | 11.0\% | \$ | 337.4 | \$ | 322.9 | \$ | 14.5 | 4.5\% |
| Operating income (loss) |  | 4.3 |  | (1.4) | \$ | 5.7 | * |  | 30.8 |  | 21.7 | \$ | 9.1 | 41.9\% |
| Operating margin |  | $4.1 \%$ |  | * |  |  |  |  | $9.1 \%$ |  | 6.7\% |  |  |  |

Revenues in the International segment for the quarter ended February 29, 2012 increased by $\$ 10.5$ million, or $11.0 \%$, to $\$ 105.6$ million, compared to $\$ 95.1$ million in the prior fiscal year quarter. This was primarily due to higher local currency revenues in the Company's Canada, UK and Australia trade businesses, which benefited from increased sales through local trade channels. Revenues for the nine months ended February 29, 2012 increased by $\$ 14.5$ million, or $4.5 \%$, to $\$ 337.4$ million, compared to $\$ 322.9$ million during the prior fiscal year period, due to the favorable impact of foreign currency exchange rates of $\$ 13.1$ million, as well as increased local currency revenue in the Company's Canada and UK trade businesses, partially offset by lower local currency revenues in the Company's Australia and New Zealand software distribution businesses.

Segment operating results for the quarter ended February 29, 2012 increased by $\$ 5.7$ million, resulting in operating income of $\$ 4.3$ million, compared to an operating loss of $\$ 1.4$ million in the prior fiscal year quarter, due to higher local currency revenues in the Company's Canada, UK and Australia trade businesses, as well as the restructuring costs incurred in the prior fiscal year quarter of $\$ 1.8$ million. Segment operating income for the nine months ended February 29 , 2012 increased by $\$ 9.1$ million, or $41.9 \%$, to $\$ 30.8$ million, compared to $\$ 21.7$ million in the prior fiscal year period, related to improved results in the Company's UK and Canada operations, as well as the favorable impact of foreign currency exchange rates and the restructuring costs incurred in the prior fiscal year period of $\$ 3.0$ million.

## SCHOLASTIC CORPORATION

## Item 2. MD\&A

## Media, Licensing and Advertising

| (\$ amounts in millions) | Three months ended |  |  |  | Nine months ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { February } 29, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { February } 28, \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { \$ } \\ \text { change } \end{gathered}$ |  | $\begin{gathered} \% \\ \text { change } \end{gathered}$ | $\begin{gathered} \text { February } 29, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { February } 28, \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { \$ } \\ \text { change } \end{gathered}$ |  | $\begin{gathered} \text { \% } \\ \text { change } \end{gathered}$ |
| Revenues | \$ | 17.2 | \$ | 14.9 | \$ | 2.3 | 15.4\% | \$ | 56.4 | \$ | 65.0 | \$ | (8.6) | (13.2)\% |
| Operating income (loss) |  | (0.8) |  | (3.6) | \$ | 2.8 | * |  | (3.2) |  | (0.6) | \$ | (2.6) | * |

Operating margin

* Not meaningful

Revenues in the Media, Licensing and Advertising segment for the quarter ended February 29, 2012 increased by $\$ 2.3$ million, or $15.4 \%$, to $\$ 17.2$ million, compared to $\$ 14.9$ million in the prior fiscal year quarter, primarily due to increased sales of interactive products, as well as increased revenue from the Company's production business. Revenues for the nine months ended February 29, 2012 decreased by $\$ 8.6$ million, or $13.2 \%$, to $\$ 56.4$ million, compared to $\$ 65.0$ million in the prior year fiscal period, primarily driven by the planned reduction in custom marketing programs.

Segment operating loss for the quarter ended February 29, 2012 decreased by $\$ 2.8$ million to an operating loss of $\$ 0.8$ million, compared to an operating loss of $\$ 3.6$ million in the prior fiscal year quarter, due to the benefit of the increased revenues noted above. Segment operating loss for the nine months ended February 29 , 2012 was $\$ 3.2$ million, compared to a segment operating loss of $\$ 0.6$ million in the prior fiscal year period, driven primarily by the planned reduction in custom marketing programs noted above.

