SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Form 10-Q/A
(Amendment No. 1)
(Mark One)
[X] Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the period ended February 28, 1997
or
[ ] Transition Report Pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number: 0-19860
SCHOLASTIC CORPORATION
(Exact name of registrant as specified in its charter)

## DELAWARE

(State or other jurisdiction of
(IRS Employer Identification No.) incorporation or organization)

555 Broadway, New York, New York
(Address of principal executive offices)

10012
(Zip Code)

$$
212-343-6100
$$

(Registrant's telephone number, including area code)

> | (Former name, former address and former fiscal year, |
| :---: |
| if changed since last report) |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
[X] Yes [ ] No
APPLICABLE ONLY TO USERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or $15(d)$ of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.
[ ] Yes [ ] No

## APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Title of each class | Number of shares outstanding as of March 31, 1997 |
| :---: | :---: |
| Common Stock, \$.01 par value | 15, 363, 332 |
| Class A Stock, \$.01 par value | 828,100 |

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## SCHOLASTIC CORPORATION

## CONSOLIDATED CONDENSED STATEMENT OF OPERATIONS

(Unaudited)
(Amounts in thousands except shares and per share data)

|  | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { February 28, } \\ 1997 \end{gathered}$ |  | $\begin{gathered} \text { February } 29, \\ 1996 \end{gathered}$ |  | $\begin{gathered} \text { February 28, } \\ 1997 \end{gathered}$ |  | $\begin{gathered} \text { February } 29, \\ 1996 \end{gathered}$ |  |
| Revenues | \$ | 210,728 | \$ | 216,085 | \$ | 711,491 | \$ | 645,886 |
| Operating costs and expenses: |  |  |  |  |  |  |  |  |
| Cost of goods sold |  | 118,827 |  | 109,159 |  | 378,361 |  | 330, 214 |
| Selling, general and administrative expenses |  | 103,599 |  | 86,488 |  | 290,843 |  | 249,620 |
| Intangible amortization and depreciation |  | 4, 080 |  | 3, 301 |  | 11,693 |  | 8,965 |
| Total operating costs and expenses |  | 226,506 |  | 198,948 |  | 680, 897 |  | 588,799 |
| Operating income (loss) |  | $(15,778)$ |  | 17,137 |  | 30,594 |  | 57, 087 |
| Interest expense, net |  | 4,445 |  | 2,799 |  | 12, 027 |  | 8,164 |
| Income (loss) before income taxes |  | $(20,223)$ |  | 14,338 |  | 18, 567 |  | 48, 923 |
| Provision (benefit) for income taxes |  | $(7,685)$ |  | 5,449 |  | 6,626 |  | 18,704 |
| Net income (loss) | \$ | $(12,538)$ | \$ | 8,889 | \$ | 11,941 | \$ | 30, 219 |
| Primary earnings (loss) per share | \$ | (0.78) | \$ | 0.55 | \$ | 0.72 | \$ | 1.87 |
| Fully diluted earnings (loss) per share | \$ | (0.78) | \$ | 0.55 | \$ | 0.72 | \$ | 1.86 |
| Weighted average Class A, Common and Class A Share and Common Share Equivalents: |  |  |  |  |  |  |  |  |
| Primary |  | , 088,377 |  | ,270,963 |  | 486,505 | 16 | 142,500 |
| Fully diluted |  | , 088, 377 |  | ,702,137 |  | 938,550 |  | , 223,484 |

SEE ACCOMPANYING NOTES

| February 28, | May 31, | February 29, |
| :---: | :---: | :---: |
| 1997 | 1996 | 1996 |
| ---------------------------- | (Unaudited) |  |