## Overhead

Corporate overhead for the quarter ended February 29, 2012 increased by $\$ 4.8$ million to $\$ 17.9$ million, compared to $\$ 13.1$ million in the prior fiscal year quarter. For the nine months ended February 29, 2012, Corporate overhead increased by $\$ 18.2$ million to $\$ 59.8$ million, compared to $\$ 41.6$ million in the prior fiscal year period. These increases primarily reflect higher incentive accruals related to improved quarter and year-to-date results, as well as increased severance expense and loss on subleases.

## Seasonality

The Company's school-based book clubs, school-based book fairs and most of its magazines operate on a school-year basis; therefore, the Company's business is highly seasonal. As a result, the Company's revenues in the first and third quarters of the fiscal year generally are lower than its revenues in the other two fiscal quarters. In the current fiscal quarter, revenues in the Children's Book Publishing and Distribution segment were higher than normal due to improved sales in the trade channels. Typically, school-based book club and book fair revenues are greatest in the second and fourth quarters of the fiscal year, while revenues from the sale of instructional materials and educational technology products and services are highest in the first and fourth quarters. The Company typically experiences losses from operations in the first and third quarters of each fiscal year.

## Item 2. MD\&A

## Liquidity and Capital Resources

The Company's cash and cash equivalents totaled $\$ 111.8$ million at February 29, 2012, compared to $\$ 105.3$ million at May 31 , 2011 and $\$ 90.7$ million at February 28, 2011.

Cash provided by operating activities declined by $\$ 22.1$ million to $\$ 132.8$ million for the nine months ended February 29, 2012, compared to $\$ 154.9$ million in the prior fiscal year period. Primary drivers of the decline include higher spending on inventories compared to last year, partially offset by the higher sales and earnings of READ $180{ }^{\circledR}$ Next Generation in the Educational Technology and Services segment. The higher revenues from the Children's Book Publishing and Distribution segment generated from sales through the trade channels have also positively impacted cash from operations. However, much of the cash from the trade channel revenues will be realized upon collection of receivables in the fourth quarter. The Company is closely managing its credit policy with regard to its retail customers. During the current fiscal quarter, the Company ceased using a third party which coordinated distribution and collected cash on behalf of the Company within its trade channel for future transactions. The Company expects a temporary slowing of receivable collections as it brings this function in-house. The Company made net income tax payments of $\$ 36.4$ million in the current fiscal year, compared to $\$ 30.9$ million in the prior fiscal year, due primarily to higher earnings in the current fiscal period.

Cash used in investing activities decreased by $\$ 24.1$ million to $\$ 78.0$ million for the nine months ended February 29, 2012 , compared to $\$ 102.1$ million in the prior fiscal year period. In the prior fiscal year, the Company spent $\$ 24.3$ million on a land purchase and $\$ 9.2$ million for business acquisitions, while in the current year the Company spent $\$ 5.3$ million for business acquisitions. In the fourth fiscal quarter, the Company expects to make additional payments of approximately $\$ 4.0$ million related to the servicing of liabilities assumed for an acquisition made in the current fiscal period. Capital spending for Property, Plant and Equipment and Prepublication Costs increased modestly as the Company continues to invest in its ongoing digital initiatives.

Cash used in financing activities was $\$ 47.6$ million for the nine months ended February 29, 2012, driven by lower overall borrowings of $\$ 36.4$ million. The Company also used $\$ 5.6$ million of cash to reacquire its common stock and $\$ 9.3$ million to pay dividends. During the nine months ended February 28 , 2011, Cash used in financing activities was $\$ 209.5$ million, with the Company using $\$ 166.9$ million of cash to reacquire its common stock, through open market purchases and a modified Dutch auction tender offer, and paying dividends of $\$ 7.7$ million. The Company declared a $\$ 0.125$ per share dividend in the third quarter, payable in the fourth quarter of the current year, representing a $\$ 0.025$ increase from the prior quarter's dividend.

Due to the seasonal nature of its business as discussed under "Seasonality" above, the Company usually experiences negative cash flows in the June through October time period. As a result of the Company’s business cycle, borrowings have historically increased during June, July and August, have generally peaked in September or October, and have been at their lowest point in May.