ASSETS


SCHOLASTIC CORPORATION
CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS
(Unaudited)
(Amounts in thousands)

| Net cash provided by/(used) in operating activities | \$ 19,094 | \$ $(3,021)$ |
| :---: | :---: | :---: |
| Cash flows from investing activities: |  |  |
| Business acquisition-related payments | $(32,190)$ | $(19,790)$ |
| Royalty advances paid | $(25,581)$ | $(14,615)$ |
| Prepublication cost expenditures | $(21,619)$ | $(37,359)$ |
| Additions to property, plant and equipment | $(20,613)$ | $(20,028)$ |
| Preproduction cost expenditures | $(7,904)$ | $(4,403)$ |
| Net cash used in investing activities | $(107,907)$ | $(96,195)$ |
| Cash flows from financing activities: |  |  |
| Borrowings under loan agreement and revolver | 233,472 | 162,474 |
| Principal paydowns on loan agreement and revolver | $(264,416)$ | $(177,572)$ |
| Proceeds received from issuance of notes payable | 123,903 | 0 |
| Proceeds received from issuance of convertible debt | 0 | 107,250 |
| Borrowings under lines of credit | 27,753 | 36,737 |
| Principal paydowns on lines of credit | $(43,468)$ | $(36,533)$ |
| Tax benefit realized from stock option transactions | 5,254 | 2,776 |
| Other, net | 4,342 | 1,467 |
| Net cash provided by financing activities | 86,840 | 96,599 |
| Effects of exchange rate changes on cash | (57) | 57 |
| Net decrease in cash and cash equivalents | $(2,030)$ | $(2,560)$ |
| Cash and cash equivalents at beginning of period | 4,300 | 3,708 |
| Cash and cash equivalents at end of period | \$ 2,270 | \$ 1,148 |
| Supplemental information: |  |  |
| Income taxes paid | \$ 25,445 | \$ 15,294 |
| Interest paid | \$ 11, 682 | \$ 7,912 |

## 1. Basis of Presentation

The accompanying consolidated condensed financial statements have not been audited, but reflect those adjustments consisting of normal recurring items which management considers necessary for a fair presentation of financial position, results of operations and cash flow. These financial statements should be read in conjunction with the consolidated financial statements and related notes in the 1996 Annual Report to shareholders.

The business of Scholastic Corporation including its subsidiaries (the
"Company") is the publication and sale of educational materials and its business cycle is closely correlated to the normal school year. The results of operations for the nine months ended February 28, 1997 and February 29, 1996 are not indicative of the results expected for the full year. Due to the seasonal fluctuations that occur, the prior year's February 29 balance sheet is included for comparative purposes.

Certain prior year amounts have been reclassified in the accompanying consolidated condensed financial statements to conform to the current year presentation.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates and assumptions.

## 2. Long Term Debt

The Company has a loan agreement (the "Loan Agreement") with certain banks which provides for revolving credit loans and letters of credit in an aggregate amount of up to $\$ 135.0$ million, with a right, in certain circumstances, to increase such amount up to $\$ 160.0$ million. The Loan Agreement expires on May 31, 2000. At February 28, 1997, the amount available of $\$ 135.0$ million was reduced by letters of credit outstanding in the amount of $\$ 1.3$ million, and the aggregate amount of borrowings outstanding was $\$ 34.0$ million.

The Company has a Revolving Loan Agreement (the "Revolver") with Sun Bank, National Association, which provides for revolving credit loans in an aggregate principal amount of up to $\$ 35.0$ million. At February 28, 1997, the aggregate amount of borrowings outstanding was $\$ 9.1$ million.

On December 23, 1996, the Company issued $\$ 125.0$ million of $7 \%$ Notes due 2003 (the "Notes"). The Notes are unsecured and unsubordinated obligations of the Company and will mature on December 15, 2003. The Notes are not redeemable prior to maturity. Interest on the Notes will be payable semi-annually on December 15 and June 15 of each year, commencing on June 15, 1997. The net proceeds (including accrued interest) from the issuance of the Notes were $\$ 123.9$ million after deducting an underwriting discount and other related offering costs. The Company utilized the net proceeds primarily to repay amounts outstanding under the Loan Agreement.