The Company's operating philosophy is to use cash provided from operating activities to create value by paying down debt, reinvesting in existing businesses and, from time to time, making acquisitions that will complement its portfolio of businesses, as well as engaging in shareholder enhancement initiatives, such as share repurchases or dividend declarations. The Company believes that funds generated by its operations and funds available under its current credit facilities will be sufficient to finance its short-and long-term capital requirements for the foreseeable future.

The Company has maintained sufficient liquidity to fund ongoing operations, dividends, authorized common share repurchases, debt service, planned capital expenditures and other investments. As of February 29, 2012, the Company's primary sources of liquidity consisted of cash and cash equivalents of $\$ 111.8$ million, cash from operations, and borrowings available under the Revolving Loan (as described under "Financing" below) totaling \$325.0 million. Of the Company's outstanding debt, $92 \%$ is not due until after February 28, 2013. The Company may at any time, but in any event not more than once in any calendar year, request that the aggregate availability of credit under the Revolving Loan be increased by an amount of $\$ 10.0$ million or an integral multiple of $\$ 10.0$ million (but not to exceed $\$ 150.0$ million). The Company's credit rating from Standard \& Poor's Rating Services is "BB-" and its credit rating from Moody's Investors Service is "Ba1," which was upgraded from "Ba2" in the current fiscal quarter. Both Moody’s Investors Service and Standard and Poor’s Rating Services have rated the outlook for the Company as "Stable." The Company believes that existing committed credit lines and the ability to obtain similar financing credit upon expiration of current commitments, cash from operations and other sources of cash are sufficient to meet the Company's ongoing operating needs. The Company is currently compliant with its debt covenants and expects to remain compliant for the foreseeable future. The Company's interest rates for the Loan Agreement are dependent upon the Company's consolidated debt to total capital ratio, and, accordingly, a change in the Company's credit rating does not result in an increase in interest costs under the Company's Loan Agreement.

## SCHOLASTIC CORPORATION

## Item 2. MD\&A

## Financing

## Lines of Credit

As of February 29, 2012, the Company's domestic credit lines available under unsecured money market bid rate credit lines totaled $\$ 20.0$ million. There were no outstanding borrowings under these credit lines at February 29, 2012, May 31, 2011 and February 28, 2011. These credit lines are at the sole discretion of the lender and at an interest rate and term agreed to at the time each loan is made, but not to exceed 365 days. These credit lines may be renewed, if requested by the Company, at the option of the lender.

As of February 29, 2012, the Company had various local currency credit lines, with maximum available borrowings in amounts equivalent to $\$ 33.9$ million, underwritten by banks primarily in the United States, Canada, Australia and the United Kingdom. These credit lines are typically available for overdraft borrowings or loans up to 364 days and may be renewed, if requested by the Company, at the sole option of the lender. There were borrowings outstanding under these international facilities equivalent to $\$ 12.6$ million at February 29, 2012 at a weighted average interest rate of $4.7 \%$; $\$ 0.7$ million at May 31,2011 at a weighted average interest rate of $6.7 \%$; and $\$ 6.7$ million at February 28,2011 at a weighted average interest rate of $4.0 \%$. The increased weighted average interest rate at the end of fiscal 2011 was due to higher local borrowing interest rates in Asia.

## Loan Agreement

On June 1, 2007, Scholastic Corporation and Scholastic Inc. (each, a "Borrower" and together, the "Borrowers") entered into a $\$ 525.0$ million credit facility with certain banks (the "Loan Agreement"), consisting of a $\$ 325.0$ million revolving credit component (the "Revolving Loan") and a $\$ 200.0$ million amortizing term loan component (the "Term Loan"). The Loan Agreement was amended on August 16, 2010, and again on October 25, 2011. The October 25, 2011 amendment effectively extended the maturity of the Revolving Loan facility to June 1, 2014 from June 1, 2012 and provided for the repayment of the outstanding balance of the Term Loan on October 25, 2011.

The Loan Agreement, as amended, is a contractually committed unsecured credit facility that is scheduled to expire on June 1, 2014. The $\$ 325.0$ million Revolving Loan allows the Company to borrow, repay or prepay and reborrow at any time prior to the stated maturity date, and the proceeds may be used for general corporate purposes, including financing for acquisitions and share repurchases. The Loan Agreement also provides for an increase in the aggregate Revolving Loan commitments of the lenders of up to an additional $\$ 150.0$ million.

Interest on the Revolving Loan is due and payable in arrears on the last day of the interest period (defined as the period commencing on the date of the advance and ending on the last day of the period selected by the Borrower at the time each advance is made). The interest pricing under the Revolving Loan is dependent upon the Borrower's election of a rate that is either:

- A Base Rate equal to the higher of (i) the prime rate, (ii) the prevailing Federal Funds rate plus $0.500 \%$ or (iii) the Eurodollar Rate for a one month interest period plus $1 \%$ plus an applicable spread ranging from $0.18 \%$ to $0.60 \%$, as determined by the Company's prevailing consolidated debt to total capital ratio.
- or -
- A Eurodollar Rate equal to the London interbank offered rate (LIBOR) plus an applicable spread ranging from $1.18 \%$ to $1.60 \%$, as determined by the Company's prevailing consolidated debt to total capital ratio.

As of February 29, 2012, the indicated spread on Base Rate Advances was $0.25 \%$ and the indicated spread on Eurodollar Rate Advances was $1.25 \%$, both based on the Company's prevailing consolidated debt to total capital ratio. There were no Revolving Loan Advances outstanding on February 29, 2012.

The Loan Agreement also provides for the payment of a facility fee ranging from $0.20 \%$ to $0.40 \%$ per annum based upon the Company's prevailing consolidated debt to total capital ratio. At February 29, 2012, the facility fee rate was $0.25 \%$.

As of February 29, 2012, standby letters of credit outstanding under the Loan Agreement totaled $\$ 1.4$ million. The Loan Agreement contains certain covenants, including interest coverage and leverage ratio tests and certain limitations on the amount of dividends and other distributions, and at February 29, 2012, the Company was in compliance with these covenants.

## SCHOLASTIC CORPORATION

## Item 2. MD\&A

## 5\% Notes due 2013

In April 2003, Scholastic Corporation issued $\$ 175.0$ million of $5 \%$ Notes (the " $5 \%$ Notes"). The $5 \%$ Notes are senior unsecured obligations that mature on April 15, 2013. Interest on the $5 \%$ Notes is payable semi-annually on April 15 and October 15 of each year through maturity. The Company may at any time redeem all or a portion of the $5 \%$ Notes at a redemption price (plus accrued interest to the date of the redemption) equal to the greater of (i) $100 \%$ of the principal amount, or (ii) the sum of the present values of the remaining scheduled payments of principal and interest discounted to the date of redemption. The Company did not make any additional repurchases of the 5\% Notes during the nine-month period ended February 29, 2012.

The Company's total debt obligations were $\$ 165.3$ million at February 29, 2012, $\$ 203.4$ million at May 31, 2011 and $\$ 220.1$ million at February 28, 2011 . The lower level of debt at February 29, 2012 was primarily due to the payment of the Term Loan and reduced borrowings resulting from lower debt requirements.

For a more complete description of the Company's debt obligations, see Note 5 of Notes to condensed consolidated financial statements - unaudited in Item 1 , "Financial Statements."

## SCHOLASTIC CORPORATION

## Item 2. MD\&A

## New Accounting Pronouncements

Reference is made to Note 1 of Notes to condensed consolidated financial statements in Item 1, "Financial Statements," for information concerning recent accounting pronouncements since the filing of the Company's Annual Report.

## SCHOLASTIC CORPORATION

## Item 2. MD\&A

## Forward Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements. Additional written and oral forward-looking statements may be made by the Company from time to time in Securities and Exchange Commission ("SEC") filings and otherwise. The Company cautions readers that results or expectations expressed by forward-looking statements, including, without limitation, those relating to the Company's future business prospects, plans, expectations, conditions in the children's book and educational material markets and acceptance of the Company's products in those markets, earnings per share, levels of government spending for educational programs, e-commerce and digital initiatives strategies, goals, revenues, sublease income, improved efficiencies, general costs, manufacturing costs, medical costs, merit pay, operating margins, working capital, liquidity, capital needs, expected investing activity, tax estimates, interest costs and income, are subject to risks and uncertainties that could cause actual results to differ materially from those indicated in the forward-looking statements, due to factors including those noted in the Annual Report and other risks and factors identified from time to time in the Company's filings with the SEC.