On August 18, 1995, the Company sold $\$ 110.0$ million of $5.0 \%$ Convertible Subordinated Debentures due August 15, 2005 (the "Debentures") under Regulation $S$ and Rule 144A of the Securities Act of 1933. The Debentures are listed on the Luxembourg Stock Exchange and the portion sold under Rule 144A is designated for trading in the Portal system of the National Association of Securities Dealers, Inc. Interest on the Debentures is payable semi-annually on August 15 and February 15 of each year. The Debentures are redeemable at the option of the Company, in whole, but not in part, at any time on or after August 15, 1998 at $100 \%$ of the principal amount plus accrued interest. Each Debenture is convertible, at the holder's option, any time prior to maturity, into Common Stock of the Company at a conversion price of $\$ 76.86$ per share.
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## Results of Operations

Revenues for the quarter ended February 28, 1997 decreased from $\$ 216.1$ million to $\$ 210.7$ million, or $2 \%$, versus the comparable quarter of the prior year. Domestic book publishing revenues decreased $\$ 11.2$ million, or $8 \%$, principally due to (i) a decline in the retail trade channel sales of older Goosebumps(R) titles, the greatest portion of which affected January and February results, (ii) a reduction in revenues of $\$ 11.8$ million (included in the special charge described below) reflecting increased reserves for anticipated book returns and (iii) a book club sales decrease as a result of a modest decrease in orders and revenue per order. These results were partially offset by increases in book fair revenues and trade sales of non-Goosebumps titles. International revenues increased by $18 \%$ versus the comparable quarter last year due to strong trade sales combined with the benefit of recent book distribution acquisitions by the United Kingdom subsidiary. Revenues for the nine months ended February 28, 1997 totaled $\$ 711.5$ million, a $10 \%$ increase over revenue reported for the nine months ended February 29, 1996.

As a percentage of revenue, cost of goods sold increased from $50.5 \%$ to $56.4 \%$ for the quarter and from $51.1 \%$ to $53.2 \%$ for the nine months ended February 28, 1997 versus the comparable periods in the prior year. For the quarter and the nine months ended February 28, 1997, $2.0 \%$ and $0.6 \%$, respectively, of the increase is a result of a special charge recorded in the third quarter to increase the reserve for anticipated book returns. The remainder of the increase is a result of the Company's sales mix and increased prepublication cost amortization largely due to the Scholastic Literacy Place(R) program. Selling, general and administrative expense as a percentage of revenue increased from $40.0 \%$ to $49.2 \%$ for the quarter and from $38.6 \%$ to $40.9 \%$ for the nine months ended February 28, 1997 versus the comparable periods in the prior year. Of the increase for the quarter and the nine months ended February 28, 1997, 3.9\% and 1.1\%, respectively, was due to the special charge recorded in the third quarter. The remaining increase is largely a result of lower than anticipated revenues combined with planned increases in selling, general and administrative expenses.

The third quarter ended February 28, 1997 resulted in an operating loss of $\$ 15.8$ million compared to operating income in the corresponding quarter of the prior fiscal year of $\$ 17.1$ million. The operating results for the quarter included the $\$ 13.0$ million impact of special charges, primarily for an increase in the reserve for anticipated book returns based principally on a significant increase in returns during January and February. In addition, lower revenue combined with planned increases in selling, general and administrative expenses adversely affected margins and contributed to this operating loss. Operating income for the nine months ended February 28, 1997 decreased $\$ 26.5$ million or $46 \%$ over the nine months ended February 29, 1996.

The quarter ended February 28, 1997 resulted in a net loss of $\$ 12.5$ million versus net income of $\$ 8.9$ million in the comparable quarter in the prior year. Primary and fully diluted earnings per share decreased from $\$ 0.55$ in the comparable quarter last year to a net loss per share of $\$ 0.78$ (including a $\$ 0.50$ per share impact for the third quarter special charge ). Net income for the nine months ended February 28, 1997 was $\$ 11.9$ million versus $\$ 30.2$ million in the comparable period last year. Primary and fully diluted earnings per share decreased to $\$ 0.72$ from $\$ 1.87$ primary and $\$ 1.86$ fully diluted in the comparable nine month period in the prior year.