The Company disclaims any intention or obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

## SCHOLASTIC CORPORATION

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company conducts its business in various foreign countries, and as such, its cash flows and earnings are subject to fluctuations from changes in foreign currency exchange rates. The Company manages its exposures to this market risk through internally established procedures and, when deemed appropriate, through the use of short-term forward exchange contracts. As of February 29, 2012, these transactions were not significant. The Company does not enter into derivative transactions or use other financial instruments for trading or speculative purposes.

Market risks relating to the Company's operations result primarily from changes in interest rates, which are managed through the mix of variable-rate versus fixed-rate borrowings. Additionally, financial instruments, including swap agreements, have been used to manage interest rate exposures. Approximately $8 \%$ of the Company's debt at February 29, 2012 bore interest at a variable rate and was sensitive to changes in interest rates, compared to approximately $25 \%$ at May 31 , 2011 and $31 \%$ at February 28, 2011. The decrease in variable-rate debt as of February 29, 2012 compared to May 31, 2011 and February 28, 2011 was primarily due to repayments made on the Term Loan. The Company is subject to the risk that market interest rates and its cost of borrowing will increase and thereby increase the interest charged under its variable-rate debt.

Additional information relating to the Company's outstanding financial instruments is included in Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

The following table sets forth information about the Company's debt instruments as of February 29, 2012 (see Note 5 of Notes to condensed consolidated financial statements - unaudited in Item 1, "Financial Statements"):
(\$ amounts in millions )
Fiscal Year Maturity

(1) Fiscal 2012 includes the remaining three months of the current fiscal year, ending May 31, 2012.

## SCHOLASTIC CORPORATION

## Item 4. Controls and Procedures

The Chief Executive Officer and the Chief Financial Officer of the Corporation, after conducting an evaluation, together with other members of the Company’s management, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures as of February 29, 2012, have concluded that the Corporation's disclosure controls and procedures were effective to ensure that information required to be disclosed by the Corporation in its reports filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the SEC and accumulated and communicated to members of the Company's management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

During the third fiscal quarter ended February 29, 2012, the Company changed certain internal controls over financial reporting in the trade channel within its Children's Book Publishing and Distribution business. Formerly, the Company utilized a third party to process customer orders, coordinate distribution and collect and remit cash to the Company. During the third fiscal quarter, the Company ceased utilizing the third party for future sales transactions, and now executes these controls internally.

## PART II - OTHER INFORMATION

## SCHOLASTIC CORPORATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Corporation made no repurchases of shares of Common Stock during the three months ended February 29, 2012.

# SCHOLASTIC CORPORATION <br> <br> Item 6. Exhibits 

 <br> <br> Item 6. Exhibits}

## Exhibits:

10.3 Form of Restricted Stock Unit Agreement under the Scholastic Corporation 2011 Stock Incentive Plan.
101.SCH XBRL Taxonomy Extension Schema Document
101.CAL XBRL Taxonomy Extension Calculation Document
101.DEF XBRL Taxonomy Extension Definitions Document
101.LAB XBRL Taxonomy Extension Labels Document
101.PRE XBRL Taxonomy Extension Presentation Document

## SCHOLASTIC CORPORATION SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## SCHOLASTIC CORPORATION

(Registrant)

Date: March 23, 2012

Date: March 23, 2012

By: /s/ Richard Robinson

Richard Robinson
Chairman of the Board,
President and Chief
Executive Officer
By: /s/ Maureen O'Connell
Maureen O’Connell
Executive Vice President, Chief Administrative Officer and Chief Financial Officer
(Principal Financial Officer)

# SCHOLASTIC CORPORATION <br> QUARTERLY REPORT ON FORM 10-Q, DATED FEBRUARY 29, 2012 <br> Exhibits Index 

## Exhibit Number

## Description of Document

| 10.3 | Form of Restricted Stock Unit Agreement under the Scholastic Corporation 2011 Stock Incentive Plan.* |
| :--- | :--- |
| 31.1 | Certification of the Chief Executive Officer of Scholastic Corporation filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification of the Chief Financial Officer of Scholastic Corporation filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32 | Certifications of the Chief Executive Officer and Chief Financial Officer of Scholastic Corporation furnished pursuant to Section 906 of <br> the Sarbanes-Oxley Act of 2002. |
| 101.INS | XBRL Instance Document ** |
| 101.SCH | XBRL Taxonomy Extension Schema Document ** |
| 101.CAL | XBRL Taxonomy Extension Calculation Document ** |
| 101.DEF | XBRL Taxonomy Extension Definitions Document ** |
| 101.LAB | XBRL Taxonomy Extension Labels Document ** |
| 101.PRE | XBRL Taxonomy Extension Presentation Document ** |

* The referenced exhibit is a management contract or compensation plan or arrangement described in Item 601(b)(10)(iii) of Regulation S-K.
** In accordance with Regulation S-T, the XBRL-related information in Exhibit 101 to this Quarterly Report on Form 10-Q shall be deemed to be "furnished" and not "filed."


## SCHOLASTIC CORPORATION 2011 STOCK INCENTIVE PLAN

## Restricted Stock Unit Agreement

Effective as of $\qquad$ (the "Grant Date"), SCHOLASTIC CORPORATION, a Delaware corporation (the "Company"), hereby grants to (the "Participant") $\qquad$ ) Restricted Stock Units in respect of shares of common stock, par value $\$ .01$ per share, of the Company (the "Common Stock") on the terms set forth herein, and in all respects subject to the terms and provisions of the Scholastic Corporation 2011 Stock Incentive Plan (the "Plan"), which terms and provisions are incorporated by reference herein. Unless the context herein otherwise requires, the terms defined in the Plan shall have the same meanings in this Agreement.

## 1. Vesting and Payment.

(a) Vesting. Except as provided in Section 2 of this Agreement, the Restricted Stock Units shall vest at the rate of $25 \%$ per year beginning one year from the Grant Date and on each anniversary thereafter, provided that the Participant is continuously employed by the Company or any of its Affiliates (including any period during which the Participant is on leave of absence or any other break in employment in accordance with the Company's policies and procedures) on each applicable vesting date.
(b) Payment. A share of Common Stock shall be distributed with respect to each vested Restricted Stock Unit on the applicable vesting date, except as provided in Section 2. Notwithstanding the foregoing, in the case of a Participant who, on the date of grant is, or during the vesting period becomes, eligible for Retirement, a share of Common Stock shall be distributed with respect to each vested Restricted Stock Unit on the earlier to occur of (i) the applicable vesting date, or (ii) the date of Termination of Employment or Termination of Consultancy.

## 2. Termination of Employment or Termination of Consultancy.

(a) Death, Disability, or Retirement. Upon a Termination of Employment or Termination of Consultancy (as applicable) as a result of the Participant's death, Disability or Retirement, all outstanding unvested Restricted Stock Units shall immediately vest and a share of Common Stock with respect to each such vested Restricted Stock Unit shall be distributed within thirty (30) days following such termination. Notwithstanding the foregoing, in the case of a Participant who, on the date of grant or within one year of the date of grant, is or becomes eligible for Retirement, upon a Termination of Employment or Termination of Consultancy for Retirement within one year from the date of grant, no portion of the Restricted Stock Units shall be treated as vested.
(b) Other Termination. Except as otherwise provided in Section 2(a) of this Agreement, Restricted Stock Units that are not vested as of the date of the