The Company had a net decrease in cash and cash equivalents for the nine months ended February 28, 1997 of $\$ 2.0$ million, compared to a net decrease for the comparable period in the prior year of $\$ 2.6$ million. Cash provided by financing and operating activities funded the net cash used in investing activities during the nine months ended February 28, 1997.

For the nine months ended February 28, 1997 and February 29, 1996, net cash provided by financing activities was $\$ 86.8$ million and $\$ 96.6$ million, respectively. Financing activities consisted primarily of borrowings and paydowns under the Loan Agreement and Revolver, the issuance of the Notes in fiscal 1997 and the sale of the Debentures in fiscal 1996. Proceeds from the sale of Debentures, the issuance of the Notes and borrowings under the Loan Agreement as well as cash provided by operating activities have been the primary source of the Company's liquidity.

Cash used in investing activities was $\$ 107.9$ million and $\$ 96.2$ million for the first nine months of fiscal 1997 and 1996, respectively. Investing activities primarily consisted of payments for business and trademark acquisitions, royalty advances, prepublication and preproduction cost expenditures, and payments for capital expenditures. Business and trademark acquisition payments totaled $\$ 32.2$ million and $\$ 19.8$ million for the first nine months of fiscal 1997 and 1996, respectively. Fiscal 1997 acquisitions include Lectorum Publications, Inc. on September 4, 1996, the United Kingdom subsidiary's acquisition of Red House Ltd. on January 22, 1997 and the Company's investment in Gallimard S. A. on October 16, 1996. Payments for royalty advances totaled $\$ 25.6$ million and $\$ 14.6$ million for the first nine months of fiscal 1997 and 1996, respectively. The $\$ 11.0$ million increase in advance payments over the comparable period in the prior year was largely the result of an extended agreement entered into by the Company to publish Goosebumps. Prepublication cost expenditures totaled $\$ 21.6$ million and $\$ 37.4$ million for the first nine months of fiscal 1997 and 1996, respectively. The $\$ 15.8$ million decrease in prepublication costs for the nine months ended February 28, 1997 over the comparable period in the prior year was largely due to higher investments by the Company during the prior period in its instructional publishing and technology based activities, primarily in the development of a literacy program. Cash used in other investing activities such as preproduction cost expenditures and payments for capital expenditures changed modestly from the first nine months of fiscal 1996.

The Company believes its existing cash position, combined with funds generated from operations and funds available under the Loan Agreement and the Revolver, will be sufficient to finance its ongoing working capital requirements for the foreseeable future.

Item 1. Legal Proceedings
On April 7, 1997, a plaintiff, Lawrence B. Hollin, filed a lawsuit seeking Class Action status (the "Complaint") in the United States District Court for the Southern District of New York against the Company and Richard Robinson. The Complaint claims in substance that the Company made false and misleading statements concerning sales and returns of the Goosebumps series of books and failed to disclose allegedly insufficient reserves and inadequate operating controls to account for book returns. The Complaint was styled as a class action on behalf of a class of persons who purchased Company securities during the period December 6, 1996 through February 20, 1997. The Complaint asserts claims pursuant to Sections $10(b)$ and $20(a)$ of the Securities Exchange Act of 1934. The Complaint seeks unspecified compensatory damages, costs and attorneys fees.

Items 2, 3, 4 and 5
These items, which would be answered in the negative, have been omitted.
Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits:

Exhibit
Number Description of Document
3(a) Amended and Restated Certificate of Incorporation of the Registrant.(1)
(b) By-Laws of the Registrant.(2)

4(a) Amended and Restated Loan Agreement dated April 11, 1995 among the Registrant, Scholastic Inc., Citibank, N.A., as agent, Marine Midland Bank, Chase Manhattan Bank, N.A., The First National Bank of Boston and United Jersey Bank.(4)
(b) Amendment to the Amended and Restated Loan Agreement dated May 1, 1996. (6)
(c) Revolving Loan Agreement dated June 19, 1995 between the Registrant, Scholastic Inc. and Sun Bank, National Association.(3)
(d) Amendment to the Revolving Loan Agreement dated August 14, 1996.(3)
(e) Overdraft Facility dated June 1, 1992, as amended on September 12, 1994 between Scholastic Canada Ltd. and CIBC.(3)
(f) Overdraft Facility dated June 24, 1993 between Scholastic Ltd. (formerly known as Scholastic Publications Ltd.) and Citibank, N.A. (3)
(g) Overdraft Facility dated May 14, 1992 as amended on November 2, 1992, between Scholastic Ltd. (formerly known as Scholastic Publications Ltd.) and Midland Bank.(3)
(h) Overdraft Facility dated April 20, 1993 between Ashton Scholastic Ltd. and ANZ Banking Group Ltd.(3)
(i) Overdraft Facility dated February 12, 1993, as amended on January 31, 1995 between Scholastic Australia Pty. Ltd. (formerly known as Ashton Scholastic Pty. Ltd.) and National Australia Bank Ltd.(3)
(j) Indenture dated August 15, 1995, relating to $\$ 110$ million of $5 \%$ Convertible Subordinated Debentures due August 15, 2005 issued by the Registrant.(5)
(k) Indenture dated December 15, 1996, relating to $\$ 125$ million of $7 \%$ Notes due December 15, 2003 issued by the Registrant.(7)

11 Computation of Net Income per Class A, Common and Class A Share and Common Share Equivalents.
(b) Reports on Form 8-K.

- None.


## Footnotes:

(1) Incorporated by reference to the Company's Registration Statement on Form S-8 (Registration No. 33-46338) as filed with the Commission on March 12, 1992.
(2) Incorporated by reference to the Company's Registration Statement on Form S-1(Registration No. 33-45022) as filed with the Commission on January 10, 1992 (the "1992 Registration Statement").
(3) Such long-term debt does not individually amount to more than $10 \%$ of the total assets of the subsidiaries on a Registrant and its consolidated basis. Accordingly, pursuant to Item 601(b)(4)(iii) of Regulation S-K, such instrument is not filed herewith. The Registrant hereby agrees to furnish a copy of any such instrument to the Securities and Exchange Commission upon request.
(4) Incorporated by reference to the Company's Form 10-Q for the quarter ended February 28, 1995 as filed with the Commission on April 13, 1995 (File No. 0-19860).
(5) Incorporated by reference to the Company's Annual Report on Form 10-K as filed with the Commission on August 28, 1995 ( File No. 0-19860).
(6) Incorporated by reference to the Company's Annual Report on Form $10-\mathrm{K}$ as filed with the Commission on August 28, 1996 (File No. 0-19860).
(7) Incorporated by reference to the Company's Registration Statement on Form S-3 (Registration No. 333-17365) as filed with the Commission on December 11, 1996.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: April 14, 1997

Date: April 14, 1997

Scholastic Corporation
(Registrant)
/s/ Richard Robinson
Chairman of the Board, President, Chief Executive Officer \& Director
/s/ Kevin J. McEnery
Executive Vice President and Chief Financial Officer
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## EXHIBIT 11

## SCHOLASTIC CORPORATION

COMPUTATION OF NET INCOME (LOSS) PER CLASS A, COMMON AND CLASS A SHARE AND COMMON SHARE EQUIVALENTS
(Amounts in thousands except shares and per share data)


```
            YEAR 9-MOS
            MAY-31-1996 MAY-31-1997
            MAY-31-1996 FEB-28-1997
                        4,300 2,270
            127,553 112,971
                9,163 8,536
                180,937 230,084
    350,480 399,992
                146,155 169,296
            32,018 40,272
            673,166 789,085
    173,398
            172,044
            110,000 235,000
                    1 6 3
                                    166
            0
                                    0
                288,484 310,322
673,166
```