Participant's Termination of Employment or Termination of Consultancy for any reason shall terminate and be forfeited in their entirety as of the date of such termination.
(c) Section 409A Award. Notwithstanding the foregoing, to the extent required by Section 409A of the Code upon a Termination of Employment or Termination of Consultancy (other than as a result of death) of a Specified Employee, distributions determined, in whole or in part, to constitute a Section 409A Award shall be delayed until six months after such Termination of Employment or Termination of Consultancy if such termination constitutes a "separation from service" (within the meaning of Section 409A of the Code) and such distribution shall be made at the beginning of the seventh month following the date of the Specified Employee's Termination of Employment or Termination of Consultancy.
(d) Section 409A Compliance. No distribution in respect of a Section 409A Award shall be made upon a Participant's Termination of Employment or a Termination of Consultancy unless such termination constitutes a "separation from service" within the meaning of Section 409A of the Code. This Agreement is intended to comply with Section 409A of the Code and the Company shall construe, interpret and amend the provisions of this Agreement in such manner as the Company deems necessary, in its sole discretion, to comply with Section 409A of the Code with respect to a Section 409A Award but in no event shall the foregoing provisions or any other provision of this Agreement or the Plan be construed as a guarantee by the Company of any particular tax treatment.
3. Withholding Tax Liability. In connection with the vesting and payment of the Restricted Stock Unit, the Company and the Participant will incur liability for income or withholding tax. The Company shall have the right to withhold from any payment in respect of Restricted Stock Units, transfer of Common Stock, or payment made to the Participant or to any person hereunder, whether such payment is to be made in cash or in Common Stock, all applicable minimum federal, state, city or other taxes as shall be required, in the determination of the Company, pursuant to any statute or governmental regulation or ruling. In its discretion, the Company may satisfy such withholding obligation by any one or combination of the following methods: (i) by requiring the Participant to pay such amount in cash or check; (ii) by deducting such amount from the Participant's current compensation; (iii) by allowing the Participant to surrender other shares of Common Stock of the Company which (a) in the case of shares initially acquired from the Company (upon exercise of a stock option or otherwise), have been owned by the Participant for such period (if any) as may be required to avoid a charge to the Company's earnings, and (b) have a fair market value on the date of surrender equal to the amount required to be withheld; (iv) by delivery by the Participant of a properly executed notice together with irrevocable instructions to a broker approved by the Company to sell shares of Common Stock and deliver promptly to the Company the amount of sale or loan proceeds required to pay the amount required to be withheld, or (v) by withholding a number of shares of Common Stock to be issued upon delivery of Common Stock which have a fair market value equal to the minimum statutory amount required to be withheld. For these purposes, the fair market value of the shares to be withheld shall be determined by the Company on the date that the amount of tax to be
withheld is to be determined. The Company shall also be authorized to sell any shares of Common Stock to the extent required to satisfy the Company's withholding obligations.
4. Nontransferability of Restricted Stock Unit. The Restricted Stock Unit may not be sold, pledged, assigned, hypothecated, gifted, transferred or disposed of in any manner either voluntarily or involuntarily by operation of law, whether for value or no value and whether voluntary or involuntary (including by operation of law) other than by will or by the laws of descent and distribution. Subject to the foregoing and the terms of the Plan, the terms of this Agreement shall be binding upon the executors, administrators, heirs, successors and assigns of the Participant.
5. No Enlargement of Rights. This Agreement is not an agreement of employment. Neither the Plan nor this Agreement shall confer upon the Participant any right to continue as an officer, employee, or consultant of the Company or any Affiliate. Nothing contained in the Plan or this Agreement shall interfere in any way with the rights of the Company or any Affiliate to terminate the employment (or consulting arrangement) of the Participant at any time or to modify the Participant's employment or compensation. The Participant shall have only such rights and interests with respect to the Restricted Stock Units as are expressly provided in this Agreement and the Plan.

## 6. No Shareholder Rights before Exercise and Issuance.

(a) No Shareholder Rights. No rights as a stockholder shall exist with respect to the Common Stock subject to the Restricted Stock Unit as a result of the grant of the Restricted Stock Unit, and no adjustments shall be made for dividends in cash or other property, distributions or other rights in respect of any such shares, except as otherwise specifically provided for in the Plan or in subparagraph 6(b) below. Shareholder rights shall exist only after issuance of stock following the settlement of vested Restricted Stock Units by delivery of Common Stock as provided in the Plan.
(b) Dividend Equivalents. Cash dividend equivalents shall be credited to a separate Restricted Stock Unit dividend book entry account on behalf of each Participant with respect to each Restricted Stock Unit held by a Participant, provided that the right of each Participant to actually receive such dividend equivalent shall be subject to the same vesting restrictions as apply to the Restricted Stock Unit to which the dividend relates. Vested dividend equivalents shall be distributed in cash (or used for tax withholding) to a Participant at the same time a share of Common Stock is distributed with respect to the Restricted Stock Unit to which the dividend equivalent relates.
7. Effect of the Plan on Restricted Stock Unit. The Restricted Stock Unit is subject to, and the Company and the Participant agree to be bound by, all of the terms and conditions of the Plan, as such may be amended from time to time in accordance with the terms thereof. The Participant acknowledges that he/she has received a copy of the Plan and has had an opportunity to review the Plan. Without the consent of the Participant, the Company may amend or modify this Agreement in any manner not inconsistent with the Plan, including without limitation, to change the date or dates as of
which a Restricted Stock Unit becomes vested, or to cure any ambiguity, defect or inconsistency, provided such amendment, modification or change does not adversely affect the rights of the Participant.
8. Entire Agreement. The terms of this Agreement and the Plan constitute the entire agreement between the Company and the Participant with respect to the subject matter hereof and supersede any and all previous agreements between the Company and the Participant and all prior communications, representations and negotiations in respect thereto. No waiver by any party of any breach by the other of any provision of this Agreement shall be deemed to be a waiver of any other breaches thereof or the waiver of any such or other provision of this Agreement. Subject to the restrictions on assignment and transfer set forth above, this Agreement shall be binding upon and inure to the benefit of the parties hereto, their estates, personal representatives, successors and assigns. This Agreement may be signed in counterparts.
9. Severability. If any provision of this Agreement, or the application of such provision to any person or circumstances, is held invalid or unenforceable, the remainder of this Agreement, or the application of such provision to persons or circumstances other than those as to which it is held valid or unenforceable, shall not be affected thereby.
10. Governing Law. This Agreement shall be governed and construed in accordance with the laws of the State of Delaware (regardless of the law that might otherwise govern under applicable Delaware principles of conflict of laws).
11. Notices. Any notice or communication given hereunder shall be in writing and shall be deemed to have been duly given when delivered in person, or by United States mail, to the appropriate party at the address set forth below (or such other address as the party shall from time to time specify): If to the Company, to: Scholastic Corporation, 557 Broadway, New York, New York 10012, Attention: Corporate Secretary. If to the Participant, to the most recent address on file with the Company. Notwithstanding the foregoing, the Company may require that any notice by the Participant be provided electronically or in writing to the Company or to the stock plan administrator pursuant to such procedures as the Company shall establish from time to time in its sole discretion.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first set forth above.

## SCHOLASTIC CORPORATION

By:
Title:

## PARTICIPANT

I, Richard Robinson, the principal executive officer of Scholastic Corporation, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Scholastic Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 23, 2012
/s/ Richard Robinson

Richard Robinson
Chairman of the Board,
President and Chief Executive Officer

I, Maureen O’Connell, the principal financial officer of Scholastic Corporation, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Scholastic Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules13a-15(f) and 15d15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 23, 2012
/s/ Maureen O’Connell

Maureen O’Connell
Executive Vice President
Chief Administrative Officer
and Chief Financial Officer

## Certification

## Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 <br> with Respect to the Quarterly Report on Form 10-Q <br> for the Quarter ended February 29, 2012 <br> of Scholastic Corporation

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), each of the undersigned officers of Scholastic Corporation, a Delaware corporation (the "Company"), does hereby certify, to the best of such officer's knowledge, that:

1. The Company's Quarterly Report on Form 10-Q for the quarter ended February 29, 2012 (the "Form 10-Q") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. Information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 23, 2012

Date: March 23, 2012
/s/Richard Robinson

Richard Robinson
Chief Executive Officer
/s/Maureen O’Connell

Maureen O’Connell
Chief Financial Officer

The certification set forth above is being furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and is not being filed as part of the Form 10Q or as a separate disclosure document of the Company or the certifying officers.


[^0]:    See accompanying notes

[^1]:    See accompanying notes

[^2]:    * In the three months ended February 29, 2012 and February 28, 2011, the Company experienced a loss from continuing operations and therefore did not report any dilutive share impact.

